

# Real Estate Education Course Catalog



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**CONTENTS**

SECTION 1: APPROVED PROPRIETARY SCHOOLS.....2

SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS..... 68

SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES..... 69

SECTION 2C: PROPRIETARY SCHOOLS OFFERING ADV. REAL ESTATE PRACTICES..... 70

SECTION 2D: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW ..... 71

SECTION 2E: PROPRIETARY SCHOOLS OFFERING ADVANCED REAL ESTATE LAW..... 72

SECTION 2F: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT..... 73

SECTION 2G: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT ..... 74

SECTION 2H: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT ..... 75

SECTION 2I: PROPRIETARY SCHOOLS OFFERING CORE CURRICULUM ..... 76

SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY..... 78

SECTION 4: NATIONAL SCHOOLS..... 82

SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION ..... 83

**SECTION 1: APPROVED PROPRIETARY SCHOOLS**

The figure in parenthesis refers to the school expiration date. The figure to the left of the name is the school identification code.  
The figure to the left of the course title is the course identification code.

**S1788 OAT YOUR PACE ONLINE (AYPOREALSTATE.COM) (07/29/2019)**  
531 NE F ST  
GRANTS PASS, OR 97526  
(877) 724-6150  
  
Admin: TONY BOWERS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0027CORE1617 - CURRENT ISSUES WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C9946 - REAL ESTATE CONCEPTS (12 HOURS)	Internet-based Instruction	12
C9948 - REAL ESTATE CONCEPTS (7 HOURS)	Internet-based Instruction	7
C9947 - REAL ESTATE CONCEPTS (8 HOURS)	Internet-based Instruction	8
C11056 - WA 7 HOUR REAL ESTATE BUSINESS PRACTICES PACKAGE	Internet-based Instruction	7
C11055 - WA 8 HOUR REAL PROPERTY, PROPERTY MGMT, & FORECLOSURE	Internet-based Instruction	8

**S1806 1 ALL STAR TRAINING (03/17/2019)**  
3816 BELMONT STABLES LN  
AUSTIN, TX 78728  
(817) 385-1136  
  
Admin: JOHN MASON/PAMELA MASON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10460S - ADA & FAIR HOUSING	Internet-based Instruction	3
C10468S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
S10378S - COST APPROACH OVERVIEW	Internet-based Instruction	6
C0061CORE1617 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C10467S - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10380S - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10465 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10281S - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C10475S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C10840 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10478S - REAL ESTATE MATH	Internet-based Instruction	3
C10462S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C10841 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10379S - SALES COMPARISON APPROACH	Internet-based Instruction	6
C9645S - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10466S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C10463S - TAX FREE EXCHANGES	Internet-based Instruction	3

**S1557 360TRAINING.COM, INC., dba AGENTCAMPUS.COM (08/09/2019)**  
6801 N CAPITAL OF TX HWY  
AUSTIN, TX 78731  
(888) 360-8764  
  
Admin: ADNAN SATTAR

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9819 - BAD LOANS PREDATORY & FRAUD	Internet-based Instruction	3
C9820 - COMMUNITY ETHICS	Internet-based Instruction	3
C9821 - CONTRACTS	Internet-based Instruction	3

C0001CORE1819 - CURRENT ISSUES IN RESIDENTIAL WA REAL ESTATE 18-19	Internet-based Instruction	3
C0002CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C9822 - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C9823 - HOMEOWNER'S ASSOCIATION MANAGEMENT	Internet-based Instruction	12
C9824 - HUMAN LAND USE	Internet-based Instruction	4
C9825 - METH MADNESS	Internet-based Instruction	3
C9826 - PRICING PROPERTY	Internet-based Instruction	4
C9827 - PROPERTY MANAGEMENT TCB	Internet-based Instruction	8
C9828 - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C9829 - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C9830 - THE LOAN AN OVERVIEW	Internet-based Instruction	6
C10141 - WA ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9122 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9786 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9502 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C9833 - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C10672 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10659 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C9831 - WATER RESOURCES	Internet-based Instruction	3
C9832 - WORK SMARTER, NOT HARDER	Internet-based Instruction	6

**S0254 A+ INSTITUTE (10/21/2018)**

3127 E RIVER GLEN DR SUITE B  
COLBERT, WA 99005  
(509) 844-3884

Admin: DARYL SKAIFE/VALERIE SCOTT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0002CORE1819 - 2018/19 RESIDENTIAL CORE	Correspondence	3
C9239 - ADVANCED WA REAL ESTATE LAW	Correspondence	30
C9240 - ADVANCED WA REAL ESTATE PRACTICES	Correspondence	30
C9055 - BROKERAGE MANAGEMENT	Correspondence	30
C9087 - BUSINESS MANAGEMENT	Correspondence	30
C10116 - COMMUNICATING WITH CLARITY AND IMPACT	Live Lecture & Correspondence	6
C0035CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C9971 - INSTRUCTOR DEVELOPMENT WORKSHOP-TRAIN THE TRAINER	Live Lecture	15
C10508 - LISTING AND SALES	Live Lecture & Correspondence	15
C10493 - REAL ESTATE APPRAISAL	Live Lecture & Correspondence	27
C10492 - REAL ESTATE FINANCE	Live Lecture & Correspondence	27
C10510 - REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C10053 - SOCIAL MEDIA FOR REAL ESTAE PROFESSIONALS	Live Lecture & Correspondence	5
C10064 - TIME MANAGEMENT FOR REAL ESTATE PROFESSIONALS	Live Lecture & Correspondence	5
C9257 - WA REAL ESTATE LAW	Correspondence	30
C9159 - WA REAL ESTATE PRACTICES	Live Lecture & Correspondence	30

**S1017 ACADEMY OF REAL ESTATE (09/12/2018)**

13322 HWY 99 SOUTH  
SUITE 200  
EVERETT, WA 98204  
(800) 262-1096

Admin: SHAUNA HAWTHORNE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10362 - REAL ESTATE PRACTICES	Live Lecture & Video-based	30

C10362 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10362 - REAL ESTATE PRACTICES	Live Lecture & Video Conference	30
C8777 - RELATIONSHIP SELLING	Live Lecture	15
C10039 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video Conference	60
C9464 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video-based	60
C11052 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video Conference	60
C9606 - WA REAL ESTATE PRACTICES	Live Lecture	30
C9463 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1808 ACEABLEAGENT (05/30/2019)**  
 610 WEST 5TH ST, 603  
 AUSTIN, TX 78701  
 (512) 522-4174  
 Admin: ANGELA SHIPE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10949 - CLOSE-UPS & CLOSINGS: USING VIDEO TO MARKET RE	Internet-based Instruction	3
C10951 - COVER YOUR ASSETS: MANAGING RISKS	Internet-based Instruction	5
C10950 - LOSE THAT PAPER WEIGHT: MOVING TO PAPERLESS	Internet-based Instruction	3

**S1540 ALLIED BUSINESS SCHOOLS INC (08/31/2018)**  
 22952 ALCALDE DRIVE  
 LAGUNA HILLS, CA 92653  
 (949) 598-0695  
 Admin: GEORGE E ACHENBACH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9835 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10677 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1757 AMERICAN DREAM REAL ESTATE SCHOOL (09/09/2019)**  
 795 MIDLAND STREET  
 BRIGHTON, CO 80601  
 (844) 223-7326  
 Admin: TODD CORDREY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9912 - ADV CFPB: HOW TO AVOID BEING EMBARRASSED AT CLOSING	Live Lecture & Internet-based	3
C9615 - COMMON MISTAKES MADE BY RE ROOKIES...	Live Lecture & Internet-based	3
C9614 - CONTRACTS AND RISK MANAGEMENT...	Live Lecture & Internet-based	3
C10412 - DUE DILIGENCE COURSE	Live Lecture	4
C9613 - FINANCE BASICS "KNOW YOUR NUMBERS"	Live Lecture & Internet-based	3
C10411 - HANDLING CONTRACT ISSUES	Live Lecture	3
C9612 - LISTING AGREEMENTS THAT WORK	Live Lecture & Internet-based	3
C9611 - MULTIPLE OFFERS, ESCALATION CLAUSES & HOT MARKETS	Live Lecture & Internet-based	3
C9618 - RECOGNIZING DISCRIMINATION IN FAIR HOUSING	Live Lecture & Internet-based	3
C9617 - SAFETY FOR BROKERS WHILE SHOWING PROPERTIES...	Live Lecture & Internet-based	3
C9610 - SHORT SALES FOR SUCCESS	Live Lecture & Internet-based	3
C9631 - SOUND PRACTICES FOR THE PREPARATION...CONTRACTS	Live Lecture & Internet-based	3
C9914 - SUCCESSFUL BUYER SYSTEMS	Live Lecture & Internet-based	3
C9913 - SUCCESSFUL SELLER SYSTEMS	Live Lecture & Internet-based	3

C9616 - VALUATION, MARKETING, NEGOTIATIONS AND CLOSING...	Live Lecture & Internet-based	3
C10391 - WASHINGTON MARIJUANA & REAL ESTATE	Live Lecture & Internet-based	3
C10097 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10096 - WASHINGTON STATE REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9911 - WORKING WITH FIX AND FLIP REAL ESTATE INVESTORS	Live Lecture & Internet-based	3

**S1795 AMERICAN PACIFIC REVERSE MORTGAGE GROUP (06/30/2018)**

3000 LAVA RIDGE CT, 290  
ROSEVILLE, CA 95661  
(916) 960-1324

Admin: DESMOND J LENZ

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10526 - HECM FOR INDUSTRY PROFESSIONALS	Live Lecture	3

**S1619 AMERICAN REPORTING COMPANY, LLC (08/11/2019)**

6628 212TH ST SW, SUITE 100  
LYNNWOOD, WA 98036  
(425) 563-1900

Admin: LYNN BRANDLI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9979 - CREDIT IQ	Live Lecture	4
C10234 - UNDERSTANDING CREDIT SCORES & APPRAISAL COMPS	Live Lecture	4

**S1695 APRES-ADVANCED PROFESSIONALISM REAL (11/05/2018)**

3124 S REGAL, SUITE 201  
SPOKANE, WA 99223  
(509) 535-8400

Admin: SABRINA JONES-SCHROEDER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C8897 - PROSPECTING FOR SUCCESS...	Live Lecture	3
C10494 - SOCIAL MEDIA NETWORKING	Live Lecture	3
C8898 - SUCCESS STRATEGIES IN PLANNING YOUR RE BUSINESS	Live Lecture	3

**S1815 ASHWORTH COLLEGE (09/28/2019)**

6625 THE CORNERS PARKWAY  
NORCROSS, GA 30092  
(800) 957-5412

Admin: DANIELLE WRIGHT, PH.D

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11008 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11009 - REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1490 ASSET PRESERVATION SCHOOL OF REAL ESTATE (03/11/2018)**

1420 ROCKY RIDGE DR, 100  
ROSEVILLE, CA 95661  
(916) 945-3934

Admin: ELISA MAS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10697 - POWER OF STRATEGY	Live Lecture	3
C8917 - THE POWER OF ANALYSIS	Live Lecture	3
C8916 - THE POWER OF EXCHANGE	Live Lecture	3

**S0216 BASICS & BEYOND REAL ESTATE INSTITUTE (12/17/2019)**

4235 SE MILE HILL DRIVE  
 PO BOX 108  
 PORT ORCHARD, WA 98366  
 (360) 871-2332

Admin: RANDOLPH C SMITH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10301 - MEANINGFUL AND SUCCESSFUL LISTING PRESENTATIONS	Correspondence	3
C10551 - MILITARY MARKET SPECIALIST COURSE	Correspondence	5
C9566 - NEGOTIATE WITH VALUE	Correspondence	5
C9810 - PROSPECTING TOWARD SUCCESS	Correspondence	3
C10300 - SAFETY & THE POWER OF YOUR INTUITION	Correspondence	3
C10451 - SHARED NEIGHBORHOODS, EQUAL OPPORTUNITIES	Correspondence	3.5
C9779 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	4
C9648 - WELCOME TO MY OPEN HOUSE	Correspondence	3

**S5001 BELLEVUE COLLEGE (10/05/2019)**

3000 LANDERHOLM CIRCLE SE  
 BELLEVUE, WA 98004-6484  
 (425) 564-2549

Admin: JERRIE GOTZ

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10249 - APPRAISAL PROCEDURES		30
C8819 - PRINCIPLES OF APPRAISING	Internet-based Instruction	30
C9797 - RESIDENTIAL MARKET ANALYSIS & HIGHEST AND BEST USE	Internet-based Instruction	15
C9795 - RESIDENTIAL REPORT WRITING	Internet-based Instruction	15
C9796 - RESIDENTIAL SITE VALUATION AND COST APPROACH	Internet-based Instruction	15
C8820 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C8816 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1774 BEUTLER EXCHANGE GROUP (08/14/2018)**

5665 MEADOWS RD, 140  
 LAKE OSWEGO, OR 97035  
 (503) 748-1031

Admin: TOIJA J BEUTLER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10615 - 1031 SOUP TO NUTS	Live Lecture	3

**S1674 BIAW REAL ESTATE SCHOOL (12/08/2018)**

111 21ST AVENUE SW  
 OLYMPIA, WA 98501  
 (360) 352-7800

Admin: JAN ROHILA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9518 - BE BOLD AND WIN THE SALE WORKSHOP...	Live Lecture	3
C10080 - BUYING THE EXPERIENCE: REAL LIFE LESSONS...	Live Lecture	3
C9869 - CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)	Live Lecture	24
C9907 - CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)-ONLINE	Internet-based Instruction	18
C10597 - CLOSING 2.0	Live Lecture	3

C10749 - CONSTRUCTION CONTRACTS LAW	Live Lecture	3.5
C10750 - CONSTRUCTION LIEN LAW	Live Lecture	4
C10764 - DESIGN BUILD SOLUTIONS FOR AGING & ACCESSIBILITY	Live Lecture	8
C10982 - DON'T GET PREPARED, STAY PREPARED	Live Lecture	3
C9520 - EPA'S CERTIFIED LEAD RENOVATOR	Live Lecture	8
C9906 - HOW GREAT LEADERS THINK: CREATING CHAMPIONSHIP TEAM	Live Lecture	3
C10763 - MARKETING & COMM. STRATEGIES FOR AGING-IN-PLACE	Live Lecture	8
C10623 - SUCCESS ACROSS CULTURES	Live Lecture	3
C10621 - THE POWER OF UNDERSTANDING PEOPLE	Live Lecture	3

**S0280 BLUE EMERALD REAL ESTATE (07/26/2018)**

2100 S 314TH STREET  
FEDERAL WAY, WA 98003  
(253) 922-6337

Admin: JAMES D PETRELLI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9814 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C0051CORE1617 - CURRENT TRENDS IN WA RESIDENTIAL RE	Internet-based Instruction	3
C9675 - ENVIRONMENTAL ISSUES	Internet-based Instruction	6
C9815 - FAIR HOUSING	Internet-based Instruction	6
C9408 - FORECLOSURES, SHORT SALES, REOS & AUCTIONS-6 HOURS	Internet-based Instruction	6
C9386 - HOUSES: BUY, FIX, SELL!	Internet-based Instruction	4
C9382 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS	Internet-based Instruction	4
C9670 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C9425 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C9347 - KNOW THE CODE: REAL ESTATE ETHICS	Internet-based Instruction	6
C9350 - MORTGAGE FRAUD & PREDATORY LENDING	Internet-based Instruction	6
C9351 - PROPERTY MANAGEMENT & MANAGING RISK	Internet-based Instruction	4
C9669 - RE & TAXES-WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C9348 - REAL ESTATE FINANCE & TAX ISSUES	Internet-based Instruction	12
C9384 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C9385 - RED FLAGS PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C9346 - REVERSE MORTGAGES FOR SENIOR HOMEOWNERS	Internet-based Instruction	6
C9674 - RISK MANAGEMENT	Internet-based Instruction	6
C9388 - SCAMS, SCOUNDRELS, & REAL ESTATE STINGS	Internet-based Instruction	6
C9383 - SELLING HUD HOMES: INCREASE YOUR CLIENT'S OPTIONS	Internet-based Instruction	4
C9406 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C9407 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C9349 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C9387 - VIRTUAL BROKERAGE: HOW TO DO IT	Internet-based Instruction	4
C9812 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9368 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C9858 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9811 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C9595 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1661 BOMA OF WASHINGTON (11/17/2018)**

1420 FIFTH AVE, SUITE 1250  
SEATTLE, WA 98101  
(206) 622-8924

Admin: RODNEY S. KAUFFMAN/CHRISTINE MICLAT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10702 - COMMERCIAL IN-BUILDING WIRELESS TECHNOLOGY BASICS	Live Lecture & Internet-based	3



C11028 - ARMED INTRUDER/ACTIVE SHOOTER-EMERGENCY PREP	Live Lecture	3
C9951 - ASBESTOS AWARENESS & PROTECTION...	Live Lecture	3
C10876 - BEEP: FINDING & IMPLEMENTING ENERGY EFFICIENCY	Live Lecture	3
C10418 - CARBON REDUCTION & CARBON PRICING	Live Lecture	3.5
C9857 - COMRC/L ELEVATOR SAFETY REGS: UNDERSTANDING CODES	Live Lecture	3
C0054CORE1617 - CURRENT ISSUES IN WASHINGTON COMMERCIAL RE	Live Lecture	3
C10185 - EMERGENCY RESPONDER COMMUNICATION	Live Lecture	3
C9771 - ETHICS IS GOOD BUSINESS SHORT COURSE	Live Lecture	6
C10968 - FIRE SAFETY, FIRE CODE AND REGULATIONS SEMINAR	Live Lecture	3.5
C10696 - FOUNDATIONS OF REAL ESTATE MANAGEMENT	Live Lecture	28
C10826 - LEED GREEN ASSOCIATE	Live Lecture	8
C10319 - MOLD AWARENESS	Live Lecture	3
C10939 - OFFICE MEASUREMENT STANDARDS	Live Lecture	3.5
C10987 - PT 2: FINDING & IMPLEMENTING ENERGY EFFICIENT OPPS	Live Lecture	3
C9318 - RETHINKING THE WORKPLACE SEMINAR	Live Lecture	6
C10612 - STANDARD METHOD OF MEASURE FOR OFFICE BUILDINGS	Live Lecture	3.5
C10393 - TRANSPORTATION CHALLENGES & SOLUTIONS	Live Lecture	4

**S1470 BOMI INTERNATIONAL (04/06/2019)**  
 ONE PARK PLACE, SUITE 475  
 ANNAPOLIS, MD 21401  
 (410) 974-1410  
 Admin: KAREN JOHNSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10701 - BUDGETING AND ACCOUNTING	Live Lecture	29
C10700 - DESIGN/OPERATION/MAINTENANCE OF BUILDING SYSTEM 1	Live Lecture	30
C10699 - DESIGN/OPERATION/MAINTENANCE OF BUILDING SYSTEM 2	Live Lecture	30
C10162 - LAW AND RISK MANAGEMENT	Live Lecture	30
C10457 - REAL ESTATE INVESTMENT AND FINANCE	Live Lecture	30

**S1401 BRIGHTWOOD CAREER INSTITUTE (05/19/2018)**  
 332 FRONT STREET, SUITE 555  
 LA CROSSE, WI 54601  
 (608) 779-5599  
 Admin: LISA GOYETTE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9515 - 2014/2015 REAL ESTATE MARKET PULSE V1.0	Internet-based Instruction	3
C10477 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9792 - ALL UNDER ONE ROOF ONDEMAND COURSE V1.0-4 HRS	Internet-based Instruction	4
C9787 - ALL UNDER ONE ROOF ONDEMAND COURSE V1.0-6 HRS	Internet-based Instruction	6
C10292 - BUYER REPRESENTATION IN RE V5.0	Internet-based Instruction	6
C9018 - BUYING WITHIN YOUR BUDGET ONDEMAND COURSE V1.0	Internet-based Instruction	4
C0048CORE1617 - CURRENT ISSUES IN WASHINGTON RESIDENTIAL RE	Internet-based Instruction	3
C10683 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C9393 - EVERYDAY ETHICS IN REAL ESTATE V2.0	Internet-based Instruction	6
C9572 - FAIR HOUSING V4.0	Internet-based Instruction	6
C10631 - FORECLOSURES, SHORT SALES, REOS, AND AUCTIONS	Internet-based Instruction	6
C9167 - GENERATIONAL SELLING ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10649 - GOOD, BETTER, BEST	Internet-based Instruction	6
C9571 - HOUSES, BUY, FIX, SELL! V1.0	Internet-based Instruction	4
C9168 - HOUSES: BUY, FIX, SELL! ONDEMAND COURSE V2.0	Internet-based Instruction	8
C9921 - HOUSES: FROM THE GROUND UP ONDEMAND V2.0	Internet-based Instruction	8

C9017 - HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES...	Internet-based Instruction	6
C8848 - HOW TO MEASURE REAL PROPERTY ON DEMAND COURSE	Internet-based Instruction	3
C10856 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & BUSINESS	Internet-based Instruction	4
C8846 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS...	Internet-based Instruction	3
C9514 - INTRODUCTION TO COMMERCIAL RE SALES V4.0	Internet-based Instruction	6
C9016 - INTRODUCTION TO RE INVESTMENTS...	Internet-based Instruction	8
C9513 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT V4.0	Internet-based Instruction	12
C9169 - PROFILE OF A SUPER AGENT ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10485 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C9421 - RE AND TAXES: WHAT EVERY AGENT SHOULD KNOW V6.0	Internet-based Instruction	6
C9545 - REAL ESTATE FINANCE AND TAX ISSUES V6.0	Internet-based Instruction	12
C8939 - REAL ESTATE FINANCE TODAY V7.0	Internet-based Instruction	6
C10544 - REAL ESTATE LAW	Internet-based Instruction	30
C9015 - REAL ESTATE MARKET PULSE V1.0	Internet-based Instruction	4
C10483 - RED FLAGS: PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C9422 - RISK MANAGEMENT V4.0	Internet-based Instruction	6
C10633 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C9014 - SELLING HUD HOMES: INCREASE YOUR CLIENT'S OPTIONS	Internet-based Instruction	4
C8825 - SUSTAINABLE HOUSING & BUILDING GREEN...	Internet-based Instruction	6
C10484 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C10758 - THE 20 MOST COST-EFFECTIVE HOME IMPROVEMENTS	Internet-based Instruction	4
C10634 - THE TINY HOUSE: IS IT A PHASE OR CRAZE	Internet-based Instruction	4
C8826 - THE TRUTH ABOUT MOLD V3.0	Internet-based Instruction	6
C9941 - UNDERSTANDING 1031 TAX-FREE EXCHANGES V3.0	Internet-based Instruction	6
C10443 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORE V3.0	Internet-based Instruction	3
C10426 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES V2	Internet-based Instruction	3
C10425 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4
C9295 - VIRTUAL BROKERAGE: HOW TO DO IT V1.0	Internet-based Instruction	4
C9423 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9490 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1703 BROKER PRO UNIVERSITY (03/30/2018)**

1029 EAST MAIN, SUITE 201  
 PUYALLUP, WA 98372  
 (253) 848-5304

Admin: JULIE MARIE EHNAT

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C9554 - DISSECTING THE PURCHASE & SALE AGREEMENT	Live Lecture	4
C9553 - SO I'M WRITING AN OFFER-WHAT DO I DO NOW?	Live Lecture	5
C9556 - THE SIX PERSONAL PERSPECTIVES	Live Lecture	3
C9555 - UNDERSTANDING THE FINANCE FORMS	Live Lecture	3
C10067 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10020 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1464 CAREER WEBSCHOOL (09/08/2018)**

20225 WATER TOWER BLVD  
 BROOKFIELD, WI 53045  
 (800) 532-7649

Admin: DANA TAULLI

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C0038CORE1617 - 2016-2017 WASHINGTON RESIDENTIAL CORE	Internet-based Instruction	3
C10460 - ADA & FAIR HOUSING	Internet-based Instruction	3

C10663 - ADA & FAIR HOUSING V2	Internet-based Instruction	3
C10468 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C10664 - BASIC REAL ESTATE FINANCE V2	Internet-based Instruction	6
C10648 - BUSINESS MANAGEMENT IN A REAL ESTATE OFFICE	Internet-based Instruction	6
C10378 - COST APPROACH OVERVIEW	Internet-based Instruction	6
C10467 - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10380 - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10465 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10662 - METHODS OF RESIDENTIAL FINANCE V2	Internet-based Instruction	6
C10281 - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C10475 - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C10497 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10478 - REAL ESTATE MATH	Internet-based Instruction	3
C10462 - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C10379 - SALES COMPARISON APPROACH	Internet-based Instruction	6
C9645 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10466 - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C10463 - TAX FREE EXCHANGES	Internet-based Instruction	3
C11011 - TECHNOLOGY TRENDS IN REAL ESTATE	Internet-based Instruction	3
C9367 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1522 CASCADE REAL ESTATE SCHOOL INC****(04/02/2018)**

2916 163RD STREET E

TACOMA, WA 98445

(253) 535-5714

Admin: ROY K GADLEY

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10283 - ASSISTIVE/COMPANION & SERVICE ANIMAL POLICIES	Live Lecture	3
C8853 - AVOIDING COSTLY MISTAKES	Live Lecture	3.5
C9652 - BASICS OF PROPERTY MANAGEMENT-NARPM 101	Live Lecture	6
C9655 - DIFFICULT PEOPLE VS WINNING ATTITUDES	Live Lecture	3.5
C9754 - ESSENTIALS OF PERSONNEL PROCEDURES...	Live Lecture	6
C10805 - FAIR HOUSING - DISPARATE IMPACT, TENANT SELECTION	Live Lecture	3.5
C9477 - HOW TO READ A CREDIT REPORT	Live Lecture	3.5
C10823 - MNG. SINGLE FAM. HOMES & SMALL INVESTMENT PROP.	Live Lecture	8
C10278 - MOLD REMEDIATION	Live Lecture	3.5
C8891 - NARPM CODE OF ETHICS & STANDARDS...	Live Lecture	3
C10858 - NARPM® ADVANCED RISK MANAGEMENT	Live Lecture	6
C10824 - NARPM® DEVELOPING REWARDING OWNER CLIENT RELATIONS	Live Lecture	6
C10821 - NARPM® ESSENTIALS OF RISK MANAGEMENT	Live Lecture	6
C10825 - NARPM® FINANCE: CASH FLOW ANALYSIS	Live Lecture	6
C9476 - REAL ESTATE SCREENING-EMPLOYMENT & DRUG	Live Lecture	3.5
C10277 - SMOKE & ODOR DAMAGE MITIGATION	Live Lecture	3.5
C10295 - TENANT SCREENING: TENANT SELECTION POLICY	Live Lecture	3
C9474 - TENANT SCREENING-DETECTING FRAUD & CRIMINALS	Live Lecture	3.5
C9475 - TENANT SCREENING-TENANT SELECTION POLICY	Live Lecture	3.5
C8852 - THE LAW OF RE LANDLORD-TENANT RELATIONS IN WA	Live Lecture	3.5
C9101 - WA RESIDENTIAL LANDLORD-TENANT ACT	Live Lecture	3
C9711 - WA STATE ADVANCED TENANT LANDLORD LAW	Live Lecture	3
C10279 - WATER DAMAGE MITIGATION	Live Lecture	3.5

**S1673 CBT ALLIANCE LLC (12/17/2018)**

290 MAY RD  
MCCALL, ID 83638  
(866) 538-8193

Admin: DARREN BLAIR ISAACS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10707 - CONTRACT LAW	Internet-based Instruction	3
C0015CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C10579 - EFFECTIVE DISCLOSURE AND INSPECTION	Internet-based Instruction	3
C10580 - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	3
C10578 - FORECLOSURE FUNDAMENTALS	Internet-based Instruction	6
C9788 - FUNDAMENTALS OF REAL ESTATE APPRAISAL	Internet-based Instruction	3
C10706 - GENERAL AGENCY LAW	Internet-based Instruction	3
C10710 - LEGAL ISSUES	Internet-based Instruction	3
C9729 - MEDIATION IN TRANSACTIONS	Internet-based Instruction	3
C9738 - PROPERTY MANAGEMENT BASICS	Internet-based Instruction	3
C9679 - REAL ESTATE ETHICS & PRACTICE	Internet-based Instruction	3
C10577 - RIGHTS AND LIMITATIONS OF PROPERTY OWNERSHIP	Internet-based Instruction	4
C9789 - RISK MANAGEMENT	Internet-based Instruction	3

**S1297 CCIM INSTITUTE (03/31/2018)**

430 N MICHIGAN AVE, SUITE 800  
CHICAGO, IL 60611-4092  
(312) 321-4504

Admin: MADELINE A. C. WILLIAMS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9467 - CI 101: FINANCIAL ANALYSIS FOR COMRC'L INV RE	Live Lecture & Internet-based	29
C9250 - CI 102: MARKET ANALYSIS FOR COMRC'L INVEST RE	Live Lecture	27
C9251 - CI 103: USER DECISION ALAYSIS COMRC'L INVEST RE	Live Lecture	27
C9734 - CI 104: INVESTMENT ANALYSIS	Live Lecture	29
C9468 - CI 104: INVESTMENT ANALYSIS FOR COMRC'L INVEST RE	Live Lecture & Internet-based	29

**S1655 CE FORWARD SCHOOL OF REAL ESTATE (04/29/2018)**

23014 EDMONDS WAY, 205  
EDMONDS, WA 98020  
(206) 931-2241

Admin: JILLAYNE JOY SCHLICKE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10534 - BODY LANGUAGE: HOW TO LISTEN WITH YOUR EYES	Live Lecture	4
C10206 - CLIENTS BEHAVING BADLY	Live Lecture	4
C10092 - DRONES AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C9317 - ETHICS FOR REAL ESTATE BROKERS	Live Lecture	4
C10539 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C9508 - MARIJUANA AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C10132 - MSAS: MARKETING SERVICES AGREEMENTS	Live Lecture	4
C10204 - REAL ESTATE AND MORTGAGE FRAUD: EMERGING TRENDS	Live Lecture	4
C9676 - RENOVATION LENDING	Live Lecture	4
C9509 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9316 - USING A REVERSE MORTGAGE TO PURCHASE A HOME	Live Lecture	3.5

**S0215 CENTENNIAL REAL ESTATE SCHOOL (12/28/2018)**

421 N MULLAN  
SPOKANE, WA 99206  
(509) 9283413

Admin: KENNETH M LEWIS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10089 - ADVANCED WA REAL ESTATE PRACTICES	Live Lecture	30
C10450 - PURCHASE & SALE & STATEWIDE FORMS	Live Lecture	7.5

**S1649 CHICAGO TITLE OF WASHINGTON (02/11/2019)**

719 SLEATER-KINNEY RD, #108  
LACEY, WA 98503  
(360) 456-7878

Admin: NIK HAKALA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9647 - CFPB OVERVIEW	Live Lecture	3
C10766 - COMMON MISCONCEPTIONS IN TITLE INSURANCE	Live Lecture	3
C10765 - COMMUNITY PROPERTY ISSUES	Live Lecture	3
C10769 - FORGERY, FRAUD OR FLUB	Live Lecture	3
C10768 - LIFE OF AN ESCROW	Live Lecture	3
C10775 - SMART PROSPECTING	Live Lecture	3

**S1400 CHICAGO TITLE SCHOOL OF REAL ESTATE (01/31/2020)**

10500 NE 8TH STREET, #600  
BELLEVUE, WA 98004  
(206) 628-5654

Admin: ELIZABETH E PETERSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10387 - A STAKE IN THE GROUND: PROPERTY OWNERSHIP RIGHTS	Live Lecture	3
C9952 - AND THE SURVEY SAYS...!	Live Lecture	3
C10056 - BUILDING A CHINESE CLIENTELE...	Live Lecture	3
C10540 - BUILDING BRIDGES - MULTICULTURAL MARKETS	Live Lecture	3
C10310 - CLOSING PRACTICES IN TODAY'S MARKET	Live Lecture	3
C9880 - COMMON MISCONCEPTIONS IN TITLE INSURANCE	Live Lecture	3
C9714 - COMMUNITY PROPERTY AND HOMESTEAD RIGHTS	Live Lecture	3
C9813 - COMPARING TITLE POLICIES: DO I CHECK THE BOX?	Live Lecture	3
C10309 - ESCROW SCENE INVESTIGATION	Live Lecture	3
C9801 - FORGERTY, FRAUD, OR FLUB	Live Lecture	3
C10057 - GETTING STARTED WITH TITLE AND ESCROW SERVICES	Live Lecture	3
C9987 - IN SYNC: THE CULTURALLY SAVVY AGENT	Live Lecture	4
C10704 - MARKETING IN THE DIGITAL AGE	Live Lecture	3
C9800 - STRATEGIC MARKETING	Live Lecture	3
C10175 - THE CHICAGO TITLE 2016 REGIONAL OUTLOOK	Live Lecture	3
C10055 - THE LIFE OF AN ESCROW	Live Lecture	3
C10576 - THE MIXED BAG OF TITLE AND ESCROW	Live Lecture	3
C9646S - THE PRELIMINARY TITLE COMMITMENT...	Live Lecture	3
C10388 - THERE'S MORE THAN ONE WAY TO TRANSFER A TITLE	Live Lecture	3
C10661 - THIS LAND IS MY LAND... OR IS IT YOURS?	Live Lecture	3
C10712 - TITLE & ESCROW FOR THE INVESTOR		3
C10491 - TITLE, ESCROW AND THE COMMERCIAL TRANSACTION	Live Lecture	3
C10752 - TITLE, ESCROW AND YOU	Live Lecture	3
C9698 - TRANSITION OF A LIFETIME	Live Lecture	3
C8894S - TURNING LAND INTO HOUSING...	Live Lecture	3
C9864 - YOUR HOUSE IS ON MY LOT	Live Lecture	4

**S1547 CHICAGO TITLE SNOHOMISH COUNTY SCHOOL OF (10/10/2018)**

3002 COLBY AVE, SUITE 200  
EVERETT, WA 98201  
(425) 258-3683

Admin: ERIN CRAIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10310S - CLOSING PRACTICES IN TODAY'S MARKET	Live Lecture	3
C9813S - COMPARING TITLE POLICIES: DO I CHECK THE BOX?	Live Lecture	3
C10890 - CONTRACT TO CLOSE IN TODAY'S COMPETITIVE MARKET	Live Lecture	3
C10647 - DEATH, DIVORCE, AND TAXES	Live Lecture	3
C10309S - ESCROW SCENE INVESTIGATION	Live Lecture	3
C10520 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9646 - THE PRELIMINARY TITLE COMMITMENT...	Live Lecture	3
C8894 - TURNING LAND INTO HOUSING...	Live Lecture	3

**S1784 CLE INTERNATIONAL (04/02/2019)**

7995 EAST PRENTICE AVE, 200  
GREENWOOD VILLAGE, CO 80111-2713  
(303) 377-6600

Admin: MARK RACKLEY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9755 - COMMERCIAL LEASES	Live Lecture	8.5

**S1778 CLOCKHOURS BY ANGIE (12/02/2018)**

12707 E MANSFIELD, F-102  
SPOKANE VALLEY, WA 99216  
(509) 216-3220

Admin: ANGELINE DE ARTH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10964 - A DAY IN THE LIFE OF A CLOSER	Live Lecture & Correspondence	3
C9512 - ASK THE EIGHT BALL	Live Lecture & Correspondence	3
C9574 - CREATIVE FINANCING	Live Lecture & Correspondence	3
C0019CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C0025CORE1617 - CURRENT ISSUES IN WASHINGTON REAL ESTATE	Live Lecture & Correspondence	3
C9573 - ESCROW, ESCROW, OR ESCROW	Live Lecture & Correspondence	3
C10931 - EVERYTHING YOU NEED TO KNOW ABOUT MOBILE HOMES	Live Lecture & Correspondence	3
C10317 - FINANCIAL REWARD ACQUIRED UNDER DECEPTION	Live Lecture & Correspondence	3
C9511 - HOW TO READ TITLE	Live Lecture & Correspondence	3
C10742 - I OWE, I OWE, I OWE	Live Lecture & Correspondence	3
C10934 - MILLENNIALS, THE NEW BUYER	Live Lecture & Correspondence	3
C9678 - R.I.P. HUD-1 8-1-15	Live Lecture	3
C9708 - SCARY STORIES FROM A CLOSER	Live Lecture & Correspondence	3
C10669 - TRID UPDATES	Live Lecture & Correspondence	3
C9510 - UNDERSTANDING THE GENERATIONS	Live Lecture & Correspondence	3
C9649 - WEBSITE CLASS FOR AGENTS	Live Lecture & Correspondence	3
C10217 - WHAT'S IN YOUR TOOL BOX? FINANCING AND OTHER OPTI	Live Lecture & Correspondence	3

**S1791 CMPS INSTITUTE, LLC (03/08/2018)**  
 3000 ALABAMA RD, SUITE 119-477  
 ALPHARETTA, GA 30022  
 (888) 608-9800

Admin: GIBRAN GABRIEL NICHOLAS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10627 - CASH FLOW PLANNING FOR RE INVESTORS	Live Lecture	3
C10287 - MORTGAGE & REAL ESTATE TAXATION	Live Lecture	3
C10628 - MORTGAGE MATH CAMP	Live Lecture	3

**S1347 COMMERCIAL BROKERS ASSOCIATION (04/24/2019)**  
 12131 113TH AVE NE, SUITE 101  
 KIRKLAND, WA 98034-6944  
 (425) 952-2730

Admin: AMY ROBITAILLE/TEREZA MARKS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11054 - 2018 CCIM LUNCH & LEARN SERIES	Live Lecture	6
C9986 - ADVANCED TOPICS IN LEASING	Live Lecture	3
C10892 - ASSET ANALYSIS OF INVESTMENT RE	Live Lecture	6
C9739 - BOOMERS MAKING THE MOVE	Live Lecture	4
C10839 - BUDGET, CASH FLOW & REPORTING FOR INVESTMENT RE	Live Lecture	15
C10540S - BUILDING BRIDGES - MULTICULTURAL MARKETS	Live Lecture	3
C10371 - CBA EDUCATION FORUM	Live Lecture	7.5
C10850 - CBA EDUCATION FORUM	Live Lecture	7.5
C10224 - CCIM REGIONAL SYMPOSIUM	Live Lecture	5.5
C10618 - CODE OF ETHICS	Live Lecture	3
C10047 - COMMERCIAL EDUCATION DAY 2015	Live Lecture	4.5
C10441 - COMMERCIAL LEASING BASICS	Live Lecture	3
C9263 - COMMERCIAL PURCHASE AND SALES AGREEMENTS	Live Lecture	4
C10591 - COMMERCIAL REAL ESTATE DEVELOPMENT	Live Lecture	4
C9753 - COMMERCIAL REAL ESTATE FORUM 2015	Live Lecture	7.5
C0052CORE1617 - CURRENT ISSUES IN WASHINGTON COMMERCIAL RE	Live Lecture	3
C11004 - ED DAY SEATTLE 2017	Live Lecture	6
C11006 - ED DAY SPOKANE 2017	Live Lecture	4.5
C9377 - EDUCATION DAY 2014	Live Lecture	7.5
C10048 - EDUCATION DAY SPOKANE 2015	Live Lecture	4.5
C10744 - ETHICS FOR THE REAL ESTATE MANAGER ETH 800	Live Lecture	6
C10886 - FINANCING & LOAN ANALYSIS FOR INVESTMENT RE	Live Lecture	15
C10359 - FROM SHANGHAI TO YOUR SHELF	Live Lecture	3
C9903 - ICE CONFERENCE - DAY 1, PART 2	Live Lecture	4.5
C10599 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture	5
C10947 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture	5
C9904 - ICE CONFERENCE, DAY 2	Live Lecture	7.5
C10598 - ICE CONFERENCE, DAY 2	Live Lecture	7
C10946 - ICE CONFERENCE, DAY 2	Live Lecture	7
C10645 - INTRO TO COMMERCIAL RE LEASING	Live Lecture	4
C9579 - INTRODUCTION TO COMMERCIAL RE LEASING	Live Lecture	5
C9575 - INTRODUCTION TO COMMERCIAL REAL ESTATE	Live Lecture	4
C10440 - INVESTMENT ANALYSIS AND COMPARISON	Live Lecture	4
C10800 - LAND USE LAW FOR THE COMMERCIAL PRACTITIONER	Live Lecture	4
C10863 - LEADING A WINNING PROPERTY MGMT TEAM HRS 402	Live Lecture	14
C10838 - MANAGING MAINTENANCE OPERATIONS & PROPERTY RISK	Live Lecture	16

C10815 - MANAGING RESIDENTIAL PROPERTIES RES 201	Live Lecture	29
C10711 - MKTG & LEASING STRAT (OFFC BLDGS) IREM MLK406	Live Lecture	15
C10872 - NAVIGATING REAL ESTATE FINACING	Live Lecture	3
C9576 - NAVIGATING REAL ESTATE FINANCING	Live Lecture	4
C8654 - NEGOTIATING COMMERCIAL LEASES	Live Lecture	4
C10767S - OVERVIEW OF THE CBA RE PSA	Live Lecture	3
C10885 - PERFORMANCE & VALUATION OF INVESTMENT RE	Live Lecture	13
C10751 - PHASE I ENVIRONMENTAL SITE ASSESSMENT	Live Lecture	3
C10429S - REAL ESTATE SELF DEFENSE	Live Lecture	3
C9740 - SOLVING DIFFICULT LEASING ISSUES	Live Lecture	4
C9686 - STDB TRAINING	Live Lecture	6.5
C9908 - TAX STRATEGIES FOR THE CRE PROFESSIONAL	Live Lecture	3
C10722 - THE ART OF SYNDICATION	Live Lecture	3
C10491S - TITLE, ESCROW AND THE COMMERCIAL TRANSACTION	Live Lecture	3
C9314 - UNDERSTANDING SBA LOAN PROGRAMS	Live Lecture	3
C10119S - WHAT BROKERS NEED TO KNOW ABOUT WATERFRONT PROP	Live Lecture	3.5
C10970 - WORKING WITH INTERNATIONAL INVESTORS	Live Lecture	4
C10629 - WSCAR EDUCATION DAY SEATTLE	Live Lecture	7.5
C10643 - WSCAR EDUCATION DAY SEATTLE -- MORNING SESSION	Live Lecture	4
C10630 - WSCAR EDUCATION DAY SPOKANE	Live Lecture	7
C10644 - WSCAR EDUCATION DAY SPOKANE -- MORNING SESSION	Live Lecture	4

**S1742 COMMUNITY ASSOCIATIONS INSTITUTE (11/05/2018)**

6402 ARLINGTON BLVD, #500  
FALLS CHURCH, VA 22042  
(888) 224-4321

Admin: JAKE GOLD

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10676 - M100: ESSENTIALS OF COMMUNITY ASSOCIATION MGMT	Live Lecture & Internet-based	16

**S1642 CONTINUING ED EXPRESS LLC (10/09/2019)**

708 NORTH 1ST STREET, SUITE 344  
MINNEAPOLIS, MN 55401  
(866) 415-8521

Admin: ELIZABETH LUGER ANDERSON

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10400 - A GUIDE TO NAVIGATING REAL ESTATE TRANSACTIONS	Internet-based Instruction	3
C10399 - BUSINESS AND COMMUNICATIONS TECHNOLOGY	Internet-based Instruction	3
C10404 - BUYER COUNSELING: A PLANNED APPROACH	Internet-based Instruction	3
C10405 - MANAGING REAL ESTATE RISKS WITH INSURANCE	Internet-based Instruction	3
C10398 - MORTGAGE PRODUCTS 101	Internet-based Instruction	3
C10403 - PROFESSIONAL STANDARDS AND BEST PRACTICES	Internet-based Instruction	3
C10920 - RE PHOTOGRAPHY FOR LISTING AGENTS	Internet-based Instruction	3
C10396 - REALTOR® CODE OF ETHICS CASE STUDIES	Internet-based Instruction	3
C10406 - REHAB FOR RESALE	Internet-based Instruction	3
C10402 - RELOCATION REALITIES	Internet-based Instruction	3
C10407 - SELLER COUNSELING: FROM LISTING TO CLOSING	Internet-based Instruction	3
C9867 - SELLING A BUSINESS	Internet-based Instruction	3
C10397 - SIMPLE STAGING FOR QUICKER SALES	Internet-based Instruction	3
C10401 - THE ESSENTIAL REAL ESTATE MARKETING GUIDE	Internet-based Instruction	3
C9868 - USING FENG SHUI PRINCIPLES TO IMPROVE LIVING SPACE	Internet-based Instruction	3



**S1301 COUNCIL OF THE RESIDENTIAL SPECIALISTS (01/27/2019)**

430 N MICHIGAN AVE, SUITE 300  
CHICAGO, IL 60611  
(800) 462-8841

Admin: REGINA HARVEY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10537 - CRS 103 MASTERING YOUR TIME	Live Lecture	8
C9691 - CRS 120 CONVERTING LEADS INTO CLOSINGS	Live Lecture	8
C9692 - CRS 121 WIN-WIN NEGOTIATION TECHNIQUES	Live Lecture	8
C9693 - CRS 122 BUILDING A TEAM TO GROW YOUR BUSINESS	Live Lecture	8
C10745 - CRS 125 ZER TO 60 HOME SALES A YEAR (AND BEYOND)	Live Lecture	8
C10859 - CRS 126: 7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY	Live Lecture	8
C10981 - CRS 200: BUSINESS PLANNING & MARKETING FOR RES RE	Live Lecture	14.5
C10536 - CRS 201 LISTING STRATEGIES	Live Lecture	16
C10979 - CRS 202: EFFECTIVE BUYER STRATEGIES	Live Lecture	15
C10980 - CRS 204: BUYING AND SELLING INCOME PROPERTIES	Live Lecture	15
C9763 - CRS 205-FINANCING SOLUTIONS TO CLOSE THE DEAL	Live Lecture	16
C8803 - CRS 206-TECHNOLOGY TO ADVANCE YOUR BUSINESS	Live Lecture	16
C9762 - CRS 210-BUILDING AN EXCEPTIONAL CUSTOMER SERVICE..	Live Lecture	16
C10235 - NINJA SELLING I	Live Lecture	8
C10236 - NINJA SELLING II	Live Lecture	8
C10237 - NINJA SELLING III	Live Lecture	8

**S1325 CROSS INSTITUTE (11/18/2019)**

1070 IDYLWOOD DRIVE SW  
ISSAQUAH, WA 98027  
(425) 392-6914

Admin: CARLA JEAN CROSS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9718 - ADVANCED SKILLS TO MAKE THAT COURSE COME ALIVE	Live Lecture	7.5
C9469 - HIGH PROFITABILITY BUSINESS PLANNING	Live Lecture	7.5
C9456 - HOW TO WRITE A COURSE WITH SUBSTANCE...	Live Lecture	15
C10133 - IGNITE	Live Lecture	36
C10196 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C10059 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9489 - TRAIN THE TRAINER	Interactive Audio	15

**S1682 CW TITLE REAL ESTATE SCHOOL (07/29/2019)**

11201 SE 8TH ST, 200  
BELLEVUE, WA 98004  
(425) 896-3886

Admin: MONIQUE COLEMAN/RACQUEL M HAMPTON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9778 - ARE YOU SMARTER THAN A SENIOR	Live Lecture	3
C10868 - ESCROW 101	Live Lecture	3
C10871 - HIT THE GROUND RUNNING	Live Lecture	3
C9430 - LAW & ORDER: TITLE INSURANCE UNIT	Live Lecture	3
C8667 - RAISING THE RED FLAG: HOW TO READ A TITLE REPORT	Live Lecture	3
C10280 - READING BETWEEN THE PROPERTY LINES	Live Lecture	3
C10867 - SMOOTH SAILING - HOW TO NAVIGATE...	Live Lecture	3
C9700 - TALES FROM THE TITLE TRENCHES...	Live Lecture	3
C10873 - THE CIRCLE OF LIFE	Live Lecture	3
C10668 - THE DREAM TEAM-A PANEL OF TITLE & ESCROW EXPERTS	Live Lecture	3
C9404 - TITLE TALK-COMMUNITY PROP, HOMESTEAD PROP, DEEDS	Live Lecture	3

**S1448 DAVID HUTTON REAL ESTATE SCHOOL (11/21/2019)**

913 LAKEWAY DRIVE  
 BELLINGHAM, WA 98229  
 (360) 319-7660

Admin: DAVID M HUTTON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9259 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C9370 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1599 DENNIS HUCKABY SCHOOL OF PHOTOGRAPHY (04/24/2019)**

23825 15TH AVE SE, #429  
 BOTHELL, WA 98021  
 (818) 632-5992

Admin: DENNIS HUCKABY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9343 - ADVERTISING PHOTOGRAPHY FOR RE PROFESSIONALS	Live Lecture	7.5

**S1518 DENNIS WALSH & ASSOCIATES INC (12/17/2019)**

2222 COLONY PLAZA  
 NEWPORT BEACH, CA 92660  
 (949) 706-3501

Admin: TERESA WALSH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10828 - CERTIFIED NEW HOME SPECIALIST	Internet-based Instruction	12
C10248 - CERTIFIED NEW HOME SPECIALIST - LIVE RALLY	Live Lecture	3
C10829 - RESIDENTIAL CONSTRUCTION CERTIFIED	Internet-based Instruction	10

**S1738 DIGITAL LEARNING CENTERS LLC (08/31/2018)**

330 ULUNI ST 2ND FLR STE C  
 KAILUA, HI 96734  
 (808) 230-8200

Admin: DAVID CATANZARO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10603 - ACTUAL HEARING AND ARBITRATION CASES	Internet-based Instruction	3
C10606 - ADDED VALUE OF GREEN HOMES	Internet-based Instruction	3
C10584 - ADVERTISING GUIDELINES WITH SOCIAL MEDIA	Internet-based Instruction	3
C10583 - CALCULATING BROKER PRICE OPINIONS	Internet-based Instruction	3
C10585 - FAIR HOUSING - DO YOU KNOW EVERYTHING YOU NEED TO	Internet-based Instruction	3
C10587 - HOW THE 1031 EXCHANGE HELPS YOUR CLIENTS	Internet-based Instruction	3
C10586 - HOW TO VALUE COMMERCIAL PROPERTY	Internet-based Instruction	3
C10582 - INTRODUCTION TO COMMERCIAL SALES	Internet-based Instruction	3
C10604 - POLICIES YOU SHOULD KNOW	Internet-based Instruction	3
C10602 - PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C10601 - REPRESENTING YOUR BUYER	Internet-based Instruction	3
C10605 - WHERE MATH AND REAL ESTATE MEET	Internet-based Instruction	3

**S1668 DISTINCTIVE REAL ESTATE SCHOOL**  
 8022 W GRANDRIDGE BLVD, "B"  
 KENNEWICK, WA 99336  
 (509) 783-1431

(11/10/2018)

Admin: CHRISTA SASSER

COURSES

C10988 - LISTING, MARKETING, FORMS

Delivery Method

Live Lecture

Clock Hours

24

**S1812 DOTLOOP**  
 700 W PETE ROSE WAY 446  
 CINCINNATI, OH 45202  
 (888) 368-5667

(07/18/2019)

Admin: MEGAN FERGUSON

COURSES

C10972 - MANAGING ONLINE TRANSACTIONS

Delivery Method

Live Lecture

Clock Hours

3

**S1787 EAW PROFESSIONAL TRAINING**  
 1002 N MERIDIAN, 100 / PMB 189  
 PUYALLUP, WA 98371  
 (800) 446-9121

(06/03/2019)

Admin: JULIE BOOTH

COURSES

C9901 - CFPB AND INDUSTRY UPDATES

Delivery Method

Live Lecture

Clock Hours

3

**S1794 EDGEUCATION CENTER**  
 2105 NE 129TH ST, 101  
 VANCOUVER, WA 98686  
 (503) 317-9825

(06/08/2018)

Admin: PERI HENDERSON

COURSES

C10680 - GOVERNMENT VS CONVENTIONAL

Delivery Method

Live Lecture

Clock Hours

3

C10608 - GUIDE TO HOUSING, FINANCIAL, AND MORTGAGE MARKETS

Live Lecture

3

C10653 - MORTGAGE &amp; REAL ESTATE TAXATION

Live Lecture

3

**S1612 EMERALD REAL ESTATE SCHOOL**  
 1811 126TH AVENUE SE  
 BELLEVUE, WA 98005  
 (425) 246-8815

(03/08/2019)

Admin: MARGARET A CELMER

COURSES

C10646 - LISTING MANAGEMENT AND CLOSING MANAGEMENT

Delivery Method

Live Lecture

Clock Hours

3

**S1634 EVERGREEN PROFESSIONAL TRAINING INC (08/06/2019)**

8717 210TH STREET E  
PO BOX 478  
GRAHAM, WA 98338  
(253) 720-7151

Admin: MARTIN LOUGH/WILLIAM M HICKS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11031 - AGENCY: STRIPPED DOWN	Live Lecture	4
C9452 - BUSINESS PLANNING FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	4
C10191 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C10361 - CMA DEVELOPMENT - FROM THE APPRAISER'S DESK	Live Lecture	4
C0024CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0010CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C0045CORE1617 - CURRENT ISSUES IN WASHINGTON RES RE V6.0	Internet-based Instruction	3
C10993 - DISCOVERING COMMUNICATION STYLES	Live Lecture	4
C9710 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10170 - ETHICS, LICENSE LAW & YOU	Live Lecture	3
C10967 - FINANCE 101	Live Lecture	3
C9625 - FORECLOSURES, SHORT SALES, REO'S & AUCTIONS	Internet-based Instruction	6
C8910 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C10846 - HOW TO SERVE SENIORS WITH A REVERSE MORTGAGE	Live Lecture	3
C9743 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS.	Internet-based Instruction	4
C10171 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C8900 - MORTGAGE FRAUD & PREDATORY LENDING	Internet-based Instruction	7
C8876 - MORTGAGES MATTER: PUZZLE PIECES PUT IN PLACE	Live Lecture	3
C10524 - NEGOTIATING AND WRITING CONTRACTS	Live Lecture	4
C9569 - ONLINE MARKETING:HOW TO BUILD RELATIONSHIPS ONLINE	Live Lecture	4
C8902 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C9535 - RISK MANAGEMENT	Internet-based Instruction	6
C9744 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C9745 - SELLING HUD HOMES: INCREASE YOUR CLIENT'S OPTIONS	Internet-based Instruction	4
C10714 - SENIOR SOLUTIONS	Live Lecture	3
C9956 - SLAYING REAL ESTATE MONSTERS	Live Lecture	4
C10932 - SOCIAL MEDIA ESSENTIALS	Live Lecture	3
C10692 - SUCCESS STRATEGIES	Live Lecture	4
C9709 - SUSTAINABLE HOUSING & BUILDING GREEN	Internet-based Instruction	6
C9534 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C9850 - TRANSACTION PROBLEM SOLVING	Live Lecture	4
C10190 - UNDERSTANDING 1031 TAX EXCHANGES	Internet-based Instruction	6

**S1607 FAIR HOUSING CENTER OF WASHINGTON (02/18/2019)**

1517 S FAWCETT, SUITE 250  
TACOMA, WA 98402  
(253) 274-9523

Admin: LAUREN B WALKER LEE/JULIE NELSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10916 - ABCS OF FAIR HOUSING FOR RE & PM PROF	Live Lecture	3
C9770 - ANNUAL WESTERN WA FAIR HOUSING CONFERENCE	Live Lecture	5.5
C10513 - ASSESSMENT OF FAIR HOUSING CONFERENCE	Live Lecture	5

**S1536 FENG SHUI SCHOOL FOR REAL ESTATE SALES (08/27/2018)**

7418 32ND AVENUE NW  
SEATTLE, WA 98117  
(206) 919-0107

Admin: CYNTHIA LOUISE CHOMOS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10637 - COLOR APPEAL FOR A QUICKER HOME SALE	Live Lecture	4
C9597 - FENG SHUI BASICS FOR REAL ESTATE	Live Lecture	3
C10638 - FENG SHUI FOR BUYING, SELLING, AND STAGING	Live Lecture	5
C9306 - STAGING & COLOR TIPS FOR REAL ESTATE	Live Lecture	3

**S1777 FIDELITY NATIONAL HOME WARRANTY (09/24/2018)**

1850 GATEWAY BLVD #400  
CONCORD, CA 94520  
(800) 308-1420

Admin: BETTY JEAN CARTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9378 - GROWING BUS & REDUCING RISK W/ HOME WARRANTIES	Live Lecture	3

**S1594 FIDELITY NATIONAL TITLE INSURANCE (12/16/2018)**

5006 CENTER STREET, SUITE J  
TACOMA, WA 98409  
(253) 446-3663

Admin: MICHELLE J VALLEY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10865 - ESCROW 101 - WHAT IS ESCROW... AND WHO DOES WHAT?	Live Lecture	3
C10490 - ESCROW 102: WHAT AGENTS MUST KNOW	Live Lecture	3
C9807 - ESCROW 103: HOW WILL INDUSTRY CHANGES AFFECT...	Live Lecture	3
C10489 - HOMEOWNER'S POLICY OF TITLE INSURANCE	Live Lecture	3
C10678 - TITLE & ESCROW 102	Live Lecture	3

**S1406 FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE (01/28/2019)**

40 E SPOKANE FALLS BLVD  
SPOKANE, WA 99202  
(509) 835-8946

Admin: TRACEY OLSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10523 - #MOBILECOMCAMP 101: HYPERLOCAL MARKETING	Live Lecture	3
C10971 - AVOID CLOSING DELAYS - THE BAKER'S DOZEN	Live Lecture	3
C0013CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0017CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10535 - ESCROW - HOW CLOSINGS HAPPEN TODAY	Live Lecture	3
C10757 - FACEBOOK MARKETING ESSENTIALS FOR RE BROKERS	Live Lecture	3
C10925 - FACEBOOK MARKETING ESSENTIALS PART II	Live Lecture	3
C10955 - INSTAGRAM MARKETING FOR REAL ESTATE	Live Lecture	3
C10241 - PLANNING FOR SUCCESS: GOALS & BUSINESS PLANNING	Live Lecture	3
C10698 - THE BASICS OF TITLE & ESCROW FOR RE BROKERS	Live Lecture	3
C9967 - THE BENEFIT OF TITLE INSURANCE-ROUND II	Live Lecture	3

C10522 - THE HOMEOWNER'S POLICY - WHY IS IT BETTER?	Live Lecture	3
C10038 - TITLE & ESCROW FRAUD IN TODAY'S MARKET	Live Lecture	3
C10864 - TITLE CLAIMS & THE VALUE OF TITLE INSURANCE	Live Lecture	3
C10625 - TWITTER... ESSENTIAL SKILLS FOR REAL ESTATE	Live Lecture	3
C9742 - UNDERSTANDING TITLE INSURANCE	Live Lecture	3

**S1811 FLUID SPECIALTIES INC (06/07/2019)**  
 1921 LOHMANS CROSSING, 100  
 AUSTIN, TX 78734  
 (512) 423-6782  
 Admin: CYNTHIA L CUMMINGS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10943 - MANAGING TRANSACTIONS WITH DOTLOOP	Live Lecture	3

**S1529 GALVIN REALTY LAW GROUP SCHOOL OF REAL (04/25/2018)**  
 6100 219TH ST SW, SUITE 560  
 MOUNTLAKE TERRACE, WA 98043  
 (425) 248-2163  
 Admin: DALE J. GALVIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0046CORE1617 - CORE CLASS 2016-2017	Live Lecture	3
C9950 - CURRENT ISSUES FACING TODAY'S RESIDENTIAL BROKER	Live Lecture	3
C10568 - ESCROW BASICS	Live Lecture	6
C10078 - NWMLS FORM 21, RE PURCHASE & SALE AGREEMENT	Live Lecture	6

**S1503 GATEWAY REAL ESTATE ACADEMY (09/16/2019)**  
 850 39TH AVE SW  
 PUYALLUP, WA 98373  
 (253) 224-4375  
 Admin: CHERI WARNER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9246 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C9245 - WA REAL ESTATE PRACTICES	Live Lecture	30
C10108 - WASHINGTON STATE FUNDAMENTALS	Internet-based Instruction	60
C10107 - WASHINGTON STATE PRACTICES	Internet-based Instruction	30

**S1800 GATEWAY SCHOOL OF REAL ESTATE (10/24/2018)**  
 611 31ST AVE SW, B  
 PUYALLUP, WA 98373  
 (253) 381-3323  
 Admin: DALE SHOEMAKER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10657 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10655 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10658 - WA REAL ESTATE PRACTICES	Live Lecture	30
C10656 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1654 GEEWHIZ REAL ESTATE SCHOOL (04/28/2018)**

2028 E BEN WHITE BLVD  
STE 240-2355  
AUSTIN, TX 78741  
(866) 559-9449

Admin: DEL RUNDELL/AUSTIN WILLIAMS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10351 - CREATIVE REAL ESTATE FINANCING	Internet-based Instruction	9
C0021CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0006CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C10355 - FAIR HOUSING ACCESSIBILITY ISSUES	Internet-based Instruction	9
C9529 - FAIR HOUSING AND THE AGENT'S RESPONSIBILITY	Internet-based Instruction	3
C10354 - FLOOD INSURANCE PROTECTION	Internet-based Instruction	6
C9527 - GUIDE TO AVOIDING REAL ESTATE DISCRIMINATION	Internet-based Instruction	3
C9523 - HOW RE PROFESSIONALS AVOID COSTLY MISTAKES	Internet-based Instruction	3
C9528 - HOW TO MINIMIZE RISKS RE PROFESSIONAL FACE	Internet-based Instruction	3
C10353 - HUD HOME IMPROVEMENT FOR FOUNDATIONS & WALLS	Internet-based Instruction	9
C10347 - HUD HOME IMPROVEMENT: WINDOWS, DOORS, KITCHENS...	Internet-based Instruction	9
C9596 - LISTING AGREEMENTS GUIDEBOOK	Internet-based Instruction	3
C10348 - MANAGING AND INVESTING IN INCOME PROPERTIES	Internet-based Instruction	9
C10349 - METHODS OF REAL ESTATE FINANCING	Internet-based Instruction	9
C9530 - NAVIGATING REAL ESTATE FINANCE	Internet-based Instruction	6
C9524 - NUTS AND BOLTS OF LISTINGS AND VALUATIONS	Internet-based Instruction	6
C9526 - PREPARING EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10350 - REAL ESTATE BASICS	Internet-based Instruction	9
C10356 - REAL ESTATE PRINCIPLES	Internet-based Instruction	9
C9531 - SIMPLE STEPS TO CREATING & MAINTAINING A RE OFFICE	Internet-based Instruction	3
C9525 - THE SHORT SALES TOOLKIT	Internet-based Instruction	3
C10352 - TRUST DEED INVESTMENTS	Internet-based Instruction	4

**S1734 GREATER SEATTLE SCHOOL OF REAL ESTATE LLC (02/28/2019)**

1307 N 45TH STREET, #300  
SEATTLE, WA 98103  
(206) 632-2636

Admin: MEREDITH A HANSEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10231S - IGNITE	Live Lecture	36

**S1789 HALLS OF KNOWLEDGE, LLC (11/04/2019)**

400 112TH AVE NE, 110  
BELLEVUE, WA 98004  
(425) 484-0865

Admin: MATTHEW VAN WINKLE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10233 - CONTRACTS BOOTCAMP	Live Lecture	3
C0055CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE	Live Lecture	3
C10614 - GETTING TO INBOX ZERO	Live Lecture	3
C10693 - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C10382 - MAKING PAPERLESS WORK	Live Lecture	3
C10140 - MODERN TOOLS FOR TASK MANAGEMENT IN REAL ESTATE	Live Lecture	3
C10139 - MODERN TOOLS FOR TIME MANAGEMENT IN REAL ESTATE	Live Lecture	3

**S1802 HOMES AND EQUITY UNIVERSITY (12/05/2018)**

11900 NE 1ST ST 300  
 BELLEVUE, WA 98005  
 (206) 719-2694

Admin: MASOUD "MAX" SEDGHINASAB

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0060CORE1617 - 2016-2017 WA RESIDENTIAL CORE	Live Lecture	3
C10806 - GREEN REAL ESTATE	Live Lecture	3
C10807 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Live Lecture	3
C10808 - PROPERTY PRICING AND RESIDENTIAL RE	Live Lecture	3
C10809 - QUALIFYING BUYER UNDER NEW REGULATIONS	Live Lecture	3
C10810 - TAX IMPLICATIONS OF HOME SALES	Live Lecture	3

**S1146 HOMESTREET SCHOOL OF MORTGAGE FINANCE (04/04/2019)**

2000 TWO UNION SQUARE  
 601 UNION STREET  
 SEATTLE, WA 98101  
 (206) 450-2337

Admin: HELEN FLOYD/BRITTNEY LANDOE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9379 - COLORS OF SUCCESS-USING COMMUNICATION STYLES EFFEC	Live Lecture	4
C9391 - MORTGAGE BASICS	Live Lecture	3
C9380 - REHAB LOANS MADE EASY	Live Lecture	3

**S1792 HOUSE TALK (05/04/2018)**

5761 NE TOLO RD  
 BAINBRIDGE ISLAND, WA 98110  
 (206) 713-5715

Admin: DYLAN CHALK

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10619 - THE BONES BENEATH THE BLING PT 1	Live Lecture & Internet-based	4

**S1740 INLAND NORTHWEST SCHOOL OF REAL ESTATE (09/17/2018)**

7151 W CLEARWATER AVENUE  
 KENNEWICK, WA 99336  
 (509) 783-2184

Admin: LOLA D FRANKLIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10454 - AMERICAN WARRIOR REAL ESTATE PROFESSIONAL	Live Lecture	3
C9932 - EFFECTIVE BUYER CONSULTATIONS	Live Lecture	3
C10596 - FAIRHOUSING AND NAR CODE OF ETHICS	Live Lecture	3
C9933 - GENERATION RELATIONS	Live Lecture	3
C10262 - LAND 101	Live Lecture	15
C10589 - LISTING PRICE VS. APPRAISAL	Live Lecture	4
C9934 - MOVE! FROM SURVIVING TO THRIVING	Live Lecture	3
C10960 - MY TOOL BOX! WHAT'S IN IT?	Live Lecture	3.5
C10169 - NAR CODE OF ETHICS	Live Lecture	3.5
C10261 - NOT YOUR TYPICAL TECHNOLOGY CLASS	Live Lecture	7.5
C9966 - PARAGON - A MAJOR PACMLS TOOL	Live Lecture	3.5
C10695 - PROFESSIONAL STANDARDS TRAINING	Live Lecture	4



C9944 - RELAUNCH WASHINGTON	Live Lecture	15
C10595 - RELAUNCH WASHINGTON 2016	Live Lecture	15
C10561 - TAX DEFERRED 1031 EXCHANGES	Live Lecture	14
C9935 - TECH ETHICS	Live Lecture	3
C9683 - THE BUCK STARTS HERE	Live Lecture	3
C10845 - TIMBERLANDS REAL ESTATE COURSE	Live Lecture	13

**S1755 INTERNACHI (12/16/2019)**

1750 30TH STREET, SUITE 301  
BOULDER, CO 80301  
(303) 223-0861

Admin: BENJAMIN J GROMICKO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10912 - DISCLOSURE & INSPECTION	Live Lecture	3
C9930 - HOME ENERGY EFFICIENCY FOR RE PROFESSIONALS	Internet-based Instruction	4
C10228 - HOME ENERGY SCORE FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3
C10229 - SAVING HOME ENERGY FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3

**S1545 INTERNATIONAL SCHOOL OF STAGING (05/17/2018)**

520 4TH STREET  
KIRKLAND, WA 98033  
(206) 226-9234

Admin: ADRIANNE CAPELLUTO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10835 - THE POWER OF STAGING (3 HOUR)	Live Lecture	3
C10308 - THE POWER OF STAGING (8 HOUR)	Live Lecture & Internet-based	8

**S1458 INVESTMENT PROPERTY EXCHANGE SERVICES (02/27/2019)**

900 SW 5TH AVE, S.  
PORTLAND, OR 97204-1213  
(503) 223-3911

Admin: RUSSELL ALLEN MARSAN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10172 - WHAT EVERY AGENT NEEDS TO KNOW	Live Lecture	3

**S1039 JOHN L SCOTT REAL ESTATE CAREER DEVELOPMENT CENTER (03/04/2019)**

1700 NW GILMAN BLVD, SUITE 305  
ISSAQUAH, WA 98027  
(425) 394-0949

Admin: JEFFREY S COHEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10891 - BOOSTING YOUR BUSINESS USING FACEBOOK BUSINESS	Live Lecture	3
C10164 - BUSINESS PLANNING AND PROSPECTING	Live Lecture	14
C0047CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C10487 - FINANCING ALPHABET SOUP	Live Lecture	3
C10688 - HIRING AN ASSISTANT	Live Lecture	3
C11026 - INSTAGRAM BASICS FOR BUSINESS	Live Lecture	3
C10409 - IS A MENTOR RELATIONSHIP RIGHT FOR ME?	Live Lecture	6
C10910 - MULTIPLE OFFER STRATEGIES	Live Lecture	3

C10166 - NEGOTIATING AND HANDLING OBJECTIONS	Live Lecture	7
C10209 - OPTIMIZING YOUR DIGITAL FOOTPRINT	Live Lecture	3
C10734 - RISE TO THE TOP WITH YOUR ESCALATION ADDENDUM	Live Lecture	3
C10913 - VIDEO CONTENT ENGAGEMENT STRATEGIES	Live Lecture	3
C10163 - WORKING WITH BUYERS	Live Lecture	14
C10165 - WORKING WITH SELLERS	Live Lecture	14

**S1040 JOHN L SCOTT SCHOOL OF REAL ESTATE (09/10/2019)**  
 20829 72ND AVE S, 800  
 KENT, WA 98032  
 (253) 852-9200

Admin: JIM WILLNER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C8889 - ACTIVE OPEN HOUSES	Live Lecture	3
C10386 - BECOMING AN EMPLOYER	Live Lecture	16
C10461 - NWMLS FORMS MASTER	Live Lecture	12

**S1546 KEVNLOR REAL ESTATE ACADEMY (12/13/2018)**  
 7644 NE HAZEL DELL AVE  
 VANCOUVER, WA 98665  
 (360) 546-2190

Admin: LORRI A RATLIFF

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9642S - BASICS OF MAJOR SYSTEMS: FURNACE, A/C & ELECTRICAL	Live Lecture	3.5
C9233S - GROW HOUSES, DAMP BASEMENTS, & THE UN-SICK HOUSE	Live Lecture	3
C9232S - HOW OLD IS THIS HOUSE?...	Live Lecture	3
C10410S - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C9135S - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C9133S - SPOTLIGHT ON GOING GREEN, ASPHALT, SHINGLES...	Live Lecture	3
C9134S - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C8892S - THE EFFICIENT HOME 1	Live Lecture	3
C8893S - THE EFFICIENT HOME 2	Live Lecture	3

**S1747 LAND TITLE CO INSTITUTE OF REAL ESTATE (01/02/2019)**  
 9657 LEVIN ROAD NW  
 SILVERDALE, WA 98383  
 (360) 698-9432

Admin: TED EVALD BENSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9568 - ESCROW INSIGHT TO HELP YOUR CLOSINGS...	Live Lecture	3
C10743 - UNDERSTANDING THE TITLE COMMITMENT WHEN LISTING	Live Lecture	3
C9567 - WATERFRONT ISSUES, LEGAL DESCRIPTIONS & EASEMENTS	Live Lecture	3

**S1485 LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL (12/18/2019)**  
 12229 80TH AVENUE NE  
 KIRKLAND, WA 98034  
 (206) 818-1358

Admin: LARRY R CHRISTENSEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9866 - 2015 NWMLS FORMS REVISION	Live Lecture	3.5

C0003CORE1819 - 2018-19 WA RESIDENTIAL CORE	Live Lecture	4
C10152 - CLOSING YOUR CONTINGENT SALE	Live Lecture	4
C0009CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C0006CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C0007CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE-4 HRS	Live Lecture	4
C9253 - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Video-based	3.5
C10713 - ESCROW PUTTING IT ALL TOGETHER	Live Lecture	3
C10316 - FAIR HOUSING IN RESIDENTIAL SALES	Live Lecture	4
C9728 - FORM 21-RESIDENTIAL PURCHASE & SALE AGREEMENT	Live Lecture	4
C9557 - REAL ESTATE ETHICS	Live Lecture & Video-based	3
C10804 - REALTOR® ETHICS	Live Lecture	3
C9884 - THE MENTAL GAME OF REAL ESTATE	Live Lecture	4
C10131 - TITLE INSURANCE - UNDERSTANDING THE BASICS	Live Lecture	3
C10130 - TOP 10 ESCROW CHALLENGES	Live Lecture	3

**S1109 LAW SEMINARS INTERNATIONAL****(12/17/2019)**

800 FIFTH AVE, 101  
SEATTLE, WA 98070  
(206) 567-4490

Admin: HITA JOHNSON

COURSESDelivery MethodClock Hours

C9653 - ADVANCED COMMERCIAL RE PURCHASE & SALES	Live Lecture	14.5
C9764 - CANABIS AND REAL ESTATE SEMINAR	Live Lecture	8.5
C10817 - COMMERCIAL RE PURCHASE AND SALE TRANSACTIONS	Live Lecture	12.5
C10022 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14.5
C10679 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14
C9375 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14
C11027 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	15.5
C9968 - DEVELOPMENT AGREEMENTS, EASEMENTS, AND CCRS	Live Lecture	8
C9376 - GROWTH MANAGEMENT	Live Lecture	14
C10650 - GROWTH MANAGEMENT ACT	Live Lecture	15.5
C10054 - GROWTH MANAGEMENT ACT (GMA)	Live Lecture	15.5
C9478 - LANDSLIDES	Live Lecture	7.5
C10202 - REAL ESTATE PURCHASES & SALES	Live Lecture	14.5
C10077 - SEPA & NEPA	Live Lecture	8
C9516 - SEPA & NEPA	Live Lecture	7.5
C9313 - WETLANDS IN WASHINGTON	Live Lecture	8.5
C9340 - WETLANDS IN WASHINGTON	Live Lecture	8.5

**S1205 LEADING EDGE REAL ESTATE SCHOOL****(07/19/2019)**

33434 8TH AVE S, 103  
FEDERAL WAY, WA 98003  
(253) 835-4500

Admin: PAMELA RANCH

COURSESDelivery MethodClock Hours

C10975 - BUILD YOUR BUSINESS: DISC	Live Lecture	3
C10117 - DISC FOR THE RE PROFESSIONAL	Live Lecture	6
C10136 - FORMS MASTERY	Live Lecture	6
C10488 - FORMS MASTERY	Live Lecture	8
C9817 - FORMS MASTERY 1 PART 1	Live Lecture	3

C10231 - IGNITE	Live Lecture	36
C9783 - LEAD GENERATION 36:12:3	Live Lecture	24
C10667 - MASTERING THE ART OF OPEN HOUSES	Live Lecture	3
C9493 - MREA ADMIN: MANAGING THE MREA OFFICE	Live Lecture	10
C9426 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	15
C9491 - MREA: BUYER SPECIALIST	Live Lecture	15
C9492 - MREA: LISTING SPECIALIST	Live Lecture	15
C10239 - SHIFT 11: LISTING REO'S	Live Lecture	3
C9936 - SHIFT: BULLETPROOFING TRANSACTIONS	Live Lecture	3
C9938 - SHIFT: CREATING URGENCY TO BUY	Live Lecture	3
C9853 - SHIFT: EFFECTIVE PEOPLE LEVERAGE	Live Lecture	3
C9852 - SHIFT: EXPENSE MANAGEMENT	Live Lecture	3
C9937 - SHIFT: FINANCING SOLUTIONS	Live Lecture	3
C9851 - SHIFT: GAINING MIND OVER MARKET	Live Lecture	3
C10099 - SHIFT: LEAD CAPTURE AND CONVERSION	Live Lecture	3
C10100 - SHIFT: SELLER PRICING STRATEGIES	Live Lecture	3
C9939 - SHIFT: SELLER STAGING STRATEGIES	Live Lecture	3
C9854 - SHIFT: UPSHIFTING YOUR LEAD GENERATION	Live Lecture	3
C10247 - SO... YOU WANT TO BUILD A TEAM?	Live Lecture	3
C9584 - THE DISC HUMAN BEHAVIOR MODEL	Live Lecture	3
C9582 - THE DISC HUMAN BEHAVIOR MODEL: WORKING WITH BUYERS	Live Lecture	3
C9583 - THE DISC HUMAN BEHAVIOR MODEL: WORKING WITH SELLERS	Live Lecture	3
C10666 - WIN WITH SELLERS	Live Lecture	7

**S1746 LEGACY UNIVERSITY LLC (01/03/2019)**

400 112TH AVE NE, SUITE 300  
 BELLEVUE, WA 98004  
 (206) 890-4312

Admin: LORI HASTINGS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10469 - BECOMING AN EXPERT: WHAT RE AGENTS NEED TO KNOW	Live Lecture	3
C10219 - GROW YOUR BUSINESS WITH STRATEGIC NETWORKING	Live Lecture	3
C10499 - MAXIMIZING YOUR WHY	Live Lecture	3
C10298 - MINDSET OF BUILDING YOUR REAL ESTATE BUSINESS	Live Lecture	3
C10470 - PERCEPTION DOES IT MATTER? YOUR NETWORK THINKS SO!	Live Lecture	3

**S1719 LEXINGTON CAMPUS (04/29/2019)**

1614 113TH DRIVE SE  
 LAKE STEVENS, WA 98258  
 (800) 774-1170

Admin: JESSICA CHRISTINE MARTY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10005 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C10008 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C10230 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10006 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997 - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009 - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0003CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C9994 - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10135 - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10125 - LISTING AGREEMENTS	Internet-based Instruction	3

C10051 - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007 - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10214 - REAL ESTATE LAW	Internet-based Instruction	30
C10004 - REAL ESTATE MARKETING	Internet-based Instruction	3
C10213 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996 - RISK MANAGEMENT	Internet-based Instruction	3
C9993 - SHORT SALES	Internet-based Instruction	3
C10052 - SHORT SALES 2.0	Internet-based Instruction	9
C9995 - SITE DESIGN & PLANNING	Internet-based Instruction	3
C10026 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1756 LIGHT COMMUNICATIONS, LLC (01/20/2019)**

8513 NE HAZEL DELL AVE, #101  
VANCOUVER, WA 98665  
(360) 574-7647

Admin: JULIA A. LOWDEN

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10959 - THE OBSTACLE COURSE OF RENTAL PROPERTY	Live Lecture	150

**S1277 MASTER BUILDERS ASSN OF KING & SNOHOMISH (10/12/2019)**

335 116TH AVE SE  
BELLEVUE, WA 98004  
(425) 451-7920

Admin: EILEEN B CALABRO

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10414 - COMPANY CULTURE	Live Lecture	3
C9561 - EXPLORING THE BENEFITS OF GREEN: ENERGY EFFICIENCY	Live Lecture	3
C9562 - EXPLORING THE BENEFITS OF GREEN: INDOOR AIR...	Live Lecture	3
C9563 - EXPLORING THE BENEFITS OF GREEN: MATERIALS...	Live Lecture	3
C9560 - EXPLORING THE BENEFITS OF GREEN: SITE & WATER	Live Lecture	3
C10592 - GREEN BUILDING STORIES OF SUCCESS	Live Lecture	3
C9564 - GREEN MARKETING-TURNING GREEN INTO GOLD	Live Lecture	3
C10874 - INTERNATIONAL BUYERS SEMINAR	Live Lecture	4
C9559 - THE BUILT GREEN SPECTRUM-WHY GO GREEN...	Live Lecture	3

**S1576 MASTERS REAL ESTATE SCHOOL (06/10/2018)**

16119 PACIFIC AVENUE  
SPANAWAY, WA 98387  
(253) 988-5076

Admin: MICHAEL C MCDUGALL

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10205 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10357 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1752 MATRIX SCHOOL OF REAL ESTATE (04/25/2019)**

1900 S PUGET DRIVE SUITE 203  
RENTON, WA 98055  
(206) 494-0401

Admin: SUNEET DIWAN

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C9440 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30

C9441 - ALL ABOUT LISTING AGREEMENTS	Internet-based Instruction	4
C9442 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C9432 - COMMON MISTAKES MADE BY RE ROOKIE & REST OF US	Internet-based Instruction	5
C9433 - INDOOR & OUTDOOR STAGING FOR THE BUDGET CONSCIOUS	Internet-based Instruction	3
C9435 - IS IT LEGAL? IMPACT OF FAIR HOUSING...	Internet-based Instruction	3
C9443 - PURCHASE & SALE OF CONDOMINIUMS IN WA	Internet-based Instruction	3
C9444 - SAFETY FIRST! AGENT'S GUIDE TO PERSONAL SAFETY/RISK	Internet-based Instruction	3
C9436 - SITE SELECTION, OFFICE DESIGN, IT NEEDS & BUS PLAN	Internet-based Instruction	4
C9438 - SOUND PRAC FOR THE PREP & PRESENTATION OF CONTRACT	Internet-based Instruction	5
C9434 - UNDERSTANDING SHORT SALES	Internet-based Instruction	3
C9429 - VALUATION OF PROPERTIES, MARKETING, & NEGOTIATION.	Internet-based Instruction	6
C9439 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9437 - WHEN THINGS GET HOT: MULTIPLE OFFERS...	Internet-based Instruction	4

**S1556 MCFERRAN UNIVERSITY****(08/01/2019)**

3906 S 74TH STREET  
TACOMA, WA 98409  
(253) 284-3880

Admin: EDWARD M MCFERRAN

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C8849 - 2014 ADVISING DISTRESSED HOMEOWNERS	Live Lecture	4
C8883 - A PRACTICAL GUIDE TO PROPRIETORSHIPS, LLC & CORPS	Live Lecture	3
C10936 - ADVANCED ISSUES IN COMPLETING 1031 EXCHANGES	Live Lecture	3.5
C10761 - ADVANCED SHORT SALE NEGOTIATIONS IN WASHINGTON	Live Lecture	4
C10911 - BASIC BANKRUPTCY FOR RE PROFESSIONALS	Live Lecture	3
C10760 - BASIC RE FORECLOSURE PROCESS IN WASHINGTON	Live Lecture	4
C10935 - BUILDING YOUR PRODUCTION TEAM 101	Live Lecture	3
C9452S - BUSINESS PLANNING FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	4
C10074 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C0034CORE1617 - CORE: CURRENT ISSUES IN WA RESIDENTIAL RE	Live Lecture	3
C10187 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10170S - ETHICS, LICENSE LAW & YOU	Live Lecture	3
C10126 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C10068 - HOUSES: BUY, FIX, SELL!	Internet-based Instruction	4
C10937 - HOW A 1031 EXCHANGE CAN BENEFIT YOU	Live Lecture	4
C10081 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS	Internet-based Instruction	4
C10171S - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C8887 - MAKING USE OF TITLE INSURANCE AS A TOOL	Live Lecture	3
C10167 - MORTGAGE FRAUD AND PREDATORY LENDING	Internet-based Instruction	7
C8876S - MORTGAGES MATTER: PUZZLE PIECES PUT IN PLACE	Live Lecture	3
C9802 - NAVIGATING RE CLOSING PROCESS AFTER CFPB	Live Lecture	3
C10524S - NEGOTIATING AND WRITING CONTRACTS	Live Lecture	4
C10227 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C10015 - REAL ESTATE AND TAXES-WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C10118 - REAL ESTATE FINACE TODAY	Internet-based Instruction	6
C10127 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C8888 - RESIDENTIAL & SMALL COMMRC'L LANDLORD TENANT LAWS	Live Lecture	3.5
C10168 - RISK MANAGEMENT	Internet-based Instruction	6
C10128 - SCAMS, SCOUNDRELS AND REAL ESTATE STINGS	Internet-based Instruction	6
C9956S - SLAYING REAL ESTATE MONSTERS	Live Lecture	4
C10200 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C9850S - TRANSACTION PROBLEM SOLVING	Live Lecture	4
C10082 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10129 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4
C10021 - VIRTUAL BROKERAGE: HOW TO DO IT		4
C10962 - WHEN DEATH COMES	Live Lecture	3

**S1452 MCKISSOCK, LLC (04/06/2019)**

218 LIBERTY STREET  
PO BOX 1673  
WARREN, PA 16365  
(800) 328-2008

Admin: MICHELLE FRANCHI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10620 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10083 - A NEW LOOK AT CONTRACT LAW	Internet-based Instruction	3
C9338 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C10102 - AFFRDBL HOUSING OPPTS FOR LOW-MOD INCOME BUYERS	Internet-based Instruction	4
C10203 - AGENCY LAW	Internet-based Instruction	4
C10103 - AMERICANS WITH DISABILITIES ACT	Internet-based Instruction	3
C10103 - AMERICANS WITH DISABILITIES ACT	Correspondence	3
C9544 - APPRAISING FHA TODAY	Internet-based Instruction	7
C9497 - BASICS OF GREEN BUILDING FOR REAL ESTATE	Correspondence	3
C9497 - BASICS OF GREEN BUILDING FOR REAL ESTATE	Internet-based Instruction	3
C9499 - CODE OF ETHICS	Internet-based Instruction	3
C9499 - CODE OF ETHICS	Correspondence	3
C9942 - COMMON MISTAKES EVERY AGENT SHOULD AVOID	Internet-based Instruction	3
C9496 - COMMON MISTAKES MADE BY ROOKIES & THE REST OF US	Internet-based Instruction	3
C9496 - COMMON MISTAKES MADE BY ROOKIES & THE REST OF US	Correspondence	3
C10182 - CROWD FUNDING IN REAL ESTATE	Internet-based Instruction	3
C0011CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0011CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Correspondence	3
C0012CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0010CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Correspondence	3
C0010CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0013CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0014CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0013CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Correspondence	3
C9722 - DANGER IN PLAIN SIGHT: UNDERSTANDING LEAD PAINT...	Internet-based Instruction	3
C10084 - DEMYSTIFYING APPRAISALS	Internet-based Instruction	3
C9982 - FAIR HOUSING	Internet-based Instruction	4
C9982 - FAIR HOUSING	Correspondence	4
C10729 - FINDING YOUR FOCUS: NICHE MARKETING IN REAL ESTATE	Correspondence	3
C10729 - FINDING YOUR FOCUS: NICHE MARKETING IN REAL ESTATE	Internet-based Instruction	3
C9677 - FOREIGN INVESTMENT IN US REAL ESTATE	Internet-based Instruction	4
C9677 - FOREIGN INVESTMENT IN US REAL ESTATE	Correspondence	4
C10075 - GETTING STARTED WITH PROPERTY MANAGEMENT	Internet-based Instruction	6
C10339 - GIVE YOUR CLIENTS THE GREEN LIGHT	Internet-based Instruction	3
C10748 - GOING GREEN: ELEMENTS OF AN ECO-FRIENDLY HOME	Internet-based Instruction	3
C9558 - HOMEOWNER'S FLOOD INSURANCE-COASTAL REGION...	Internet-based Instruction	4
C9472 - HOW IS THE LEGALIZATION OF MARIJUANA AFFECTING...	Internet-based Instruction	3
C9472 - HOW IS THE LEGALIZATION OF MARIJUANA AFFECTING...	Correspondence	3
C10313 - HOW TECHNOLOGY CAN RUIN YOUR RE BUSINESS	Internet-based Instruction	3
C9897 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 1	Correspondence	3

C9897 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 1	Internet-based Instruction	3
C10085 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 2	Internet-based Instruction	3
C9870 - KNOW THE CODE: YOUR GUIDE TO THE CODE OF ETHICS	Correspondence	3
C9870 - KNOW THE CODE: YOUR GUIDE TO THE CODE OF ETHICS	Internet-based Instruction	3
C10340 - LAND AND SITE VALUATION	Internet-based Instruction	7
C10260 - LEAD ALERT: A GUIDE FOR PROPERTY MANAGERS	Internet-based Instruction	3
C9500 - LIENS, TAXES, AND FORECLOSURES	Correspondence	3
C9500 - LIENS, TAXES, AND FORECLOSURES	Internet-based Instruction	3
C9660 - LIENS, TAXES, AND FORECLOSURES	Correspondence	3
C9660 - LIENS, TAXES, AND FORECLOSURES	Internet-based Instruction	3
C9381 - LISTING AGREEMENTS	Correspondence	3
C9381 - LISTING AGREEMENTS	Internet-based Instruction	3
C10183 - MILLENNIALS ARE CHANGING REAL ESTATE	Correspondence	4
C10183 - MILLENNIALS ARE CHANGING REAL ESTATE	Internet-based Instruction	4
C9943 - MORTGAGES, LOANS, & LAWS-HOW THEY HELP YOUR CLIENT	Internet-based Instruction	3
C9498 - NAT'L MARKETING, NEGOTIATIONS & CLOSING THE SALE	Correspondence	3
C9498 - NAT'L MARKETING, NEGOTIATIONS & CLOSING THE SALE	Internet-based Instruction	3
C9507 - NAVIGATING A HOT SELLERS' MARKET	Internet-based Instruction	4
C9507 - NAVIGATING A HOT SELLERS' MARKET	Correspondence	4
C9896 - NICHE MARKETING: NARROW YOUR FOCUS	Internet-based Instruction	3
C9896 - NICHE MARKETING: NARROW YOUR FOCUS	Correspondence	3
C9895 - PREPARING A LISTING AGREEMENT: AN IN-DEPTH LOOK	Internet-based Instruction	4
C10104 - PROPERTY MANAGEMENT - THE NEXT GENERATION	Internet-based Instruction	3
C10178 - PROPERTY MANAGEMENT PRIMER	Internet-based Instruction	3
C10730 - RE SAFETY: PROTECT YOURSELF AND YOUR CLIENTS	Internet-based Instruction	3
C9894 - RE SAFETY: PROTECT YOURSELF DURING A SHOWING	Correspondence	3
C9894 - RE SAFETY: PROTECT YOURSELF DURING A SHOWING	Internet-based Instruction	3
C9632 - REAL ESTATE INVESTING: BEYOND THE BASICS	Internet-based Instruction	4
C10442 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10376 - REAL ESTATE SAFETY	Correspondence	3
C9506 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C9721 - SIMPLE QUESTIONS, BIG CONSEQUENCES: HOW TO AVOID..	Internet-based Instruction	3
C10184 - SOCIAL MEDIA MARKETING	Internet-based Instruction	3
C10087 - TECHNOLOGY, RELATIONSHIPS, & THE DIGITAL CONSUMER	Internet-based Instruction	4
C10999 - THE DOCTOR IS IN: DIAGNOSING YOUR RISK MGMT	Internet-based Instruction	3
C9505 - THE END OF THE PAPER TRAIL...	Correspondence	3
C9505 - THE END OF THE PAPER TRAIL...	Internet-based Instruction	3
C9720 - THE INS AND OUTS OF PROPERTY MANAGEMENT	Internet-based Instruction	3
C10088 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Internet-based Instruction	4
C10570 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Correspondence	4
C9893 - THE NUTS AND BOLTS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	4
C9780 - THE POWER OF EXCHANGE: DISCOVER THE VALUE OF 1031.	Internet-based Instruction	3
C10819 - THE SECRETS OF RESIDENTIAL INVESTING	Internet-based Instruction	4
C9931 - TILA-RESPA INTEGRATED DISCLOSURE RULE	Internet-based Instruction	3
C10992 - TOP POLICY ISSUES FACING BROKERAGE TODAY	Internet-based Instruction	3
C10288 - UNCOVERING THE FACTS ABOUT MORTGAGE FINANCING	Internet-based Instruction	3
C10259 - URBANIZATION AND THE 18-HOUR CITY	Internet-based Instruction	3
C10179 - USING RETIREMENT ASSETS TO PURCHASE REAL ESTATE	Internet-based Instruction	3
C10065 - WHAT RE PROFESSIONALS NEED TO KNOW ABOUT FHA	Correspondence	4
C10065 - WHAT RE PROFESSIONALS NEED TO KNOW ABOUT FHA	Internet-based Instruction	4
C10569 - WILDFIRE RISK IN REAL ESTATE	Internet-based Instruction	3



**S1762 MOUNT RAINIER REAL ESTATE SCHOOL (11/21/2019)**

608 S WASHINGTON  
TACOMA, WA 98405  
(253) 312-9911

Admin: STEVEN LEE WEINMAN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10335 - 1031 TAX DEFERRED EXCHANGES	Live Lecture	3
C10337 - EFFECTIVE TENANT SCREENING	Live Lecture	3.5
C10336 - FAIR HOUSING IN RENTAL MANAGEMENT	Live Lecture	3
C10338 - PREPARING TO RENT & AGENT SAFETY	Live Lecture	3.5
C10334 - PROPERTY MAINTENANCE	Live Lecture	3
C10331 - RENTAL BUSINESS OPERATIONS	Live Lecture	3.5
C10330 - RENTAL INSPECTIONS	Live Lecture	3.5
C10333 - THE MOVE OUT PROCESS	Live Lecture	4
C10332 - THE RENTAL AGREEMENT	Live Lecture	3.5

**S1053 MYKUT REAL ESTATE SCHOOL (09/22/2018)**

3717 196TH STREET SW, #205  
LYNNWOOD, WA 98036  
(800) 605-6645

Admin: DARRYL BRADSHAW/KATHY HODGE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10215 - ADVANCED REAL ESTATE LAW	Live Lecture	30
C10123 - BETTER SAFE THAN SORRY	Internet-based Instruction	7
C0041CORE1617 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE	Live Lecture	3
C10124 - FHA AND VA TODAY	Internet-based Instruction	7
C9099 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C9132 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1358 NBI, INC. (09/15/2019)**

1218 MCCANN DR ALTOONA  
PO BOX 3067  
EAU CLAIRE, WI 54720  
(715) 835-8525

Admin: ELIZABETH C. ZENNER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10842 - ADVANCED REAL ESTATE TRANSACTIONS	Live Lecture	7
C10472 - BOOT CAMP: FORECLOSURE AND LOAN WORKOUT	Live Lecture	7
C10548 - BOUNDARY ISSUES AND EASEMENT LAW	Live Lecture	7
C10290 - BOUNDARY LAW FROM START TO FINISH	Live Lecture	7
C10408 - COMERCIAL REAL ESTATE A TO Z (SEMINAR)	Live Lecture	7
C9899 - CURING THE TOP COMMERCIAL RE TITLE DEFECTS	Live Lecture	7
C9713 - HANDLING REAL ESTATE TRANSACTIONS FROM START...	Live Lecture	7
C9900 - LAND USE LAW-CURRENT ISSUES IN SUBDIVISION...	Live Lecture	7
C9731 - LEGAL DESCRIPTIONS, TITLE INSURANCE & SURVEYS...	Live Lecture	7
C10445 - NEGOTIATING CONTRACTS ON TRIBAL LANDS	Live Lecture	7
C9619 - RESOLVING COMMERCIAL LEASE DISPUTES	Live Lecture	7
C10562 - SURVEYS, PLATS, HISTORICAL RECORDS, ETC.	Live Lecture	14
C10550 - TITLE LAW IN WASHINGTON	Live Lecture	7
C9877 - TITLE WORKSHOP FROM EXAMINATION TO COMMITMENT	Live Lecture	7
C9781 - TOP RESPA, TILA AND HMDA OVERSIGHTS	Live Lecture	7
C10238 - TROUBLESHOOTING CONSTRUCTION PROJECT LEGAL ISSUES	Live Lecture	7
C9898 - WASHINGTON FORECLOSURES AND WORKOUTS	Live Lecture	7

**S1736 NORTHWEST ACADEMY OF REAL ESTATE (07/19/2018)**

3540 SW 98TH STREET  
SEATTLE, WA 98126  
(206) 919-5191

Admin: DONALD L FILLIUS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10545 - TOOLS OF THE TRADE I: THE STATEWIDE P&S AGREEMENT	Live Lecture	4
C10546 - TOOLS OF THE TRADE II: THE ADDENDA	Live Lecture	4
C11005 - TOOLS OF THE TRADE III: LISTING AGRMNTS IN DEPTH	Live Lecture	4

**S1666 NORTHWEST FAIR HOUSING ALLIANCE (01/24/2019)**

35 W MAIN, SUITE 250  
SPOKANE, WA 99201  
(509) 325-2665

Admin: MARLEY J HOCHENDONER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10274 - FAIR HOUSING COMPLIANCE & REO MANAGEMENT	Live Lecture	3
C8976 - FAIR HOUSING FOR RE PROFESSIONALS-ONLINE	Internet-based Instruction	3
C10671 - FAIR HOUSING FOR REAL ESTATE PROFESSIONALS	Live Lecture	3
C10360 - FAIR LENDING FOR RE PROFESSIONALS	Live Lecture	3

**S1080 NORTHWEST SCHOOL OF REAL ESTATE (12/06/2018)**

4700 42ND AVE SW, 620  
SEATTLE, WA 98116  
(253) 859-7440

Admin: CHRISTINE D HANLEY/MELANIE W MAYS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10516 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10611 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture	30
C9581 - AGENCY RELATIONSHIPS	Live Lecture	3.5
C10041 - ASIA PACIFIC & INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C9924 - AT HOME WITH DIVERSITY	Live Lecture	7
C9541 - AVOID THE 20 BIGGEST MISTAKES AGENTS MAKE	Live Lecture	3
C10073 - BUYER REPRESENTATION	Internet-based Instruction	6
C9747 - BUYER REPRESENTATION	Correspondence	4
C10593 - CAPTURING CLIENTS IN AN EBUSINESS ENVIRONMENT	Live Lecture	3.5
C9633 - CAPTURING TODAY'S CONSUMERS	Live Lecture	4
C9878 - COMMERCIAL AND INVESTMENT RE TOOLS OF THE TRADE	Correspondence	6
C0001CORE1617 - CURRENT ISSUES IN WA RESDIENTIAL REAL ESTATE	Live Lecture & Correspondence	4
C0049CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE	Internet-based Instruction	3
C9909 - DECISIONS, DECISIONS	Live Lecture	3
C9974 - DECODING MARKETING SOURCE CODES	Live Lecture	3
C9973 - DISSECTING THE CONTINGENCY	Live Lecture	3
C10878 - DISSECTING THE LISTING AGREEMENT	Live Lecture	3
C10884 - DISSECTING THE PURCHASE AND SALE AGREEMENT	Live Lecture	3
C9324 - DIVERSITY AND DOING BUSINESS	Live Lecture & Correspondence	4
C9334 - ENVIRONMENTAL ISSUES	Live Lecture & Correspondence	4
C9540 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10086 - ETHICS IN REAL ESTATE	Live Lecture	3
C9332 - ETHICS IN TODAY'S REAL ESTATE WORLD	Live Lecture & Correspondence	4
C10264 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6

C10265 - FAIR HOUSING	Internet-based Instruction	6
C9333 - FAIR HOUSING	Live Lecture & Correspondence	4
C9397 - FORECLOSURES, SHORT SALES, REOS & AUCTIONS-4 HOURS	Live Lecture & Correspondence	4
C9398 - FORECLOSURES, SHORT SALES, REOS & AUCTIONS-6 HOURS	Internet-based Instruction	6
C9925 - GLOBAL REAL ESTATE LOCAL MARKETS	Live Lecture	7
C9926 - GLOBAL REAL ESTATE TRANSACTION TOOLS	Live Lecture	7
C9326 - HOMES FOR ALL: SERVICE PEOPLE WITH DISABILITIES	Live Lecture & Correspondence	4
C10121 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C9466 - I OBJECT! OVERCOMING OBJECTIONS	Live Lecture	3
C10153 - IDENTITY THEFT: PROTECTING YOUR CLIENTS	Internet-based Instruction	4
C9873 - INFLUENCING THE OUTCOME	Live Lecture	3.5
C9323 - INTRO TO COMMERCIAL RE	Live Lecture & Correspondence	4
C9539 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C9330 - KNOW THE CODE: REAL ESTATE ETHICS	Live Lecture & Correspondence	4
C10594 - LAUNCHING YOUR REAL ESTATE CAREER	Live Lecture	3.5
C9329 - LEAD GENERATIONS & PROSPECTING STRATEGIES	Live Lecture	3
C9871 - MORTGAGE FRAUD AND PREDATORY LENDING	Internet-based Instruction	6
C9872 - MORTGAGE FRAUD AND PREDATORY LENDING-4 HRS	Live Lecture & Correspondence	4
C9975 - POWERFUL PROGRAMS	Live Lecture	3
C9327 - PRICING RESIDENTIAL PROPERTIES	Live Lecture	4
C10428 - PROPERTY MANAGEMENT	Internet-based Instruction	6
C9322 - PROPERTY MANAGEMENT	Live Lecture & Correspondence	4
C10263 - PROSPECTING FOR RESULTS	Live Lecture	5
C10641 - PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C9320 - REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW	Live Lecture & Correspondence	4
C10222 - REAL ESTATE AND TAXES	Internet-based Instruction	6
C10066 - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C10028 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C9767 - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C9465 - RESIDENTIAL FINANCE	Live Lecture	7.5
C9634 - RESIDENTIAL LISTING AGREEMENTS	Live Lecture	7.5
C9400 - REVERSE MORTGAGES FOR SENIORS	Live Lecture & Correspondence	4
C9538 - RISK MANAGEMENT	Internet-based Instruction	6
C9331 - RISK MANAGEMENT	Live Lecture & Correspondence	4
C10101 - SALES ASSOCIATE BUSINESS PLANNING	Live Lecture	3.5
C10134 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C10642 - STRATEGIC NEGOTIATION SKILLS	Live Lecture	3
C9321 - SUSTAINABLE HOUSING & BUILDING GREEN	Live Lecture & Correspondence	4
C9399 - SUSTAINABLE HOUSING & BUILDING GREEN...	Internet-based Instruction	8
C10042 - THE AMERICAS AND INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C9746 - THE OPEN HOUSE	Live Lecture	3
C8917S - THE POWER OF ANALYSIS	Live Lecture	3
C8916S - THE POWER OF EXCHANGE	Live Lecture	3
C9328 - THE TRANSACTION FILE	Live Lecture	3
C9401 - THE TRUTH ABOUT MOLD	Live Lecture & Correspondence	4
C9341 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C9325 - TITLE INSURANCE FOR THE REAL ESTATE PROFESSIONAL	Live Lecture & Correspondence	4
C10122 - UNDERSTANDING 1031 TAX FREE EXCHANGES	Internet-based Instruction	6
C9402 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Live Lecture & Correspondence	4
C10518 - UNDERSTANDING CREDIT AND IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10266 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	6
C10542 - WA ADVANCED RE PRACTICES	Live Lecture	30
C9336 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9629 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9086 - WA REAL ESTATE LAW	Live Lecture	30
C9549 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C10201 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1586 NWMLS REAL ESTATE SCHOOL (06/07/2018)**

11430 NE 120TH STREET  
KIRKLAND, WA 98034  
(425) 820-9200

Admin: JUSTIN DAVID HAAG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10012 - CMA 1 BASIC	Live Lecture	3
C10013 - CMA II STRATEGIES & STATISTICS	Live Lecture	3
C9808 - FORMS AND LEGAL UPDATE - 2015	Live Lecture	3.5
C9319 - LISTING INPUT	Live Lecture	3
C10423 - MATRIX I: ESSENTIALS	Live Lecture	3
C10424 - MATRIX II: SETTINGS & SEARCH STRATEGIES	Live Lecture	3
C10694 - NWMLS FORMS REVIEW AND UPDATE	Live Lecture	3.5
C9699 - REALIST: PROPERTY RECORDS	Live Lecture	3
C10207 - TRANSACTION DESK 104	Live Lecture	3.5
C10044 - TRANSACTION DESK I: BASIC	Live Lecture	3
C10045 - TRANSACTION DESK II: ADVANCED	Live Lecture	3
C10046 - TRANSACTION DESK III: SUPER USER FEATURES	Live Lecture	3

**S1417 OLD REPUBLIC SCHOOL OF REAL ESTATE (03/18/2018)**

19020 33RD AVE W, SUITE 360  
LYNNWOOD, WA 98036  
(425) 776-1970

Admin: KATHERINE M KURISU/ANGELA AMY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11012 - BOOK OF BUSINESS	Live Lecture	3
C11001 - CLOSING DELAYS AND TITLE RED FLAGS	Live Lecture	3
C9892 - EXPLORING ESCROW	Live Lecture	3
C8882 - GENERATIONAL SELLING	Live Lecture	3
C11068 - GENERATIONAL SELLING	Live Lecture	3
C10991 - GEOGRAPHIC AREA PROSPECTING	Live Lecture	3
C10978 - IRC § 1031 TAX-DEFERRED EXCHANGES	Live Lecture	3.5
C9760 - NAVIGATING A TITLE REPORT	Live Lecture	3
C10877 - RE CLOSINGS WITH FOREIGN BUYERS AND SELLERS	Live Lecture	3
C10486 - TAKE A WALK ON THE "TITLE SIDE"	Live Lecture	4
C10990 - USING SOCIAL MEDIA IN RE, PART 1: FACEBOOK	Live Lecture	3

**S1773 ONLINEED INC (07/11/2018)**

7405 SW BEVELAND RD  
PORTLAND, OR 97223  
(971) 732-5017

Admin: N JEFFREY SORG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9485 - ADVANCED CONTRACT LAW	Internet-based Instruction	4
C10303 - ADVANCED PRACTICES	Internet-based Instruction	30
C9486 - BUYER AGENCY	Internet-based Instruction	4
C0016CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C9482 - ENVIRONMENTAL ISSUES 1	Internet-based Instruction	3
C9483 - ENVIRONMENTAL ISSUES 2	Internet-based Instruction	3
C9484 - ETHICS	Internet-based Instruction	3
C9479 - FAIR HOUSING	Internet-based Instruction	3
C10311 - REAL ESTATE LAW	Internet-based Instruction	30
C9481 - RESIDENTIAL PROPERTY INSPECTION	Internet-based Instruction	3
C9480 - RISK MANAGEMENT	Internet-based Instruction	4

C10308S - THE POWER OF STAGING (8 HOUR)	Internet-based Instruction	8
C10070 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10071 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1733 PACIFIC CASCADE PROPERTIES (03/12/2018)**

6430 TACOMA MALL BLVD #2  
TACOMA, WA 98409  
(253) 988-7691

Admin: SHERI L MOTT

COURSES

C10270 - SUCCESSFULLY SELLING HUD HOMES

Delivery Method

Live Lecture

Clock Hours

3

**S1471 PACIFIC NORTHWEST TITLE SCHOOL OF REAL ESTATE (10/14/2018)**

2021 NW MYHRE ROAD, #300  
SILVERDALE, WA 98383  
(360) 692-4141

Admin: ANDREA GOFORTH

COURSES

C9981 - EASEMENTS & TITLE OFFICERS, A COMPLICATED ...  
C9845 - FROM START TO FINISH-A TITLE/ESCROW REVIEW  
C9816 - NO GOOD DEED/ESCROW TO THE RESCUE  
C10515 - QUARTER QUARTER NITTY GRITTY  
C9736 - THE SEARCH AND THE COMMITMENT

Delivery Method

Live Lecture  
Live Lecture  
Live Lecture  
Live Lecture  
Live Lecture

Clock Hours

3  
3  
3  
3  
3

**S1805 PAUL ROGERS REAL ESTATE EDUCATION CO (02/24/2019)**

1000 HARBORVIEW LANE  
EVERETT, WA 98203  
(425) 422-5870

Admin: PAUL J ROGERS

COURSES

C10811 - THE FHA/HUD 203K

Delivery Method

Live Lecture

Clock Hours

3

**S1793 PDH ACADEMY LLC (05/09/2018)**

N16W23217 STONE RIDGE DR  
WAUKESHA, WI 53188  
(888) 564-9098

Admin: STEVEN PREINS

COURSES

C10435 - AGENT SAFETY  
C10435 - AGENT SAFETY  
C10439 - ANALYZING FINANCIAL ASPECTS FOR MANAGING BROKERS  
C10439 - ANALYZING FINANCIAL ASPECTS FOR MANAGING BROKERS  
C0059CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE 2016-17  
C0059CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE 2016-17  
C10432 - DOUBLE TROUBLE: ANTITRUST AND MISREPRESENTATION  
C10432 - DOUBLE TROUBLE: ANTITRUST AND MISREPRESENTATION  
C10438 - ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE  
C10438 - ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE  
C10431 - FAIR HOUSING MADE EASY

Delivery Method

Correspondence  
Internet-based Instruction  
Correspondence  
Internet-based Instruction  
Internet-based Instruction  
Correspondence  
Internet-based Instruction  
Correspondence  
Internet-based Instruction  
Internet-based Instruction  
Internet-based Instruction

Clock Hours

3  
3  
4  
4  
3  
3  
3  
3  
3  
4  
4  
3

C10431 - FAIR HOUSING MADE EASY	Correspondence	3
C10434 - GREEN HOUSING ESSENTIALS	Correspondence	3
C10436 - REAL ESTATE ETHICS	Internet-based Instruction	3
C10436 - REAL ESTATE ETHICS	Correspondence	3
C10433 - REAL ESTATE FINANCE	Internet-based Instruction	3
C10433 - REAL ESTATE FINANCE	Correspondence	3
C10437 - REAL ESTATE PRICING	Internet-based Instruction	4
C10437 - REAL ESTATE PRICING	Correspondence	4

**S1790 PERFORMANCE SCHOOL OF REAL ESTATE FINANCE (03/04/2018)**

11445 E VIA LINDA 2-324  
SCOTTSDALE, AZ 85259  
(480) 339-1852

Admin: TERRY IANNETTA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10342 - DELIVERING THE ULTIMATE LISTING PRESENTATION	Live Lecture	3
C10341 - FHA & VA LOANS	Live Lecture	3
C10346 - GOING FORWARD WITH DODD-FRANK AND THE CFPB	Live Lecture	3
C10344 - PLANNING FOR AGENT SUCCESS	Live Lecture	3
C10343 - STRATEGIC FINANCING	Live Lecture	3
C10345 - UNDERSTANDING FICO & MANAGING CREDIT	Live Lecture	3

**S1595 PILLAR TO POST CONTINUING EDUCATION (07/18/2018)**

1001 COOPER PT RD SW  
SUITE 140, #326  
OLYMPIA, WA 98502  
(360) 753-5025

Admin: BRENDAN LLOYD MARCHANT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9642 - BASICS OF MAJOR SYSTEMS: FURNACE, A/C & ELECTRICAL	Live Lecture	3.5
C9233 - GROW HOUSES, DAMP BASEMENTS, & THE UN-SICK HOUSE	Live Lecture	3
C9232 - HOW OLD IS THIS HOUSE?...	Live Lecture	3
C10410 - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C9135 - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C9133 - SPOTLIGHT ON GOING GREEN, ASPHALT, SHINGLES...	Live Lecture	3
C9134 - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C8892 - THE EFFICIENT HOME 1	Live Lecture	3
C8893 - THE EFFICIENT HOME 2	Live Lecture	3

**S1167 PORTERWORKS (04/13/2019)**

19126 SOUNDVIEW DRIVE NW  
STANWOOD, WA 98292  
(888) 391-9966

Admin: DAVID S PORTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10753 - ANATOMY OF A DEEP-GREEN HOME	Live Lecture & Internet-based	3
C9552 - BLUEPRINT FOR A SMOOTH TRANSACTION	Live Lecture	3
C10820 - BLUEPRINT FOR SUCCESSFULLY SELLING NEW HOMES	Live Lecture	12
C9608 - BUILDING, MARKETING, APPRAISING & FINANCING GREEN.	Live Lecture	4.5
C9777 - GREEN REAL ESTATE SPECIALIST	Live Lecture & Internet-based	15
C9766 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15

C9602 - IRRESISTIBLE RE MARKETING (& SELLING) IDEAS	Live Lecture	3
C10094 - MAINSTREAMING THE MULTICULTURAL MARKET	Live Lecture	4
C9360 - MOVE THAT HOUSE	Live Lecture	3
C9310 - THE FUTURE OF HOUSING	Live Lecture	3

**S1765 PRAEDO INSTITUTE (03/08/2018)**

42 NORTH 200 EAST SUITE 3  
AMERICAN FORK, UT 84003  
(801) 492-9933

Admin: LANCE B MILLER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9155 - 27 HOUR CE ELECTIVE PACKAGE	Internet-based Instruction	27
C0012CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3

**S1758 PREFERRED SYSTEMS INC (12/16/2019)**

1314 W 6TH STREET  
ERIE, PA 16505  
(814) 456-0406

Admin: MICHAEL CHEVALIER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9471 - AVOIDING AGGRAVATIONS OF HOME INSPECTIONS	Live Lecture	3
C10755 - GOING GREEN: FOR REAL ESTATE AGENTS	Live Lecture	3
C9799 - INSPECTING HEATING SYSTEMS: FOR REAL ESTATE AGENTS	Live Lecture	3
C9784 - INSPECTING THE PERIPHERALS...	Live Lecture	3
C9785 - KITCHEN AND BATH APPLIANCES...	Live Lecture	3
C10738 - MANAGING THE HOME INSPECTION	Live Lecture	3
C9470 - MOLD: WHAT YOU NEED TO KNOW	Live Lecture	3
C10756 - RADON AND THE REAL ESTATE TRANSACTION	Live Lecture	3
C10754 - THE 10 MOST COMMON HOME DEFECTS: FOR RE AGENTS	Live Lecture	3

**S1713 PRESTIGE ESCROW LLC (12/17/2019)**

11611 AIRPORT ROAD, SUITE 104  
EVERETT, WA 98204  
(425) 745-1952

Admin: JENNIFER N POST

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C8797 - ESCROW & THE CLOSING PROCESS	Live Lecture	3
C11046 - REAL ESTATE MATH 101	Live Lecture	3
C11029 - THE ESCROW X-FILES	Live Lecture	3

**S1353 PROFESSIONAL DIRECTION INC (04/15/2019)**

13148 HOLMES PT DR NE  
KIRKLAND, WA 98034  
(425) 821-8585

Admin: NATALIE DANIELSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9882 - ADVANCED WA REAL ESTATE PRACTICES	Live Lecture & Correspondence	30
C10673 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture & Correspondence	30
C9841 - AGENT SURVIVAL	Live Lecture & Correspondence	3

C10609 - ARE YOU A SECRET AGENT?	Live Lecture & Correspondence	3
C9666 - BEWARE OF LOSER LOANS	Live Lecture & Correspondence	3
C10029 - BLOGGING BASICS	Live Lecture & Correspondence	3
C10888 - BOOST YOUR BUSINESS	Live Lecture & Correspondence	3
C10759 - BROKER MANAGEMENT COURSE FOR MANAGING BROKERS	Live Lecture & Correspondence	30
C10690 - BUSINESS MANAGEMENT	Correspondence	30
C9630 - CHOOSE TO REVERSE	Live Lecture	3
C9958 - CHOOSE YOUR BUSINESS	Live Lecture & Correspondence	3
C9791 - CLOSING CHALLENGES	Live Lecture & Correspondence	3
C10030 - CONSUMER RIGHTS	Live Lecture & Correspondence	5
C9730 - CONVEYING CONDOS	Live Lecture	3
C9665 - CREDIT REPORTS: PERSONAL AND CONFIDENTIAL	Live Lecture & Correspondence	3
C0022CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C0022CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C0020CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C10031 - DANGEROUS DOZEN	Live Lecture & Correspondence	5
C10321 - DANGERS OF OVERPRICING	Live Lecture & Correspondence	3
C10887 - DISSECTING THE SELF DIRECTED IRA	Live Lecture	3
C9876 - EARNEST MONEY AND ESCROW	Live Lecture & Correspondence	5
C10324 - ESCROW ESSENTIALS	Live Lecture & Correspondence	3
C10143 - FAIR HOUSING	Live Lecture & Correspondence	7.5
C10918 - FEARLESSLY PROSPECTING YOUR SPHERE	Live Lecture	3
C9459 - FHA 203K AND OTHER REHAB LOANS	Live Lecture	3
C9834 - FINANCING FIRST TIME BUYERS	Live Lecture	5
C9726 - GET CONNECTED ON THE INTERNET	Live Lecture & Correspondence	3
C10032 - GET YOUR FACE ON FACEBOOK	Live Lecture & Correspondence	3
C9757 - GLASS, SHAPE, & COLOR	Live Lecture	3
C9457 - GOOD FAITH ESTIMATE	Live Lecture	3
C10572 - IMAGINING THE FUTURE	Live Lecture & Correspondence	3
C9663 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C9662 - KEEP YOUR LICENSE	Live Lecture & Correspondence	7.5
C10323 - KEY TO BUYERS	Live Lecture & Correspondence	7.5
C10144 - LISTINGS THAT SELL	Live Lecture & Correspondence	7.5
C9840 - LOOK UP! LEARN ABOUT ARCHITECTURE	Live Lecture	3
C10320 - MAKING THE PHONE RING WITH REFERRALS	Live Lecture & Correspondence	3
C10610 - MARKETING WITHOUT MONEY	Live Lecture & Correspondence	3
C10420 - MENU OF MORTGAGES	Live Lecture	3
C9577 - MOLDS IN A HOME	Live Lecture	3
C10575 - MORTGAGE MAZE	Live Lecture	3
C10573 - PAY ATTENTION TO CUSTOMERS	Live Lecture	3
C9839 - QUALIFYING FOR A MORTGAGE	Live Lecture & Correspondence	3
C10017 - REACH OUT AND TAKE THIS ARM	Live Lecture	3
C10016 - READING AND UNDERSTANDING PRELIMINARY TITLE	Live Lecture	3
C10844 - REAL ESTATE GUIDE TO REVERSE MORTGAGE	Live Lecture	3
C9667 - REAL ESTATE SCAMS AND FRAUD	Live Lecture & Correspondence	3
C10036 - RECHARGE YOUR REAL ESTATE BUSINESS	Live Lecture & Correspondence	7.5
C10018 - RED HOT ISSUES IN REAL ESTATE	Live Lecture & Correspondence	3
C10322 - RENTAL RIGHTS	Live Lecture & Correspondence	3
C10033 - RESIDENTIAL RENTAL REALITY	Live Lecture & Correspondence	5
C9359 - SAFETY AND SECURITY	Live Lecture	3
C9454 - SELL MORE HOMES WITH GOVERNMENT LOANS	Live Lecture	3
C10037 - SERVING SENIORS	Live Lecture	3
C9458 - SHEDDING LIGHT ON THE MORTGAGE INDUSTRY	Live Lecture	3
C9790 - SHORT SALE FLOPPING AND FRAUD	Live Lecture & Correspondence	3



C9838 - SIGNING LISTING AGREEMENTS	Live Lecture & Correspondence	5
C10318 - SIX SKILLS FOR SUCCESS	Live Lecture	3
C9455 - THE INSIDE VIEW	Live Lecture & Correspondence	3
C0043CORE1617 - THE LEGAL EDGE	Live Lecture & Correspondence	7.5
C10574 - TIME MANAGEMENT	Live Lecture & Correspondence	3
C9837 - TODAY'S RATES	Live Lecture	3
C9983 - TURNING MARSHES INTO MONEY	Live Lecture	3
C10421 - TWENTY QUESTIONS ON LINKEDIN	Live Lecture & Correspondence	3
C10422 - TWENTY QUESTIONS ON TWITTER	Live Lecture & Correspondence	3
C9765 - WA REAL ESTATE LAW	Live Lecture & Correspondence	30
C9727 - WATCH WHAT YOU SAY	Live Lecture & Correspondence	3
C10034 - WHAT IS A BROKER?	Live Lecture & Correspondence	5
C9836 - WHAT IS A HOME WORTH?	Live Lecture & Correspondence	5
C9883 - WHEN ARE YOU AN AGENT?	Live Lecture & Correspondence	5
C9357 - WHITE COLLAR CRIME	Live Lecture & Correspondence	3
C9664 - WHO OWNS THIS HOUSE?	Live Lecture & Correspondence	3
C10035 - WHY SHOULD A SELLER LIST?	Live Lecture & Correspondence	3

**S1799 PROFESSIONAL REALTY SERVICES (10/24/2018)**  
 4407 N DIVISION ST, 200  
 SPOKANE, WA 99207  
 (888) 302-5550  
 Admin: BETTE JEAN ZERBA

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11002 - PURCHASE & SALE CONTRACT -- THE QUIZ SHOW	Live Lecture	7.5

**S1066 PROSCHOOLS (09/01/2018)**  
 3100 CUMBERLAND BLVD  
 STE 1450  
 ATLANTA, GA 30339  
 (800) 532-7649  
 Admin: DANA TAULLI

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11062 - ADA AND FAIR HOUSING	Internet-based Instruction	3
C10509 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10304 - ANTI-DISCRIMINATION LAWS	Internet-based Instruction	4
C11061 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C10449 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10498 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C11071 - COST APPROACH OVERVIEW	Internet-based Instruction	6
C0026CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0025CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C10456 - ETHICS IN REAL ESTATE	Internet-based Instruction	4
C9949 - ETHICS IN REAL ESTATE: THE NAR CODE	Internet-based Instruction	3
C9949 - ETHICS IN REAL ESTATE: THE NAR CODE	Correspondence	3
C9409 - ETHICS: DISCLOSURE AND COOPERATION	Correspondence	4
C9409 - ETHICS: DISCLOSURE AND COOPERATION	Internet-based Instruction	4
C9410 - ETHICS: PRICING, OFFERS & ADVERTISING	Correspondence	4
C9410 - ETHICS: PRICING, OFFERS & ADVERTISING	Internet-based Instruction	4
C9550 - FINANCING RESIDENTIAL REAL ESTATE	Internet-based Instruction	8
C10453 - GREEN HOMES SALES	Internet-based Instruction	3

C9998 - HOME INSPECTION IN REAL ESTATE PRACTICE	Internet-based Instruction	3
C11074 - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10452 - LEGAL TOPICS IN REAL ESTATE	Internet-based Instruction	4
C10455 - LISTING & SELLING HUD HOMES	Internet-based Instruction	4
C10590 - LOGISTICS OF MANAGING A BROKERAGE	Internet-based Instruction	4
C11075 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10476 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Internet-based Instruction	4
C10307 - PEOPLE MANAGEMENT IN REAL ESTATE	Internet-based Instruction	4
C11077 - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C11060 - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C9999 - PRINCIPLES OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10306 - PROFESSIONAL PROPERTY MANAGEMENT	Internet-based Instruction	4
C9551 - PROPERTY PRICING AND RESIDENTIAL REAL ESTATE	Internet-based Instruction	6
C9551 - PROPERTY PRICING AND RESIDENTIAL REAL ESTATE	Correspondence	6
C10173 - QUALIFYING THE BUYER UNDER NEW REGULATIONS	Internet-based Instruction	3
C11058 - REAL ESTATE IN OFFICE MANAGEMENT	Internet-based Instruction	6
C11059 - REAL ESTATE MATH	Internet-based Instruction	3
C10530 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11076 - SALES COMPARISON APPROACH	Internet-based Instruction	6
C10495 - SHORT SALES	Internet-based Instruction	3
C11057 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C11073 - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C11072 - TAX FREE EXCHANGES	Internet-based Instruction	3
C10305 - TAX IMPLICATIONS OF HOME SALES	Internet-based Instruction	6
C11070 - TECHNOLOGY TRENDS IN REAL ESTATE	Internet-based Instruction	3
C9548 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Correspondence	4
C10158 - WASHINGTON ADVANCED PRACTICES	Internet-based Instruction	30
C10189 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10188 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30

**S1726 QRANIA (06/20/2019)**

155 108TH AVE NE, SUITE #202  
 BELLEVUE, WA 98004  
 (425) 450-5000

Admin: JUSTIN D PARK

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C9806 - CREDIT 101	Live Lecture	3
C8792 - DISTRESSED PROPERTIES: WHAT ARE THE OPTIONS?	Live Lecture	3
C9957 - OBTAINING A SOLID PREAPPROVAL FOR BUYERS	Live Lecture	3

**S1749 RAINIER TITLE EDUCATION (02/27/2019)**

1501 4TH AVE, SUITE 300  
 SEATTLE, WA 98101  
 (425) 283-1407

Admin: JANENE JARAMILLO

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10956 - 1031 EXCHANGE BASICS & PITFALLS	Live Lecture	3
C10482 - BULLETPROOFING YOUR ESCROWS	Live Lecture	3
C0028CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3.5
C10870 - ESCROW: BEHIND THE SCENES	Live Lecture	3
C10481 - INTRODUCTION TO TITLE AND ESCROW	Live Lecture	3
C10957 - MODERN DAY FARMING & MARKETING	Live Lecture	3

C10869 - TITLE: BEHIND THE SCENES	Live Lecture	3
C10177 - UNDERSTANDING PRELIMINARY TITLE REPORT	Live Lecture	3
C9565 - UNDERSTANDING THE NEW CFPB RULES	Live Lecture	3
C10930 - YOU, YOUR CLIENTS, AND ESCROW	Live Lecture	3

**S1291 RE ADVANCED LEARNING & TRAINING INST (04/11/2018)**

PO BOX 4384  
33313 FIRST WAY SOUTH 98003  
FEDERAL WAY, WA 98063  
(206) 718-2715

Admin: BYRON KEITH HILLER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10252 - "YELLOW ALERT" REAL ESTATE EMERGENCY PREPAREDNESS	Live Lecture	6
C10855 - BUILDING MANAGEMENT 101		5
C9580 - CLIENT ADVOCACY	Live Lecture	3
C9690 - COMMERCIAL BUILDING OPTIMIZATION	Live Lecture	7.5
C9395 - DIVERSITY & DOING BUSINESS	Live Lecture	3
C10000S - HOW TO NEGOTIATE IN AN ELECTRONIC WORLD	Live Lecture	3.5
C9759 - PROPERTY MANAGEMENT OVERVIEW	Live Lecture	4
C9519 - SEIZE THE OPPORTUNITY	Live Lecture	3

**S1441 REAL ESTATE AWARENESS SEMINARS (04/30/2019)**

59B WHITEROCK ROAD  
OKANOGAN, WA 98840-8268  
(509) 422-1234

Admin: KATHY E POWER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10948 - POLICIES & PROCEDURES MANUAL FOR RE BROKERAGES	Live Lecture & Correspondence	15
C10860 - PROPERTY MANAGEMENT 101	Live Lecture & Correspondence	27
C10861 - PROPERTY MANAGEMENT 102	Live Lecture & Correspondence	27
C8818 - SALES & MARKETING 101 FOR RE PROFESSIONALS	Live Lecture & Correspondence	27
C9689 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1095 REAL ESTATE EDU. NET (04/23/2018)**

19020 33RD AVE W, 300  
LYNNWOOD, WA 98036  
(425) 775-8525

Admin: DUANE HOPPER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10193 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10194 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C8837S - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Live Lecture & Internet-based	4
C8837S - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Live Lecture & Correspondence	4
C9414 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10547 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0018CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0016CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
18-19		

C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10473 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11042 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11045 - REAL ESTATE LAW	Internet-based Instruction	30
C10532 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11043 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C9427 - WA REAL ESTATE LAW	Internet-based Instruction	30

**S1491 REAL ESTATE EDUCATION CONNECTION (07/31/2018)**  
 10840 SE 208TH ST  
 KENT, WA 98031  
 (206) 393-9810

Admin: JOHN ALAN BLOOMQUIST

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9758 - CFPB AND YOUR UNDERSTANDING WHERE WE ARE...	Live Lecture	3
C9138 - HITTING THE BULL'S EYE WITH TARGET MARKETING	Live Lecture	3.5
C10419 - TITLE INSURANCE... EASY AS SCHEDULE A, B, C	Live Lecture	3.5
C9097 - UNDERSTANDING ESCROW	Live Lecture	3.5
C9874 - WORKING WITH FOREIGN REAL ESTATE INVESTORS	Live Lecture	3

**S1483 REAL ESTATE EXPRESS (08/24/2019)**  
 12977 NORTH FORTY DR, 108  
 ST LOUIS, MO 63141  
 (314) 205-1685

Admin: THOMAS "TOM" DAVIDSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9601 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C9733 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9056 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1604 REAL ESTATE RESOURCE GROUP (10/23/2018)**  
 13811 NORTH POINTE CIRCLE  
 MILL CREEK, WA 98012  
 (425) 232-9180

Admin: DANIEL C COTE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C8907 - WHERE IS THE LOVE? CURRENT TRENDS IN MORTGAGE UND	Live Lecture	7.5
C9636 - WHERE IS THE LOVE? CURRENT TRENDS IN MORTGAGE...	Live Lecture	3

**S1723 REAL ESTATE STAGING ASSOCIATION INC (06/03/2019)**  
 2274 PARTRIDGE DRIVE  
 VALLEY SPRINGS, CA 95252  
 (888) 201-8687

Admin: MICHELE BRODNAX (SHELL)

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9844 - STAGING TO SELL: WHAT EVERY AGENT SHOULD KNOW	Live Lecture	3

**S1810 REAL ESTATE TRAINING FOR U LLC (06/05/2019)**

1486 WASHTENAW  
PO BOX 3816  
ANN ARBOR, MI 48106  
(877) 755-2121

Admin: LOREN ROMAIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11049 - WA REAL ESTATE FUNDAMENTALS	Correspondence	60
C11050 - WA REAL ESTATE PRACTICES	Correspondence	30

**S1804 REAL ESTATE TRAINING INSTITUTE (02/02/2019)**

3135 LOGAN VALLEY RD  
TRAVERSE CITY, MI 49684  
(231) 938-3630

Admin: JENNY MACDOWELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10774 - CODE OF ETHICS	Internet-based Instruction	3
C0063CORE1617 - CURRENT ISSUES IN WA COMMERCIAL RE 2016/17	Internet-based Instruction	3
C0062CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE 2016/17	Internet-based Instruction	3
C10770 - DRONES	Internet-based Instruction	4
C10773 - ENVIRONMENTAL	Internet-based Instruction	3
C10778 - FAIR HOUSING	Internet-based Instruction	3
C10772 - FINANCE	Internet-based Instruction	3
C10777 - GENERAL AGENCY	Internet-based Instruction	3
C10882 - LEAD PAINT AWARENESS	Internet-based Instruction	4
C10880 - PERSONAL SAFETY AND SELF DEFENSE	Internet-based Instruction	4
C10881 - PRACTICAL BROKERAGE	Internet-based Instruction	3
C10883 - REAL ESTATE CONTRACTS	Internet-based Instruction	4
C10917 - REAL ESTATE DISCLOSURE LAWS	Internet-based Instruction	3
C10879 - RISK MANAGEMENT	Internet-based Instruction	3
C10771 - TAXES	Internet-based Instruction	3

**S1711 REALESTATECE.COM (10/21/2018)**

2070 SILVER CITY ROAD  
RUSSELLVILLE, TN 37860  
(888) 895-8839

Admin: AMY ZANZINGER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9537 - AGENCY EXPOSED	Internet-based Instruction	3
C10368 - AVOIDING COMMON MISTAKES	Internet-based Instruction	3
C9494 - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Internet-based Instruction	6
C8837S - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Internet-based Instruction	4
C10367 - BUILDING GREEN	Internet-based Instruction	3
C10369 - CONTRACTS AND LEASES	Internet-based Instruction	3
C0023CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C10370 - ETHICS	Internet-based Instruction	4
C10364 - FLOODS AND OTHER NATURAL HAZARDS	Internet-based Instruction	3
C10363 - MANAGING CONFLICTS	Internet-based Instruction	3
C10366 - PERSONAL SAFETY	Internet-based Instruction	3
C10365 - PROPERTY MANAGEMENT	Internet-based Instruction	4

**S1646 REALESTATEHOURS.COM (12/06/2019)**

17410 87TH AVE SE, 1  
SNOHOMISH, WA 98296  
(206) 407-3561

Admin: JENEANE LESKO

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10458 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10458 - ADVANCED REAL ESTATE PRACTICES	Computer Based Training	30
C0036CORE1617 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE CORE	Live Lecture & Correspondence	3
C0056CORE1617 - CURRENT ISSUES IN WAS RESIDENTIAL RE V6.0	Internet-based Instruction	3
C9446 - ENVIRONMENTAL ISSUES IN YOUR RE PRACTICE V.5	Internet-based Instruction	6
C10395 - EVERDAY ETHICS IN REAL ESTATE V1.1	Live Lecture & Internet-based	6
C9394 - FORESLOCURES, SHORT SALES, REOS & AUCTION-6 HOURS	Live Lecture & Internet-based	6
C10966 - HOME PREP FOR STAGING	Live Lecture & Correspondence	3
C9532 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C9855 - MORTGAGE FRAUD AND PREDATORY LENDING	Computer Based Training	7
C9863 - PROBLEM MANAGEMENT	Live Lecture & Correspondence	3
C9445 - RE & TAXES: WHAT EVERY AGENT SHOULD KNOW V.5	Internet-based Instruction	6
C9533 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C10014 - REAL ESTATE TODAY	Correspondence	12
C10076 - RECIPE FOR SUCCESS IN REAL ESTATE	Correspondence	15
C9628 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9719 - WA REAL ESTATE LAW	Live Lecture & Internet-based	30
C9620 - WA REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

**S1349 REALESTATESCHOOL.ORG (04/10/2019)**

20300 19TH AVE NE  
SHORELINE, WA 98155  
(425) 775-2313

Admin: DONALD M GORMAN/DONALD M GORMAN, JR

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10282 - ADVANCED PRACTICES	Interactive Audio	30
C10282 - ADVANCED PRACTICES	Internet-based Instruction	30
C10282 - ADVANCED PRACTICES	Correspondence	30
C10282 - ADVANCED PRACTICES	Video-based Instruction	30
C10272 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10272 - ADVANCED REAL ESTATE LAW	Video-based Instruction	30
C10272 - ADVANCED REAL ESTATE LAW	Interactive Audio	30
C10272 - ADVANCED REAL ESTATE LAW	Correspondence	30
C10256 - BROKERAGE MANAGEMENT	Video-based Instruction	30
C10256 - BROKERAGE MANAGEMENT	Correspondence	30
C10256 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10256 - BROKERAGE MANAGEMENT	Interactive Audio	30
C10269 - BUSINESS MANAGEMENT	Interactive Audio	30
C10269 - BUSINESS MANAGEMENT	Video-based Instruction	30
C10269 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C10269 - BUSINESS MANAGEMENT	Correspondence	30
C9959 - COMMON MISTAKES	Video-based Instruction	4
C9959 - COMMON MISTAKES	Correspondence	4
C9959 - COMMON MISTAKES	Internet-based Instruction	4
C9959 - COMMON MISTAKES	Interactive Audio	4
C9961 - CONTRACTS AND RISK MANAGEMENT	Correspondence	6

C9961 - CONTRACTS AND RISK MANAGEMENT	Video-based Instruction	6
C9961 - CONTRACTS AND RISK MANAGEMENT	Interactive Audio	6
C9961 - CONTRACTS AND RISK MANAGEMENT	Internet-based Instruction	6
C0014CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Video-based Instruction	3
C0014CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Correspondence	3
C0014CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Interactive Audio	3
C0014CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C10727 - FARMING	Internet-based Instruction	3
C10727 - FARMING	Video-based Instruction	3
C10727 - FARMING	Interactive Audio	3
C10011 - FINANCE BASICS	Video-based Instruction	24
C10011 - FINANCE BASICS	Internet-based Instruction	24
C10011 - FINANCE BASICS	Correspondence	24
C10011 - FINANCE BASICS	Interactive Audio	24
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Interactive Audio	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Correspondence	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Internet-based Instruction	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Video-based Instruction	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Internet-based Instruction	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Correspondence	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Video-based Instruction	6
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Correspondence	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Video-based Instruction	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Interactive Audio	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	12
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Correspondence	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Interactive Audio	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Internet-based Instruction	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Video-based Instruction	5
C10268 - REAL ESTATE LAW	Internet-based Instruction	30
C10268 - REAL ESTATE LAW	Video-based Instruction	30
C10268 - REAL ESTATE LAW	Interactive Audio	30
C10268 - REAL ESTATE LAW	Correspondence	30
C10275 - REAL ESTATE PRACTICES	Correspondence	30
C10275 - REAL ESTATE PRACTICES	Interactive Audio	30
C10275 - REAL ESTATE PRACTICES	Video-based Instruction	30
C10275 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10444 - REAL ESTATE PRINCIPLES	Interactive Audio	30
C10444 - REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C10444 - REAL ESTATE PRINCIPLES	Correspondence	30
C10444 - REAL ESTATE PRINCIPLES	Video-based Instruction	30
C10728 - RELATIONSHIP SELLING	Video-based Instruction	15
C10728 - RELATIONSHIP SELLING	Internet-based Instruction	15
C10728 - RELATIONSHIP SELLING	Interactive Audio	15
C10019 - RISK MANAGEMENT	Interactive Audio	3
C10019 - RISK MANAGEMENT	Correspondence	3
C10019 - RISK MANAGEMENT	Internet-based Instruction	3
C10019 - RISK MANAGEMENT	Video-based Instruction	3
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Video-based Instruction	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Internet-based Instruction	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Correspondence	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Interactive Audio	4
C10072 - WA REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Video-based Instruction	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Correspondence	60

**S1123 RED CARPET SCHOOL OF REAL ESTATE (04/28/2019)**

307 N 73RD STREET, SUITE 1  
SEATTLE, WA 98103  
(206) 523-5080

Admin: WILL BELMORE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10049 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10049 - ADVANCED REAL ESTATE PRACTICES	Correspondence	30
C9673 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C9417 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0008CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Correspondence	3
C0008CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C0005CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10607 - REAL ESTATE BUSINESS MANAGEMENT	Internet-based Instruction	30
C10607 - REAL ESTATE BUSINESS MANAGEMENT	Correspondence	30
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10480 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C9374 - WA REAL ESTATE LAW	Correspondence	30
C9374 - WA REAL ESTATE LAW	Internet-based Instruction	30
C10533 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C10533 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30

**S1814 RED TOP MARKETING (09/20/2019)**

1205 E FRONT ST  
PORT ANGELES, WA 98362  
(323) 641-3582

Admin: DAN ERICKSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10983 - REAL ESTATE VIDEO MADE EASY AND PROFITABLE	Live Lecture	3

**S1785 REDFIN CORPORATION (04/08/2019)**

2025 1ST AVE, 500  
SEATTLE, WA 98121  
(206) 576-5914

Admin: DOUG LIVAS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9805 - FAIR HOUSING	Live Lecture	4
C9804 - REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW	Live Lecture	4
C9846 - REAL ESTATE FINANCE TODAY	Live Lecture	4
C9798 - RED FLAGS PROPERTY INSPECTION GUIDE	Live Lecture	4
C9803 - SUSTAINABLE HOUSING AND BUILDING GREEN	Live Lecture	4



**S1754 REGIONAL MULTIPLE LISTING SERVICE (05/15/2019)**

1514 BROADWAY, SUITE 101  
VANCOUVER, WA 98663  
(360) 696-0718

Admin: TERRY ROMEL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10732 - NEGOTIATING THE EXCLUSIVE BUYER SERVICE AGREEMENT	Live Lecture	3
C9859 - RMLSweb	Live Lecture	4
C9860 - RMLSweb FAST TRACK	Live Lecture	3
C9862 - RMLSweb FOCUS ON THE SELLER'S (LISTING) BROKER	Live Lecture	3
C9861 - RMLSweb FOCUS ON THE BUYER'S BROKER	Live Lecture	3
C10220 - RPR DATA ANALYSIS FOR SERVING BROKERS AND SELLERS	Live Lecture	3

**S1076 ROCKWELL INSTITUTE (09/01/2018)**

13218 NE 20TH STREET  
BELLEVUE, WA 98005  
(425) 747-7272

Admin: BOPA TOUCH

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9696 - A FEW BASIC APPRAISAL PRINCIPLES	Live Lecture	3
C9774 - APPRAISAL VALUATION TECHNIQUES	Internet-based Instruction	7
C9061 - AS TITLE TURNS	Live Lecture	3
C9260 - BATTLE OF THE BROKERS: 5 DIFFERENT VIEWS OF P&S AGR	Live Lecture	7
C10670 - BEST OF BATTLE OF THE BROKERS	Live Lecture	4
C9171 - BEST PRACTICES-MULTIPLE OFFERS	Live Lecture	3
C9741 - BEST PRACTICES-WRITING A PURCHASE & SALE AGREEMENT	Live Lecture	3
C10098 - BLOGGING FOR REAL ESTATE	Live Lecture	3
C9154 - BORROWER BEWARE: FAIR LENDING/CONSUMER PROTECTION	Internet-based Instruction	3
C8867 - BUILD YOUR SPHERE OF INFLUENCE...	Live Lecture	3
C9039 - BUSINESS ASPECTS OF PROPERTY MANAGEMENT	Internet-based Instruction	6
C10998 - CIPS ASIA/PACIFIC & INTERNATIONAL RE	Live Lecture	8
C10997 - CIPS EUROPE & INTERNATIONAL RE	Live Lecture	8
C10996 - CIPS GLOBAL RE: LOCAL MARKETS	Live Lecture	7
C11000 - CIPS GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7
C10995 - CIPS THE AMERICAS & INTERNATIONAL RE	Live Lecture	7
C10413 - CODE OF ETHICS	Live Lecture	3
C10293 - CONTRACT REVIEW	Live Lecture	7.5
C9697 - CSI-CLOSING SITUATIONS IDENTIFIED	Live Lecture	3
C0004CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture & Internet-based	3
C0008CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Internet-based	3
C9978 - DO IT YOURSELF VIDEO FOR REAL ESTATE	Live Lecture	3
C10464 - EMAIL MARKETING FOR REAL ESTATE	Live Lecture	3.5
C9772 - ESSENTIAL PRINCIPLES OF APPRAISAL	Internet-based Instruction	4
C9411 - ESSENTIALS OF PROPERTY MANAGEMENT	Internet-based Instruction	3
C9092 - FAIR HOUSING AND ANTI DISCRIMINATION	Live Lecture	3.5
C10563 - FASTART	Live Lecture	30
C8885 - FINANCING RESIDENTIAL REAL ESTATE	Internet-based Instruction	27
C9694 - GETTING YOUR REAL ESTATE BUSINESS ONLINE	Live Lecture	3
C9042 - GUIDING CLIENTS THROUGH INSPECTION AND FINANCING	Live Lecture	3
C10725 - HR SOLUTIONS FOR TEAMS	Live Lecture	6.5
C10848 - LET'S GET ORGANIZED: ULTIMATE PRODUCTIVITY CLASS	Live Lecture	3

C10849 - MANAGING YOUR PSA WITH TRANSACTION DESK	Live Lecture	3
C10154 - MATHEMATICS OF SELLING REAL ESTATE	Internet-based Instruction	7.5
C9116 - MORTGAGE FINANCING: APPLICATION & APPROVAL	Internet-based Instruction	7.5
C9117 - MORTGAGE LOAN BASICS	Internet-based Instruction	6
C9424 - OVERCOMING OBJECTIONS FROM BUYERS & SELLERS	Live Lecture	3
C10733 - POSITION YOUR TEAM FOR PROFIT	Live Lecture	7.5
C10564 - PREPARING THE SELLER AND THEIR HOME	Live Lecture	
C9342 - PRESENTATION IS EVERYTHING...	Live Lecture	3
C8915 - PRICING THE PROPERTY...	Live Lecture	3
C9405 - PROFESSIONAL PRACTICES: WRITING, PRESENTING...	Live Lecture	3
C9793 - PROPERTY MANAGEMENT	Internet-based Instruction	27
C9038 - PROPERTY MANAGEMENT: FINDING AND KEEPING TENANTS	Internet-based Instruction	6
C11034 - REAL ESTATE ADVANCED LAW	Live Lecture & Internet-based	30
C11036 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture & Internet-based	30
C11036 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture & Correspondence	30
C11035 - REAL ESTATE BUSINESS MANAGEMENT	Live Lecture & Internet-based	30
C11035 - REAL ESTATE BUSINESS MANAGEMENT	Live Lecture & Correspondence	30
C9488 - REAL ESTATE CONSTRUCTION, OWNERSHIP, & INVESTMENT	Internet-based Instruction	3
C11037 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C11033 - REAL ESTATE LAW	Live Lecture & Internet-based	30
C11038 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C9773 - REAL PROPERTY OWNERSHIP	Internet-based Instruction	6
C9775 - REAL PROPERTY TRANSFERS	Internet-based Instruction	6
C9641 - RISK MANAGEMENT	Internet-based Instruction	3
C10198 - SATISFYING THE SELLER	Live Lecture	3
C11051 - START-UP	Live Lecture & Video Conference	50
C9695 - STOP THE CHAOS - COMMON SENSE BUSINESS SYSTEMS	Live Lecture	3
C10724 - TEAM COLLABORATION TECH TOOLS	Live Lecture	6.5
C10723 - TEAM LEADERSHIP FOR MAXIMUM PERFORMANCE	Live Lecture	6.5
C9977 - THE ART OF LISTING PRESENTATION	Live Lecture	3
C9118 - THE SELLER AS LENDER: SELLER FINANCING EXPLAINED	Internet-based Instruction	3
C10197 - TURN MEMORABLE MARKETING INTO YOUR MONEY	Live Lecture	3
C10726 - UNDERSTANDING & LEVERAGING TEAMS	Live Lecture	14
C10069 - UNDERSTANDING BUYER & SELLER AGENCY	Live Lecture	3
C9114 - UNDERSTANDING CONVENTIONAL, FHA, & VA LOANS	Internet-based Instruction	7.5
C10973 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10155 - WASHINGTON LICENSE LAW	Internet-based Instruction	7.5
C10459 - WASHINGTON RE PRINCIPLES	Internet-based Instruction	30
C8884 - WASHINGTON REAL ESTATE APPRAISAL	Internet-based Instruction	27
C10822 - WORK YOUR DATABASE LIKE A BOSS	Live Lecture	3.5
C9990 - WORKING WITH BUYERS-START TO FINISH	Live Lecture	6
C9451 - WORKING WITH SELLERS: START TO FINISH	Live Lecture	6

**S1764 RYBLAB LLC****(12/09/2019)**

2030 92ND AVE NE  
 CLYDE HILL, WA 98004  
 (425) 891-5842

Admin: NATHANIEL JAMES SHORT

**COURSES**

	<u>Delivery Method</u>	<u>Clock Hours</u>
C8807 - RUN YOUR BUSINESS LIKE A BUSINESS	Live Lecture & Internet-based	3
C10571 - RUN YOUR BUSINESS LIKE A BUSINESS - ADVANCED	Live Lecture	6

**S1588 SEATTLE REALTORS EDUCATION (07/03/2018)**

12410 SE 32ND STREET SUITE  
 BELLEVUE, WA 98005  
 (425) 974-1011

Admin: CLAUDIA BAIN CROWELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10242 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION	Live Lecture	15
C9658 - ADVANCED NEGOTIATION TECHNIQUES FOR BUYER'S AGENTS	Live Lecture	6
C9657 - ADVANCED NEGOTIATION TECHNIQUES FOR LISTING AGENTS	Live Lecture	6
C10554 - ASIA/PACIFIC AND INTERNATIONAL RE	Live Lecture	7.5
C9761 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C10243 - BATTLE OF THE BARRISTERS	Live Lecture	3
C10776 - BATTLE OF THE BARRISTERS	Live Lecture	3
C9671 - BATTLE OF THE BARRISTERS-CURRENT RE LEGAL ISSUES	Live Lecture	3
C10056S - BUILDING A CHINESE CLIENTELE...	Live Lecture	3
C10613 - CERTIFIED NEGOTIATION EXPERT - CORE CONCEPTS	Live Lecture	15
C9656 - CULTURAL FACTORS IN REAL ESTATE NEGOTIATIONS	Live Lecture	3
C9253S - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Internet-based	3.5
C10555 - EUROPE AND INTERNATIONAL RE	Live Lecture	7.5
C10519 - FIRE UP YOUR BRAND AND BUSINESS	Live Lecture	6
C10626 - FIRE UP! YOUR NETWORKING	Live Lecture	3
C10556 - GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7.5
C10553 - GLOBEL RE: LOCAL MARKETS	Live Lecture	7.5
C9879 - INTRO TO PHOTOGRAPHY & COMPOSITION FOR REALTORS	Live Lecture	6
C11047 - MAKING SELLING SAFER	Live Lecture	4.5
C9473 - MANAGING PHOTOGRAPHS USING ADOBE LIGHTROOM...	Live Lecture	7.5
C9672 - MASTERING EMAIL NEGOTIATIONS IN REAL ESTATE	Live Lecture	6
C10225 - NAR GREEN DESIGNATION 1	Live Lecture	7.5
C10226 - NAR GREEN DESIGNATION 2	Live Lecture	7.5
C9659 - NEGOTIATING ACROSS GENERATIONS IN REAL ESTATE	Live Lecture	3
C10174 - PROFESSIONAL STANDARDS	Live Lecture	3.5
C9557S - REAL ESTATE ETHICS	Video Conference	3
C10211 - REAL ESTATE INSPECTIONS - WHAT YOU NEED TO KNOW	Live Lecture	3
C10429 - REAL ESTATE SELF DEFENSE	Live Lecture & Internet-based	3
C10160 - SENIORS REAL ESTATE SPECIALIST DESIGNATION	Live Lecture	13
C9881 - TAX ISSUES FOR FOREIGNERS BUYING REAL ESTATE	Live Lecture	3
C10557 - THE AMERICAS AND INTERNATIONAL RE	Live Lecture	7.5
C9542 - THE STAGING PROFESSIONAL COURSE	Live Lecture	15
C10661S - THIS LAND IS MY LAND... OR IS IT YOURS?	Live Lecture	3
C9698S - TRANSITION OF A LIFETIME	Live Lecture	3
C10119 - WHAT BROKERS NEED TO KNOW ABOUT WATERFRONT PROP	Live Lecture	3.5

**S1751 SEEC LLC (03/21/2019)**

PO BOX 857 RAINIER 98576  
 14544 REGAL LANE SE  
 YELM, WA 98597  
 (360) 894-6817

Admin: FIONA DOUGLAS-HAMILTON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9487 - HIGH PERFORMANCE HEATING TRENDS FOR HOME UPGRADES	Live Lecture	3
C10161 - HOW MILLENNIALS ARE CHANGING REAL ESTATE	Live Lecture	3
C9600 - IDENTIFYING GREEN FEATURES AND MLS FIELDS	Live Lecture	3
C9389 - WATER CONSERVATION FOR RE PROFESSIONALS-PART II	Live Lecture	3

**S1767 SERVPRO INDUSTRIES INC (03/27/2018)**

801 INDUSTRIAL BLVD  
GALLATIN, TN 37066  
(615) 451-0200

Admin: AMANDA GREEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10616 - RESTORATIVE DRYING FOR WATER DAMAGE (4 HR) 2016	Live Lecture	4
C9403 - RESTORATIVE DRYING FOR WATER DAMAGE-4 HOURS	Live Lecture	4
C9024 - UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY	Live Lecture	3
C10818 - UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY	Live Lecture	3.5

**S1302 SOCIETY OF INDUSTRIAL & OFFICE REALTORS (06/05/2019)**

1201 NEW YORK AVE NW, SUITE 350  
WASHINGTON, DC 20005  
(202) 449-8200

Admin: ELIZABETH M LOKKEN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9311 - 2014 SIOR FALL WORLD CONFERENCE	Live Lecture	3
C9965 - 2015 SIOR FALL WORLD CONFERENCE	Live Lecture	6
C9688 - 2015 SIOR SPRING WORLD CONFERENCE	Live Lecture	3
C10622 - 2016 SIOR FALL WORLD CONFERENCE	Live Lecture	6
C10267 - 2016 SIOR SPRING WORLD CONFERENCE	Live Lecture	6
C10961 - 2017 SIOR FALL WORLD CONFERENCE		3
C10814 - 2017 SIOR SPRING WORLD CONFERENCE	Live Lecture	4
C9984 - CORE COMPONENTS OF COMMERCIAL BROKERAGE	Live Lecture	17

**S1769 SOUND FINANCIAL EDUCATION, LLC (04/05/2019)**

SE 47TH PLACE  
ISSAQUAH, WA 98029  
(425) 427-9377

Admin: JOHN PATRICK BARLOW

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10862 - SALES OPPS REVERSE MORTGAGES CREATE FOR RE	Live Lecture	3

**S1705 SPEED EQUITY SCHOOL OF REAL ESTATE (09/21/2018)**

1319 STARLITE COURT SE  
LACEY, WA 98503  
(360) 539-8109

Admin: HARJIT GILL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9315 - MORTGAGE ACCELERATION	Live Lecture	3

**S1081 SPOKANE ASSOCIATION OF REALTORS (12/07/2018)**

1924 N ASH ST  
SPOKANE, WA 99205  
(509) 326-9222

Admin: ROBERT M HIGGINS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9598 - 2015 REAL ESTATE MARKET FORUM	Live Lecture	3

C10216 - 2016 REAL ESTATE MARKET FORUM	Live Lecture	3
C10717 - 2017 REAL ESTATE MARKET FORUM	Live Lecture	3
C10737 - ALL IS FAIR IN LOVE AND RE! FAIR HOUSING GUIDLINES	Live Lecture	3.5
C10923 - BASIC APPRAISAL REQUIREMENTS FOR LOAN TYPE	Live Lecture	3
C10715 - CODE OF ETHICS STANDARD FOR SUCCESS	Live Lecture	7.5
C10063 - COMMERCIAL BROKERAGE SKILLS...	Live Lecture	4
C10899 - COMMERCIAL PROPERTY PRICE COMPARISON	Live Lecture	4
C0042CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C10543 - GAINING TECHNOLOGICAL ADVANTAGE IN COMMERCIAL RE	Live Lecture	4
C10816 - HOME INSPECTIONS FROM THE GROUND UP	Live Lecture	7.5
C9637 - LAND AND ACREAGE 101	Live Lecture	4
C10538 - LAND AND ACREAGE 200	Live Lecture	7.5
C10969 - NOT YOUR TYPICAL TECHNOLOGY COURSE	Live Lecture	7.5
C10417 - REALTOR SAFETY... EMPOWER YOURSELF	Live Lecture	3
C10549 - STATEWIDE PURCHASES & SALE AGREEMENT ADDENDA	Live Lecture	7.5
C10285 - STRATEGIES FOR WORKING WITH DIFFICULT PEOPLE	Live Lecture	3
C9603 - THE "NEKKID" TRUTH: SIX PRINCIPLES OF BLDG A RE BUS	Live Lecture	4
C10276 - THE CODE OF ETHICS FOR REAL ESTATE PROFESSIONALS	Live Lecture	4
C10284 - THE TRUTH ABOUT NEGOTIATING	Live Lecture	3
C9661 - TRAINING SUPERIOR INSTRUCTORS/IDW	Live Lecture	15
C10044S - TRANSACTION DESK I: BASIC	Live Lecture	3
C10045S - TRANSACTION DESK II: ADVANCED	Live Lecture	3
C10046S - TRANSACTION DESK III: SUPER USER FEATURES	Live Lecture	3
C10736 - UNCOVERING COVERAGE FOR HOME WARRANTY	Live Lecture	3
C10416 - WHAT ELSE DO WE NEED?	Live Lecture	4
C10716 - WHAT ELSE DO WE NEED... PSA ADDENDA	Live Lecture	6

**S1627 SPOKANE COUNTY TITLE SCHOOL OF REAL ESTATE (07/24/2019)**  
 N 1010 NORMANDIE, SUITE 100  
 SPOKANE, WA 99201  
 (509) 326-2626  
 Admin: CHERYL ANN SONTAG

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10112 - FUNDAMENTALS OF SUCCESSFUL REAL ESTATE CLOSING	Live Lecture	3
C10693 - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C9923 - IT'S ALL ABOUT TITLE	Live Lecture	3
C10915 - TITLE HICCUPS OF RURAL AND UNUSUAL PROPERTY	Live Lecture	3

**S1662 SPOKANE REAL ESTATE TRAINING (10/13/2018)**  
 799 S STEVEN ST  
 SPOKANE, WA 99204  
 (509) 458-4000  
 Admin: KARENE LOMAN/KENNETH SAX

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10747 - CODE OF ETHICS: OUR PROMISE OF PROFESSIONALISM	Live Lecture	3
C0057CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE	Live Lecture	3
C9345 - IGNITE	Live Lecture	30
C10779 - LOVING ON LISTINGS: A GUIDE TO LISTING PAPERWORK	Live Lecture	3
C11003 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	7.5
C10837 - OPEN HOUSES: THE PATH OF OPPORTUNITY	Live Lecture	3
C9687 - PURCHASE & SALE AGREEMENT	Live Lecture	7.5

**S1807 STAGING & DESIGN NETWORK (05/15/2019)**

5901 23RD DR W, STE 104 & 105  
EVERETT, WA 98203  
(425) 610-3192

Admin: TRICIA TOMLINSON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10904 - A REAL ESTATE AGENT'S GUIDE TO STAGING	Live Lecture	15
C11015 - ACCESSORIZING TO SELL	Live Lecture	3
C10902 - COLOR MADE EASY FOR RE AGENTS	Live Lecture	7.5
C10909 - CONFIDENT COLOR SYSTEM	Live Lecture	15
C10903 - WHAT EVERY RE AGENT NEEDS TO KNOW ABOUT DÉCOR	Live Lecture	8

**S1512 STERLING EDUCATION SERVICES INC (06/17/2019)**

3712 SPOONER AVENUE  
ALTOONA, WI 54720  
(715) 855-0495

Admin: BRIAN J WESTRATE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10250 - CONSTRUCTION LAW	Live Lecture	8
C10157 - LANDLORD TENANT LAW: LEASE AGREEMENTS, DEFAULTS..	Live Lecture	8
C10138 - LANDLORD-TENANT LAW: FROM LEASE TO EVICTION	Live Lecture	8
C9875 - LANDLORD-TENANT LAW: RES & COMRC'L TENANCIES...	Live Lecture	8
C9706 - RESIDENTIAL LANDLORD-TENANT LAW...	Live Lecture	8

**S1467 STEWART TITLE SCHOOL OF REAL ESTATE (03/23/2019)**

18000 INTERNATINAL BLVD  
SEATAC, WA 98188  
(206) 456-4195

Admin: CATHY STEGER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10496 - A FEW GOOD DEEDS	Live Lecture	3
C9589 - CLOUDS ON TITLE	Live Lecture	3
C9591 - ESCROW - THE DARKSIDE	Live Lecture	3
C10415 - ESCROW TIPS TRENDS AND UPDATES FOR SMOOTH CLOSINGS	Live Lecture	3
C9593 - GET SHORTY	Live Lecture	3
C9079 - HOW TO GET THERE FROM HERE (LEGAL DESCRIPTION)	Live Lecture	5
C8987 - IDENTITY MATTERS	Live Lecture	3
C9504 - IN N OUT (UNDERSTANDING EASEMENTS IN TITLE INS)	Live Lecture	3
C9594 - LEGAL DESCRIPTIONS - THE BASICS	Live Lecture	3
C10040 - LISTING AGENT'S GUIDE TO AN ONLINE TRANSACTION	Live Lecture	3
C9592 - MAPS R US	Live Lecture	3
C9590 - NEW KID ON THE BLOCK	Live Lecture	3
C9588 - NUTS AND BOLTS - HOW TO READ A TITLE REPORT	Live Lecture	5
C10289 - RED FLAGS ON TITLE	Live Lecture	4
C11041 - THE EVOLUTION OF MARKETING IN TODAY'S RE WORLD	Live Lecture	3
C8795 - THE GOOD, THE BAD, & THE UGLY (RECORDED DOCUMENTS)	Live Lecture	3
C8794 - THE RECORDING PROCESS	Live Lecture	3
C8871 - UNDERSTANDING THE CFPB RULE	Live Lecture	3
C10176 - WHOS ON FIRST	Live Lecture	3

**S1426 STILL TRAINING INC (04/11/2018)**

PO BOX 99129  
TACOMA, WA 98496-0129  
(800) 648-8475

Admin: JOSEPH STILL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10001 - CORE REAL ESTATE INVESTMENT ANALYSIS	Live Lecture	6.5
C10813 - DOES IT PENCIL -- COURSE 1	Live Lecture	6.5
C10812 - DOES IT PENCIL -- COURSE 2	Live Lecture	4
C10527 - REAL ESTATE INVESTMENT WORKSHOP - COURSE 2	Live Lecture	4
C10286 - REAL ESTATE PHONEOGRAPHY	Live Lecture	13
C11040 - REAL NEGOTIATION	Live Lecture	6
C9392 - THE REAL ESTATE INVESTMENT WORKSHOP	Live Lecture	8

**S1648 SUSTAINABILITY FOUNDATION (01/18/2020)**

218 MAIN STREET, #148  
KIRKLAND, WA 98033  
(425) 785-6286

Admin: BRENDA J NUNES

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10938 - CULTURE OF GREEN	Live Lecture	6
C10833 - CURRENT HOUSING CRISIS AND STEPS TOWARDS SOLUTIONS	Live Lecture	3
C11030 - DEMYSTIFYING RESIDENTIAL LAND VALUATION	Live Lecture	3
C10358 - GREAT COMMUNITIES	Live Lecture	3
C10273 - GREEN LUXURY?	Live Lecture	3
C10212 - WHI IS TODAY'S BUYER AND HOW DO YOU WORK WITH THEM	Live Lecture	3

**S1783 TEP PRODUCERS REALTYU, LLC (04/02/2019)**

11504 SE MILL PLAIN BLVD, K  
VANCOUVER, WA 98684  
(360) 433-2599

Admin: TERESA B ECCLES-PETTET

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10705 - BUSINESS PLANNING: YOUR FLIGHT PLAN TO SUCCESS	Live Lecture	15
C9980 - FORMS-FRIEND OR FOE?	Live Lecture	4
C10471 - GETTING TO KNOW YOUR CREDIT	Live Lecture	3
C9769S - INCREASING YOUR SEO & ONLINE TRAFFIC	Live Lecture	4
C9639S - INTERNET CORRECT: ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3.5
C9638S - PINTREST FOR REALTORS	Live Lecture	3.5
C9970S - REAL ESTATE SAFETY MATTERS	Live Lecture	3.5
C10636 - ROAD TO THE PRACTICE OF LAW	Live Lecture	3
C9364S - SOCIAL MEDIA MARKETING FOR REALTORS	Live Lecture	3.5
C10739 - THE MILLENNIAL BUZZ	Live Lecture	3
C10106S - TOP SHELF BUSINESS PRACTICES	Live Lecture	3
C10857 - UNDERWORLD OF UNDERWRITING	Live Lecture	3

**S1633 THE CE SHOP INC (07/25/2019)**

5670 GREENWOOD PLAZA BLVD  
 STE 420  
 GREENWOOD VILLAGE, CO 80111  
 (888) 827-0777

Admin: MICHAEL MCALLISTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9725 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION...	Internet-based Instruction	12
C10377 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9522 - ADVOCATING FOR SHORT SALE CLIENTS	Internet-based Instruction	3
C9701 - ANATOMY OF COMMERCIAL BUILDING	Internet-based Instruction	3
C10060 - AT HOME WITH DIVERSITY	Internet-based Instruction	8
C10383 - ATTRACTING ONLINE CONSUMERS	Internet-based Instruction	3
C9885 - BASICS OF REAL ESTATE TAXATION	Internet-based Instruction	6
C10525 - BREAKING BARRIERS: FAIR HOUSING	Internet-based Instruction	3
C9953 - CLIENT ADVOCACY IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C9292 - CODE OF ETHICS: GOOD FOR YOUR CLIENTS...	Internet-based Instruction	3
C9461 - COMMERCIAL ETHICS	Internet-based Instruction	3
C9889 - COMMERCIAL LANDLORD REPRESENTATION	Internet-based Instruction	3
C0037CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0015CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9886 - DETERMINING VALUE OF COMMERCIAL PROPERTIES	Internet-based Instruction	3
C9291 - DID YOU SERVE? IDENTIFYING HOMEBUYING ADVANTAGES..	Internet-based Instruction	3
C9536 - DISCOVERING COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10600 - DIVERSITY: YOUR KALEIDOSCOPE OF CLIENTS	Internet-based Instruction	3
C9192 - ENHANCE YOUR BRAND & PROTECT YOUR CLIENTS...	Internet-based Instruction	3
C9703 - EXPANDING HOUSING OPPORTUNITIES	Internet-based Instruction	3
C9887 - FOUNDATIONS OF REAL ESTATE FINANCE	Internet-based Instruction	6
C9888 - FROM CONTRACT TO KEYS: THE MORTGAGE PROCESS	Internet-based Instruction	6
C10905 - FUNFAMENTALS OF REAL ESTATE	Internet-based Instruction	60
C10588 - GENERATION BUY	Internet-based Instruction	6
C9547 - GOING GREEN: THE ENVIRONMENTAL MOVEMENT IN RE	Internet-based Instruction	3
C10852 - GREEN DAY 1: RESOURCE-EFFICIENT HOMES	Internet-based Instruction	6
C10851 - GREEN DAY 2: REPRESENTING BUYERS & SELLERS	Internet-based Instruction	6
C9704 - HOME SWEET (SECOND) HOME: VACATION, INVESTMENT...	Internet-based Instruction	6
C9992 - HOT MARKET STRATEGIES	Internet-based Instruction	3
C9954 - INVESTMENT STRATEGIES IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10531 - KEEPING IT HONEST: UNDERSTANDING FRAUD	Internet-based Instruction	3
C10941 - MARIJUANA IN REAL ESTATE	Internet-based Instruction	3
C10853 - MARKETING, ADVERTISING, & SOCIAL MEDIA COMPLIANCE	Internet-based Instruction	3
C9460 - MILITARY RELOCATION PROFESSIONAL CERTIFICATION	Internet-based Instruction	6
C9705 - NEW HOME CONSTRUCTION & BUYER REPRESENTATION...	Internet-based Instruction	6
C9991 - ONLINE RISK MANAGEMENT	Internet-based Instruction	3
C9842 - PERSONAL SAFETY	Internet-based Instruction	3
C10906 - PRACTICES OF REAL ESTATE	Internet-based Instruction	30
C10384 - PRICING STRATEGIES: MASTERING CMA	Internet-based Instruction	6
C9462 - REAL ESTATE INVESTORS AND YOUR BUSINESS	Internet-based Instruction	3
C10061 - REAL ESTATE MARKETING REBOOT...	Internet-based Instruction	6
C10385 - REAL ESTATE SAFETY MATTERS	Internet-based Instruction	3
C9989 - REALTOR CODE OF ETHICS TRAINING	Internet-based Instruction	3
C9891 - REO: RESPONSIBILITIES, EDUCATION, & OPPORTUNITIES	Internet-based Instruction	6
C9680 - RESIDENTIAL PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C9210 - ROADMAP TO SUCCESS: BUSINESS PLANNING...	Internet-based Instruction	3



C10062 - RPR: REAL-TIME DATA, MARKET KNOWLEDGE...	Internet-based Instruction	3
C9723 - SELLER REPRESENTATIVE SPECIALIST (SRS) DESIGNATION	Internet-based Instruction	12
C9890 - SELLING TO YOUR SPHERE OF INFLUENCE	Internet-based Instruction	3
C9955 - SENIORS RE SPECIALIST (SRES) DESIGNATION COURSE	Internet-based Instruction	16
C9702 - SHORT SALES AND FORECLOSURES...	Internet-based Instruction	6
C9521 - SIGN HERE: CONTRACT LAW ON E-SIGNATURES	Internet-based Instruction	3
C10914 - THE CODE OF ETHICS IN ACTION	Internet-based Instruction	3
C9724 - THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10521 - TITLE & ESCROW: 2 FAMILIES, 1 TRANSACTION	Internet-based Instruction	3
C9626 - TODAY'S MLS; NEW PARADIGMS, BETTER RESULTS	Internet-based Instruction	3
C9211 - UNCLE SAM HAS HOMES FOR SALE: LISTING & SELLING...	Internet-based Instruction	3
C10027 - WA REAL ESTATE LAW	Internet-based Instruction	30
C10940 - WORKING WITH RE INVESTORS	Internet-based Instruction	3

**S1772 THE INSTITUTE FOR LUXURY HOME MARKETING, (07/10/2018)**  
 12720 HILLCREST PLAZA DR  
 DALLAS, TX 75230  
 (214) 485-3000

Admin: JASMINE WILLIAMS

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C9217 - CERTIFIED LUXURY HOME MARKETING SPECIALIST	Live Lecture	13

**S1780 THE LEARNING LAB (01/20/2019)**  
 2931 1ST AVE, STE A  
 SEATTLE, WA 98134  
 (206) 623-5118

Admin: CHAD ZINDA

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C10528 - AD WRITING	Live Lecture	3
C10624 - BEST YEAR EVER	Live Lecture	4
C9922 - BEST YEAR EVER	Live Lecture	5
C10875 - CMA MASTERY	Live Lecture	3
C10660 - CRISIS FREE CASH FLOW	Live Lecture	3
C10691 - LENDER THINK TANK	Live Lecture	3
C10159 - MARKETING MAKEOVER	Live Lecture	3
C10735 - MARKETING WITHOUT MONEY	Live Lecture	3
C10958 - MULTIPLE OFFERS TIPS/WAIVE CONTINGENCIES -- WHY?	Live Lecture	3
C11048 - NEGOTIATION SKILLS	Live Lecture	3
C10223 - OPEN HOUSING THAT MAKES MONEY	Live Lecture	3
C10142 - THE PIT	Live Lecture	3

**S1462 THE LONES GROUP (07/17/2018)**  
 2200 CORNWALL AVENUE  
 BELLINGHAM, WA 98225  
 (360) 527-8904

Admin: DENISE LONES

COURSES

	<u>Delivery Method</u>	<u>Clock Hours</u>
C9390 - ANALYZE! VISUALIZE! STRATEGIZE!	Live Lecture	7.5
C10113 - BUSINESS PLANNING THAT GETS RESULTS	Live Lecture	3.5
C10566 - IT'S ALL ABOUT PRICE	Live Lecture	3.5
C10559 - LOSE YOUR AVERSION TO CONVERSION	Live Lecture	3.5
C10803 - THE TOTAL TRANSFORMATION: PROVEN SYSTEMS	Live Lecture	15
C10156 - TURN MEMORABLE MARKETING INTO YOUR MONEY	Live Lecture	3.5

**S1753 THE LUXURY HOME COUNCIL, INC (05/14/2019)**

9595 LITTLE RIVER ROAD  
GLIDE, OR 97443  
(541) 530-0484

Admin: SCOT SPALDING

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10919 - ACCREDITED LUXURY HOME SPECIALIST (ALHS)	Live Lecture	15

**S1442 THE REAL ESTATE LEARNING CENTER OF WASHINGTON (12/16/2019)**

2211 E MILL PLAIN BLVD  
VANCOUVER, WA 98661  
(360) 553-8738

Admin: LOUISE STROTHER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10023 - BETTER CLIENT COMMUNICATION	Live Lecture	3
C10024 - BUILDING BUILDER BUSINESS PART 1	Live Lecture	3
C10024 - BUILDING BUILDER BUSINESS PART 1	Live Lecture	3
C10025 - BUILDING BUILDER BUSINESS PART 2	Live Lecture	3
C9685 - KNOW THE CODE IN 3: REAL ESTATE ETHICS	Live Lecture	3
C9419 - KNOW THE CODE: REAL ESTATE ETHICS	Live Lecture & Internet-based	6
C10942 - OPEN HOUSE MASTERY	Live Lecture	3
C11053 - ORGANIZING FOR BETTER BUSINESS	Live Lecture	3
C9809 - PRACTICAL BUYER AGENCY	Live Lecture	3
C9865 - PRACTICAL SELLER AGENCY	Live Lecture	3
C10514 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9371 - RED FLAGS PROPERTY INSPECTION GUIDE	Live Lecture & Internet-based	6
C9431 - RISK MANAGEMENT	Live Lecture & Internet-based	6
C9843 - WA REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10507 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1453 THE SEMINAR GROUP (01/26/2019)**

18850 103RD AVE SW, SUITE 123  
PO BOX 523  
VASHON, WA 98070  
(800) 574-4852

Admin: ELLEN RICE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10558 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT		4.5
C11013 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT	Live Lecture	4.5
C9856 - 4TH ANNUAL EASEMENTS AND CCRs IN WASHINGTON	Live Lecture	7.5
C10500 - 5TH ANNUAL EASEMENTS AND CCRs IN WASHINGTON	Live Lecture & Internet-based	7.5
C9543 - 5TH ANNUAL EMINENT DOMAIN	Live Lecture	10.5
C9503 - 5TH ANNUAL EMINENT DOMAIN	Live Lecture	10.5
C10933 - 6TH ANNUAL EASEMENTS & CCRs IN WA	Live Lecture	7.5
C10091 - 6TH ANNUAL EMINENT DOMAIN	Live Lecture	11
C10740 - 7TH ANNUAL EMINENT DOMAIN	Live Lecture	7.5
C10050 - 8TH ANNUAL WATER RIGHTS TRANSFERS	Live Lecture	14
C10741 - AGRICULTURE LAW		11
C10090 - HOUSING AND MIXED USE DEVELOPMENT IN WA	Live Lecture & Computer	12.5
C9752 - NEW ERA OF CONDOMINIUM DEVELOPMENT...	Live Lecture	7.5
C9748 - OPPORTUNITIES AND CHALLENGES IN GREEN BUILDING	Live Lecture	8

C9972 - PERMITTING STRATEGIES	Live Lecture	8.5
C9945 - RESIDENTIAL EVICTIONS	Live Lecture	4
C10952 - WASHINGTON HOUSING CRISIS		7.5
C10218 - WATER RIGHTS SELF-ASSESSMENT AND ACQUISITION	Live Lecture	7.5

**S1710 THE VAN EDUCATION CENTER (05/24/2019)**

5345 ARAPAHOE AVE, SUITE 7  
BOULDER, CO 80303  
(800) 455-8348

Admin: BARB WESTFALL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0011CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C10896 - ECOBROKER: CURRENT TRENDS IN SUSTAINABILITY	Internet-based Instruction	4
C10893 - ETHICS & PROFESSIONAL PRACTICE	Internet-based Instruction	6
C10897 - FAIR HOUSING	Internet-based Instruction	6
C10895 - INTERNATIONAL REAL ESTATE	Internet-based Instruction	4
C10894 - METHAMPHETAMINE AND REAL ESTATE	Internet-based Instruction	4
C10898 - THE SWS LISTING ANALYZER FOR EXPIRED LISTINGS	Internet-based Instruction	3

**S1577 THE WFG LEARNING CENTER (02/02/2020)**

5101 NE 82ND AVE, SUITE 102  
VANCOUVER, WA 98662  
(360) 891-5454

Admin: RICK L EDMUNDS

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11065 - ALTA HOMEOWNERS POLICY	Live Lecture	3
C10372 - BUYER REPRESENTATION	Internet-based Instruction	6
C10374 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C10253 - NAVIGATING THE COUNTY GIS INFO WEBSITE	Live Lecture	3
C10373 - RISK MANAGEMENT	Internet-based Instruction	6
C9190 - TITLE INSURANCE 1-UNDERSTANDING THE BASICS	Live Lecture	3
C11067 - TITLE INSURANCE III: UNDERSTANDING LEGAL DESCRIP	Live Lecture	3
C9204 - TITLE INSURANCE II-UNDERSTANDING DOCUMENTS	Live Lecture	3
C11066 - UNDERSTANDING ESCROW	Live Lecture	3

**S1461 THEREALESTATESCHOOL.NET (08/09/2018)**

13898 MORGAN DRIVE NE  
REDMOND, WA 98053  
(425) 882-1127

Admin: MARK J BORNSTEIN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0044CORE1617 - CURRENT ISSUES WASHINGTON RESIDENTIAL 2016-17	Live Lecture	3
C11018 - INTERNET MARKETING 101	Live Lecture	3
C11017 - INTERNET MARKETING 201	Live Lecture	3
C11016 - INTERNET MARKETING 301	Live Lecture	3
C9420 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9794 - WORKING WITH INVESTORS	Live Lecture	3

**S1034 TOMLINSON REAL ESTATE SCHOOL (09/17/2018)**

717 W SPRAGUE AVE, STE 801  
SPOKANE, WA 99201  
(800) 735-2388

Admin: FRED PETER MEYER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C0020CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Live Lecture	3
C8977 - GURU SELLING-HOW TO HAVE YOUR BEST YEAR EVER	Live Lecture	7.5
S10549S - STATEWIDE PURCHASES & SALE AGREEMENT ADDENDA	Live Lecture	7.5
C9501 - STATEWIDE PURCHASE & SALE AGREEMENT & ADDENDA	Live Lecture	7.5
C10195 - THE NAR CODE OF ETHICS	Live Lecture	4

**S1542 TRAIN AGENTS INC (09/15/2018)**

761 KELLER PARKWAY STE 104  
KELLER, TX 76248  
(866) 948-7246

Admin: ROBERT LOWE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10095 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9570 - ADVANCED W A REAL ESTATE LAW	Internet-based Instruction	30
C9416 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10640 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0019CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0004CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10479 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10639 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C9372 - WA REAL ESTATE LAW	Internet-based Instruction	30

**S1816 TURBO SCHOOL OF REAL ESTATE (10/31/2019)**

4659 153RD AVE SE  
BELLEVUE, WA 98006  
(425) 390-4401

Admin: STEVE NICEWARNER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10231S - IGNITE	Live Lecture	36
C10239S - SHIFT 11: LISTING REO'S	Live Lecture	3
C9936S - SHIFT: BULLETPROOFING TRANSACTIONS	Live Lecture	3
C9938S - SHIFT: CREATING URGENCY TO BUY	Live Lecture	3
C9853S - SHIFT: EFFECTIVE PEOPLE LEVERAGE	Live Lecture	3
C9852S - SHIFT: EXPENSE MANAGEMENT	Live Lecture	3
C9937S - SHIFT: FINANCING SOLUTIONS	Live Lecture	3

C9851S - SHIFT: GAINING MIND OVER MARKET	Live Lecture	3
C10099S - SHIFT: LEAD CAPTURE AND CONVERSION	Live Lecture	3
C10100S - SHIFT: SELLER PRICING STRATEGIES	Live Lecture	3
C9939S - SHIFT: SELLER STAGING STRATEGIES	Live Lecture	3
C9854S - SHIFT: UPSHIFTING YOUR LEAD GENERATION	Live Lecture	3

**S1775 UMBRELLA LEARNING (09/17/2018)**

16400 SOUTHCENTER PKWY  
SUITE 502  
SEATTLE, WA 98188  
(206) 947-0811

Admin: RACHELLE L WILLHITE

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10552 - CONTRACT PREPARATION	Live Lecture	3
C0053CORE1617 - CURRENT ISSUES IN WASHINGTON RESIDENTIAL RE	Live Lecture	3
C10635 - SAVVY MARKETING: MARKETING ONLINE	Live Lecture	3

**S1664 UNIVERSITY OF WASHINGTON EDUCATIONAL OUTREACH (12/15/2018)**

PROFESSIONAL & CONTINUING EDUCATION  
BOX 359485  
SEATTLE, WA 98195-9485  
(206) 616-6932

Admin: JACOB BENJAMIN STARSKY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10674 - DEVELOPMENT PROCESS & PROJECT SENSITIVITY ANALYSIS	Live Lecture	29
C10843 - INTRO & STATIC ANALYSIS OF COMMERCIAL RE	Live Lecture	29
C10675 - LEGAL & TAXATION ISSUES	Live Lecture	29

**S1108 WASHINGTON REAL ESTATE ACADEMY (12/16/2019)**

18001 BOTHELL EVERETT HWY  
SUITE 108  
BOTHELL, WA 98012  
(425) 481-7777

Admin: THERO MITCHELL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9495 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C9819S - BAD LOANS PREDATORY & FRAUD	Internet-based Instruction	3
C9820S - COMMUNITY ETHICS	Internet-based Instruction	3
C9821S - CONTRACTS	Internet-based Instruction	3
C0009CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0007CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9822S - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C9823S - HOMEOWNER'S ASSOCIATION MANAGEMENT	Internet-based Instruction	12
C9824S - HUMAN LAND USE	Internet-based Instruction	4
C9825S - METH MADNESS	Internet-based Instruction	3
C9826S - PRICING PROPERTY	Internet-based Instruction	4
C9827S - PROPERTY MANAGEMENT TCB	Internet-based Instruction	8
C9828S - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C9829S - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C9830S - THE LOAN AN OVERVIEW	Internet-based Instruction	6

C9635 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9546 - WA REAL ESTATE LAW	Internet-based Instruction	30
C10120 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C9833S - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C9831S - WATER RESOURCES	Internet-based Instruction	3
C9832S - WORK SMARTER, NOT HARDER	Internet-based Instruction	6

**S1087 WASHINGTON REALTORS EDUCATION (09/01/2018)**

128 10TH AVE SW, 500  
PO BOX 719  
OLYMPIA, WA 98507  
(360) 943-3100

Admin: MARY KATHRYN HULL-DRURY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9927 - 1031 EXCHANGE BASICS	Live Lecture	3
C10145 - 2016 BROKER SYMPOSIUM	Live Lecture	7.5
C10427 - 2016 LEGAL SYMPOSIUM	Live Lecture	7.5
C10654 - 2016 TECHNOLOGY SYMPOSIUM	Live Lecture	7.5
C10802 - 2017 BUSINESS SYMPOSIUM, PRICE WAR	Live Lecture	3.5
C10801 - 2017 BUSINESS SYMPOSIUM, NEGOTIATIONS	Live Lecture	4
C10953 - 2017 FALL BUSINESS SYMPOSIUM		7.5
C10926 - 2017 INSTRUCTOR REBOOT	Live Lecture	7.5
C10889 - 2017 LEGAL SYMPOSIUM		7.5
C10567 - A DAY IN THE LIFE OF A REAL ESTATE AGENT	Internet-based Instruction	10
C9623 - ACCREDITED BUYERS REPRESENTATIVE (ABR)	Live Lecture	15
C9929 - ADVANCED 1031 EXCHANGES	Live Lecture	3
C9918 - AGENCY LAW-3.5	Live Lecture	3.5
C9919 - AGENCY LAW-4.0	Live Lecture	4
C11014 - ASIA/PACIFIC INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C10150 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C10148 - ATTORNEY SURVIVOR	Live Lecture	3
C9819S - BAD LOANS PREDATORY & FRAUD	Internet-based Instruction	3
C10181 - BENEATH THE SURFACE	Internet-based Instruction	6
C10115 - BEST OF LEGAL HOTLINE	Live Lecture	3.5
C9361 - BEST OF LEGAL HOTLINE	Live Lecture	4
C10394 - BEST OF TIMES, WORST OF TIMES	Live Lecture	4
C9599 - BROKER SYMPOSIUM	Live Lecture	7
C9849 - BUILD AN EFFECTIVE MARKETING PLAN	Live Lecture	4
C9920 - BUYERS AGREEMENT, EFFECTIVE USE IN TODAY'S MARKET	Live Lecture	4
C9928 - BUYERS WITH IRAS	Live Lecture	3
C10924 - CIPS: GLOBAL REAL ESTATE TRANSACTION	Live Lecture	7.5
C10976 - CIPS: THE AMERICAS & INTERNATIONAL RE	Live Lecture	7.5
C9820S - COMMUNITY ETHICS	Internet-based Instruction	3
C9447 - CONTRACT LAW FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	4
C9821S - CONTRACTS	Internet-based Instruction	3
C0029CORE1617 - CORE & CODE	Live Lecture	7.5
C0033CORE1617 - CORE & MORE	Live Lecture	7.5
C10240 - CORRAL THAT DEAL	Live Lecture	3.5
C9396 - CRIME FREE RENTAL HOUSING	Live Lecture	12
C0058CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL RE 2016-17	Internet-based Instruction	3
C0017CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C0021CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	4

C0022CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3.5
C0023CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C0018CORE1819 - CURRENT TRENDS & ISSUES IN WA RESIDENTIAL RE, IACE	Internet-based Instruction	3
C0030CORE1617 - CURRENT TRENDS IN WASHINGTON RESIDENTIAL RE	Live Lecture	3
C0031CORE1617 - CURRENT TRENDS IN WASHINGTON RESIDENTIAL RE	Live Lecture	4
C0032CORE1617 - CURRENT TRENDS IN WASHINGTON RESIDENTIAL RE	Live Lecture	3.5
C9609 - DISCLOSURE REQUIREMENTS IN REAL ESTATE TRANSACTION	Live Lecture	7.5
C10984 - DISCOVERING COMMERCIAL RE	Live Lecture	3
C11007 - DON'T GET WACKED BY THE WACS 4.0	Live Lecture	4
C10512 - DON'T GET WHACKED BY THE WACS	Live Lecture	3.5
C9344 - EDCON 2014	Live Lecture	15
C9822S - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C9621 - FORMS, FUNCTIONS, & FINESSE	Live Lecture	7.5
C10708 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 3.5	Live Lecture	3.5
C10709 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4.0	Live Lecture	4
C10617 - GENERATING BUYER & SELLER LEADS	Live Lecture	7.5
C10560 - GENERATION - 12	Internet-based Instruction	12
C10541 - GENERATION - 27	Internet-based Instruction	27
C10866 - GLOBAL REAL ESTATE: LOCAL MARKETS	Live Lecture	7.5
C9363 - GMA & LAND USE PERMITTING FOR REALTORS	Live Lecture	3
C10003 - GREEN MARINE WATERFRONT FEATURES	Live Lecture	7.5
C9749 - HOME ADVANTAGE/HOMEBUYER EDUCATION	Live Lecture	6
C10000 - HOW TO NEGOTIATE IN AN ELECTRONIC WORLD	Live Lecture	3.5
C9824S - HUMAN LAND USE	Internet-based Instruction	4
C9769 - INCREASING YOUR SEO & ONLINE TRAFFIC	Live Lecture	4
C9818 - INSTRUCTOR DEVELOPMENT WORKSHOP (IDW)	Live Lecture	15
C9639 - INTERNET CORRECT: ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3.5
C10149 - INTO THE BREACH	Live Lecture	4
C10151 - IPAD: YOUR VIRTUAL ASSISTANT	Live Lecture	3.5
C10430 - IS IT FRIEND OR FAUX? SCHEMES YOU NEED TO KNOW	Live Lecture	3
C10244 - LAND 101	Live Lecture	15
C10921 - LAND USE & PERMITS	Live Lecture	3.5
C9940 - LAND USE PERMITTING ISSUES-THINGS TO CONSIDER...	Live Lecture	3.5
C10079 - LAW OF RESIDENTIAL LANDLORD-TENANT RELATIONS IN WA	Live Lecture	3
C9339 - LEGAL ISSUES 4.0	Live Lecture	4
C9782 - LEGAL SYMPOSIUM 2015	Live Lecture	7.5
C9450 - MASTERING REAL ESTATE NEGOTIATIONS	Internet-based Instruction	4
C9768 - MEDIATION TRAINING FOR REALTORS	Live Lecture	10
C9825S - METH MADNESS	Internet-based Instruction	3
C9622 - MORTGAGE FINANCE: LIFTING THE VEIL	Live Lecture	3.5
C10721 - NAR CODE OF ETHICS C5 3.0	Live Lecture	3
C10720 - NAR CODE OF ETHICS C5 4.0	Live Lecture	4
C10944 - NAR CODE OF ETHICS: ETHICS ADVENTURE	Internet-based Instruction	3
C9916 - NAR CODE OF ETHICS-3.0	Live Lecture & Internet-based	3
C9917 - NAR CODE OF ETHICS-4.0	Live Lecture	4
C10986 - NEW FORMS, HOT TOPICS & OTHER INDUSTRY FUN	Live Lecture	3
C9902 - NEW FORMS, HOT TOPICS, & OTHER INDUSTRY FUN	Live Lecture	3.5
C9640 - ONE SIZE DOES NOT FIT ALL	Live Lecture	7.5
C10147 - OSCAR	Live Lecture	3.5
C10180 - OSCAR	Live Lecture	4
C9638 - PINTREST FOR REALTORS	Live Lecture	3.5

C9826S - PRICING PROPERTY	Internet-based Instruction	4
C10565 - PRINCIPLED NEGOTIATIONS	Live Lecture	7.5
C10199 - PROCURING CAUSE	Live Lecture	4
C10731 - PROFESSIONAL STANDARD FOR BOARDS	Live Lecture	4
C9750 - PROFESSIONAL STANDARDS 4.0	Live Lecture	4
C9605 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4
C10719 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4
C9827S - PROPERTY MANAGEMENT TCB	Internet-based Instruction	8
C10210 - PUT A S.O.C. IN IT (STANDARD OF CARE)	Live Lecture	7.5
C9828S - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C9847 - REAL ESTATE INVESTING MADE CLEAR	Internet-based Instruction	4
C9654 - REAL ESTATE IS RISKY BUSINESS	Live Lecture	15
C9829S - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C9970 - REAL ESTATE SAFETY MATTERS	Live Lecture	3.5
C10581 - RED FLAGS IN REAL ESTATE TRANSACTIONS	Live Lecture	3.5
C9604 - REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C10718 - REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C10299 - SELL AND EXCEL! THE PATH TO PROFITABILITY	Live Lecture	7.5
C10392 - SENIOR REAL ESTATE SPECIALIST	Live Lecture	13
C9448 - SMART GROWTH FOR THE 21ST CENTURY	Live Lecture & Internet-based	4
C10985 - SMART GROWTH FOR THE 21ST CENTURY	Live Lecture	4
C9364 - SOCIAL MEDIA MARKETING FOR REALTORS	Live Lecture	3.5
C10114 - STATEWIDE FORMS - FULL DAY	Live Lecture	7.5
C9578 - STATEWIDE FORMS 1/2 DAY	Live Lecture	4
C9624 - SUCCESSFUL BUYERS CLIENT SYSTEMS	Internet-based Instruction	4
C10058 - SUCCESSFUL SELLER CLIENT SYSTEMS	Internet-based Instruction	4
C9413 - SUCCESSFULLY SELLING HUD HOMES IN WASHINGTON	Live Lecture	3
C9449 - TAX CONSIDERATIONS FOR HOME OWNERS	Internet-based Instruction	4
C9915 - TECH SYMPOSIUM	Live Lecture	7.5
C9830S - THE LOAN AN OVERVIEW	Internet-based Instruction	6
C10927 - TO DISCLOSE OR NOT TO DISCLOSE	Live Lecture	3.5
C11010 - TO DISCLOSE OR NOT TO DISCLOSE; THAT IS THE ?? 4.0	Live Lecture	4
C10106 - TOP SHELF BUSINESS PRACTICES	Live Lecture	3
C9369 - TRAIN THE TRAINER-INSTRUCTOR DEVELOPMENT	Live Lecture	15
C10511 - VAMRES	Live Lecture	7.5
C11032 - WA RESIDENTIAL LANDLORD TENANT LAW UPDATE/REVIEW	Live Lecture	3
C10681 - WASHINGTON LANDLORD-TENANT LAW	Live Lecture	3
C9833S - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C10002 - WASHINGTON REALTOR BUSINESS SYMPOSIUM	Live Lecture	7.5
C9831S - WATER RESOURCES	Internet-based Instruction	3
C9365 - WATER RIGHTS & WATER SUPPLY ISSUES FOR REALTORS	Live Lecture	3.5
C10922 - WATER RIGHTS AND WATER SUPPLY ISSUES	Live Lecture & Internet-based	3.5
C10146 - WHEN ARTICLE 12 MEETS SOCIAL MEDIA	Live Lecture	3.5
C9312 - WHY DO WE DO THIS AND NOT THAT?	Live Lecture	4
C9832S - WORK SMARTER, NOT HARDER	Internet-based Instruction	6
C9976 - WOW IT'S HOT! CURRENT LEGAL ISSUES & HOTLINE FUN	Live Lecture	7.5
C10836 - WOW IT'S HOT! CURRENT LEGAL ISSUES & HOTLINE FUN	Live Lecture	7.5
C10989 - WOW!... WHAT JUST HAPPENED?	Live Lecture	3
C9362 - WOW, WHAT JUST HAPPENED?	Live Lecture	3.5
C10389 - YOUR PERSONAL VALUE AS A REALTOR	Live Lecture	7.5



**S1319 WASHINGTON STATE BAR ASSOC (06/03/2018)**

1325 4TH AVENUE, SUITE 600  
SEATTLE, WA 98101-2539  
(206) 727-8203

Admin: KEVIN PLACHY

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9453 - A FOCUS ON THE RESIDENTIAL REAL ESTATE TRANSACTION	Live Lecture	7.5
C11039 - ANNUAL FALL REAL PROPERTY CLE	Live Lecture & Internet-based	6
C9735 - FOCUS ON AN EVER-SHIFTING LANDSCAPE...	Live Lecture & Internet-based	7.5
C10827 - RAPIDLY DEVELOPING CHANGES IN RE LITIGATION	Live Lecture & Internet-based	7.5
C10093 - RECENT DEVELOPMENTS IN REAL ESTATE LAW	Live Lecture & Internet-based	7.5
C10329 - SO THIS IS WHAT'S DEVELOPING...	Live Lecture & Video Conference	6.5

**S1683 WASHINGTON'S BEST REAL ESTATE EDUCATION (04/30/2019)**

144 TRIPP ROAD  
SEQUIM, WA 98382  
(360) 460-7941

Admin: SUSAN DAVIS / LINDA BAKER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10137 - ADVANCED REAL ESTATE PRACTICE	Computer Based Training	30
C8837 - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Live Lecture & Computer Based	4
C8837 - BENEFITS OF A PROFESSIONAL HOME INSPECTION	Live Lecture & Correspondence	4
C11025 - DISCLOSURE IS NOT A SECRET	Live Lecture & Correspondence	4
C11025 - DISCLOSURE IS NOT A SECRET	Live Lecture & Computer Based	4
C11023 - ETHICS IN OUR BUSINESS	Live Lecture & Computer Based	3
C11023 - ETHICS IN OUR BUSINESS	Live Lecture & Correspondence	3
C11024 - GOOD GUYS/BAD GUYS-WHO'S WHO IN MORTGAGE FRAUD	Live Lecture & Computer Based	4
C11024 - GOOD GUYS/BAD GUYS-WHO'S WHO IN MORTGAGE FRAUD	Live Lecture & Correspondence	4
C11022 - NATURE VS. CHEMICALS	Live Lecture & Computer Based	4
C11022 - NATURE VS. CHEMICALS	Live Lecture & Correspondence	4
C10105 - NEGOTIATE WITH STYLE	Live Lecture & Internet-based	3
C10105 - NEGOTIATE WITH STYLE	Live Lecture & Computer Based	3
C11021 - RISK AWARENESS	Live Lecture & Computer Based	4
C11021 - RISK AWARENESS	Live Lecture & Correspondence	4
C11020 - THE US FINANCIAL SYSTEM	Live Lecture & Correspondence	4
C11020 - THE US FINANCIAL SYSTEM	Live Lecture & Computer Based	4
C10192 - WASHINGTON REAL ESTATE LAW	Computer Based Training	30
C0039CORE1617 - WASHINGTON RESIDENTIAL CORE 2016-2017	Live Lecture & Computer Based	3
C11019 - WHAT'S FAIR IN HOUSING	Live Lecture & Computer Based	3
C11019 - WHAT'S FAIR IN HOUSING	Live Lecture & Correspondence	3

**S1685 WEBNET REAL ESTATE SCHOOL, INC. (10/03/2019)**

1614 113TH DR SE  
LAKE STEVENS, WA 98258  
(888) 672-9966

Admin: JUANITA JANE FAVOR

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10208 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9684 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C9415 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3

C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0005CORE1617 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10682 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C9373 - WA REAL ESTATE LAW	Internet-based Instruction	30

**S1743 WEICHERT UNIVERSITY (04/08/2019)**  
 10524 BRIDGEPORT WAY SW  
 LAKEWOOD, WA 98499  
 (253) 444-4059  
 Admin: JERRY FILOTEO/JIM MORRISON

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10746 - FAST TRACK -- SALES ASSOCIATE	Live Lecture	30
C10271 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3

**S1714 WFG NATIONAL TITLE CO OF WASHINGTON (06/27/2019)**  
 10900 NE 8<sup>TH</sup>, 1100  
 BELLEVUE, WA 98004  
 (425) 453-8880  
 Admin: MARTA DROBYN/SUSAN L ROLAND

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9517 - 2015 ECONOMIC PERSPECTIVE	Live Lecture	3
C10186 - 2016 ECONOMIC PERSPECTIVES	Live Lecture	3
C11069 - 2018 ECONOMIC PERSPECTIVES	Live Lecture	3
C11063 - BRAND DNA: DISCOVER & NURTURE YOUR ARCHETYPE	Live Lecture	3
C9668 - CFPB-WHAT IT MEANS TO YOU!	Live Lecture	3
C10296 - CLAIMS THAT THRILL	Live Lecture	3
C10297 - DISTRESSED! PEOPLE AND PROPERTY	Live Lecture	3
C10689 - ESCROW: A COLLABORATIVE APPROACH	Live Lecture	3
C8844 - MARKET YOU, YOUR PRODUCT, THEIR EXPERIENCE	Live Lecture	3
C10302 - MY SELLER'S IN COURT. NOW WHAT?	Live Lecture	3
C8933 - NO DEED GOES UNNOTICED	Live Lecture	3
C10767 - OVERVIEW OF THE CBA RE PSA	Live Lecture	3
C8842 - REAL ESTATE MARKETING	Live Lecture	3
C10652 - REFRESH 2016	Live Lecture	7
C10974 - REFRESH 2017	Live Lecture	7
C10963 - THAT'S MY PROPERTY	Live Lecture	3
C9412 - THE MODERN DAY AGENT	Live Lecture	3
C8843 - VIDEO CONNECTS YOU	Live Lecture	3
C10703 - WFG ECONOMIC PERSPECTIVE 2017	Live Lecture	3
C9969 - WFG REFRESH	Live Lecture	6

**S1641 WINDERMERE EDUCATION/MOUNTAIN WEST INC (02/23/2020)**

25 W CATALDO, SUITE A  
SPOKANE, WA 99201  
(509) 468-2923

Admin: DIANA DAVIS HEHN

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C9905 - ABC'S TO CONFLICT AWARENESS	Live Lecture	3
C9848 - UNDERSTANDING MORTGAGE OPTIONS	Live Lecture	3
C10315 - WASHINGTON RE FUNDAMENTALS	Internet-based Instruction	60
C10312 - WASHINGTON RE PRACTICES	Internet-based Instruction	30

**S1093 WINDERMERE PROFESSIONAL DEVELOPMENT (10/17/2018)**

17711 BALLINGER WAY NE  
LAKE FOREST PARK, WA 98155  
(206) 526-7612

Admin: BEVERLY J BOTHEL

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10232 - 2-IN-1 COOL TOOLS: MOXI WORKS AND TOUCHCMA	Live Lecture	3
C10529 - ACCREDITED BUYER'S REPRESENTATIVE (ABR®)	Live Lecture	15
C10977 - ADVANCED AGENCY SOLUTIONS	Live Lecture	3
C10255 - ADVANCED PRACTICES	Live Lecture	30
C10830 - AGENCY, THE CONCEPT OF RELATIONSHIP	Live Lecture	4
C10326 - APPS FOR IPADS: THE MOBILE AGENT	Live Lecture	3
C10328 - APPS FOR IPADS: THE PAPERLESS AGENT	Live Lecture	3
C10847 - AT HOME WITH DIVERSITY	Live Lecture	7
C10446 - BROKERAGE	Live Lecture	3
C10109 - BUILDING YOUR BRAND & POSITIONING YOURSELF	Live Lecture	3
C9737 - BUILDING YOUR BUSINESS THROUGH LAND ACQUISITION	Live Lecture	3.5
C10994 - BUSINESS PLANNING	Live Lecture	3
C10381 - BUYER COUNSELING WORKSHOP	Live Lecture	3
C10954 - BUYER-SAVVY STRATEGIES	Live Lecture	3
C10327 - CMA MASTERY	Live Lecture	3
C9651 - CODE OF ETHICS	Live Lecture	3.5
C10517 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3.5
C10945 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3
C9682 - CONNECTING THE DOTS-BUSINESS, FAMILY, HEALTH	Live Lecture	3
C0040CORE1617 - CORE: CURRENT TRENDS AND ISSUES 2016-2017	Live Lecture	3
C0024CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10294 - ESSENTIAL REAL ESTATE STATISTICS	Live Lecture	3
C10831 - EVALUATING RESIDENTIAL PROPERTIES	Live Lecture	3
C11064 - FACEBOOK FOR REAL ESTATE	Live Lecture	3
C9808S - FORMS AND LEGAL UPDATE - 2015	Live Lecture	3.5
C9756 - GENERATIONS: HOW THEY IMPACT YOUR RE RELEVANCE	Live Lecture	3
C10257 - GREEN DESIGNATION PART 1	Live Lecture	7.5
C10258 - GREEN DESIGNATION PART 2	Live Lecture	7.5
C10854 - HIRING AN ASSISTANT	Live Lecture	3
C10505 - HOLDING EFFECTIVE OPEN HOUSES	Live Lecture	3
C10325 - HOLY COW SIX OFFERS... WHAT TO DO?	Live Lecture	3
C9712 - LAW UPDATE 2015	Live Lecture	3
C10221 - LAW UPDATE 2016	Live Lecture	3
C10762 - LAW UPDATE 2017	Live Lecture	3

C10834 - LISTING AGREEMENTS	Live Lecture	4
C10390 - LUXURY MARKETING SPECIALIST	Live Lecture	13
C10665 - MAKING A MARKETING PLAN FOR YOUR LISTING	Live Lecture	3
C9681 - MANAGING NEGOTIATIONS FOR THE BEST OUTCOME	Live Lecture	3
C10447 - MARKETING, NEGOTIATING, AND CLOSING	Live Lecture	6
C10251 - MASTERING YOUR DATABASE	Live Lecture	3
C10503 - MILITARY RELOCATION PROFESSIONAL	Live Lecture	8
C10965 - MORTGAGE FINANCE FOR REAL ESTATE BROKERS	Live Lecture	3
C10928 - NAR: CODE OF ETHICS	Live Lecture	3
C9985 - NAVIGATING CRITICAL AREAS AND SHORELINE MANAGEMENT	Live Lecture	4
C10908 - NAVIGATING ENVIRONMENTALLY CRITICAL AREAS IN RE	Live Lecture	3
C10291 - PARTNERSHIPS: THE KEY TO BUYING AND SELLING RE	Live Lecture	3.5
C10502 - PRESENTING AND RECEIVING OFFERS	Live Lecture	3
C10448 - PROBLEM MANAGEMENT	Live Lecture	4
C10501 - PROPERTY MANAGEMENT	Live Lecture	3.5
C10832 - PURCHASE AND SALE AGREEMENTS	Live Lecture	10
C9988 - REAL ESTATE LAW	Live Lecture	30
C10110 - RELATIONSHIP MARKETING SPECIALIST	Live Lecture	15
C10632 - RUN YOUR BUSINESS LIKE A BUSINESS (ADVANCED)	Live Lecture	6
C10314 - RUNNING YOU BUSINESS, LIKE A BUSINESS	Live Lecture	3
C10111 - SENIORS REAL ESTATE SPECIALIST	Live Lecture	13
C10929 - SHORELINE BASICS AND THE LUXURY MARKET	Live Lecture	3
C10907 - SHORELINE BASICS FOR RE AGENTS	Live Lecture	3
C10651 - SUITS FROM THE PAST	Live Lecture	3
C10245 - THE "LISTENING" LISTING PRESENTATION	Live Lecture	3
C9698S - TRANSITION OF A LIFETIME	Live Lecture	3
C9732 - VIDEO: THE NEXT BEST THING TO BEING THERE!	Live Lecture	3
C9337 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9335 - WA REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10506 - WORKING WITH INTERNATIONAL CLIENTS	Live Lecture	3

**S1766 WSU NO PUGET SOUND EXT FORESTRY (03/08/2018)**

600 128TH STREET SE  
EVERETT, WA 98208  
(425) 357-6017

Admin: KEVIN W ZOBRIST

COURSES

C9428 - FOREST PROPERTY ASSESSMENT FOR RE PROFESSIONALS

Delivery Method

Live Lecture

Clock Hours

15

**S1161 YOURONLINECE.COM (07/20/2018)**

1962 NE SUMNER DR  
OAK HARBOR, WA 98277  
(360) 929-0226

Admin: WAYNE J LOCKE

COURSES

C0064CORE1617 - WASHINGTON RESIDENTIAL CORE 2016-2017

Delivery Method

Live Lecture & Internet-based

Clock Hours

3

C0064CORE1617 - WASHINGTON RESIDENTIAL CORE 2016-2017

Live Lecture & Correspondence

3

**SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS:**

<b><u>SCHOOL</u></b>	<b><u>PHONE</u></b>
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIED BUSINESS SCHOOLS INC	(949) 598-0695
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
BROKER PRO UNIVERSITY	(253) 848-5304
CAREER WEBSCHOOL	(800) 532-7649
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
LEXINGTON CAMPUS	(800) 774-1170
MCKISSOCK, LLC	(800) 328-2008
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(971) 732-5017
PROSCHOOLS	(800) 532-7649
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

**SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES:**

<b><u>SCHOOL</u></b>	<b><u>PHONE</u></b>
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIED BUSINESS SCHOOLS INC	(949) 598-0695
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
BROKER PRO UNIVERSITY	(253) 848-5304
CAREER WEBSCHOOL	(800) 532-7649
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
LEXINGTON CAMPUS	(800) 774-1170
MASTERS REAL ESTATE SCHOOL	(253) 988-5076
MCKISSOCK, LLC	(800) 328-2008
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(971) 732-5017
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

**SECTION 2C: PROPRIETARY SCHOOLS OFFERING ADV. REAL ESTATE PRACTICES:**

<b>SCHOOL</b>	<b>PHONE</b>
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
LEXINGTON CAMPUS	(800) 774-1170
MATRIX SCHOOL OF REAL ESTATE	(206) 494-0401
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(971) 732-5017
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(800) 532-7649
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

**SECTION 2D: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW:**

<b><u>SCHOOL</u></b>	<b><u>PHONE</u></b>
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
MATRIX SCHOOL OF REAL ESTATE	(206) 494-0401
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(971) 732-5017
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(800) 532-7649
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WASHINGTON STATE BAR ASSOC	(206) 727-8203
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612



**SECTION 2E: PROPRIETARY SCHOOLS OFFERING ADVANCED REAL ESTATE LAW:**

<b><u>SCHOOL</u></b>	<b><u>PHONE</u></b>
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
MCKISSOCK, LLC	(800) 328-2008
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
PROSCHOOLS	(800) 532-7649
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966

**SECTION 2F: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT:**

<b><u>SCHOOL</u></b>	<b><u>PHONE</u></b>
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(800) 532-7649
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966

**SECTION 2G: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT:****SCHOOL**

A+ INSTITUTE

PROFESSIONAL DIRECTION INC

PROSCHOOLS

REAL ESTATE EDU. NET

REALESTATESCHOOL.ORG

RED CARPET SCHOOL OF REAL ESTATE

ROCKWELL INSTITUTE

**PHONE**

(509) 844-3884

(425) 821-8585

(800) 532-7649

(425) 775-8525

(425) 775-2313

(206) 523-5080

(425) 747-7272

**SECTION 2H: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP:**

**SCHOOL**

CE FORWARD SCHOOL OF REAL ESTATE  
CROSS INSTITUTE  
EVERGREEN PROFESSIONAL TRAINING INC  
PORTERWORKS  
PROFESSIONAL DIRECTION INC

**PHONE**

(206) 931-2241  
(425) 392-6914  
(253) 720-7151  
(888) 391-9966  
(425) 821-8585

**SECTION 2I: PROPRIETARY SCHOOLS OFFERING CORE CURRICULUM:**

<b>SCHOOL</b>	<b>PHONE</b>
OAT YOUR PACE ONLINE (AYPOREALESTATE.COM)	(877) 724-6150
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
BOMA OF WASHINGTON	(206) 622-8924
BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
CAREER WEBSCHOOL	(800) 532-7649
CBT ALLIANCE LLC	(866) 538-8193
CLOCKHOURS BY ANGIE	(509) 216-3220
COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE	(509) 835-8946
GALVIN REALTY LAW GROUP SCHOOL OF REAL ESTATE	(425) 248-2163
GEEWHIZ REAL ESTATE SCHOOL	(866) 559-9449
HALLS OF KNOWLEDGE, LLC	(425) 484-0865
HOMES AND EQUITY UNIVERSITY	(206) 719-2694
JOHN L SCOTT REAL ESTATE CAREER DEVELOPMENT CENTER	(425) 394-0949
LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL	(206) 818-1358
LEXINGTON CAMPUS	(800) 774-1170
MCFERRAN UNIVERSITY	(253) 284-3880
MCKISSOCK, LLC	(800) 328-2008
MYKUT REAL ESTATE SCHOOL	(800) 605-6645
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(971) 732-5017
PDH ACADEMY LLC	(888) 564-9098
PRAEDO INSTITUTE	(801) 492-9933
PROFESSIONAL DIRECTION INC	(425) 821-8585
PROSCHOOLS	(800) 532-7649
RAINIER TITLE EDUCATION	(425) 283-1407
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE TRAINING INSTITUTE	(231) 938-3630
REALESTATECE.COM	(888) 895-8839
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
SPOKANE REAL ESTATE TRAINING	(509) 458-4000
THE CE SHOP INC	(888) 827-0777
THE VAN EDUCATION CENTER	(800) 455-8348
THEREALESTATESCHOOL.NET	(425) 882-1127
TOMLINSON REAL ESTATE SCHOOL	(800) 735-2388
TRAIN AGENTS INC	(866) 948-7246
UMBRELLA LEARNING	(206) 947-0811

**SCHOOL**

WASHINGTON REAL ESTATE ACADEMY  
WASHINGTON REALTORS EDUCATION  
WASHINGTON'S BEST REAL ESTATE EDUCATION  
WEBNET REAL ESTATE SCHOOL, INC.  
WINDERMERE PROFESSIONAL DEVELOPMENT  
YOURONLINECE.COM

**PHONE**

(425) 481-7777  
(360) 943-3100  
(360) 460-7941  
(888) 672-9966  
(206) 526-7612  
(360) 929-0226

**SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY**

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
ALPHARETTA	GA	CMPS INSTITUTE, LLC	(888) 608-9800
ALTOONA	WI	STERLING EDUCATION SERVICES INC	(715) 855-0495
AMERICAN FORK	UT	PRAEDO INSTITUTE	(801) 492-9933
ANN ARBOR	MI	REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
ANNAPOLIS	MD	BOMI INTERNATIONAL	(410) 974-1410
ATLANTA	GA	PROSCHOOLS	(800) 532-7649
AUSTIN	TX	1 ALL STAR TRAINING	(817) 385-1136
		360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
		ACEABLEAGENT	(512) 522-4174
		FLUID SPECIALTIES INC	(512) 423-6782
		GEEWHIZ REAL ESTATE SCHOOL	(866) 559-9449
BAINBRIDGE ISLAND	WA	HOUSE TALK	(206) 713-5715
BELLEVUE		ALPHA REAL ESTATE SCHOOL	(425) 644-6200
		BELLEVUE COLLEGE	(425) 564-2549
		BELLEVUE COMMUNITY COLLEGE	(425) 564-2314
		CHICAGO TITLE SCHOOL OF REAL ESTATE	(206) 628-5654
		CW TITLE REAL ESTATE SCHOOL	(425) 896-3886
		EMERALD REAL ESTATE SCHOOL	(425) 246-8815
		HALLS OF KNOWLEDGE, LLC	(425) 484-0865
		HOMES AND EQUITY UNIVERSITY	(206) 719-2694
		JSL REAL ESTATE ACADEMY	(425) 576-8989
		LEGACY UNIVERSITY LLC	(206) 890-4312
		MASTER BUILDERS ASSN OF KING &	(425) 451-7920
		NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
		QRANIA	(425) 450-5000
		ROCKWELL INSTITUTE	(425) 747-7272
		SEATTLE REALTORS EDUCATION	(425) 974-1011
		TURBO SCHOOL OF REAL ESTATE	(425) 390-4401
		WFG NATIONAL TITLE CO OF WASHINGTON	(425) 453-8880
BELLINGHAM		DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
		THE LONES GROUP	(360) 527-8904
BOTHELL		DENNIS HUCKABY SCHOOL OF PHOTOGRAPHY	(818) 632-5992
		WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
BOULDER	CO	INTERNACHI	(303) 223-0861
		THE VAN EDUCATION CENTER	(800) 455-8348
BRIGHTON		AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
BROOKFIELD	WI	CAREER WEBSCHOOL	(800) 532-7649
CENTRALIA	WA	CENTRALIA COMMUNITY COLLEGE	(360) 753-3433
CHICAGO	IL	CCIM INSTITUTE	(312) 321-4504
		COUNCIL OF THE RESIDENTIAL SPECIALISTS	(800) 462-8841
CINCINNATI	OH	DOTLOOP	(888) 368-5667
CLYDE HILL	WA	RYBLAB LLC	(425) 891-5842
COLBERT		A+ INSTITUTE	(509) 844-3884
CONCORD	CA	FIDELITY NATIONAL HOME WARRANTY	(800) 308-1420
DALLAS	TX	THE INSTITUTE FOR LUXURY HOME	(214) 485-3000
DRAPER	UT	NATIONAL ASSOC OF REAL ESTATE	(801) 931-5571
DUVALL	WA	TELLUS PROFESSIONAL TRAINING	(877) 413-7325
EAU CLAIRE	WI	NBI, INC.	(715) 835-8525
EDMONDS	WA	CE FORWARD SCHOOL OF REAL ESTATE	(206) 931-2241
ERIE	PA	PREFERRED SYSTEMS INC	(814) 456-0406

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
EVERETT	WA	ACADEMY OF REAL ESTATE	(800) 262-1096
		CHICAGO TITLE SNOHOMISH COUNTY SCHOOL	(425) 258-3683
		PAUL ROGERS REAL ESTATE EDUCATION CO	(425) 422-5870
		PRESTIGE ESCROW LLC	(425) 745-1952
		STAGING & DESIGN NETWORK	(425) 610-3192
FALLS CHURCH	VA	COMMUNITY ASSOCIATIONS INSTITUTE	(888) 224-4321
	WA	BLUE EMERALD REAL ESTATE	(253) 922-6337
LEADING EDGE REAL ESTATE SCHOOL		(253) 835-4500	
RE ADVANCED LEARNING & TRAINING INST		(206) 718-2715	
FEDERAL WAY		REALTYALL.COM REAL ESTATE SCHOOL	(206) 228-4989
		OLYMPIC CAREER ADVANCEMENT LEARNING	(253) 564-9500
FIRCREST			
GALLATIN	TN	SERVPRO INDUSTRIES INC	(615) 451-0200
GIG HARBOR	WA	PROFESSIONAL EDGE	(253) 509-4457
GLIDE	OR	THE LUXURY HOME COUNCIL, INC	(541) 530-0484
GRAHAM	WA	EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
GRANTS PASS	OR	OAT YOUR PACE ONLINE	(877) 724-6150
GREENWOOD VILLAGE	CO	CLE INTERNATIONAL	(303) 377-6600
		THE CE SHOP INC	(888) 827-0777
ISSAQUAH	WA	CROSS INSTITUTE	(425) 392-6914
		JOHN L SCOTT REAL ESTATE CAREER	(425) 394-0949
		SOUND FINANCIAL EDUCATION, LLC	(425) 427-9377
KAILUA	HI	DIGITAL LEARNING CENTERS, LLC	(808) 230-8200
KELLER	TX	TRAIN AGENTS INC	(866) 948-7246
KENNEWICK	WA	DISTINCTIVE REAL ESTATE SCHOOL	(509) 783-1431
		INLAND NORTHWEST SCHOOL OF REAL	(509) 783-2184
KENT		JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
		REAL ESTATE EDUCATION CONNECTION	(206) 393-9810
KIRKLAND	WA	COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
		INTERNATIONAL SCHOOL OF STAGING	(206) 226-9234
		LARRYCHRISTENSEN.COM A REAL ESTATE	(206) 818-1358
		NWMLS REAL ESTATE SCHOOL	(425) 820-9200
		PROFESSIONAL DIRECTION INC	(425) 821-8585
		SUSTAINABILITY FOUNDATION	(425) 785-6286
LA CROSSE	WI	BRIGHTWOOD CAREER INSTITUTE	(608) 779-5599
LACEY	WA	CHICAGO TITLE OF WASHINGTON	(360) 456-7878
		SPEED EQUITY SCHOOL OF REAL ESTATE	(360) 539-8109
LAGUNA HILLS	CA	ALLIED BUSINESS SCHOOLS INC	(949) 598-0695
LAKE FOREST PARK	WA	WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612
LAKE OSWEGO	OR	BEUTLER EXCHANGE GROUP	(503) 748-1031
LAKE STEVENS	WA	LEXINGTON CAMPUS	(800) 774-1170
		WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
LAKESWOOD		WEICHERT UNIVERSITY	(253) 444-4059
LYNNWOOD		AMERICAN REPORTING COMPANY, LLC	(425) 563-1900
		MYKUT REAL ESTATE SCHOOL	(800) 605-6645
		OLD REPUBLIC SCHOOL OF REAL ESTATE	(425) 776-1970
		REAL ESTATE EDU. NET	(425) 775-8525
MCCALL	ID	CBT ALLIANCE LLC	(866) 538-8193
MILL CREEK	WA	REAL ESTATE RESOURCE GROUP	(425) 232-9180
MINNEAPOLIS	MN	CONTINUING ED EXPRESS LLC	(866) 415-8521
MOSES LAKE	WA	BIG BEND COMMUNITY COLLEGE	(509) 762-5351
MOUNTLAKE TERRACE		GALVIN REALTY LAW GROUP SCHOOL OF REAL	(425) 248-2163
NEW YORK	NY	INTERNATIONAL COUNCIL OF SHOPPING	(646) 728-3800



<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
NORCROSS	GA	ASHWORTH COLLEGE	(800) 957-5412
OAK HARBOR	WA	YOURONLINECE.COM	(360) 929-0226
OKANOGAN		REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
OLYMPIA		BIAW REAL ESTATE SCHOOL	(360) 352-7800
		PILLAR TO POST CONTINUING EDUCATION	(360) 753-5025
		WASHINGTON REALTORS EDUCATION	(360) 943-3100
PORT ANGELES		RED TOP MARKETING	(323) 641-3582
PORT ORCHARD		BASICS & BEYOND REAL ESTATE INSTITUTE	(360) 871-2332
PORT TOWNSEND		WA STATE UNIVERSITY EXTENSION	(360) 379-5610
PORTLAND	OR	EARTH ADVANTAGE INSTITUTE	(503) 968-7160
		INVESTMENT PROPERTY EXCHANGE SERVICES	(503) 223-3911
		ONLINEED INC	(971) 732-5017
PUYALLUP	WA	ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
		BROKER PRO UNIVERSITY	(253) 848-5304
		EAW PROFESSIONAL TRAINING	(800) 446-9121
PUYALLUP	WA	GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
		GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
		WA ONSITE SEWAGE ASSN/NW ONSITE TRNG	(253) 770-6594
REDMOND		THEREALESTATESCHOOL.NET	(425) 882-1127
RENTON		MATRIX SCHOOL OF REAL ESTATE	(206) 494-0401
ROSEVILLE	CA	AMERICAN PACIFIC REVERSE MORTGAGE GROUP	(916) 960-1324
		ASSET PRESERVATION SCHOOL OF REAL ESTATE	(916) 945-3934
RUSSELL	WA	SIMPLIFY CE, LLC	(888) 835-7646
RUSSELLVILLE	TN	REALESTATECE.COM	(888) 895-8839
SAN DIEGO	CA	EMPIRE LEARNING LP	(855) 460-1634
SCOTTSDALE	AZ	PERFORMANCE SCHOOL OF REAL ESTATE	(480) 339-1852
SEATAC	WA	APPLETREE PROFESSIONAL TRAINING, LLC	(206) 856-8972
		STEWART TITLE SCHOOL OF REAL ESTATE	(206) 456-4195
SEATTLE		ADVANCED BUSINESS WORKSHOP	(206) 310-3325
		BOMA OF WASHINGTON	(206) 622-8924
		FENG SHUI SCHOOL FOR REAL ESTATE SALES	(206) 919-0107
		GREATER SEATTLE SCHOOL OF REAL ESTATE	(206) 632-2636
		HOMESTREET SCHOOL OF MORTGAGE FINANCE	(206) 450-2337
		LAW SEMINARS INTERNATIONAL	(206) 567-4490
		NORTHWEST ACADEMY OF REAL ESTATE	(206) 919-5191
		NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
		RAINIER TITLE EDUCATION	(425) 283-1407
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		REDFIN CORPORATION	(206) 576-5914
		RENTAL HOUSING ACADEMY	(206) 283-0816
		THE LEARNING LAB	(206) 623-5118
		UMBRELLA LEARNING	(206) 947-0811
		UNIVERSITY OF WASHINGTON EDUCATIONAL	(206) 616-6932
		WASHINGTON STATE BAR ASSOC	(206) 727-8203
SEQUIM		WASHINGTON'S BEST REAL ESTATE	(360) 460-7941
SHORELINE		REALESTATESCHOOL.ORG	(425) 775-2313
SILVERDALE		LAND TITLE CO INSTITUTE OF REAL ESTATE	(360) 698-9432
		PACIFIC NORTHWEST TITLE SCHOOL OF REAL	(360) 692-4141
SNOHOMISH		REALESTATEHOURS.COM	(206) 407-3561
SOMERVILLE	MA	GETMERENUEWED.COM	(844) 828-0505
SPANAWAY	WA	MASTERS REAL ESTATE SCHOOL	(253) 988-5076

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>		
SPOKANE		APRES-ADVANCED PROFESSIONALISM REAL	(509) 535-8400		
		CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413		
		FIRST AMERICAN TITLE SCHOOL OF REAL	(509) 835-8946		
		FLEXIBLE EDUCATION	(509) 475-2635		
		NORTHWEST FAIR HOUSING ALLIANCE	(509) 325-2665		
		PROFESSIONAL REALTY SERVICES	(888) 302-5550		
		SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222		
		SPOKANE COUNTY TITLE SCHOOL OF REAL	(509) 326-2626		
		SPOKANE REAL ESTATE TRAINING	(509) 458-4000		
		TOMLINSON REAL ESTATE SCHOOL	(800) 735-2388		
		WINDERMERE EDUCATION/MOUNTAIN WEST	(509) 468-2923		
	SPOKANE VALLEY		CLOCKHOURS BY ANGIE	(509) 216-3220	
			REHQ.org	(509) 979-9999	
	ST LOUIS	MO	REAL ESTATE EXPRESS	(314) 205-1685	
STANWOOD	WA	PORTERWORKS	(888) 391-9966		
TACOMA		CASCADE REAL ESTATE SCHOOL INC	(253) 535-5714		
		FAIR HOUSING CENTER OF WASHINGTON	(253) 274-9523		
		FIDELITY NATIONAL TITLE INSURANCE	(253) 446-3663		
		MCFERRAN UNIVERSITY	(253) 284-3880		
		MOUNT RAINIER REAL ESTATE SCHOOL	(253) 312-9911		
		PACIFIC CASCADE PROPERTIES	(253) 988-7691		
		STILL TRAINING INC	(800) 648-8475		
	TRAVERSE CITY	MI	REAL ESTATE TRAINING INSTITUTE	(231) 938-3630	
TUKWILA	WA	REAL EDUCATION SEMINARS	(206) 915-3742		
VALLEY SPRINGS	CA	REAL ESTATE STAGING ASSOCIATION INC	(888) 201-8687		
VANCOUVER	WA	EDGEUCATION CENTER	(503) 317-9825		
		KEVNLOR REAL ESTATE ACADEMY	(360) 546-2190		
		LIGHT COMMUNICATIONS, LLC	(360) 574-7647		
		REGIONAL MULTIPLE LISTING SERVICE	(360) 696-0718		
		TEP PRODUCERS REALTYU, LLC	(360) 433-2599		
		THE REAL ESTATE LEARNING CENTER OF	(360) 553-8738		
		THE WFG LEARNING CENTER	(360) 891-5454		
		THE SEMINAR GROUP	(800) 574-4852		
		VASHON			
		WARREN	PA	MCKISSOCK, LLC	(800) 328-2008
WASHINGTON	DC	SOCIETY OF INDUSTRIAL & OFFICE REALTORS	(202) 449-8200		
WAUKESHA	WI	PDH ACADEMY LLC	(888) 564-9098		
YELM	WA	SEEC LLC	(360) 894-6817		

**SECTION 4: NATIONAL SCHOOLS**

The following are national schools that offer courses in various locations throughout Washington and the United States. Approved courses from the below schools may be taken anywhere in the United States for clock hour credit.

Check under the school name in the Proprietary section for a list of approved courses.

BOMI INTERNATIONAL

BRIGHTWOOD CAREER INSTITUTE

CCIM INSTITUTE

COMMUNITY ASSOCIATIONS INSTITUTE

COUNCIL OF THE RESIDENTIAL SPECIALISTS

MCKISSOCK, LLC

NATIONAL ASSOC OF REAL ESTATE INVESTMENT

NBI, INC.

SOCIETY OF INDUSTRIAL & OFFICE REALTORS

**SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION**

Please contact the school directly for their current schedule and offerings.

**COLLEGE/UNIVERSITY****R. E. CONTACT****COMMUNITY COLLEGES:**

Bellevue  
3000 Landerholm  
Cir. SE PO Box 92700  
Bellevue, WA 98009-2037  
(425) 564-2314

Shara Kristina Tscheulin  
(425) 564-2267  
[shara.tscheulin@bellevuecollege.edu](mailto:shara.tscheulin@bellevuecollege.edu)

North Seattle  
9600 College Way N.  
Seattle, WA 98103  
(206) 934-3600

Cate O'dahl  
(206) 934-3725  
[carol.odahl@seattlecolleges.edu](mailto:carol.odahl@seattlecolleges.edu)

Green River College  
12401 SE 320th Street  
Auburn WA 98092

Tracy Wetzel  
(253) 833.9111, ext. 2533  
[twetzel@greenriver.edu](mailto:twetzel@greenriver.edu)

**UNIVERSITIES:**

University of Washington Continuum College  
Professional and Continuing Education  
Box 359485  
Seattle, WA 98195-9485  
(800) 506-1325

Matt Anderson  
(800) 506-1325

University of Washington  
Runstad Center for RE Studies  
424 Gould Hall  
Box 355740  
Seattle, WA 98195-5740  
(206) 685-8020

Don Beacom  
(206) 616-5335  
[beacod@UW.EDU](mailto:beacod@UW.EDU)