

# Real Estate Education Course Catalog



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**SECTION 1: APPROVED PROPRIETARY SCHOOLS**

The figure in parenthesis refers to the school expiration date. The figure to the left of the name is the school identification code. The figure to the left of the course title is the course identification code.

**S1788 OAT YOUR PACE ONLINE (AYPOREALSTATE.COM) (07/29/2019)**  
 1383 2ND AVE  
 GOLDEN HILL, OR 97525  
 (877) 724-6150  
 Admin: TONY BOWERS

COURSES

	Delivery Method	Clock Hours
C9946 - REAL ESTATE CONCEPTS (12 HOURS)	Internet-based Instruction	12
C9948 - REAL ESTATE CONCEPTS (7 HOURS)	Internet-based Instruction	7
C9947 - REAL ESTATE CONCEPTS (8 HOURS)	Internet-based Instruction	8
C11092 - WA 12 HOUR GENERAL REAL ESTATE CONCEPTS PACKAGE	Internet-based Instruction	12
C0034CORE1819 - WA 3 HOUR 2018-2019 RESIDENTIAL CORE	Internet-based Instruction	3
C11056 - WA 7 HOUR REAL ESTATE BUSINESS PRACTICES PACKAGE	Internet-based Instruction	7
C11055 - WA 8 HOUR REAL PROPERTY, PROPERTY MGMT, & FORECLOS	Internet-based Instruction	8

**S1806 1 ALL STAR TRAINING (08/17/2021)**  
 3816 BELMONT STABLES LN  
 AUSTIN, TX 78728  
 (817) 385-1136  
 Admin: JOHN MASON/PAMELA MASON

COURSES

	Delivery Method	Clock Hours
C10460S - ADA & FAIR HOUSING	Internet-based Instruction	3
C10468S - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C10378S - COST APPROACH OVERVIEW	Internet-based Instruction	6
C10467S - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10380S - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10465 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10281S - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C10475S - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C10840 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10478S - REAL ESTATE MATH	Internet-based Instruction	3
C10462S - REAL ESTATE OFFICE MANAGEMENT	Internet-based Instruction	6
C10841 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10379S - SALES COMPARISON APPROACH	Internet-based Instruction	6
C9645S - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10466S - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C10463S - TAX FREE EXCHANGES	Internet-based Instruction	3

**S1557 360TRAINING.COM, INC., dba AGENTCAMPUS.COM (08/09/2019)**  
 6801 N CAPITAL OF TX HWY  
 AUSTIN, TX 78731  
 (888) 360-8764  
 Admin: SAMANTHA MONTALBANO

COURSES

	Delivery Method	Clock Hours
C9819 - BAD LOANS PREDATORY & FRAUD	Internet-based Instruction	3
C9820 - COMMUNITY ETHICS	Internet-based Instruction	3
C9821 - CONTRACTS	Internet-based Instruction	3
C0001CORE1819 - CURRENT ISSUES IN RESIDENTIAL WA REAL ESTATE 18-19	Internet-based Instruction	3

C9822 - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C9823 - HOMEOWNER'S ASSOCIATION MANAGEMENT	Internet-based Instruction	12
C9824 - HUMAN LAND USE	Internet-based Instruction	4
C9825 - METH MADNESS	Internet-based Instruction	3
C9826 - PRICING PROPERTY	Internet-based Instruction	4
C9827 - PROPERTY MANAGEMENT TCB	Internet-based Instruction	8
C9828 - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C9829 - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C9830 - THE LOAN AN OVERVIEW	Internet-based Instruction	6
C10141 - WA ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9786 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9833 - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C10672 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10659 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C9831 - WATER RESOURCES	Internet-based Instruction	3
C9832 - WORK SMARTER, NOT HARDER	Internet-based Instruction	6

**S0254 A+ INSTITUTE (10/21/2020)**  
 3127 E RIVER GLEN DR SUITE B  
 COLBERT, WA 99005  
 (509) 844-3884  
 Admin: DARYL SKAIFE/VALERIE SCOTT

<u>COURSES</u>	Delivery Method	Clock Hours
C0002CORE1819 - 2018/19 RESIDENTIAL CORE	Correspondence	3
C11307 - ADVANCED LAW	Correspondence	30
C11332 - ADVANCED REAL ESTATE PRACTICES	Correspondence	30
C11292 - BROKERAGE MANAGEMENT	Correspondence	30
C11301 - BUSINESS MANAGEMENT	Correspondence	30
C10116 - COMMUNICATING WITH CLARITY AND IMPACT	Live Lecture & Correspondence	6
C9971 - INSTRUCTOR DEVELOPMENT WORKSHOP-TRAIN THE TRAINER	Live Lecture	15
C10508 - LISTING AND SALES	Live Lecture & Correspondence	15
C10493 - REAL ESTATE APPRAISAL	Live Lecture & Correspondence	27
C10492 - REAL ESTATE FINANCE	Live Lecture & Correspondence	27
C10510 - REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C11353 - REAL ESTATE LAW	Correspondence	30
C11293 - REAL ESTATE PRACTICES	Correspondence	30
C10053 - SOCIAL MEDIA FOR REAL ESTAE PROFESSIONALS	Live Lecture & Correspondence	5
C10064 - TIME MANAGEMENT FOR REAL ESTATE PROFESSIONALS	Live Lecture & Correspondence	5

**S1017 ACADEMY OF REAL ESTATE (09/12/2020)**  
 1133 164TH ST SW 109  
 LYNNWOOD, WA 98087  
 (800) 262-1096  
 Admin: SHAUNA HAWTHORNE

<u>COURSES</u>	Delivery Method	Clock Hours
C10362 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10362 - REAL ESTATE PRACTICES	Live Lecture & Video Conference	30
C10362 - REAL ESTATE PRACTICES	Live Lecture & Video-based	30
C11139 - RELATIONSHIP SELLING TRAINING	Live Lecture	15
C10039 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video Conference	60
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video-based	60
C9607 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C11052 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Video Conference	60
C9606 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1808 ACEABLEAGENT (05/30/2019)**  
 610 WEST 5TH ST 603  
 AUSTIN, TX 78701  
 (512) 522-4174  
 Admin: ANGELA SHIPE

COURSES

	Delivery Method	Clock Hours
C10949 - CLOSE-UPS & CLOSINGS: USING VIDEO TO MARKET RE	Internet-based Instruction	3
C10951 - COVER YOUR ASSETS: MANAGING RISKS	Internet-based Instruction	5
C10950 - LOSE THAT PAPER WEIGHT: MOVING TO PAPERLESS	Internet-based Instruction	3

**S1709 ADVANCED BUSINESS WORKSHOP (02/19/2021)**  
 1700 21ST AVE S 100  
 SEATTLE, WA 98144  
 (206) 310-3325  
 Admin: MICHAEL LAI

COURSES

	Delivery Method	Clock Hours
C11170 - ADMINISTRATION AND STAFFING	Live Lecture & Video Conference	3
C11172 - BUSINESS PLANNING	Live Lecture & Video Conference	3
C11177 - BUSINESS SYSTEMS	Live Lecture & Video Conference	3
C11167 - CLOSING SKILLS	Live Lecture & Video Conference	3
C11171 - CUSTOMER SERVICE	Live Lecture & Video Conference	3
C11175 - GOAL SETTING AND MOTIVATION	Live Lecture & Video Conference	3
C11164 - HANDLING OBJECTIONS	Live Lecture & Video Conference	3
C11163 - LEAD FOLLOW-UP	Live Lecture & Video Conference	3
C11176 - MINDSET	Live Lecture & Video Conference	3
C11178 - MONEY MANAGEMENT AND PROFITABILITY	Live Lecture & Video Conference	3
C11168 - NEGOTIATING	Live Lecture & Video Conference	3
C11161 - PAST CLIENTS AND CENTER OF INFLUENCE	Live Lecture & Video Conference	3
C11173 - PRACTICING SCRIPTS AND DEVELOPING SKILLS	Live Lecture & Video Conference	3
C11162 - PRE-QUALIFYING	Live Lecture & Video Conference	3
C11166 - PRICING PROPERTY	Live Lecture & Video Conference	3
C11179 - PROSPECTING	Live Lecture & Video Conference	3
C11165 - THE LISTING PRESENTATION	Live Lecture & Video Conference	3
C11180 - TIME MANAGEMENT	Live Lecture & Video Conference	3
C11174 - TRACKING NUMBERS	Live Lecture & Video Conference	3
C11169 - WORKING WITH BUYERS	Live Lecture & Video Conference	3

**S1817 ALLIANCE REAL ESTATE ACADEMY (11/30/2019)**  
 2711 E MAIN ST  
 PUYALLUP, WA 98372  
 (253) 446-1104  
 Admin: JOE MAXWELL

COURSES

	Delivery Method	Clock Hours
C11256 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11257 - REAL ESTATE PRACTICES	Live Lecture	30

**S1540 ALLIED SCHOOL, LLC (06/15/2020)**  
 22952 ALCALDE DRIVE  
 LAGUNA HILLS, CA 92653  
 (888) 501-7686  
 Admin: THOMAS D DAVIDSON

COURSES

	Delivery Method	Clock Hours
C9835 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10677 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1757 AMERICAN DREAM REAL ESTATE SCHOOL (09/09/2019)**  
**795 MIDLAND STREET**  
 BRIGHTON, CO 80601  
 (844) 223-7326  
 Admin: TODD CORDREY

COURSES

	Delivery Method	Clock Hours
C9912 - ADV CFPB: HOW TO AVOID BEING EMBARRASSED AT CLOSING	Live Lecture & Internet-based	3
C9615 - COMMON MISTAKES MADE BY RE ROOKIES...	Live Lecture & Internet-based	3
C9614 - CONTRACTS AND RISK MANAGEMENT...	Live Lecture & Internet-based	3
C10412 - DUE DILIGENCE COURSE	Live Lecture	4
C9613 - FINANCE BASICS "KNOW YOUR NUMBERS"	Live Lecture & Internet-based	3
C10411 - HANDLING CONTRACT ISSUES	Live Lecture	3
C9612 - LISTING AGREEMENTS THAT WORK	Live Lecture & Internet-based	3
C9611 - MULTIPLE OFFERS, ESCALATION CLAUSES & HOT MARKETS	Live Lecture & Internet-based	3
C9618 - RECOGNIZING DISCRIMINATION IN FAIR HOUSING	Live Lecture & Internet-based	3
C9617 - SAFETY FOR BROKERS WHILE SHOWING PROPERTIES...	Live Lecture & Internet-based	3
C9610 - SHORT SALES FOR SUCCESS	Live Lecture & Internet-based	3
C9631 - SOUND PRACTICES FOR THE PREPARATION...CONTRACTS	Live Lecture & Internet-based	3
C9914 - SUCCESSFUL BUYER SYSTEMS	Live Lecture & Internet-based	3
C9913 - SUCCESSFUL SELLER SYSTEMS	Live Lecture & Internet-based	3
C9616 - VALUATION, MARKETING, NEGOTIATIONS AND CLOSING...	Live Lecture & Internet-based	3
C10391 - WASHINGTON MARIJUANA & REAL ESTATE	Live Lecture & Internet-based	3
C10097 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10096 - WASHINGTON STATE REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9911 - WORKING WITH FIX AND FLIP REAL ESTATE INVESTORS	Live Lecture & Internet-based	3

**S1795 AMERICAN PACIFIC REVERSE MORTGAGE GROUP (06/30/2020)**  
 3000 LAVA RIDGE CT 103  
 ROSEVILLE, CA 95661  
 (916) 960-1324  
 Admin: DESMOND J LENZ

COURSES

	Delivery Method	Clock Hours
C10526 - HECM FOR INDUSTRY PROFESSIONALS	Live Lecture	3

**S1619 AMERICAN REPORTING COMPANY, LLC (08/11/2019)**  
 6628 212TH ST SW SUITE 100  
 LYNNWOOD, WA 98036  
 (425) 563-1900  
 Admin: LYNN BRANDLI

COURSES

	Delivery Method	Clock Hours
C9979 - CREDIT IQ	Live Lecture	4
C10234 - UNDERSTANDING CREDIT SCORES & APPRAISAL COMPS	Live Lecture	4

**S1695 APRES-ADVANCED PROFESSIONALISM REAL (11/05/2020)**  
 1403 S GRAND BLVD 101N  
 SPOKANE, WA 99203  
 (509) 535-8400  
 Admin: SABRINA JONES-SCHROEDER

<u>COURSES</u>		Delivery Method	Clock Hours
C11268 - PROSPECTING FOR SUCCESS: TIME TESTED LEAD GENER...		Live Lecture	3
C10494 - SOCIAL MEDIA NETWORKING		Live Lecture	3
C11269 - SUCCESS STRATEGIES IN PLANNING YOUR RE BUSINESS		Live Lecture	3
<b>S1815</b>	<b>ASHWORTH COLLEGE</b>		<b>(09/28/2019)</b>
	6625 THE CORNERS PARKWAY NORCROSS, GA 30092 (800) 957-5412 Admin: DANIELLE WRIGHT, PH.D		
<u>COURSES</u>		Delivery Method	Clock Hours
C11008 - REAL ESTATE FUNDAMENTALS		Internet-based Instruction	60
C11009 - REAL ESTATE PRACTICES		Internet-based Instruction	30
<b>S1490</b>	<b>ASSET PRESERVATION SCHOOL OF REAL ESTATE</b>		<b>(03/11/2020)</b>
	1420 ROCKY RIDGE DR 100 ROSEVILLE, CA 95661 (916) 945-3934 Admin: ELISA MAS		
<u>COURSES</u>		Delivery Method	Clock Hours
C10697 - POWER OF STRATEGY		Live Lecture	3
<b>S0216</b>	<b>BASICS &amp; BEYOND REAL ESTATE INSTITUTE</b>		<b>(12/17/2019)</b>
	4235 SE MILE HILL DRIVE PO BOX 108 PORT ORCHARD, WA 98366 (360) 871-2332 Admin: RANDOLPH C SMITH		
<u>COURSES</u>		Delivery Method	Clock Hours
C10301 - MEANINGFUL AND SUCCESSFUL LISTING PRESENTATIONS		Correspondence	3
C10551 - MILITARY MARKET SPECIALIST COURSE		Correspondence	5
C9566 - NEGOTIATE WITH VALUE		Correspondence	5
C9810 - PROSPECTING TOWARD SUCCESS		Correspondence	3
C10300 - SAFETY & THE POWER OF YOUR INTUITION		Correspondence	3
C10451 - SHARED NEIGHBORHOODS, EQUAL OPPORTUNITIES		Correspondence	3.5
C9779 - SUCCESSFULLY SELLING HUD HOMES		Live Lecture	4
C9648 - WELCOME TO MY OPEN HOUSE		Correspondence	3
<b>S5001</b>	<b>BELLEVUE COLLEGE</b>		<b>(10/05/2019)</b>
	3000 LANDERHOLM CIRCLE SE BELLEVUE, WA 98004-6484 (425) 564-2549 Admin: JERRIE GOTZ		
<u>COURSES</u>		Delivery Method	Clock Hours
C10249 - APPRAISAL PROCEDURES		Internet-based Instruction	30
C11094 - PRINCIPLES OF APPRAISING		Internet-based Instruction	30
C11098 - REAL ESTATE FUNDAMENTALS		Internet-based Instruction	60
C11230 - REAL ESTATE FUNDAMENTALS		Internet-based Instruction	60
C11097 - REAL ESTATE PRACTICES		Internet-based Instruction	30
C11231 - REAL ESTATE PRACTICES		Internet-based Instruction	30
C9797 - RESIDENTIAL MARKET ANALYSIS & HIGHEST AND BEST USE		Internet-based Instruction	15
C9795 - RESIDENTIAL REPORT WRITING		Internet-based Instruction	15
C9796 - RESIDENTIAL SITE VALUATION AND COST APPROACH		Internet-based Instruction	15

**S1774 BEUTLER EXCHANGE GROUP (08/14/2020)**  
 5665 MEADOWS RD 140  
 LAKE OSWEGO, OR 97035  
 (503) 748-1031  
 Admin: TOIJA J BEUTLER

COURSES

	Delivery Method	Clock Hours
C10615 - 1031 SOUP TO NUTS	Live Lecture	3

**S1674 BIAW REAL ESTATE SCHOOL (12/08/2020)**  
 111 21ST AVENUE SW  
 OLYMPIA, WA 98501  
 (360) 352-7800  
 Admin: JAN ROHILA

COURSES

	Delivery Method	Clock Hours
C9518 - BE BOLD AND WIN THE SALE WORKSHOP...	Live Lecture	3
C10080 - BUYING THE EXPERIENCE: REAL LIFE LESSONS...	Live Lecture	3
C9869 - CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)	Live Lecture	24
C9907 - CERTIFIED NEW HOME SALES PROFESSIONAL (CSP)-ONLINE	Internet-based Instruction	18
C10597 - CLOSING 2.0	Live Lecture	3
C10749 - CONSTRUCTION CONTRACTS LAW	Live Lecture	3.5
C10750 - CONSTRUCTION LIEN LAW	Live Lecture	4
C10764 - DESIGN BUILD SOLUTIONS FOR AGING & ACCESSIBILITY	Live Lecture	8
C10982 - DON'T GET PREPARED, STAY PREPARED	Live Lecture	3
C9520 - EPA'S CERTIFIED LEAD RENOVATOR	Live Lecture	8
C9906 - HOW GREAT LEADERS THINK: CREATING CHAMPIONSHIP TEAM	Live Lecture	3
C10763 - MARKETING & COMM. STRATEGIES FOR AGING-IN-PLACE	Live Lecture	8
C10623 - SUCCESS ACROSS CULTURES	Live Lecture	3
C10621 - THE POWER OF UNDERSTANDING PEOPLE	Live Lecture	3

**S0280 BLUE EMERALD REAL ESTATE (07/26/2020)**  
 2100 S 314TH STREET  
 FEDERAL WAY, WA 98003  
 (253) 922-6337  
 Admin: JAMES D PETRELLI

COURSES

	Delivery Method	Clock Hours
C9814 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C11373 - ALL UNDER ONE ROOF	Internet-based Instruction	6
C11394 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C0049CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9675 - ENVIRONMENTAL ISSUES	Internet-based Instruction	6
C11363 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C9815 - FAIR HOUSING	Internet-based Instruction	6
C11490 - FORECLOSURES, SHORTSALES, REOs & AUCTIONS	Internet-based Instruction	6
C11491 - IDENTITY THEFT PROTECTION:YOUR CLIENTS&YOUR BUSINE	Internet-based Instruction	4
C9670 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	Internet-based Instruction	6
C11489 - PROPERTY MANAGEMENT & MANAGING RISK	Internet-based Instruction	4
C11372 - RE & TAXES: WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C9669 - RE & TAXES-WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C11408 - RE FINANCE & TAX ISSUES	Internet-based Instruction	9
C11396 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C11433 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11361 - RED FLAGS: PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C9674 - RISK MANAGEMENT	Internet-based Instruction	6
C11362 - SCAMS, SCOUNDRELS, & REAL ESTATE STINGS	Internet-based Instruction	6



C11356 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C11366 - THE TINY HOUSE: IS IT A PHASE OR CRAZE?	Internet-based Instruction	4
C11371 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C11395 - THE TWENTY MOST COST-EFFECTIVE HOME IMPROVEMENTS	Internet-based Instruction	4
C11357 - UNDERSTANDING 1031 TAX FREE EXCHANGE	Internet-based Instruction	6
C11358 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C9812 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9858 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9811 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C9595 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1661 BOMA OF WASHINGTON (11/17/2020)**  
 1420 FIFTH AVE SUITE 1250  
 SEATTLE, WA 98101  
 (206) 622-8924  
 Admin: RODNEY S. KAUFFMAN/CHRISTINE MICLAT

<u>COURSES</u>	Delivery Method	Clock Hours
C10702 - COMMERCIAL IN-BUILDING WIRELESS TECHNOLOGY BASICS	Live Lecture & Internet-based	3
C11253 - 2017 BOMA STANDARDS OF MEASUREMENT FOR OFC BUILDIN	Live Lecture	3
C11028 - ARMED INTRUDER/ACTIVE SHOOTER-EMERGENCY PREP	Live Lecture	3
C9951 - ASBESTOS AWARENESS & PROTECTION...	Live Lecture	3
C11188 - ASSET MANAGEMENT	Live Lecture	29
C10876 - BEEP: FINDING & IMPLEMENTING ENERGY EFFICIENCY	Live Lecture	3
C10418 - CARBON REDUCTION & CARBON PRICING	Live Lecture	3.5
C9857 - COMRC/L ELEVATOR SAFETY REGS: UNDERSTANDNING CODES	Live Lecture	3
C0051CORE1819 - CORE CURRICULUM: CURRENT ISSUES IN WA COMMERCIAL RE	Live Lecture	3
C10185 - EMERGENCY RESPONDER COMMUNICATION	Live Lecture	3
C11221 - ENVIRONMENTAL HEALTH AND SAFETY ISSUES	Live Lecture	29
C9771 - ETHICS IS GOOD BUSINESS SHORT COURSE	Live Lecture	6
C10968 - FIRE SAFETY, FIRE CODE AND REGULATIONS SEMINAR	Live Lecture	3.5
C10696 - FOUNDATIONS OF REAL ESTATE MANAGEMENT	Live Lecture	28
C10826 - LEED GREEN ASSOCIATE	Live Lecture	8
C10319 - MOLD AWARENESS	Live Lecture	3
C10939 - OFFICE MEASUREMENT STANDARDS	Live Lecture	3.5
C10987 - PT 2: FINDING & IMPLEMENTING ENERGY EFFICIENT OPPS	Live Lecture	3
C11441 - SOCIAL MEDIA IN COMMERCIAL REAL ESTATE	Live Lecture	3
C10612 - STANDARD METHOD OF MEASURE FOR OFFICE BUILDINGS	Live Lecture	3.5
C10393 - TRANSPORTATION CHALLENGES & SOLUTIONS	Live Lecture	4
C11365 - TRANSPORTATION MANAGEMENT PROGRAM SEMINAR	Live Lecture	3

**S1470 BOMI INTERNATIONAL (04/06/2019)**  
 ONE PARK PLACE SUITE 475  
 ANNAPOLIS, MD 21401  
 (410) 974-1410  
 Admin: KAREN JOHNSON

<u>COURSES</u>	Delivery Method	Clock Hours
C10701 - BUDGETING AND ACCOUNTING	Live Lecture	29
C10700 - DESIGN/OPERATION/MAINTENANCE OF BUILDING SYSTEM 1	Live Lecture	30
C10699 - DESIGN/OPERATION/MAINTENANCE OF BUILDING SYSTEM 2	Live Lecture	30
C10162 - LAW AND RISK MANAGEMENT	Live Lecture	30
C10457 - REAL ESTATE INVESTMENT AND FINANCE	Live Lecture	30

**S1703 BROKER PRO UNIVERSITY (03/30/2020)**  
 1029 EAST MAIN SUITE 201  
 PUYALLUP, WA 98372  
 (253) 848-5304  
 Admin: JULIE MARIE EHNAT

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11141 - ALL THINGS CONTINGENT	Live Lecture	3
C9554 - DISSECTING THE PURCHASE & SALE AGREEMENT	Live Lecture	4
C11303 - IGNITE	Live Lecture	36
C11385 - IGNITE SERIES - BUILD YOUR BUSINESS	Live Lecture	3
C11384 - IGNITE SERIES - CLOSE THE DEAL	Live Lecture	3
C11388 - IGNITE SERIES - FIND AND SHOW HOMES	Live Lecture	3
C11407 - IGNITE SERIES - FIND AND WIN BUYERS	Live Lecture	3
C11376 - IGNITE SERIES - FIND YOUR BUSINESS	Live Lecture	3
C11406 - IGNITE SERIES - IGNITE YOUR BUSINESS	Live Lecture	3
C11386 - IGNITE SERIES - IGNITION - BLAST OFF	Live Lecture	3
C11387 - IGNITE SERIES - MAKE AND RECEIVE OFFERS	Live Lecture	3
C11374 - IGNITE SERIES - NEGOTIATE THE DEAL	Live Lecture	3
C11375 - IGNITE SERIES - PRICE TO SELL	Live Lecture	3
C11390 - IGNITE SERIES - SELL YOUR LISTINGS	Live Lecture	3
C11389 - IGNITE SERIES - WIN THE SELLER	Live Lecture	3
C11511 - LEAD GENERATION 36:12:3 - AGENT-TO-AGENT REFERRALS	Live Lecture	3
C11519 - LEAD GENERATION 36:12:3 - BUILDING VALIDITY&POSITI	Live Lecture	3
C11514 - LEAD GENERATION 36:12:3 - FARMING	Live Lecture	3
C11512 - LEAD GENERATION 36:12:3 - FSBOs & EXPIRED LISTINGS	Live Lecture	3
C11510 - LEAD GENERATION 36:12:3 - LEAD CONVERSION	Live Lecture	3
C11516 - LEAD GENERATION 36:12:3 - LEVERAGING A POWERFUL	Live Lecture	3
C11521 - LEAD GENERATION 36:12:3 - LIVING YOUR GOALS	Live Lecture	3
C11517 - LEAD GENERATION 36:12:3 - MARKETING	Live Lecture	3
C11513 - LEAD GENERATION 36:12:3 - OPEN HOUSES	Live Lecture	3
C11518 - LEAD GENERATION 36:12:3 - PROSPECTING	Live Lecture	3
C11520 - LEAD GENERATION 36:12:3 - THE POWER OF ONE	Live Lecture	3
C11515 - LEAD GENERATION 36:12:3 - WORKING WITH METS	Live Lecture	3
C9553 - SO I'M WRITING AN OFFER-WHAT DO I DO NOW?	Live Lecture	5
C9556 - THE SIX PERSONAL PERSPECTIVES	Live Lecture	3
C9555 - UNDERSTANDING THE FINANCE FORMS	Live Lecture	3
C10067 - WA REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10020 - WA REAL ESTATE PRACTICES	Live Lecture	30

**S1821 CAMEO REAL ESTATE SCHOOL (01/09/2020)**  
 601 SCHOOL ST SE  
 OLYMPIA, WA 98501  
 (360) 459-1632  
 Admin: LOREN E (LARRY) STAMP

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11140 - HOME INSPECTION ESSEN: WHAT EVERY BROKER SHOULD KN	Live Lecture	3
C11537 - INSPECTION SAFETY CONCERNS	Live Lecture	3
C11143 - WHY BAD THINGS HAPPEN TO GOOD HOUSES	Live Lecture	3

**S1522 CASCADE REAL ESTATE SCHOOL INC (04/02/2020)**  
 2916 163RD STREET E  
 TACOMA, WA 98445  
 (253) 535-5714  
 Admin: ROY K GADLEY

COURSES

	Delivery Method	Clock Hours
C10283 - ASSISTIVE/COMPANION & SERVICE ANIMAL POLICIES	Live Lecture	3
C11193 - AVOIDING COSTLY MISTAKES	Live Lecture	3.5
C9652 - BASICS OF PROPERTY MANAGEMENT-NARPM 101	Live Lecture	6
C9655 - DIFFICULT PEOPLE VS WINNING ATTITUDES	Live Lecture	3.5
C9754 - ESSENTIALS OF PERSONNEL PROCEDURES...	Live Lecture	6
C10805 - FAIR HOUSING - DISPARATE IMPACT, TENANT SELECTION	Live Lecture	3.5
C11192 - LAW OF RESIDENTIAL LANDLORD TENANT RELATIONS IN WA	Live Lecture	3.5
C10823 - MNG. SINGLE FAM. HOMES & SMALL INVESTMENT PROP.	Live Lecture	8
C10278 - MOLD REMEDIATION	Live Lecture	3.5
C11255 - NARPM: MARKETING FOR RESIDENTIAL PROPERTY MGMT	Live Lecture	6
C11191 - NARPM CODE OF ETHICS/STANDARDS OF PROFESSIONALISM	Live Lecture	3
C11131 - NARPM INTRODUCTION TO MAINTENANCE	Live Lecture	6
C11199 - NARPM OFFICE OPERATIONS: POLICIES & PROCEDURES	Live Lecture	6
C10858 - NARPM® ADVANCED RISK MANAGEMENT	Live Lecture	6
C10824 - NARPM® DEVELOPING REWARDING OWNER CLIENT RELATIONS	Live Lecture	6
C10821 - NARPM® ESSENTIALS OF RISK MANAGEMENT	Live Lecture	6
C10825 - NARPM® FINANCE: CASH FLOW ANALYSIS	Live Lecture	6
C10277 - SMOKE & ODOR DAMAGE MITIGATION	Live Lecture	3.5
C10295 - TENANT SCREENING: TENANT SELECTION POLICY	Live Lecture	3
C11331 - UNDERSTANDING HOARDING	Live Lecture	3.5
C9711 - WA STATE ADVANCED TENANT LANDLORD LAW	Live Lecture	3
C10279 - WATER DAMAGE MITIGATION	Live Lecture	3.5

**S1673 CBT ALLIANCE LLC (12/17/2020)**  
 290 MAY RD  
 MCCALL, ID 83638  
 (866) 538-8193  
 Admin: DARREN BLAIR ISAACS

COURSES

	Delivery Method	Clock Hours
C10707 - CONTRACT LAW	Internet-based Instruction	3
C0026CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C10579 - EFFECTIVE DISCLOSURE AND INSPECTION	Internet-based Instruction	3
C10580 - FAIR HOUSING LAW AND PRACTICE	Internet-based Instruction	3
C10578 - FORECLOSURE FUNDAMENTALS	Internet-based Instruction	6
C9788 - FUNDAMENTALS OF REAL ESTATE APPRAISAL	Internet-based Instruction	3
C10706 - GENERAL AGENCY LAW	Internet-based Instruction	3
C10710 - LEGAL ISSUES	Internet-based Instruction	3
C9729 - MEDIATION IN TRANSACTIONS	Internet-based Instruction	3
C9738 - PROPERTY MANAGEMENT BASICS	Internet-based Instruction	3
C9679 - REAL ESTATE ETHICS & PRACTICE	Internet-based Instruction	3
C10577 - RIGHTS AND LIMITATIONS OF PROPERTY OWNERSHIP	Internet-based Instruction	4
C9789 - RISK MANAGEMENT	Internet-based Instruction	3

**S1297 CCIM INSTITUTE (03/31/2020)**  
 430 N MICHIGAN AVE STE 800  
 CHICAGO, IL 60611-4092  
 (312) 321-4504  
 Admin: MADELINE A. C. WILLIAMS

COURSES

	Delivery Method	Clock Hours
C9734 - CI 104: INVESTMENT ANALYSIS	Live Lecture	29
C11439 - COMMERCIAL REAL ESTATE NEGOTIATIONS	Live Lecture	7
C11135 - FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE	Live Lecture	16
C11206 - INTRODUCTION TO DEVELOPMENT WORKSHOP	Live Lecture	21
C11481 - SPLITTING PROFITS FOR COMMERCIAL REAL ESTATE	Live Lecture	3

**S1655 CE FORWARD SCHOOL OF REAL ESTATE (04/29/2020)**  
 8100 238TH ST SW UNIT E  
 EDMONDS, WA 98026  
 (206) 931-2241  
 Admin: JILLAYNE JOY SCHLICKE

<u>COURSES</u>	Delivery Method	Clock Hours
C10534 - BODY LANGUAGE: HOW TO LISTEN WITH YOUR EYES	Live Lecture	4
C10206 - CLIENTS BEHAVING BADLY	Live Lecture	4
C10092 - DRONES AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C11403 - ETHICS FOR REAL ESTATE BROKERS	Live Lecture	4
C10539 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C11498 - LEADERSHIP DYNAMICS IN REAL ESTATE	Live Lecture	4
C9508 - MARIJUANA AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C11497 - MARIJUANA AND THE PRACTICE OF REAL ESTATE	Live Lecture	4
C11505 - MORTGAGE LENDING: THE STRUGGLE IS REAL	Live Lecture	3
C10132 - MSAS: MARKETING SERVICES AGREEMENTS	Live Lecture	4
C10204 - REAL ESTATE AND MORTGAGE FRAUD: EMERGING TRENDS	Live Lecture	4
C9676 - RENOVATION LENDING	Live Lecture	4
C9509 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11499 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11405 - USING A REVERSE MORTGAGE TO PURCHASE A HOME	Live Lecture	3.5

**S0215 CENTENNIAL REAL ESTATE SCHOOL (12/28/2020)**  
 421 N MULLAN  
 SPOKANE, WA 99206  
 (509) 9283413  
 Admin: KENNETH M LEWIS

<u>COURSES</u>	Delivery Method	Clock Hours
C10089 - ADVANCED WA REAL ESTATE PRACTICES	Live Lecture	30
C10450 - PURCHASE & SALE & STATEWIDE FORMS	Live Lecture	7.5

**S1649 CHICAGO TITLE OF WASHINGTON (02/11/2021)**  
 719 SLEATER-KINNEY RD #108  
 LACEY, WA 98503  
 (360) 456-7878  
 Admin: NIK HAKALA

<u>COURSES</u>	Delivery Method	Clock Hours
C9647 - CFPB OVERVIEW	Live Lecture	3
C10766 - COMMON MISCONCEPTIONS IN TITLE INSURANCE	Live Lecture	3
C10765 - COMMUNITY PROPERTY ISSUES	Live Lecture	3
C10769 - FORGERY, FRAUD OR FLUB	Live Lecture	3
C10768 - LIFE OF AN ESCROW	Live Lecture	3
C10775 - SMART PROSPECTING	Live Lecture	3

**S1400 CHICAGO TITLE SCHOOL OF REAL ESTATE (01/31/2020)**  
 701 5TH AVE 2700  
 SEATTLE, WA 98104  
 (206) 623-5621  
 Admin: SARAH THOMPSON

<u>COURSES</u>	Delivery Method	Clock Hours
C10387 - A STAKE IN THE GROUND: PROPERTY OWNERSHIP RIGHTS	Live Lecture	3
C11114 - ACCESS: HOUSING AFFORDABILITY	Live Lecture	3
C9952 - AND THE SURVEY SAYS...!	Live Lecture	3

C10056 - BUILDING A CHINESE CLIENTELE...	Live Lecture	3
C10540 - BUILDING BRIDGES - MULTICULTURAL MARKETS	Live Lecture	3
C10310 - CLOSING PRACTICES IN TODAY'S MARKET	Live Lecture	3
C9880 - COMMON MISCONCEPTIONS IN TITLE INSURANCE	Live Lecture	3
C9714 - COMMUNITY PROPERTY AND HOMESTEAD RIGHTS	Live Lecture	3
C9813 - COMPARING TITLE POLICIES: DO I CHECK THE BOX?	Live Lecture	3
C11494 - ENGAGE 2019	Live Lecture	4
C10309 - ESCROW SCENE INVESTIGATION	Live Lecture	3
C9801 - FORGERTY, FRAUD, OR FLUB	Live Lecture	3
C10057 - GETTING STARTED WITH TITLE AND ESCROW SERVICES	Live Lecture	3
C9987 - IN SYNC: THE CULTURALLY SAVVY AGENT	Live Lecture	4
C10704 - MARKETING IN THE DIGITAL AGE	Live Lecture	3
C9800 - STRATEGIC MARKETING	Live Lecture	3
C10175 - THE CHICAGO TITLE 2016 REGIONAL OUTLOOK	Live Lecture	3
C10055 - THE LIFE OF AN ESCROW	Live Lecture	3
C10576 - THE MIXED BAG OF TITLE AND ESCROW	Live Lecture	3
C9646S - THE PRELIMINARY TITLE COMMITMENT...	Live Lecture	3
C10388 - THERE'S MORE THAN ONE WAY TO TRANSFER A TITLE	Live Lecture	3
C10661 - THIS LAND IS MY LAND... OR IS IT YOURS?	Live Lecture	3
C10712 - TITLE & ESCROW FOR THE INVESTOR	Live Lecture	3
C10491 - TITLE, ESCROW AND THE COMMERCIAL TRANSACTION	Live Lecture	3
C10752 - TITLE, ESCROW AND YOU	Live Lecture	3
C9698 - TRANSITION OF A LIFETIME	Live Lecture & Video-based	3
C9698 - TRANSITION OF A LIFETIME	Live Lecture & Internet-based	3
C11417 - TRANSPORTATION & DEVELOPMENT, WHAT'S DRIVING YOU	Live Lecture	3
C11198S - TURNING LAND INTO HOUSING: THE TITLE COMPANY PERSP	Live Lecture	3
C9864 - YOUR HOUSE IS ON MY LOT	Live Lecture	4

**S1547 CHICAGO TITLE SNOHOMISH COUNTY SCHOOL OF (10/10/2020)**  
 3002 COLBY AVE SUITE 200  
 EVERETT, WA 98201  
 (425) 258-3683  
 Admin: ERIN CRAIN

COURSES

	Delivery Method	Clock Hours
C11415 - CHICAGO TITLE SYMPOSIUM - LOOKING AHEAD TO 2019	Live Lecture	4
C10310S - CLOSING PRACTICES IN TODAY'S MARKET	Live Lecture	3
C9813S - COMPARING TITLE POLICIES: DO I CHECK THE BOX?	Live Lecture	3
C10890 - CONTRACT TO CLOSE IN TODAY'S COMPETITIVE MARKET	Live Lecture	3
C10647 - DEATH, DIVORCE, AND TAXES	Live Lecture	3
C10309S - ESCROW SCENE INVESTIGATION	Live Lecture	3
C10520 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C9646 - THE PRELIMINARY TITLE COMMITMENT...	Live Lecture	3
C11198 - TURNING LAND INTO HOUSING: THE TITLE COMPANY PERSP	Live Lecture	3
C11370 - WIRESAFE: PROTECTION IS OUR POLICY	Live Lecture	3
C9864S - YOUR HOUSE IS ON MY LOT	Live Lecture	4

**S1784 CLE INTERNATIONAL (04/02/2019)**  
 7995 EAST PRENTICE AVE 200  
 GREENWOOD VILLAGE, CO 80111-2713  
 (303) 377-6600  
 Admin: MARK RACKLEY

COURSES

	Delivery Method	Clock Hours
C9755 - COMMERCIAL LEASES	Live Lecture	8.5

**S1778 CLOCKHOURS BY ANGIE (12/02/2020)**  
 15207 EAST MISSION AVENUE  
 VERADALE, WA 99037  
 (509) 216-3220  
 Admin: ANGELINE DE ARTH

COURSES

	Delivery Method	Clock Hours
C10964 - A DAY IN THE LIFE OF A CLOSER	Live Lecture & Correspondence	3
C9512 - ASK THE EIGHT BALL	Live Lecture & Correspondence	3
C11545 - ASK THE EIGHT BALL WHEN ALL ELSE FAILS	Live Lecture & Correspondence	3
C11450 - BRINGING OUT THE BEST IN EACH OTHER	Live Lecture	3
C9574 - CREATIVE FINANCING	Live Lecture & Correspondence	3
C0019CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C9573 - ESCROW, ESCROW, OR ESCROW	Live Lecture & Correspondence	3
C10931 - EVERYTHING YOU NEED TO KNOW ABOUT MOBILE HOMES	Live Lecture & Correspondence	3
C10317 - FINANCIAL REWARD ACQUIRED UNDER DECEPTION	Live Lecture & Correspondence	3
C11412 - FORMAL ASSUMPTIONS...WHAT?	Live Lecture & Correspondence	3
C11544 - HOW TO READ A TITLE	Live Lecture & Correspondence	3
C9511 - HOW TO READ TITLE	Live Lecture & Correspondence	3
C10742 - I OWE, I OWE, I OWE	Live Lecture & Correspondence	3
C10934 - MILLENNIALS, THE NEW BUYER	Live Lecture & Correspondence	3
C9678 - R.I.P. HUD-1 8-1-15	Live Lecture	3
C9708 - SCARY STORIES FROM A CLOSER	Live Lecture & Correspondence	3
C11204 - THE SIGNING APPOINTMENT & ALL THOSE DOCUMENTS!	Live Lecture & Correspondence	3
C10669 - TRID UPDATES	Live Lecture & Correspondence	3
C9510 - UNDERSTANDING THE GENERATIONS	Live Lecture & Correspondence	3
C9649 - WEBSITE CLASS FOR AGENTS	Live Lecture & Correspondence	3
C10217 - WHAT'S IN YOUR TOOL BOX? FINANCING AND OTHER OPTI	Live Lecture & Correspondence	3

**S1791 CMPS INSTITUTE, LLC (03/08/2020)**  
 3000 ALABAMA RD STE 119-477  
 ALPHARETTA, GA 30022  
 (888) 608-9800  
 Admin: GIBRAN GABRIEL NICHOLAS

COURSES

	Delivery Method	Clock Hours
C10627 - CASH FLOW PLANNING FOR RE INVESTORS	Live Lecture	3
C10287 - MORTGAGE & REAL ESTATE TAXATION	Live Lecture	3
C10628 - MORTGAGE MATH CAMP	Live Lecture	3

**S1347 COMMERCIAL BROKERS ASSOCIATION (04/24/2019)**  
 12131 113TH AVE NE SUITE 101  
 KIRKLAND, WA 98034-6944  
 (425) 952-2730  
 Admin: AMY ROBITAILLE/TEREZA MARKS

COURSES

	Delivery Method	Clock Hours
C11054 - 2018 CCIM LUNCH & LEARN SERIES	Live Lecture	6
C11400 - 2018 ICE CONFERENCE, DAY 1	Live Lecture	5
C11401 - 2018 ICE CONFERENCE, DAY 2	Live Lecture	7
C11538 - 2019 CCIM LUNCH & LEARN	Live Lecture	7
C9986 - ADVANCED TOPICS IN LEASING	Live Lecture	3
C10892 - ASSET ANALYSIS OF INVESTMENT RE	Live Lecture	6
C9739 - BOOMERS MAKING THE MOVE	Live Lecture	4
C10839 - BUDGET, CASH FLOW & REPORTING FOR INVESTMENT RE	Live Lecture	15
C10540S - BUILDING BRIDGES - MULTICULTURAL MARKETS	Live Lecture	3
C11207 - BUILDING YOUR COMMERCIAL REAL ESTATE BUSINESS	Live Lecture	3

C10371 - CBA EDUCATION FORUM	Live Lecture	7.5
C10850 - CBA EDUCATION FORUM	Live Lecture	7.5
C11263 - CBA FORUM 2018	Live Lecture	463
C11448 - CBA PURCHASE AND SALE AGREEMENT	Live Lecture	4
C10224 - CCIM REGIONAL SYMPOSIUM	Live Lecture	5.5
C10618 - CODE OF ETHICS	Live Lecture	3
C10047 - COMMERCIAL EDUCATION DAY 2015	Live Lecture	4.5
C10441 - COMMERCIAL LEASING BASICS	Live Lecture	3
C10591 - COMMERCIAL REAL ESTATE DEVELOPMENT	Live Lecture	4
C9753 - COMMERCIAL REAL ESTATE FORUM 2015	Live Lecture	7.5
C0044CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Live Lecture	3
C11004 - ED DAY SEATTLE 2017	Live Lecture	6
C11006 - ED DAY SPOKANE 2017	Live Lecture	4.5
C10048 - EDUCATION DAY SPOKANE 2015	Live Lecture	4.5
C10744 - ETHICS FOR THE REAL ESTATE MANAGER ETH 800	Live Lecture	6
C10886 - FINANCING & LOAN ANALYSIS FOR INVESTMENT RE	Live Lecture	15
C10359 - FROM SHANGHAI TO YOUR SHELF	Live Lecture	3
C9903 - ICE CONFERENCE - DAY 1, PART 2	Live Lecture	4.5
C10599 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture	5
C10947 - ICE CONFERENCE, DAY 1, PART 2	Live Lecture	5
C10946 - ICE CONFERENCE, DAY 2	Live Lecture	7
C10598 - ICE CONFERENCE, DAY 2	Live Lecture	7
C9904 - ICE CONFERENCE, DAY 2	Live Lecture	7.5
C10645 - INTRO TO COMMERCIAL RE LEASING	Live Lecture	4
C9579 - INTRODUCTION TO COMMERCIAL RE LEASING	Live Lecture	5
C9575 - INTRODUCTION TO COMMERCIAL REAL ESTATE	Live Lecture	4
C10440 - INVESTMENT ANALYSIS AND COMPARISON	Live Lecture	4
C10800 - LAND USE LAW FOR THE COMMERCIAL PRACTITIONER	Live Lecture	4
C11437 - LEADERSHIP: A BALCONY VIEW	Live Lecture	4
C10863 - LEADING A WINNING PROPERTY MGMT TEAM HRS 402	Live Lecture	14
C11330 - LEASE ANALYSIS & LEASE VS. BUY	Live Lecture	4
C10838 - MANAGING MAINTENANCE OPERATIONS & PROPERTY RISK	Live Lecture	16
C10815 - MANAGING RESIDENTIAL PROPERTIES RES 201	Live Lecture	29
C11142 - MARKETING/LEASING STRATEGIES FOR MULTIFAMILY PROPS	Live Lecture	15
C10711 - MKTG & LEASING STRAT (OFFC BLDGS) IREM MLK406	Live Lecture	15
C11278 - MULTI-FAMILY TAX-EXEMPT PROPERTY MGMT COMPLIANCE	Live Lecture	4
C10872 - NAVIGATING REAL ESTATE FINACING	Live Lecture	3
C9576 - NAVIGATING REAL ESTATE FINANCING	Live Lecture	4
C11300 - NEGOTIATING COMMERCIAL LEASES	Live Lecture	4
C10767S - OVERVIEW OF THE CBA RE PSA	Live Lecture	3
C10885 - PERFORMANCE & VALUATION OF INVESTMENT RE	Live Lecture	13
C10751 - PHASE I ENVIRONMENTAL SITE ASSESSMENT	Live Lecture	3
C10429S - REAL ESTATE SELF DEFENSE	Live Lecture	3
C11377 - SBA 504 LOAN PROGRAM	Live Lecture	3
C9740 - SOLVING DIFFICULT LEASING ISSUES	Live Lecture	4
C9686 - STDB TRAINING	Live Lecture	6.5
C9908 - TAX STRATEGIES FOR THE CRE PROFESSIONAL	Live Lecture	3
C10722 - THE ART OF SYNDICATION	Live Lecture	3
C10491S - TITLE, ESCROW AND THE COMMERCIAL TRANSACTION	Live Lecture	3
C11455 - UNDERSTANDING SBA LOAN PROGRAMS	Live Lecture	3
C10119S - WHAT BROKERS NEED TO KNOW ABOUT WATERFRONT PROP	Live Lecture	3.5
C10970 - WORKING WITH INTERNATIONAL INVESTORS	Live Lecture	4
C11454 - WSCAR ED DAY SPOKANE 2018	Live Lecture	4.5
C10629 - WSCAR EDUCATION DAY SEATTLE	Live Lecture	7.5
C10643 - WSCAR EDUCATION DAY SEATTLE -- MORNING SESSION	Live Lecture	4
C10630 - WSCAR EDUCATION DAY SPOKANE	Live Lecture	7
C10644 - WSCAR EDUCATION DAY SPOKANE -- MORNING SESSION	Live Lecture	4

**S1742 COMMUNITY ASSOCIATIONS INSTITUTE (11/05/2020)**  
 6402 ARLINGTON BLVD #500  
 FALLS CHURCH, VA 22042  
 (888) 224-4321  
 Admin: JAKE GOLD

COURSES

	Delivery Method	Clock Hours
C10676 - M100: ESSENTIALS OF COMMUNITY ASSOCIATION MGMT	Live Lecture & Internet-based	16

**S1642 CONTINUING ED EXPRESS LLC (10/09/2019)**  
 708 NORTH 1ST STREET STE 344  
 MINNEAPOLIS, MN 55401  
 (866) 415-8521  
 Admin: ELIZABETH LUGER ANDERSON

COURSES

	Delivery Method	Clock Hours
C10400 - A GUIDE TO NAVIGATING REAL ESTATE TRANSACTIONS	Internet-based Instruction	3
C10399 - BUSINESS AND COMMUNICATIONS TECHNOLOGY	Internet-based Instruction	3
C10404 - BUYER COUNSELING: A PLANNED APPROACH	Internet-based Instruction	3
C0046CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11249 - GREEN REMODELING-SUSTAINABLE WAYS TO RENOVATE	Internet-based Instruction	3
C11247 - HISTORY OF THE AMERICAN HOME: PART 1	Internet-based Instruction	3
C11246 - HISTORY OF THE AMERICAN HOME: PART 2	Internet-based Instruction	3
C10405 - MANAGING REAL ESTATE RISKS WITH INSURANCE	Internet-based Instruction	3
C10398 - MORTGAGE PRODUCTS 101	Internet-based Instruction	3
C11251 - NEGOTIATE w CONFIDENCE & POWER: ADVANCED PRACTICES	Internet-based Instruction	3
C11248 - NEGOTIATE WITH CONFIDENCE & POWER: FUNDAMENTALS	Internet-based Instruction	3
C10403 - PROFESSIONAL STANDARDS AND BEST PRACTICES	Internet-based Instruction	3
C10920 - RE PHOTOGRAPHY FOR LISTING AGENTS	Internet-based Instruction	3
C10396 - REALTOR® CODE OF ETHICS CASE STUDIES	Internet-based Instruction	3
C10406 - REHAB FOR RESALE	Internet-based Instruction	3
C10402 - RELOCATION REALITIES	Internet-based Instruction	3
C10407 - SELLER COUNSELING: FROM LISTING TO CLOSING	Internet-based Instruction	3
C9867 - SELLING A BUSINESS	Internet-based Instruction	3
C10397 - SIMPLE STAGING FOR QUICKER SALES	Internet-based Instruction	3
C10401 - THE ESSENTIAL REAL ESTATE MARKETING GUIDE	Internet-based Instruction	3
C9868 - USING FENG SHUI PRINCIPLES TO IMPROVE LIVING SPACE	Internet-based Instruction	3

**S1301 COUNCIL OF THE RESIDENTIAL SPECIALISTS (01/27/2021)**  
 430 N MICHIGAN AVE STE 300  
 CHICAGO, IL 60611  
 (800) 462-8841  
 Admin: REGINA HARVEY

COURSES

	Delivery Method	Clock Hours
C10537 - CRS 103 MASTERING YOUR TIME	Live Lecture	8
C9691 - CRS 120 CONVERTING LEADS INTO CLOSINGS	Live Lecture	8
C9692 - CRS 121 WIN-WIN NEGOTIATION TECHNIQUES	Live Lecture	8
C9693 - CRS 122 BUILDING A TEAM TO GROW YOUR BUSINESS	Live Lecture	8
C10745 - CRS 125 ZER TO 60 HOME SALES A YEAR (AND BEYOND)	Live Lecture	8
C10859 - CRS 126: 7 THINGS SUCCESSFUL AGENTS DO DIFFERENTLY	Live Lecture	8
C10981 - CRS 200: BUSINESS PLANNING & MARKETING FOR RES RE	Live Lecture	14.5
C10536 - CRS 201 LISTING STRATEGIES	Live Lecture	16
C10979 - CRS 202: EFFECTIVE BUYER STRATEGIES	Live Lecture	15
C10980 - CRS 204: BUYING AND SELLING INCOME PROPERTIES	Live Lecture	15
C9763 - CRS 205-FINANCING SOLUTIONS TO CLOSE THE DEAL	Live Lecture	16



C11234 - CRS 206 TECHNOLOGIES TO ADVANCE YOUR BUSINESS	Live Lecture	16
C9762 - CRS 210-BUILDING AN EXCEPTIONAL CUSTOMER SERVICE..	Live Lecture	16
C11226 - HOW TECHNOLOGY CAN RUIN YOUR REAL ESTATE BUSINESS	Live Lecture	8
C10235 - NINJA SELLING I	Live Lecture	8
C10236 - NINJA SELLING II	Live Lecture	8
C10237 - NINJA SELLING III	Live Lecture	8
C11305 - POWER UP ON SMART HOME TECHNOLOGIES	Live Lecture	8
C11228 - SUCCEEDING IN THE LUXURY HOME MARKET	Live Lecture	8
C11225 - SUCCESSION PLANNING: BUILDING, VALUEING, & SELLING	Live Lecture	8
C11306 - TAX STRATEGIES FOR THE REAL ESTATE PROFESSIONAL	Live Lecture	8
C11229 - TOP OF MIND TECHNIQUES TO BOOST YOUR BRAND	Live Lecture	8
C11227 - TRANSFORMING DIFFICULT SITUATIONS INTO PROFIT	Live Lecture	8

**S1325 CROSS INSTITUTE (11/18/2019)**  
 1070 IDYLWOOD DRIVE SW  
 ISSAQUAH, WA 98027  
 (425) 392-6914  
 Admin: CARLA JEAN CROSS

<u>COURSES</u>	Delivery Method	Clock Hours
C9718 - ADVANCED SKILLS TO MAKE THAT COURSE COME ALIVE	Live Lecture	7.5
C10133 - IGNITE	Live Lecture	36
C10196 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C10693S - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C10059 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3
C11485 - TRAIN THE TRAINER	Computer Based Training	15
C11485 - TRAIN THE TRAINER	CD-ROM	15
C11485 - TRAIN THE TRAINER	Correspondence	15

**S1682 CW TITLE REAL ESTATE SCHOOL (07/29/2019)**  
 11201 SE 8TH ST 200  
 BELLEVUE, WA 98004  
 (425) 896-3886  
 Admin: RACQUEL M HAMPTON/LISA UMBELINO

<u>COURSES</u>	Delivery Method	Clock Hours
C9778 - ARE YOU SMARTER THAN A SENIOR	Live Lecture	3
C11153 - COMPLEX TITLE INSURANCE THEORY	Live Lecture	3
C10868 - ESCROW 101	Live Lecture	3
C11159 - ESCROW JEOPARDY	Live Lecture	3
C10871 - HIT THE GROUND RUNNING	Live Lecture	3
C11422 - KEEPING IT REAL: REAL STORIES, EVENTS, & UPDATES	Live Lecture	3
C11467 - LAW & ORDER: TITLE INSURANCE UNIT	Live Lecture	4
C11238 - RAISING THE RED FLAG	Live Lecture	3
C10280 - READING BETWEEN THE PROPERTY LINES	Live Lecture	3
C10867 - SMOOTH SAILING - HOW TO NAVIGATE...	Live Lecture	3
C9700 - TALES FROM THE TITLE TRENCHES...	Live Lecture	3
C10873 - THE CIRCLE OF LIFE	Live Lecture	3
C10668 - THE DREAM TEAM-A PANEL OF TITLE & ESCROW EXPERTS	Live Lecture	3
C11239 - TITLE JEOPARDY	Live Lecture	3
C11465 - TITLE TALK-COMMUNITY& HOMESTEAD PROPERTY, DEEDS &	Live Lecture	3

**S1448 DAVID HUTTON REAL ESTATE SCHOOL (11/21/2019)**  
 913 LAKEWAY DRIVE  
 BELLINGHAM, WA 98229  
 (360) 319-7660  
 Admin: DAVID M HUTTON

COURSES

	Delivery Method	Clock Hours
C11369 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11456 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	31

**S1518 DENNIS WALSH & ASSOCIATES INC (12/17/2019)**  
 2222 COLONY PLAZA  
 NEWPORT BEACH, CA 92660  
 (949) 706-3501  
 Admin: TERESA WALSH

COURSES

	Delivery Method	Clock Hours
C10828 - CERTIFIED NEW HOME SPECIALIST	Internet-based Instruction	12
C10248 - CERTIFIED NEW HOME SPECIALIST - LIVE RALLY	Live Lecture	3
C10829 - RESIDENTIAL CONSTRUCTION CERTIFIED	Internet-based Instruction	10

**S1738 DIGITAL LEARNING CENTERS LLC (08/31/2020)**  
 9830 MAYLAND DRIVE, STE C  
 HENRICO, VA 23233  
 (808) 779-8068  
 Admin: DAVID CATANZARO

COURSES

	Delivery Method	Clock Hours
C10603 - ACTUAL HEARING AND ARBITRATION CASES	Internet-based Instruction	3
C10606 - ADDED VALUE OF GREEN HOMES	Internet-based Instruction	3
C10584 - ADVERTISING GUIDELINES WITH SOCIAL MEDIA	Internet-based Instruction	3
C10583 - CALCULATING BROKER PRICE OPINIONS	Internet-based Instruction	3
C10585 - FAIR HOUSING - DO YOU KNOW EVERYTHING YOU NEED TO	Internet-based Instruction	3
C10587 - HOW THE 1031EXCHANGE HELPS YOUR CLIENTS	Internet-based Instruction	3
C10586 - HOW TO VALUE COMMERCIAL PROPERTY	Internet-based Instruction	3
C10582 - INTRODUCTION TO COMMERCIAL SALES	Internet-based Instruction	3
C10604 - POLICIES YOU SHOULD KNOW	Internet-based Instruction	3
C10602 - PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C10601 - REPRESENTING YOUR BUYER	Internet-based Instruction	3
C10605 - WHERE MATH AND REAL ESTATE MEET	Internet-based Instruction	3

**S1668 DISTINCTIVE REAL ESTATE SCHOOL (11/10/2020)**  
 8022 W GRANDRIDGE BLVD "B"  
 KENNEWICK, WA 99336  
 (509) 783-1431  
 Admin: CHRISTA SASSER WILHELM

COURSES

	Delivery Method	Clock Hours
C10988 - LISTING, MARKETING, FORMS	Live Lecture	24

**S1812 DOTLOOP (07/18/2019)**  
 700 W PETE ROSE WAY 446  
 CINCINNATI, OH 45202  
 (888) 368-5667  
 Admin: MEGAN FERGUSON

COURSES

	Delivery Method	Clock Hours
C10972 - MANAGING ONLINE TRANSACTIONS	Live Lecture	3

**S1700 EARTH ADVANTAGE INSTITUTE**  
 623 SW OAK STREET STE 300  
 PORTLAND, OR 97205  
 (503) 968-7160  
 Admin: DAVID HESLAM

(01/10/2021)

COURSES

C11203 - ALL ABOUT ADUs FOR BROKERS

Delivery Method

Live Lecture

Clock Hours

4

**S1787 EAW PROFESSIONAL TRAINING**  
 1002 N MERIDIAN 100 / PMB 189  
 PUYALLUP, WA 98371  
 (800) 446-9121  
 Admin: JULIE BOOTH

(06/03/2019)

COURSES

C9901 - CFPB AND INDUSTRY UPDATES

Delivery Method

Live Lecture

Clock Hours

3

**S1794 EDGEUCATION CENTER**  
 2105 NE 129TH ST 101  
 VANCOUVER, WA 98686  
 (503) 317-9825  
 Admin: PERI HENDERSON

(09/12/2020)

COURSES

C10680 - GOVERNMENT VS CONVENTIONAL

Delivery Method

Live Lecture

Clock Hours

3

C10608 - GUIDE TO HOUSING, FINANCIAL, AND MORTGAGE MARKETS

Live Lecture

3

C10653 - MORTGAGE &amp; REAL ESTATE TAXATION

Live Lecture

3

**S1824 EDUCATION UPDATE**  
 1301 RIVERSIDE DR STE B  
 MOUNT VERNON, WA 98273  
 (800) 869-7045  
 Admin: GALE HICKOK

(03/15/2020)

COURSES

C11285 - LEVEL 1: INTRO TO SEC. 1031 TAX DEFERRED EXCHANGES

Delivery Method

Live Lecture

Clock Hours

3

C11304 - LEVEL II: ADVANCED SEC. 1031 TAX DEFERRED EXCHANGE

Live Lecture

3

C11314 - LEVEL III: SEC 1031 TAX-DEFERRED EXCH FOR CPA/ATTY

Live Lecture

3

**S1612 EMERALD REAL ESTATE SCHOOL**  
 1811 126TH AVENUE SE  
 BELLEVUE, WA 98005  
 (425) 246-8815  
 Admin: MARGARET A CELMER

(03/08/2019)

COURSES

C10646 - LISTING MANAGEMENT AND CLOSING MANAGEMENT

Delivery Method

Live Lecture

Clock Hours

3

**S1826 ENTREPRENEUR REAL ESTATE SCHOOL**  
 148 W MAGNOLIA 400-127  
 BELLINGHAM, WA 98225  
 (360) 739-6571  
 Admin: MELODY CHAMBERS

(05/31/2020)

COURSES

C11359 - NICHE MARKETING IN REAL ESTATE

Delivery Method

Live Lecture

Clock Hours

3

**S1634 EVERGREEN PROFESSIONAL TRAINING INC (08/06/2019)**  
 8717 210TH STREET E  
 PO BOX 478  
 GRAHAM, WA 98338  
 (253) 720-7151  
 Admin: MARTIN LOUGH/PATRICIA A HARTMAN

COURSES

	Delivery Method	Clock Hours
C11031 - AGENCY: STRIPPED DOWN	Live Lecture	4
C10191 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C10361 - CMA DEVELOPMENT - FROM THE APPRAISER'S DESK	Live Lecture	4
C0010CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10993 - DISCOVERING COMMUNICATION STYLES	Live Lecture	4
C11244 - EMAIL MARKETING FOR REAL ESTATE	Live Lecture	3
C9710 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10170 - ETHICS, LICENSE LAW & YOU	Live Lecture	3
C10967 - FINANCE 101	Live Lecture	3
C9625 - FORECLOSURES, SHORT SALES, REO'S & AUCTIONS	Internet-based Instruction	6
C11088 - FRAUD, FORGERY, & FLIGHTS OF FANCY	Live Lecture	4
C11411 - HECM FOR PURCHASE	Live Lecture	3
C10846 - HOW TO SERVE SENIORS WITH A REVERSE MORTGAGE	Live Lecture	3
C9743 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS.	Internet-based Instruction	4
C10171 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C10524 - NEGOTIATING AND WRITING CONTRACTS	Live Lecture	4
C9535 - RISK MANAGEMENT	Internet-based Instruction	6
C9744 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C9745 - SELLING HUD HOMES: INCREASE YOUR CLIENT'S OPTIONS	Internet-based Instruction	4
C10714 - SENIOR SOLUTIONS	Live Lecture	3
C9956 - SLAYING REAL ESTATE MONSTERS	Live Lecture	4
C10932 - SOCIAL MEDIA ESSENTIALS	Live Lecture	3
C11432 - STRATEGIC PLANNING FOR REAL ESTATE BROKERS	Live Lecture	4
C10692 - SUCCESS STRATEGIES	Live Lecture	4
C9709 - SUSTAINABLE HOUSING & BUILDING GREEN	Internet-based Instruction	6
C9534 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6
C9850 - TRANSACTION PROBLEM SOLVING	Live Lecture	4
C10190 - UNDERSTANDING 1031 TAX EXCHANGES	Internet-based Instruction	6

**S1607 FAIR HOUSING CENTER OF WASHINGTON (02/18/2021)**  
 1517 S FAWCETT SUITE 250  
 TACOMA, WA 98402  
 (253) 274-9523  
 Admin: LAUREN B WALKER LEE/JULIE NELSON

COURSES

	Delivery Method	Clock Hours
C10916 - ABCS OF FAIR HOUSING FOR RE & PM PROF	Live Lecture	3
C9770 - ANNUAL WESTERN WA FAIR HOUSING CONFERENCE	Live Lecture	5.5
C10513 - ASSESSMENT OF FAIR HOUSING CONFERENCE	Live Lecture	5

**S1536 FENG SHUI SCHOOL FOR REAL ESTATE SALES (08/27/2020)**  
 7418 32ND AVENUE NW  
 SEATTLE, WA 98117  
 (206) 919-0107  
 Admin: CYNTHIA LOUISE CHOMOS

COURSES

	Delivery Method	Clock Hours
C10637 - COLOR APPEAL FOR A QUICKER HOME SALE	Live Lecture	4

C9597 - FENG SHUI BASICS FOR REAL ESTATE	Live Lecture	3
C10638 - FENG SHUI FOR BUYING, SELLING, AND STAGING	Live Lecture & Internet-based	5
C10638 - FENG SHUI FOR BUYING, SELLING, AND STAGING	Live Lecture & Video-based	5

**S1777 FIDELITY NATIONAL HOME WARRANTY (09/24/2020)**

1850 GATEWAY BLVD #400  
 CONCORD, CA 94520  
 (800) 308-1420  
 Admin: BETTY JEAN CARTER

COURSES

	Delivery Method	Clock Hours
C11484 - GROWING BUSINESS&REDUCING RISK W/ HOME WARRANTIES	Live Lecture	3
C11216 - HOW TO INTERPRET A HOME INSPECTION	Live Lecture	3
C11541 - HOW TO PREVIEW A HOME INSPECTION	Live Lecture	3

**S1594 FIDELITY NATIONAL TITLE INSURANCE (12/16/2020)**

5006 CENTER STREET SUITE J  
 TACOMA, WA 98409  
 (253) 446-3663  
 Admin: MICHELLE J VALLEY

COURSES

	Delivery Method	Clock Hours
C10865 - ESCROW 101 - WHAT IS ESCROW... AND WHO DOES WHAT?	Live Lecture	3
C10490 - ESCROW 102: WHAT AGENTS MUST KNOW	Live Lecture	3
C9807 - ESCROW 103: HOW WILL INDUSTRY CHANGES AFFECT...	Live Lecture	3
C11119 - FRAUD PREVENTION: THE KEYS TO PROTECTING YOUR TRAN	Live Lecture	3
C10489 - HOMEOWNER'S POLICY OF TITLE INSURANCE	Live Lecture	3
C10678 - TITLE & ESCROW 102	Live Lecture	3

**S1406 FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE (01/20/2021)**

40 E SPOKANE FALLS BLVD  
 SPOKANE, WA 99202  
 (509) 835-8946  
 Admin: TRACEY OLSON

COURSES

	Delivery Method	Clock Hours
C11091 - 1031 EXCHANGE IN REAL ESTATE-UPDATES, ISSUES, TRE	Live Lecture	3
C10971 - AVOID CLOSING DELAYS - THE BAKER'S DOZEN	Live Lecture	3
C0017CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10535 - ESCROW - HOW CLOSINGS HAPPEN TODAY	Live Lecture	3
C11212 - ESCROW & THE ROAD TO CLOSING	Live Lecture	3
C10757 - FACEBOOK MARKETING ESSENTIALS FOR RE BROKERS	Live Lecture	3
C10925 - FACEBOOK MARKETING ESSENTIALS PART II	Live Lecture	3
C10955 - INSTAGRAM MARKETING FOR REAL ESTATE	Live Lecture	3
C11444 - ISSUES AND TRENDS IN REAL ESTATE	Live Lecture	3
C10241 - PLANNING FOR SUCCESS: GOALS & BUSINESS PLANNING	Live Lecture	3
C11335 - REAL ESTATE IN THE SOCIAL MEDIA AGE	Live Lecture	3
C10698 - THE BASICS OF TITLE & ESCROW FOR RE BROKERS	Live Lecture	3
C9967 - THE BENEFIT OF TITLE INSURANCE-ROUND II	Live Lecture	3
C10522 - THE HOMEOWNER'S POLICY - WHY IS IT BETTER?	Live Lecture	3
C10038 - TITLE & ESCROW FRAUD IN TODAY'S MARKET	Live Lecture	3
C10864 - TITLE CLAIMS & THE VALUE OF TITLE INSURANCE	Live Lecture	3
C10625 - TWITTER... ESSENTIAL SKILLS FOR REAL ESTATE	Live Lecture	3
C9742 - UNDERSTANDING TITLE INSURANCE	Live Lecture	3
C11113 - WHEN TITLE GETS COMPLICATED - DEATH/DIVORCE/ISSUES	Live Lecture	3
C11266 - XCELERATE YOUR BUSINESS - TRENDING TOPICS IN RE	Live Lecture	6

**S1811 FLUID SPECIALTIES INC (06/07/2019)**  
 1921 LOHMANS CROSSING 100  
 AUSTIN, TX 78734  
 (512) 423-6782  
 Admin: CYNTHIA L CUMMINGS

<u>COURSES</u>	Delivery Method	Clock Hours
C10943 - MANAGING TRANSACTIONS WITH DOTLOOP	Live Lecture	3

**S1529 GALVIN REALTY LAW GROUP SCHOOL OF REAL (04/25/2020)**  
 6100 219TH ST SW SUITE 560  
 MOUNTLAKE TERRACE, WA 98043  
 (425) 248-2163  
 Admin: DALE J. GALVIN

<u>COURSES</u>	Delivery Method	Clock Hours
C9950 - CURRENT ISSUES FACING TODAY'S RESIDENTIAL BROKER	Live Lecture	3
C10568 - ESCROW BASICS	Live Lecture	6
C10078 - NWMLS FORM 21, RE PURCHASE & SALE AGREEMENT	Live Lecture	6

**S1503 GATEWAY REAL ESTATE ACADEMY (09/16/2019)**  
 850 39TH AVE SW  
 PUYALLUP, WA 98373  
 (253) 224-4375  
 Admin: CHERI WARNER

<u>COURSES</u>	Delivery Method	Clock Hours
C11380 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11381 - REAL ESTATE PRACTICES	Live Lecture	30
C10108 - WASHINGTON STATE FUNDAMENTALS	Internet-based Instruction	60
C10107 - WASHINGTON STATE PRACTICES	Internet-based Instruction	30

**S1800 GATEWAY SCHOOL OF REAL ESTATE (10/24/2020)**  
 11811 208TH AVE E  
 BONNEY LAKE, WA 98391  
 (253) 381-3323  
 Admin: DALE SHOEMAKER

<u>COURSES</u>	Delivery Method	Clock Hours
C11294 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11302 - REAL ESTATE PRACTICES	Live Lecture	30
C10655 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10656 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1654 GEEWHIZ REAL ESTATE SCHOOL (04/28/2020)**  
 2028 E BEN WHITE BLVD  
 STE 240-2355  
 AUSTIN, TX 78741  
 (866) 559-9449  
 Admin: DEL RUNDELL/AUSTIN WILLIAMS

<u>COURSES</u>	Delivery Method	Clock Hours
C10351 - CREATIVE REAL ESTATE FINANCING	Internet-based Instruction	9
C0006CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C10355 - FAIR HOUSING ACCESSIBILITY ISSUES	Internet-based Instruction	9
C11535 - FAIR HOUSING AND AGENTS RESPONSIBILITY	Internet-based Instruction	3
C9529 - FAIR HOUSING AND THE AGENT'S RESPONSIBILITY	Internet-based Instruction	3
C10354 - FLOOD INSURANCE PROTECTION	Internet-based Instruction	6

C9527 - GUIDE TO AVOIDING REAL ESTATE DISCRIMINATION	Internet-based Instruction	3
C11533 - GUIDE TO AVOIDING REAL ESTATE DISCRIMINATION	Internet-based Instruction	3
C9523 - HOW RE PROFESSIONALS AVOID COSTLY MISTAKES	Internet-based Instruction	3
C11531 - HOW REAL ESTATE PROFESSIONALS AVOID COSTLY MISTAKE	Internet-based Instruction	3
C9528 - HOW TO MINIMIZE RISKS RE PROFESSIONAL FACE	Internet-based Instruction	3
C11529 - HOW TO MINIMIZE RISKS THAT RE PROFESSIONALS FACE	Internet-based Instruction	3
C10353 - HUD HOME IMPROVEMENT FOR FOUNDATIONS & WALLS	Internet-based Instruction	9
C10347 - HUD HOME IMPROVEMENT: WINDOWS, DOORS, KITCHENS...	Internet-based Instruction	9
C11532 - LISTING AGREEMENT GUIDEBOOK	Internet-based Instruction	3
C9596 - LISTING AGREEMENTS GUIDEBOOK	Internet-based Instruction	3
C10348 - MANAGING AND INVESTING IN INCOME PROPERTIES	Internet-based Instruction	9
C10349 - METHODS OF REAL ESTATE FINANCING	Internet-based Instruction	9
C9530 - NAVIGATING REAL ESTATE FINANCE	Internet-based Instruction	6
C11534 - NAVIGATING REAL ESTATE FINANCE	Internet-based Instruction	6
C9524 - NUTS AND BOLTS OF LISTINGS AND VALUATIONS	Internet-based Instruction	6
C9526 - PREPARING EFFECTIVE CONTRACTS	Internet-based Instruction	3
C11530 - PREPARING EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10350 - REAL ESTATE BASICS	Internet-based Instruction	9
C10356 - REAL ESTATE PRINCIPLES	Internet-based Instruction	9
C11528 - SIMPLE STEPS FOR CREATING&MAINTAINING A RE OFFICE	Internet-based Instruction	3
C9531 - SIMPLE STEPS TO CREATING & MAINTAINING A RE OFFICE	Internet-based Instruction	3
C11527 - THE SHORT SALE TOOLKIT	Internet-based Instruction	3
C9525 - THE SHORT SALES TOOLKIT	Internet-based Instruction	3
C10352 - TRUST DEED INVESTMENTS	Internet-based Instruction	4

**S1819 GETMERENEWED.COM (12/18/2019)**  
 248 BECON ST  
 SOMERVILLE, MA 02143  
 (844) 828-0505  
 Admin: IKE IFFIH

COURSES

	Delivery Method	Clock Hours
C11100 - AGENCY LAW	Internet-based Instruction	6
C11087 - ANTI-TRUST	Internet-based Instruction	4
C0032CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11080 - ETHICS	Internet-based Instruction	4
C11079 - FAIR HOUSING	Internet-based Instruction	4
C11086 - LEGAL ISSUES	Internet-based Instruction	5
C11089 - PROPERTY MANAGEMENT	Internet-based Instruction	4
C11090 - SHORT SALE	Internet-based Instruction	4

**S1734 GREATER SEATTLE SCHOOL OF REAL ESTATE LLC (02/28/2019)**  
 1307 N 45TH STREET #300  
 SEATTLE, WA 98103  
 (206) 632-2636  
 Admin: MEREDITH A HANSEN

COURSES

	Delivery Method	Clock Hours
C10231S - IGNITE	Live Lecture	36

**S1789 HALLS OF KNOWLEDGE, LLC (11/04/2019)**  
 400 112TH AVE NE 110  
 BELLEVUE, WA 98004  
 (425) 484-0865  
 Admin: MATTHEW VAN WINKLE

COURSES

	Delivery Method	Clock Hours
C10233 - CONTRACTS BOOTCAMP	Live Lecture	3
C0036CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10614 - GETTING TO INBOX ZERO	Live Lecture	3
C10693 - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C10382 - MAKING PAPERLESS WORK	Live Lecture	3
C10140 - MODERN TOOLS FOR TASK MANAGEMENT IN REAL ESTATE	Live Lecture	3
C10139 - MODERN TOOLS FOR TIME MANAGEMENT IN REAL ESTATE	Live Lecture	3

**S1802 HOMES AND EQUITY UNIVERSITY (12/05/2020)**

11900 NE 1ST ST 300  
 BELLEVUE, WA 98005  
 (206) 719-2694  
 Admin: MASOUD "MAX" SEDGHINASAB

COURSES

	Delivery Method	Clock Hours
C10806 - GREEN REAL ESTATE	Live Lecture	3
C10807 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Live Lecture	3
C10808 - PROPERTY PRICING AND RESIDENTIAL RE	Live Lecture	3
C10809 - QUALIFYING BUYER UNDER NEW REGULATIONS	Live Lecture	3
C10810 - TAX IMPLICATIONS OF HOME SALES	Live Lecture	3

**S1792 HOUSE TALK (05/04/2020)**

5761 NE TOLO RD  
 BAINBRIDGE ISLAND, WA 98110  
 (206) 713-5715  
 Admin: DYLAN CHALK

COURSES

	Delivery Method	Clock Hours
C11289 - SORTING HOMES BY AGE: A CONSTRUCTION TIME LINE	Live Lecture & Internet-based	4
C10619 - THE BONES BENEATH THE BLING PT 1	Live Lecture & Internet-based	4

**S1740 INLAND NORTHWEST SCHOOL OF REAL ESTATE (09/17/2020)**

7151 W CLEARWATER AVENUE  
 KENNEWICK, WA 99336  
 (509) 783-2184  
 Admin: LOLA D FRANKLIN

COURSES

	Delivery Method	Clock Hours
C10454 - AMERICAN WARRIOR REAL ESTATE PROFESSIONAL	Live Lecture	3
C11220 - CERTIFIED NEGOTIATION EXPERT (CNE®) DESIGNATION	Live Lecture	12
C9932 - EFFECTIVE BUYER CONSULTATIONS	Live Lecture	3
C10596 - FAIRHOUSING AND NAR CODE OF ETHICS	Live Lecture	3
C9933 - GENERATION RELATIONS	Live Lecture	3
C10262 - LAND 101	Live Lecture	15
C10589 - LISTING PRICE VS. APPRAISAL	Live Lecture	4
C9934 - MOVE! FROM SURVIVING TO THRIVING	Live Lecture	3
C10960 - MY TOOL BOX! WHAT'S IN IT?	Live Lecture	3.5
C10169 - NAR CODE OF ETHICS	Live Lecture	3.5
C10261 - NOT YOUR TYPICAL TECHNOLOGY CLASS	Live Lecture	7.5
C9966 - PARAGON - A MAJOR PACMLS TOOL	Live Lecture	3.5
C10695 - PROFESSIONAL STANDARDS TRAINING	Live Lecture	4
C9944 - RELAUNCH WASHINGTON	Live Lecture	15
C10595 - RELAUNCH WASHINGTON 2016	Live Lecture	15
C10561 - TAX DEFERRED 1031 EXCHANGES	Live Lecture	14
C9935 - TECH ETHICS	Live Lecture	3
C9683 - THE BUCK STARTS HERE	Live Lecture	3
C10845 - TIMBERLANDS REAL ESTATE COURSE	Live Lecture	13



**S1755 INTERNACHI (12/16/2019)**  
 1750 30TH STREET STE 301  
 BOULDER, CO 80301  
 (720) 735-7125  
 Admin: BENJAMIN J GROMICKO

<u>COURSES</u>	Delivery Method	Clock Hours
C10912 - DISCLOSURE & INSPECTION	Live Lecture	3
C9930 - HOME ENERGY EFFICIENCY FOR RE PROFESSIONALS	Internet-based Instruction	4
C10228 - HOME ENERGY SCORE FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3
C10229 - SAVING HOME ENERGY FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	3

**S1458 INVESTMENT PROPERTY EXCHANGE SERVICES (02/27/2021)**  
 900 SW 5TH AVE, S.  
 PORTLAND, OR 97204-1213  
 (503) 223-3911  
 Admin: RUSSELL ALLEN MARSAN

<u>COURSES</u>	Delivery Method	Clock Hours
C10172 - WHAT EVERY AGENT NEEDS TO KNOW	Live Lecture	3

**S1039 JOHN L SCOTT REAL ESTATE CAREER (03/04/2021)**  
 1700 NW GILMAN BLVD STE  
 ISSAQUAH, WA 98027  
 (425) 394-0949  
 Admin: JEFFREY S COHEN

<u>COURSES</u>	Delivery Method	Clock Hours
C10891 - BOOSTING YOUR BUSINESS USING FACEBOOK BUSINESS	Live Lecture	3
C10164 - BUSINESS PLANNING AND PROSPECTING	Live Lecture	14
C11194 - CREATING A PERSONAL SAFETY POLICY	Live Lecture	3
C0038CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10487 - FINANCING ALPHABET SOUP	Live Lecture	3
C10688 - HIRING AN ASSISTANT	Live Lecture	3
C11026 - INSTAGRAM BASICS FOR BUSINESS	Live Lecture	3
C10409 - IS A MENTOR RELATIONSHIP RIGHT FOR ME?	Live Lecture	6
C10910 - MULTIPLE OFFER STRATEGIES	Live Lecture	3
C10166 - NEGOTIATING AND HANDLING OBJECTIONS	Live Lecture	7
C10209 - OPTIMIZING YOUR DIGITAL FOOTPRINT	Live Lecture	3
C10734 - RISE TO THE TOP WITH YOUR ESCALATION ADDENDUM	Live Lecture	3
C10913 - VIDEO CONTENT ENGAGEMENT STRATEGIES	Live Lecture	3
C10163 - WORKING WITH BUYERS	Live Lecture	14
C10165 - WORKING WITH SELLERS	Live Lecture	14

**S1040 JOHN L SCOTT SCHOOL OF REAL ESTATE (09/10/2019)**  
 20829 72ND AVE S 800  
 KENT, WA 98032  
 (253) 852-9200  
 Admin: JIM WILLNER

<u>COURSES</u>	Delivery Method	Clock Hours
C11160 - ACTIVE OPEN HOUSES	Live Lecture	3
C10386 - BECOMING AN EMPLOYER	Live Lecture	16
C10461 - NWMLS FORMS MASTER	Live Lecture	12

**S1401 KAPLAN REAL ESTATE EDUCATION****(05/19/2020)**

332 FRONT STREET STE 555

LA CROSSE, WI 54601

(608) 779-5599

Admin: LISA GOYETTE

COURSES

	Delivery Method	Clock Hours
C9515 - 2014/2015 REAL ESTATE MARKET PULSE V1.0	Internet-based Instruction	3
C10477 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9792 - ALL UNDER ONE ROOF ONDEMAND COURSE V1.0-4 HRS	Internet-based Instruction	4
C9787 - ALL UNDER ONE ROOF ONDEMAND COURSE V1.0-6 HRS	Internet-based Instruction	6
C10292 - BUYER REPRESENTATION IN RE V5.0	Internet-based Instruction	6
C11127 - BUYING WITHIN YOUR BUDGET ONDEMAND V2.0	Internet-based Instruction	4
C0040CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 18-19 V7.0	Internet-based Instruction	3
C10683 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C11431 - EVERYDAY ETHICS IN REAL ESTATE V2.0	Internet-based Instruction	6
C9572 - FAIR HOUSING V4.0	Internet-based Instruction	6
C11540 - FAIR HOUSING V4.1	Internet-based Instruction	6
C10631 - FORECLOSURES, SHORT SALES, REOS, AND AUCTIONS	Internet-based Instruction	6
C11287 - GENERATIONAL SELLING ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10649 - GOOD, BETTER, BEST	Internet-based Instruction	6
C9571 - HOUSES, BUY, FIX, SELL! V1.0	Internet-based Instruction	4
C11288 - HOUSES: BUY, FIX, SELL! ONDEMAND COURSE V2.0	Internet-based Instruction	8
C11508 - HOUSES: BUY, FIX, SELL! V1.1	Internet-based Instruction	4
C9921 - HOUSES: FROM THE GROUND UP ON DEMAND V2.0	Internet-based Instruction	8
C11102 - HOUSES: FROM THE GROUND UP V2.1	Internet-based Instruction	8
C11101 - HOUSES: WHY BAD THINGS HAPPEN TO GOOD HOUSES V2.1	Internet-based Instruction	6
C11083 - HOW TO MEASURE REAL PROPERTY V2.1	Internet-based Instruction	3
C10856 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & BUSINESS	Internet-based Instruction	4
C11082 - IDENTITY THEFT: PROTECTING YOUR CLIENTS/YOUR BUSIN	Internet-based Instruction	3
C11126 - INTRO TO REAL ESTATE INVESTMENTS ONDEMAND V2.0	Internet-based Instruction	8
C9514 - INTRODUCTION TO COMMERCIAL RE SALES V4.0	Internet-based Instruction	6
C11459 - INTRODUCTION TO COMMERCIAL REAL ESTATE SALES V5.0	Internet-based Instruction	6
C9513 - INVESTMENT PROPERTY PRACTICE AND MANAGEMENT V4.0	Internet-based Instruction	12
C11428 - LIARS, CHEATERS, & THIEVES: ADVERTING CLIENT CATAS	Internet-based Instruction	4
C11154 - MILLENNIALS: CHALLENGING THE TRADITIONAL RE MODEL	Internet-based Instruction	4
C11286 - PROFILE OF A SUPER AGENT ONDEMAND COURSE V2.0	Internet-based Instruction	4
C10485 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C9545 - REAL ESTATE FINANCE AND TAX ISSUES V6.0	Internet-based Instruction	12
C11421 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10544 - REAL ESTATE LAW	Internet-based Instruction	30
C11434 - REAL ESTATE TAXES: WHAT EVERY AGENT SHOULD KNOW	Internet-based Instruction	6
C11486 - REAL ESTATE&TAXES: WHAT EVERY AGENT SHOULD KNOW V7	Internet-based Instruction	6
C10483 - RED FLAGS: PROPERTY INSPECTION GUIDE	Internet-based Instruction	6
C11420 - RISK MANAGEMENT V5.0	Internet-based Instruction	6
C10633 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C11085 - SUSTAINABLE HOUSE & BUILDING GREEN: WHAT AGENTS SH	Internet-based Instruction	6
C10484 - SUSTAINABLE HOUSING AND BUILDING GREEN	Internet-based Instruction	6
C10758 - THE 20 MOST COST-EFFECTIVE HOME IMPROVEMENTS	Internet-based Instruction	4
C10634 - THE TINY HOUSE: IS IT A PHASE OR CRAZE	Internet-based Instruction	4
C11503 - THE TRUMP TAX CUT&JOBS ACT&ITS EFFECT ON REAL ESTA	Internet-based Instruction	4
C11084 - THE TRUTH ABOUT MOLD V3.1	Internet-based Instruction	6
C9941 - UNDERSTANDING 1031 TAX-FREE EXCHANGES V3.0	Internet-based Instruction	6
C10443 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORE V3.0	Internet-based Instruction	3
C10426 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES V2	Internet-based Instruction	3
C10425 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4

C11435 - WASHINGTON REAL ESTATE PRACTICES V2.0 Internet-based Instruction 30

**S1546 KEVNLOR REAL ESTATE ACADEMY (12/13/2020)**

7644 NE HAZEL DELL AVE  
VANCOUVER, WA 98665  
(360) 546-2190  
Admin: LORRI A RATLIFF

COURSES

	Delivery Method	Clock Hours
C9642S - BASICS OF MAJOR SYSTEMS: FURNACE, A/C & ELECTRICAL	Live Lecture	3.5
C10410S - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C11259S - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C11258S - SPOTLIGHT ON GOING GREEN, ASPHALT SHINGLES, & RENO	Live Lecture	3
C11260S - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C11118S - THE EFFICIENT HOME PART 1	Live Lecture	3
C11117S - THE EFFICIENT HOME PART 2	Live Lecture	3

**S1747 LAND TITLE CO INSTITUTE OF REAL ESTATE (01/02/2021)**

9657 LEVIN ROAD NW  
SILVERDALE, WA 98383  
(360) 698-9432  
Admin: TED EVALD BENSON

COURSES

	Delivery Method	Clock Hours
C9568 - ESCROW INSIGHT TO HELP YOUR CLOSINGS...	Live Lecture	3
C10743 - UNDERSTANDING THE TITLE COMMITMENT WHEN LISTING	Live Lecture	3
C9567 - WATERFRONT ISSUES, LEGAL DESCRIPTIONS & EASEMENTS	Live Lecture	3

**S1485 LARRYCHRISTENSEN.COM A REAL ESTATE (12/18/2019)**

12229 80TH AVENUE NE  
KIRKLAND, WA 98034  
(206) 818-1358  
Admin: LARRY R CHRISTENSEN

COURSES

	Delivery Method	Clock Hours
C9866 - 2015 NWMLS FORMS REVISION	Live Lecture	3.5
C0003CORE1819 - 2018-19 WA RESIDENTIAL CORE	Live Lecture	4
C10152 - CLOSING YOUR CONTINGENT SALE	Live Lecture & Video-based	4
C0009CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Internet-based	3
C0009CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Video-based	3
C11328 - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Video-based	3.5
C11328 - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Internet-based	3.5
C10713 - ESCROW PUTTING IT ALL TOGETHER	Live Lecture	3
C10316 - FAIR HOUSING IN RESIDENTIAL SALES	Live Lecture	4
C9728 - FORM 21-RESIDENTIAL PURCHASE & SALE AGREEMENT	Live Lecture	4
C11136 - I AM A REALTOR	Live Lecture	4
C9557 - REAL ESTATE ETHICS	Live Lecture & Video-based	3
C11201 - REAL ESTATE FINANCE OVERVIEW	Live Lecture	3.5
C11468 - REALTOR ETHICS 2019-2020	Live Lecture & Internet-based	3
C10804 - REALTOR® ETHICS	Live Lecture	3
C9884 - THE MENTAL GAME OF REAL ESTATE	Live Lecture	4
C11093 - TITLE INSURANCE - COVERAGE SIMPLY EXPLAINED	Live Lecture	3
C10131 - TITLE INSURANCE - UNDERSTANDING THE BASICS	Live Lecture	3
C10130 - TOP 10 ESCROW CHALLENGES	Live Lecture	3

**S1109 LAW SEMINARS INTERNATIONAL (01/04/2020)**  
**800 FIFTH AVE 101**  
 SEATTLE, WA 98070  
 (206) 567-4490  
 Admin: HITA JOHNSON

<u>COURSES</u>	Delivery Method	Clock Hours
C9653 - ADVANCED COMMERCIAL RE PURCHASE & SALES	Live Lecture	14.5
C9764 - CANABIS AND REAL ESTATE SEMINAR	Live Lecture	8.5
C10817 - COMMERCIAL RE PURCHASE AND SALE TRANSACTIONS	Live Lecture	12.5
C10022 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14.5
C10679 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	14
C11027 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	15.5
C11267 - COMMERCIAL REAL ESTATE PURCHASES & SALES	Live Lecture	14
C11471 - COMMERCIAL REAL ESTATE LEASES	Live Lecture	15.5
C9968 - DEVELOPMENT AGREEMENTS, EASEMENTS, AND CCRS	Live Lecture	8
C10650 - GROWTH MANAGEMENT ACT	Live Lecture	15.5
C10054 - GROWTH MANAGEMENT ACT (GMA)	Live Lecture	15.5
C10202 - REAL ESTATE PURCHASES & SALES	Live Lecture	14.5
C9516 - SEPA & NEPA	Live Lecture	7.5
C10077 - SEPA & NEPA	Live Lecture	8

**S1205 LEADING EDGE REAL ESTATE SCHOOL (07/19/2019)**  
 33434 8TH AVE S 103  
 FEDERAL WAY, WA 98003  
 (253) 835-4500  
 Admin: PAMELA RANCH

<u>COURSES</u>	Delivery Method	Clock Hours
C10975 - BUILD YOUR BUSINESS: DISC	Live Lecture	3
C10117 - DISC FOR THE RE PROFESSIONAL	Live Lecture	6
C10488 - FORMS MASTERY	Live Lecture	8
C10136 - FORMS MASTERY	Live Lecture	6
C9817 - FORMS MASTERY 1 PART 1	Live Lecture	3
C10231 - IGNITE	Live Lecture	36
C9783 - LEAD GENERATION 36:12:3	Live Lecture	24
C10667 - MASTERING THE ART OF OPEN HOUSES	Live Lecture	3
C11326 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	15
C11195 - MREA: BUSINESS PLANNING CLINIC (8 HOURS)	Live Lecture	8
C11196 - MREA: BUSINESS PLANNING CLINIC LITE (4 HOURS)	Live Lecture	4
C11352 - SAFETY BY CHOICE, NOT BY CHANCE	Live Lecture	3
C10239 - SHIFT 11: LISTING REO'S	Live Lecture	3
C9936 - SHIFT: BULLETPROOFING TRANSACTIONS	Live Lecture	3
C9938 - SHIFT: CREATING URGENCY TO BUY	Live Lecture	3
C9853 - SHIFT: EFFECTIVE PEOPLE LEVERAGE	Live Lecture	3
C9852 - SHIFT: EXPENSE MANAGEMENT	Live Lecture	3
C9937 - SHIFT: FINANCING SOLUTIONS	Live Lecture	3
C9851 - SHIFT: GAINING MIND OVER MARKET	Live Lecture	3
C10099 - SHIFT: LEAD CAPTURE AND CONVERSION	Live Lecture	3
C10100 - SHIFT: SELLER PRICING STRATEGIES	Live Lecture	3
C9939 - SHIFT: SELLER STAGING STRATEGIES	Live Lecture	3
C9854 - SHIFT: UPSHIFTING YOUR LEAD GENERATION	Live Lecture	3
C10247 - SO... YOU WANT TO BUILD A TEAM?	Live Lecture	3
C9584 - THE DISC HUMAN BEHAVIOR MODEL	Live Lecture	3
C9582 - THE DISC HUMAN BEHAVIOR MODEL: WORKING WITH BUYERS	Live Lecture	3
C9583 - THE DISC HUMAN BEHAVIOR MODEL: WORKING WITH SELLERS	Live Lecture	3
C10666 - WIN WITH SELLERS	Live Lecture	7

**S1746 LEGACY UNIVERSITY LLC (01/03/2021)**  
 400 112TH AVE NE SUITE 300  
 BELLEVUE, WA 98004  
 (206) 890-4312  
 Admin: LORI HASTINGS

<u>COURSES</u>	Delivery Method	Clock Hours
C10469 - BECOMING AN EXPERT: WHAT RE AGENTS NEED TO KNOW	Live Lecture	3
C10219 - GROW YOUR BUSINESS WITH STRATEGIC NETWORKING	Live Lecture	3
C10499 - MAXIMIZING YOUR WHY	Live Lecture	3
C10298 - MINDSET OF BUILDING YOUR REAL ESTATE BUSINESS	Live Lecture	3
C10470 - PERCEPTION DOES IT MATTER? YOUR NETWORK THINKS SO!		3

**S1719 LEXINGTON CAMPUS (04/29/2019)**  
 1614 113TH DRIVE SE  
 LAKE STEVENS, WA 98258  
 (800) 774-1170  
 Admin: JESSICA CHRISTINE MARTY

<u>COURSES</u>	Delivery Method	Clock Hours
C10005 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C10008 - ADVANCED WA REAL ESTATE PRACTICES	Internet-based Instruction	30
C10230 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10006 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997 - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009 - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C9994 - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10135 - ETHICS IN REAL ESTATE	Internet-based Instruction	3
C10125 - LISTING AGREEMENTS	Internet-based Instruction	3
C10051 - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007 - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10214 - REAL ESTATE LAW	Internet-based Instruction	30
C10004 - REAL ESTATE MARKETING	Internet-based Instruction	3
C10213 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996 - RISK MANAGEMENT	Internet-based Instruction	3
C9993 - SHORT SALES	Internet-based Instruction	3
C10052 - SHORT SALES 2.0	Internet-based Instruction	9
C9995 - SITE DESIGN & PLANNING	Internet-based Instruction	3
C10026 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1756 LIGHT COMMUNICATIONS, LLC (01/20/2019)**  
 8513 NE HAZEL DELL AVE #101  
 VANCOUVER, WA 98665  
 (360) 574-7647  
 Admin: JULIA A. LOWDEN

<u>COURSES</u>	Delivery Method	Clock Hours
C10959 - THE OBSTACLE COURSE OF RENTAL PROPERTY	Live Lecture	150

**S1277 MASTER BUILDERS ASSN OF KING & SNOHOMISH (10/12/2019)**  
 335 116TH AVE SE  
 BELLEVUE, WA 98004  
 (425) 451-7920  
 Admin: AARON ADELSTEIN

<u>COURSES</u>	Delivery Method	Clock Hours
C10414 - COMPANY CULTURE	Live Lecture	3

C9561 - EXPLORING THE BENEFITS OF GREEN: ENERGY EFFICIENCY	Live Lecture	3
C9562 - EXPLORING THE BENEFITS OF GREEN: INDOOR AIR...	Live Lecture	3
C9563 - EXPLORING THE BENEFITS OF GREEN: MATERIALS...	Live Lecture	3
C9560 - EXPLORING THE BENEFITS OF GREEN: SITE & WATER	Live Lecture	3
C10592 - GREEN BUILDING STORIES OF SUCCESS	Live Lecture	3
C9564 - GREEN MARKETING-TURNING GREEN INTO GOLD	Live Lecture	3
C10874 - INTERNATIONAL BUYERS SEMINAR	Live Lecture	4
C9559 - THE BUILT GREEN SPECTRUM-WHY GO GREEN...	Live Lecture	3

**S1576 MASTERS REAL ESTATE SCHOOL (07/25/2020)**  
 16119 PACIFIC AVENUE  
 SPANAWAY, WA 98387  
 (253) 988-5076  
 Admin: MICHAEL C MCDUGALL

<u>COURSES</u>	Delivery Method	Clock Hours
C10205 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C10357 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1556 MCFERRAN UNIVERSITY (08/01/2019)**  
 3906 S 74TH STREET  
 TACOMA, WA 98409  
 (253) 284-3880  
 Admin: EDWARD M MCFERRAN

<u>COURSES</u>	Delivery Method	Clock Hours
C11116 - A PRACTICAL GUIDE TO PROPRIETORSHIPS, LLC, & CORPS	Live Lecture	3.5
C10936 - ADVANCED ISSUES IN COMPLETING 1031 EXCHANGES	Live Lecture	3.5
C10761 - ADVANCED SHORT SALE NEGOTIATIONS IN WASHINGTON	Live Lecture	4
C10911 - BASIC BANKRUPTCY FOR RE PROFESSIONALS	Live Lecture	3
C10760 - BASIC RE FORECLOSURE PROCESS IN WASHINGTON	Live Lecture	4
C10935 - BUILDING YOUR PRODUCTION TEAM 101	Live Lecture	3
C10074 - BUYER REPRESENTATION IN REAL ESTATE	Internet-based Instruction	6
C0033CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10187 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10170S - ETHICS, LICENSE LAW & YOU	Live Lecture	3
C10126 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C11088S - FRAUD, FORGERY, & FLIGHTS OF FANCY	Live Lecture	4
C10068 - HOUSES: BUY, FIX, SELL!	Internet-based Instruction	4
C10937 - HOW A 1031 EXCHANGE CAN BENEFIT YOU	Live Lecture	4
C10081 - IDENTITY THEFT: PROTECTING YOUR CLIENTS & YOUR BUS	Internet-based Instruction	4
C10171S - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C11157 - MAKING USE OF TITLE INSURANCE AS A TOOL	Live Lecture	3
C10167 - MORTGAGE FRAUD AND PREDATORY LENDING	Internet-based Instruction	7
C9802 - NAVIGATING RE CLOSING PROCESS AFTER CFPB	Live Lecture	3
C10524S - NEGOTIATING AND WRITING CONTRACTS	Live Lecture	4
C10227 - PROPERTY MANAGEMENT AND MANAGING RISK	Internet-based Instruction	6
C11523 - RE FORECLOSURE PROCESS IN WASHINGTON IN 2019	Live Lecture	3
C10015 - REAL ESTATE AND TAXES-WHAT EVERY AGENT SHOULD	Internet-based Instruction	6
C10118 - REAL ESTATE FINACE TODAY	Internet-based Instruction	6
C10127 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C11123 - RESIDENTIAL & SMALL COMMERCIAL LANDLORD/TENANT LAW	Live Lecture	3.5
C10168 - RISK MANAGEMENT	Internet-based Instruction	6
C10128 - SCAMS, SCOUNDRELS AND REAL ESTATE STINGS	Internet-based Instruction	6
C9956S - SLAYING REAL ESTATE MONSTERS	Live Lecture	4
C11432S - STRATEGIC PLANNING FOR REAL ESTATE BROKERS	Live Lecture	4
C10200 - THE TRUTH ABOUT MOLD	Internet-based Instruction	6

C9850S - TRANSACTION PROBLEM SOLVING	Live Lecture	4
C10082 - UNDERSTANDING CREDIT & IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10129 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	4
C10021 - VIRTUAL BROKERAGE: HOW TO DO IT	Internet-based Instruction	4
C10962 - WHEN DEATH COMES	Live Lecture	3

**S1452 MCKISSOCK, LLC (04/06/2019)**  
 218 LIBERTY STREET  
 PO BOX 1673  
 WARREN, PA 16365  
 (800) 328-2008  
 Admin: MICHELLE FRANCHI

<u>COURSES</u>	Delivery Method	Clock Hours
C10083 - A NEW LOOK AT CONTRACT LAW	Internet-based Instruction	3
C10102 - AFFRDBL HOUSING OPPTS FOR LOW-MOD INCOME BUYERS	Internet-based Instruction	4
C10203 - AGENCY LAW	Internet-based Instruction	4
C10103 - AMERICANS WITH DISABILITIES ACT	Correspondence	3
C10103 - AMERICANS WITH DISABILITIES ACT	Internet-based Instruction	3
C9544 - APPRAISING FHA TODAY	Internet-based Instruction	7
C9942 - COMMON MISTAKES EVERY AGENT SHOULD AVOID	Internet-based Instruction	3
C10182 - CROWD FUNDING IN REAL ESTATE	Internet-based Instruction	3
C0011CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Correspondence	3
C0011CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0012CORE1819 - CURRENT ISSUES IN WA COMMERCIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0013CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Correspondence	3
C0014CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0013CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9722 - DANGER IN PLAIN SIGHT: UNDERSTANDING LEAD PAINT...	Internet-based Instruction	3
C10084 - DEMYSTIFYING APPRAISALS	Internet-based Instruction	3
C11334 - DRAMA AND THE CODE OF ETHICS	Internet-based Instruction	3
C9982 - FAIR HOUSING	Correspondence	4
C9982 - FAIR HOUSING	Internet-based Instruction	4
C10729 - FINDING YOUR FOCUS: NICHE MARKETING IN REAL ESTATE	Correspondence	3
C10729 - FINDING YOUR FOCUS: NICHE MARKETING IN REAL ESTATE	Internet-based Instruction	3
C11539 - FOREIGN INVESTMENT IN U.S. REAL ESTATE	Internet-based Instruction	4
C9677 - FOREIGN INVESTMENT IN US REAL ESTATE	Internet-based Instruction	4
C9677 - FOREIGN INVESTMENT IN US REAL ESTATE	Correspondence	4
C10075 - GETTING STARTED WITH PROPERTY MANAGEMENT	Internet-based Instruction	6
C10339 - GIVE YOUR CLIENTS THE GREEN LIGHT	Internet-based Instruction	3
C10748 - GOING GREEN: ELEMENTS OF AN ECO-FRIENDLY HOME	Internet-based Instruction	3
C9558 - HOMEOWNER'S FLOOD INSURANCE-COASTAL REGION...	Internet-based Instruction	4
C11409 - HOW IS THE LEGALIZATION OF MARIJUANA AFFECTING RE	Internet-based Instruction	3
C11409 - HOW IS THE LEGALIZATION OF MARIJUANA AFFECTING RE	Correspondence	3
C10313 - HOW TECHNOLOGY CAN RUIN YOUR RE BUSINESS	Internet-based Instruction	3
C9897 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 1	Correspondence	3
C9897 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 1	Internet-based Instruction	3
C10085 - HOW TO WORK WITH REAL ESTATE INVESTORS-PART 2	Internet-based Instruction	3
C9870 - KNOW THE CODE: YOUR GUIDE TO THE CODE OF ETHICS	Internet-based Instruction	3
C9870 - KNOW THE CODE: YOUR GUIDE TO THE CODE OF ETHICS	Correspondence	3
C10340 - LAND AND SITE VALUATION	Internet-based Instruction	7
C10260 - LEAD ALERT: A GUIDE FOR PROPERTY MANAGERS	Internet-based Instruction	3
C9660 - LIENS, TAXES, AND FORECLOSURES	Internet-based Instruction	3
C9660 - LIENS, TAXES, AND FORECLOSURES	Correspondence	3
C10183 - MILLENNIALS ARE CHANGING REAL ESTATE	Correspondence	4
C10183 - MILLENNIALS ARE CHANGING REAL ESTATE	Internet-based Instruction	4

C9943 - MORTGAGES, LOANS, & LAWS-HOW THEY HELP YOUR CLIENT	Internet-based Instruction	3
C9507 - NAVIGATING A HOT SELLERS' MARKET	Internet-based Instruction	4
C9507 - NAVIGATING A HOT SELLERS' MARKET	Correspondence	4
C11458 - NAVIGATING A HOT SELLERS' MARKET	Internet-based Instruction	4
C9896 - NICHE MARKETING: NARROW YOUR FOCUS	Internet-based Instruction	3
C9896 - NICHE MARKETING: NARROW YOUR FOCUS	Correspondence	3
C11333 - ONLINE CORRESPONDENCE: DRAMA/CODE OF ETHICS	Internet-based Instruction	3
C11333 - ONLINE CORRESPONDENCE: DRAMA/CODE OF ETHICS	Correspondence	3
C11355 - ONLINE CORRESPONDENCE: LISTING AGREEMENTS	Correspondence	3
C11355 - ONLINE CORRESPONDENCE: LISTING AGREEMENTS	Internet-based Instruction	3
C9895 - PREPARING A LISTING AGREEMENT: AN IN-DEPTH LOOK	Internet-based Instruction	4
C10104 - PROPERTY MANAGEMENT - THE NEXT GENERATION	Internet-based Instruction	3
C10178 - PROPERTY MANAGEMENT PRIMER	Internet-based Instruction	3
C10730 - RE SAFETY: PROTECT YOURSELF AND YOUR CLIENTS	Internet-based Instruction	3
C9894 - RE SAFETY: PROTECT YOURSELF DURING A SHOWING	Internet-based Instruction	3
C9894 - RE SAFETY: PROTECT YOURSELF DURING A SHOWING	Correspondence	3
C9632 - REAL ESTATE INVESTING: BEYOND THE BASICS	Internet-based Instruction	4
C11526 - REAL ESTATE INVESTING: BEYOND THE BASICS	Correspondence	4
C10442 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10376 - REAL ESTATE SAFETY	Correspondence	3
C9506 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C11460 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C9721 - SIMPLE QUESTIONS, BIG CONSEQUENCES: HOW TO AVOID..	Internet-based Instruction	3
C10184 - SOCIAL MEDIA MARKETING	Internet-based Instruction	3
C10087 - TECHNOLOGY, RELATIONSHIPS, & THE DIGITAL CONSUMER	Internet-based Instruction	4
C10999 - THE DOCTOR IS IN: DIAGNOSING YOUR RISK MGMT	Internet-based Instruction	3
C11461 - THE END OF THE PAPER TRAIL:HOW TO CONDUCT PAPERLES	Internet-based Instruction	3
C9505 - THE END OF THE PAPER TRAIL...	Correspondence	3
C9505 - THE END OF THE PAPER TRAIL...	Internet-based Instruction	3
C9720 - THE INS AND OUTS OF PROPERTY MANAGEMENT	Internet-based Instruction	3
C10570 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Correspondence	4
C10088 - THE NEW FHA HANDBOOK FOR RE PROFESSIONALS	Internet-based Instruction	4
C9893 - THE NUTS AND BOLTS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	4
C9780 - THE POWER OF EXCHANGE: DISCOVER THE VALUE OF 1031.	Internet-based Instruction	3
C11158 - THE ROADMAP TO BUILDING A MODERN RE COMPANY	Internet-based Instruction	3
C10819 - THE SECRETS OF RESIDENTIAL INVESTING	Internet-based Instruction	4
C9931 - TILA-RESPA INTEGRATED DISCLOSURE RULE	Internet-based Instruction	3
C10992 - TOP POLICY ISSUES FACING BROKERAGE TODAY	Internet-based Instruction	3
C10288 - UNCOVERING THE FACTS ABOUT MORTGAGE FINANCING	Internet-based Instruction	3
C10259 - URBANIZATION AND THE 18-HOUR CITY	Internet-based Instruction	3
C10179 - USING RETIREMENT ASSETS TO PURCHASE REAL ESTATE	Internet-based Instruction	3
C11144 - VIDEO IS THE BOMB	Internet-based Instruction	3
C11435 - WASHINGTON REAL ESTATE PRACTICES V2.0	Internet-based Instruction	60
C10065 - WHAT RE PROFESSIONALS NEED TO KNOW ABOUT FHA	Correspondence	4
C10065 - WHAT RE PROFESSIONALS NEED TO KNOW ABOUT FHA	Internet-based Instruction	4
C10569 - WILDFIRE RISK IN REAL ESTATE	Internet-based Instruction	3

**S1762 MOUNT RAINIER REAL ESTATE SCHOOL****(11/21/2019)**

608 S WASHINGTON

TACOMA, WA 98405

(253) 312-9911

Admin: STEVEN LEE WEINMAN

COURSES

	Delivery Method	Clock Hours
C10335 - 1031 TAX DEFERRED EXCHANGES	Live Lecture	3
C10337 - EFFECTIVE TENANT SCREENING	Live Lecture	3.5



C10336 - FAIR HOUSING IN RENTAL MANAGEMENT	Live Lecture	3
C10338 - PREPARING TO RENT & AGENT SAFETY	Live Lecture	3.5
C10334 - PROPERTY MAINTENANCE	Live Lecture	3
C10331 - RENTAL BUSINESS OPERATIONS	Live Lecture	3.5
C10330 - RENTAL INSPECTIONS	Live Lecture	3.5
C10333 - THE MOVE OUT PROCESS	Live Lecture	4
C10332 - THE RENTAL AGREEMENT	Live Lecture	3.5

**S1832 MVRG TRAINING CENTER (10/15/2020)**  
 24230 N HWY 101 B  
 HOODSPORT, WA 98548  
 (360) 877-2527  
 Admin: CHERYL MCDERMOTT

<u>COURSES</u>	Delivery Method	Clock Hours
C11473 - WASHINGTON REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11472 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1790 MYCE ACADEMY (03/04/2020)**  
 11445 E VIA LINDA 2-324  
 SCOTTSDALE, AZ 85259  
 (480) 339-1852  
 Admin: RICHARD FLANAGAN/TERRY IANNETA

<u>COURSES</u>	Delivery Method	Clock Hours
C10342 - DELIVERING THE ULTIMATE LISTING PRESENTATION	Live Lecture	3
C10341 - FHA & VA LOANS	Live Lecture	3
C10346 - GOING FORWARD WITH DODD-FRANK AND THE CFPB	Live Lecture	3
C10344 - PLANNING FOR AGENT SUCCESS	Live Lecture	3
C10343 - STRATEGIC FINANCING	Live Lecture	3
C10345 - UNDERSTANDING FICO & MANAGING CREDIT	Live Lecture	3

**S1358 NBI, INC. (09/15/2019)**  
 1218 MCCANN DR ALTOONA  
 PO BOX 3067  
 EAU CLAIRE, WI 54720  
 (715) 835-8525  
 Admin: ELIZABETH C. ZENNER

<u>COURSES</u>	Delivery Method	Clock Hours
C10842 - ADVANCED REAL ESTATE TRANSACTIONS	Live Lecture	7
C10472 - BOOT CAMP: FORECLOSURE AND LOAN WORKOUT	Live Lecture	7
C10548 - BOUNDARY ISSUES AND EASEMENT LAW	Live Lecture	7
C10290 - BOUNDARY LAW FROM START TO FINISH	Live Lecture	7
C10408 - COMERCIAL REAL ESTATE A TO Z (SEMINAR)	Live Lecture	7
C9899 - CURING THE TOP COMMERCIAL RE TITLE DEFECTS	Live Lecture	7
C9713 - HANDLING REAL ESTATE TRANSACTIONS FROM START...	Live Lecture	7
C9900 - LAND USE LAW-CURRENT ISSUES IN SUBDIVISION...	Live Lecture	7
C9731 - LEGAL DESCRIPTIONS, TITLE INSURANCE & SURVEYS...	Live Lecture	7
C10445 - NEGOTIATING CONTRACTS ON TRIBAL LANDS	Live Lecture	7
C9619 - RESOLVING COMMERCIAL LEASE DISPUTES	Live Lecture	7
C10562 - SURVEYS, PLATS, HISTORICAL RECORDS, ETC.	Live Lecture	14
C10550 - TITLE LAW IN WASHINGTON	Live Lecture	7
C9877 - TITLE WORKSHOP FROM EXAMINATION TO COMMITMENT	Live Lecture	7
C9781 - TOP RESPA, TILA AND HMDA OVERSIGHTS	Live Lecture	7
C10238 - TROUBLESHOOTING CONSTRUCTION PROJECT LEGAL ISSUES	Live Lecture	7
C9898 - WASHINGTON FORECLOSURES AND WORKOUTS	Live Lecture	7

**S1687 NEW STAR REAL ESTATE SCHOOL (12/20/2019)**  
 12402 SE 38TH ST 206  
 BELLEVUE, WA 98006  
 (425) 248-4999  
 Admin: KEUN RYU

<u>COURSES</u>	Delivery Method	Clock Hours
C11124 - REAL ESTATE FUNDAMENTALS	Live Lecture	60
C11125 - REAL ESTATE PRACTICES	Live Lecture	30

**S1736 NORTHWEST ACADEMY OF REAL ESTATE (07/19/2020)**  
 3540 SW 98TH STREET  
 SEATTLE, WA 98126  
 (206) 919-5191  
 Admin: DONALD L FILLIUS

<u>COURSES</u>	Delivery Method	Clock Hours
C10545 - TOOLS OF THE TRADE I: THE STATEWIDE P&S AGREEMENT	Live Lecture	4
C10546 - TOOLS OF THE TRADE II: THE ADDENDA	Live Lecture	4
C11005 - TOOLS OF THE TRADE III: LISTING AGRMNTS IN DEPTH	Live Lecture	4

**S1820 NORTHWEST CHAPTER REALTORS LAND (01/03/2020)**  
 3811 CRATER LAKE HWY B  
 MEDFORD, OR 97504  
 (541) 944-8821  
 Admin: GARRETT ZOLLER

<u>COURSES</u>	Delivery Method	Clock Hours
C11316 - AGRICULTURAL LAND BROKERAGE	Live Lecture	16
C11214 - MAPPING AND TECHNOLOGY	Live Lecture	16

**S1666 NORTHWEST FAIR HOUSING ALLIANCE (01/24/2019)**  
 35 W MAIN SUITE 250  
 SPOKANE, WA 99201  
 (509) 325-2665  
 Admin: MARLEY J HOCHENDONER

<u>COURSES</u>	Delivery Method	Clock Hours
C10274 - FAIR HOUSING COMPLIANCE & REO MANAGEMENT	Live Lecture	3
C10671 - FAIR HOUSING FOR REAL ESTATE PROFESSIONALS	Live Lecture	3
C10360 - FAIR LENDING FOR RE PROFESSIONALS	Live Lecture	3

**S1080 NORTHWEST SCHOOL OF REAL ESTATE (12/06/2020)**  
 622 S 320TH ST, STE A  
 FEDERAL WAY, WA 98003  
 (253) 859-7440  
 Admin: PAUL FRINK/MELANIE WEIDENBACH

<u>COURSES</u>	Delivery Method	Clock Hours
C10516 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10611 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture	30
C9581 - AGENCY RELATIONSHIPS	Live Lecture	3.5
C10041 - ASIA PACIFIC & INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C9924 - AT HOME WITH DIVERSITY	Live Lecture	7
C9541 - AVOID THE 20 BIGGEST MISTAKES AGENTS MAKE	Live Lecture	3
C11452 - BUSINESS PLANNING WORKSHOP	Live Lecture	8
C10073 - BUYER REPRESENTATION	Internet-based Instruction	6

C9747 - BUYER REPRESENTATION	Correspondence	4
C10593 - CAPTURING CLIENTS IN AN EBUSINESS ENVIRONMENT	Live Lecture	3.5
C9633 - CAPTURING TODAY'S CONSUMERS	Live Lecture	4
C9878 - COMMERCIAL AND INVESTMENT RE TOOLS OF THE TRADE	Correspondence	6
C9909 - DECISIONS, DECISIONS	Live Lecture	3
C9974 - DECODING MARKETING SOURCE CODES	Live Lecture	3
C11506 - DISC AND REAL ESTATE 1 & 2	Live Lecture	6
C9973 - DISSECTING THE CONTINGENCY	Live Lecture	3
C10878 - DISSECTING THE LISTING AGREEMENT	Live Lecture	3
C10884 - DISSECTING THE PURCHASE AND SALE AGREEMENT	Live Lecture	3
C9540 - ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	Internet-based Instruction	6
C10086 - ETHICS IN REAL ESTATE	Live Lecture	3
C10264 - EVERYDAY ETHICS IN REAL ESTATE	Internet-based Instruction	6
C10265 - FAIR HOUSING	Internet-based Instruction	6
C9925 - GLOBAL REAL ESTATE LOCAL MARKETS	Live Lecture	7
C9926 - GLOBAL REAL ESTATE TRANSACTION TOOLS	Live Lecture	7
C11474 - HOSTING THE PERFECT OPEN HOUSE	Live Lecture	3
C10121 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C10153 - IDENTITY THEFT: PROTECTING YOUR CLIENTS	Internet-based Instruction	4
C9873 - INFLUENCING THE OUTCOME	Live Lecture	3.5
C9539 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C10594 - LAUNCHING YOUR REAL ESTATE CAREER	Live Lecture	3.5
C9871 - MORTGAGE FRAUD AND PREDATORY LENDING	Internet-based Instruction	6
C9872 - MORTGAGE FRAUD AND PREDATORY LENDING-4 HRS	Live Lecture & Correspondence	4
C9975 - POWERFUL PROGRAMS	Live Lecture	3
C10428 - PROPERTY MANAGEMENT	Internet-based Instruction	6
C10263 - PROSPECTING FOR RESULTS	Live Lecture	5
C10641 - PURCHASE AND SALE AGREEMENTS	Live Lecture	7.5
C10222 - REAL ESTATE AND TAXES	Internet-based Instruction	6
C10066 - REAL ESTATE FINANCE AND TAX ISSUES	Internet-based Instruction	12
C10028 - REAL ESTATE FINANCE TODAY	Internet-based Instruction	6
C9767 - REAL ESTATE FINANCE TODAY	Live Lecture & Correspondence	4
C9634 - RESIDENTIAL LISTING AGREEMENTS	Live Lecture	7.5
C9538 - RISK MANAGEMENT	Internet-based Instruction	6
C10101 - SALES ASSOCIATE BUSINESS PLANNING	Live Lecture	3.5
C10134 - SCAMS, SCOUNDRELS, AND REAL ESTATE STINGS	Internet-based Instruction	6
C10642 - STRATEGIC NEGOTIATION SKILLS	Live Lecture	3
C10042 - THE AMERICAS AND INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C9746 - THE OPEN HOUSE	Live Lecture	3
C10122 - UNDERSTANDING 1031 TAX FREE EXCHANGES	Internet-based Instruction	6
C10518 - UNDERSTANDING CREDIT AND IMPROVING CREDIT SCORES	Internet-based Instruction	3
C10266 - UNDERSTANDING TODAY'S INVESTORS	Internet-based Instruction	6
C10542 - WA ADVANCED RE PRACTICES	Live Lecture	30
C9629 - WA REAL ESTATE LAW	Internet-based Instruction	30
C9549 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1586 NWMLS REAL ESTATE SCHOOL****(06/07/2020)**

11430 NE 120TH STREET

KIRKLAND, WA 98034

(425) 820-9200

Admin: JUSTIN DAVID HAAG

COURSES

	Delivery Method	Clock Hours
C11273 - ARBITRATION/DISCIPLINE TRAINING SEMINAR	Live Lecture	3
C10012 - CMA 1 BASIC	Live Lecture	3
C10013 - CMA II STRATEGIES & STATISTICS	Live Lecture	3
C9808 - FORMS AND LEGAL UPDATE - 2015	Live Lecture	3.5

C10423 - MATRIX I: ESSENTIALS	Live Lecture & Internet-based	3
C10424 - MATRIX II: SETTINGS & SEARCH STRATEGIES	Live Lecture	3
C11317 - MATRIX LISTING INPUT	Live Lecture & Internet-based	3
C11270 - NWMLS EXPOSED	Live Lecture	5.5
C10694 - NWMLS FORMS REVIEW AND UPDATE	Live Lecture	3.5
C9699 - REALIST: PROPERTY RECORDS	Live Lecture	3
C10207 - TRANSACTION DESK 104	Live Lecture	3.5
C10044 - TRANSACTION DESK I: BASIC	Live Lecture	3
C10045 - TRANSACTION DESK II: ADVANCED	Live Lecture	3
C10046 - TRANSACTION DESK III: SUPER USER FEATURES	Live Lecture	3

**S1417 OLD REPUBLIC SCHOOL OF REAL ESTATE (03/18/2020)**

19020 33RD AVE W SUITE 360  
LYNNWOOD, WA 98036  
(425) 776-1970  
Admin: KATHERINE M KURISU/ANGELA AMY MOTLEY

<u>COURSES</u>	Delivery Method	Clock Hours
C11012 - BOOK OF BUSINESS	Live Lecture	3
C11001 - CLOSING DELAYS AND TITLE RED FLAGS	Live Lecture	3
C9892 - EXPLORING ESCROW	Live Lecture	3
C11068 - GENERATIONAL SELLING	Live Lecture	3
C10991 - GEOGRAPHIC AREA PROSPECTING	Live Lecture	3
C10978 - IRC § 1031 TAX-DEFERRED EXCHANGES	Live Lecture	3.5
C9760 - NAVIGATING A TITLE REPORT	Live Lecture	3
C11368 - ONE AMAZING DAY WITH ESCROW	Live Lecture	3
C10877 - RE CLOSINGS WITH FOREIGN BUYERS AND SELLERS	Live Lecture	3
C11280 - SHAMS, SCAMS, & CHARADES	Live Lecture	3
C10486 - TAKE A WALK ON THE "TITLE SIDE"	Live Lecture	4
C11402 - THE BRAND, THE MYTH, THE LEGEND	Live Lecture	3
C10990 - USING SOCIAL MEDIA IN RE, PART 1: FACEBOOK	Live Lecture	3
C11211 - USING SOCIAL MEDIA IN REAL ESTATE, PT 2: INSTAGRAM	Live Lecture	3

**S1066 ONCOURSE LEARNING REAL ESTATE (09/01/2020)**

20225 WATER TOWER BLVD,  
BROOKFIELD, WI 53045  
(800) 532-7649  
Admin: NICOLE L ANDLER/BRIDGET MANGAN

<u>COURSES</u>	Delivery Method	Clock Hours
C11062 - ADA AND FAIR HOUSING	Internet-based Instruction	3
C10509 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10304 - ANTI-DISCRIMINATION LAWS	Internet-based Instruction	4
C11061 - BASIC REAL ESTATE FINANCE	Internet-based Instruction	6
C10449 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10498 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C11354 - CONCEPTS IN APPRAISING GREEN RESIDENTIAL BUILDINGS	Internet-based Instruction	3
C11071 - COST APPROACH OVERVIEW	Internet-based Instruction	6
C0025CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11470 - ETHICS -DISCLOSURE AND COOPERATION	Internet-based Instruction	4
C10456 - ETHICS IN REAL ESTATE	Internet-based Instruction	4
C9949 - ETHICS IN REAL ESTATE: THE NAR CODE	Internet-based Instruction	3
C9949 - ETHICS IN REAL ESTATE: THE NAR CODE	Correspondence	3
C11469 - ETHICS-PRICING, OFFERS, AND ADVERTISING	Internet-based Instruction	4
C9550 - FINANCING RESIDENTIAL REAL ESTATE	Internet-based Instruction	8
C10453 - GREEN HOMES SALES	Internet-based Instruction	3
C9998 - HOME INSPECTION IN REAL ESTATE PRACTICE	Internet-based Instruction	3

C11074 - INCOME CAPITALIZATION OVERVIEW	Internet-based Instruction	6
C10452 - LEGAL TOPICS IN REAL ESTATE	Internet-based Instruction	4
C10455 - LISTING & SELLING HUD HOMES	Internet-based Instruction	4
C10590 - LOGISTICS OF MANAGING A BROKERAGE	Internet-based Instruction	4
C11075 - METHODS OF RESIDENTIAL FINANCE	Internet-based Instruction	6
C10476 - MINIMIZING RISK WITH EFFECTIVE PRACTICES	Internet-based Instruction	4
C10307 - PEOPLE MANAGEMENT IN REAL ESTATE	Internet-based Instruction	4
C11077 - PREQUALIFYING YOUR BUYER IN TODAY'S MARKET	Internet-based Instruction	3
C11060 - PRICING PROPERTY TO SELL	Internet-based Instruction	6
C9999 - PRINCIPLES OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10306 - PROFESSIONAL PROPERTY MANAGEMENT	Internet-based Instruction	4
C9551 - PROPERTY PRICING AND RESIDENTIAL REAL ESTATE	Correspondence	6
C9551 - PROPERTY PRICING AND RESIDENTIAL REAL ESTATE	Internet-based Instruction	6
C10173 - QUALIFYING THE BUYER UNDER NEW REGULATIONS	Internet-based Instruction	3
C11058 - REAL ESTATE IN OFFICE MANAGEMENT	Internet-based Instruction	6
C11059 - REAL ESTATE MATH	Internet-based Instruction	3
C10530 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C11076 - SALES COMPARISON APPROACH	Internet-based Instruction	6
C10495 - SHORT SALES	Internet-based Instruction	3
C11057 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C10474 - STARTING A SUCCESSFUL BROKERAGE	Internet-based Instruction	6
C11073 - TAX ADVANTAGES OF HOME OWNERSHIP	Internet-based Instruction	6
C11072 - TAX FREE EXCHANGES	Internet-based Instruction	3
C10305 - TAX IMPLICATIONS OF HOME SALES	Internet-based Instruction	6
C11070 - TECHNOLOGY TRENDS IN REAL ESTATE	Internet-based Instruction	3
C9548 - UNDERSTANDING 1031 TAX-FREE EXCHANGES	Correspondence	4
C10158 - WASHINGTON ADVANCED PRACTICES	Internet-based Instruction	30
C10189 - WASHINGTON REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10188 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30

**S1773 ONLINEED INC****(07/11/2020)**

7405 SW BEVELAND RD  
 PORTLAND, OR 97223  
 (503) 670-9278  
 Admin: N JEFFREY SORG

COURSES

	Delivery Method	Clock Hours
C11349 - ADVANCED CONTRACT LAW	Internet-based Instruction	4
C10303 - ADVANCED PRACTICES	Internet-based Instruction	30
C11348 - BUYER AGENCY	Internet-based Instruction	4
C0029CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11347 - ENVIRONMENTAL ISSUES 1	Internet-based Instruction	3
C11344 - ENVIRONMENTAL ISSUES 2	Internet-based Instruction	3
C11346 - ETHICS	Internet-based Instruction	3
C11342 - FAIR HOUSING	Internet-based Instruction	3
C10311 - REAL ESTATE LAW	Internet-based Instruction	30
C11343 - RESIDENTIAL PROPERTY INSPECTION	Internet-based Instruction	3
C11345 - RISK MANAGEMENT	Internet-based Instruction	4
C10308S - THE POWER OF STAGING (8 HOUR)	Internet-based Instruction	8
C10070 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10071 - WA REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1733 PACIFIC CASCADE PROPERTIES****(03/12/2020)**

6430 TACOMA MALL BLVD #2  
 TACOMA, WA 98409  
 (253) 988-7691  
 Admin: SHERI L MOTT

COURSES

C10270 - SUCCESSFULLY SELLING HUD HOMES

Delivery Method  
Live LectureClock Hours  
3**S1471 PACIFIC NORTHWEST TITLE SCHOOL OF REAL****(10/14/2020)**2021 NW MYHRE ROAD #300  
SILVERDALE, WA 98383  
(360) 692-4141  
Admin: ANDREA GOFORTHCOURSESC9981 - EASEMENTS & TITLE OFFICERS, A COMPLICATED ...  
C9845 - FROM START TO FINISH-A TITLE/ESCROW REVIEW  
C9816 - NO GOOD DEED/ESCROW TO THE RESCUE  
C10515 - QUARTER QUARTER NITTY GRITTY  
C9736 - THE SEARCH AND THE COMMITMENTDelivery Method  
Live Lecture  
Live Lecture  
Live Lecture  
Live Lecture  
Live LectureClock Hours  
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3**S1805 PAUL ROGERS REAL ESTATE EDUCATION CO****(02/24/2021)**1000 HARBORVIEW LANE  
EVERETT, WA 98203  
(425) 422-5870  
Admin: PAUL J ROGERSCOURSES

C10811 - THE FHA/HUD 203K

Delivery Method  
Live LectureClock Hours  
3**S1793 PDH ACADEMY LLC****(05/09/2020)****N16W23217 STONE RIDGE DR**  
WAUKESHA, WI 53188  
(888) 564-9098  
Admin: STEVEN PREINSCOURSESC10435 - AGENT SAFETY  
C10435 - AGENT SAFETY  
C10439 - ANALYZING FINANCIAL ASPECTS FOR MANAGING BROKERS  
C10439 - ANALYZING FINANCIAL ASPECTS FOR MANAGING BROKERS  
C10432 - DOUBLE TROUBLE: ANTITRUST AND MISREPRESENTATION  
C10432 - DOUBLE TROUBLE: ANTITRUST AND MISREPRESENTATION  
C10438 - ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE  
C10438 - ESTABLISH & MAINTAIN A SUCCESSFUL BROKERAGE  
C10431 - FAIR HOUSING MADE EASY  
C10431 - FAIR HOUSING MADE EASY  
C10434 - GREEN HOUSING ESSENTIALS  
C10436 - REAL ESTATE ETHICS  
C10436 - REAL ESTATE ETHICS  
C10433 - REAL ESTATE FINANCE  
C10433 - REAL ESTATE FINANCE  
C10437 - REAL ESTATE PRICING  
C10437 - REAL ESTATE PRICINGDelivery Method  
Internet-based Instruction  
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4**S1595 PILLAR TO POST CONTINUING EDUCATION****(07/18/2020)**1001 COOPER PT RD SW  
SUITE 140 #326  
OLYMPIA, WA 98502  
(360) 753-5025  
Admin: BRENDAN LLOYD MARCHANTCOURSES

C9642 - BASICS OF MAJOR SYSTEMS: FURNACE, A/C &amp; ELECTRICAL

Delivery Method  
Live LectureClock Hours  
3.5

C11312 - GROW HOUSES, DAMP BASEMENTS, & THE UN-SICK HOUSE	Live Lecture	3
C11310 - HOW OLD IS THIS HOUSE? PROBLEMS IN OLD/NEW HOMES	Live Lecture	3
C10410 - SEPTIC TANKS, WELLS & STRUCTURAL DEFECTS	Live Lecture	3
C11259 - SPOTLIGHT ON DECKS, RADON, & CARBON MONOXIDE	Live Lecture	3
C11258 - SPOTLIGHT ON GOING GREEN, ASPHALT SHINGLES, & RENO	Live Lecture	3
C11260 - SPOTLIGHT ON TERMITES & FIREPLACES	Live Lecture	3
C11118 - THE EFFICIENT HOME PART 1	Live Lecture	3
C11117 - THE EFFICIENT HOME PART 2	Live Lecture	3

**S1167 PORTERWORKS (04/13/2019)**  
 19126 SOUNDVIEW DRIVE NW  
 STANWOOD, WA 98292  
 (888) 391-9966  
 Admin: DAVID S PORTER

<u>COURSES</u>	Delivery Method	Clock Hours
C10753 - ANATOMY OF A DEEP-GREEN HOME	Live Lecture & Internet-based	3
C9552 - BLUEPRINT FOR A SMOOTH TRANSACTION	Live Lecture	3
C10820 - BLUEPRINT FOR SUCCESSFULLY SELLING NEW HOMES	Live Lecture	12
C9608 - BUILDING, MARKETING, APPRAISING & FINANCING GREEN.	Live Lecture	4.5
C9777 - GREEN REAL ESTATE SPECIALIST	Live Lecture & Internet-based	15
C9766 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C9602 - IRRESISTIBLE RE MARKETING (& SELLING) IDEAS	Live Lecture	3
C10094 - MAINSTREAMING THE MULTICULTURAL MARKET	Live Lecture	4
C11205 - MORTGAGE MATTERS	Live Lecture	3
C11360 - THE FUTURE OF HOUSING: DOING MORE WITH LESS	Live Lecture	3

**S1758 PREFERRED SYSTEMS INC (12/16/2019)**  
 1314 W 6TH STREET  
 ERIE, PA 16505  
 (814) 456-0406  
 Admin: MICHAEL CHEVALIER

<u>COURSES</u>	Delivery Method	Clock Hours
C11252 - DEAF CULTURE & BASIC ASL FOR REAL ESTATE AGENTS	Live Lecture	3
C11156 - GOING GREEN WHEN IT COMES TO HOME ENERGY OPTIONS	Live Lecture	3
C10755 - GOING GREEN: FOR REAL ESTATE AGENTS	Live Lecture	3
C9799 - INSPECTING HEATING SYSTEMS: FOR REAL ESTATE AGENTS	Live Lecture	3
C9784 - INSPECTING THE PERIPHERALS...	Live Lecture	3
C9785 - KITCHEN AND BATH APPLIANCES...	Live Lecture	3
C10738 - MANAGING THE HOME INSPECTION	Live Lecture	3
C10756 - RADON AND THE REAL ESTATE TRANSACTION	Live Lecture	3
C11479 - SELLING THE SUN	Internet-based Instruction	3
C10754 - THE 10 MOST COMMON HOME DEFECTS: FOR RE AGENTS	Live Lecture	3
C11155 - UNDERSTANDING LEAD/MOLD TESTS: WHAT RE AGENTS	Live Lecture	3
C11480 - VA LOAN CERTIFIED	Internet-based Instruction	4

**S1713 PRESTIGE ESCROW LLC (12/17/2019)**  
 11611 AIRPORT ROAD SUITE  
 EVERETT, WA 98204  
 (425) 745-1952  
 Admin: JENNIFER N POST

<u>COURSES</u>	Delivery Method	Clock Hours
C11046 - REAL ESTATE MATH 101	Live Lecture	3
C11029 - THE ESCROW X-FILES	Live Lecture	3

**S1353 PROFESSIONAL DIRECTION INC**  
 13148 HOLMES PT DR NE  
 KIRKLAND, WA 98034  
 (425) 821-8585  
 Admin: NATALIE DANIELSON

**(04/15/2019)**

COURSES

	Delivery Method	Clock Hours
C9882 - ADVANCED WA REAL ESTATE PRACTICES	Live Lecture & Correspondence	30
C10673 - ADVANCED WASHINGTON REAL ESTATE LAW	Live Lecture & Correspondence	30
C9841 - AGENT SURVIVAL	Live Lecture & Correspondence	3
C10609 - ARE YOU A SECRET AGENT?	Live Lecture & Correspondence	3
C11264 - ASK FOR TESTIMONIALS: BUILD YOUR ONLINE CRED...	Live Lecture	3
C9666 - BEWARE OF LOSER LOANS	Live Lecture & Correspondence	3
C10029 - BLOGGING BASICS	Live Lecture & Correspondence	3
C11410 - BODY LANGUAGE STRATEGY FOR REAL ESTATE	Live Lecture	3
C10888 - BOOST YOUR BUSINESS	Live Lecture & Correspondence	3
C10759 - BROKER MANAGEMENT COURSE FOR MANAGING BROKERS	Live Lecture & Correspondence	30
C10690 - BUSINESS MANAGEMENT	Correspondence	30
C9630 - CHOOSE TO REVERSE	Live Lecture	3
C9958 - CHOOSE YOUR BUSINESS	Live Lecture & Correspondence	3
C9791 - CLOSING CHALLENGES	Live Lecture & Correspondence	3
C10030 - CONSUMER RIGHTS	Live Lecture & Correspondence	5
C9730 - CONVEYING CONDOS	Live Lecture	3
C11424 - CREATIVE LISTING VIDEOS	Live Lecture	3
C9665 - CREDIT REPORTS: PERSONAL AND CONFIDENTIAL	Live Lecture & Correspondence	3
C0020CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C10031 - DANGEROUS DOZEN	Live Lecture & Correspondence	5
C10321 - DANGERS OF OVERPRICING	Live Lecture & Correspondence	3
C10887 - DISSECTING THE SELF DIRECTED IRA	Live Lecture	3
C11222 - DOUBLE YOUR BUSINESS & STILL HAVE A LIFE	Live Lecture	3
C9876 - EARNEST MONEY AND ESCROW	Live Lecture & Correspondence	5
C10324 - ESCROW ESSENTIALS	Live Lecture & Correspondence	3
C10143 - FAIR HOUSING	Live Lecture & Correspondence	7.5
C10918 - FEARLESSLY PROSPECTING YOUR SPHERE	Live Lecture	3
C9834 - FINANCING FIRST TIME BUYERS	Live Lecture	5
C9726 - GET CONNECTED ON THE INTERNET	Live Lecture & Correspondence	3
C10032 - GET YOUR FACE ON FACEBOOK	Live Lecture & Correspondence	3
C9757 - GLASS, SHAPE, & COLOR	Live Lecture	3
C11265 - HOW TO BUILD RAPID TRUST TO GAIN A CLIENT	Live Lecture	3
C10572 - IMAGINING THE FUTURE	Live Lecture & Correspondence	3
C9663 - INSTRUCTOR DEVELOPMENT WORKSHOP	Live Lecture	15
C11223 - JUST PRESS..."RECORD"	Live Lecture	3
C9662 - KEEP YOUR LICENSE	Live Lecture & Correspondence	7.5
C10323 - KEY TO BUYERS	Live Lecture & Correspondence	7.5
C11200 - LIGHTS...CAMERA...ACTION!	Live Lecture	3
C10144 - LISTINGS THAT SELL	Live Lecture & Correspondence	7.5
C9840 - LOOK UP! LEARN ABOUT ARCHITECTURE	Live Lecture	3
C112155 - MAKE MONEY USING MORTGAGES TO SOLVE COMMON PROBLEM	Live Lecture	3
C10320 - MAKING THE PHONE RING WITH REFERRALS	Live Lecture & Correspondence	3
C10610 - MARKETING WITHOUT MONEY	Live Lecture & Correspondence	3
C10420 - MENU OF MORTGAGES	Live Lecture	3
C9577 - MOLDS IN A HOME	Live Lecture	3
C10575 - MORTGAGE MAZE	Live Lecture	3
C10573 - PAY ATTENTION TO CUSTOMERS	Live Lecture	3
C9839 - QUALIFYING FOR A MORTGAGE	Live Lecture & Correspondence	3



C11224 - RE GUIDE TO THE HOME EQUITY CONVERSION MORTGAGE	Live Lecture	3
C10017 - REACH OUT AND TAKE THIS ARM	Live Lecture	3
C10016 - READING AND UNDERSTANDING PRELIMINARY TITLE	Live Lecture	3
C10844 - REAL ESTATE GUIDE TO REVERSE MORTGAGE	Live Lecture	3
C11425 - REAL ESTATE SAFETY & SECURITY	Live Lecture	3
C9667 - REAL ESTATE SCAMS AND FRAUD	Live Lecture & Correspondence	3
C10036 - RECHARGE YOUR REAL ESTATE BUSINESS	Live Lecture & Correspondence	7.5
C10018 - RED HOT ISSUES IN REAL ESTATE	Live Lecture & Correspondence	3
C10322 - RENTAL RIGHTS	Live Lecture & Correspondence	3
C10033 - RESIDENTIAL RENTAL REALITY	Live Lecture & Correspondence	5
C10037 - SERVING SENIORS	Live Lecture	3
C9790 - SHORT SALE FLOPPING AND FRAUD	Live Lecture & Correspondence	3
C9838 - SIGNING LISTING AGREEMENTS	Live Lecture & Correspondence	5
C10318 - SIX SKILLS FOR SUCCESS	Live Lecture	3
C0045CORE1819 - THE LEGAL EDGE	Live Lecture & Correspondence	7.5
C10574 - TIME MANAGEMENT	Live Lecture & Correspondence	3
C9837 - TODAY'S RATES	Live Lecture	3
C9983 - TURNING MARSHES INTO MONEY	Live Lecture	3
C10421 - TWENTY QUESTIONS ON LINKEDIN	Live Lecture & Correspondence	3
C10422 - TWENTY QUESTIONS ON TWITTER	Live Lecture & Correspondence	3
C9765 - WA REAL ESTATE LAW	Live Lecture & Correspondence	30
C9727 - WATCH WHAT YOU SAY	Live Lecture & Correspondence	3
C10034 - WHAT IS A BROKER?	Live Lecture & Correspondence	5
C9836 - WHAT IS A HOME WORTH?	Live Lecture & Correspondence	5
C9883 - WHEN ARE YOU AN AGENT?	Live Lecture & Correspondence	5
C11426 - WHITE COLLAR CRIME	Correspondence	3
C9664 - WHO OWNS THIS HOUSE?	Live Lecture & Correspondence	3
C10035 - WHY SHOULD A SELLER LIST?	Live Lecture & Correspondence	3

**S1799 PROFESSIONAL REALTY SERVICES (10/24/2020)**  
 4407 N DIVISION ST 200  
 SPOKANE, WA 99207  
 (888) 302-5550  
 Admin: BETTE JEAN ZERBA

<u>COURSES</u>	Delivery Method	Clock Hours
C11002 - PURCHASE & SALE CONTRACT -- THE QUIZ SHOW	Live Lecture	7.5

**S1726 QRANIA (06/20/2019)**  
 155 108TH AVE NE STE #202  
 BELLEVUE, WA 98004  
 (425) 450-5000  
 Admin: JUSTIN D PARK

<u>COURSES</u>	Delivery Method	Clock Hours
C9806 - CREDIT 101	Live Lecture	3
C11183 - GOVERNMENT LOANS - WHAT YOU NEED TO KNOW	Live Lecture	3
C9957 - OBTAINING A SOLID PREAPPROVAL FOR BUYERS	Live Lecture	3
C11182 - THE REHAB LOAN	Live Lecture	3

**S1749 RAINIER TITLE EDUCATION (02/27/2021)**  
 1501 4TH AVE SUITE 300  
 SEATTLE, WA 98101  
 (206) 854-9750  
 Admin: JANENE JARAMILLO

<u>COURSES</u>	Delivery Method	Clock Hours
C10956 - 1031 EXCHANGE BASICS & PITFALLS	Live Lecture	3

C11120 - BULLETPROOF YOUR CLOSINGS	Live Lecture	3
C10482 - BULLETPROOFING YOUR ESCROWS	Live Lecture	3
C0048CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Video Conference	4
C10870 - ESCROW: BEHIND THE SCENES	Live Lecture	3
C10481 - INTRODUCTION TO TITLE AND ESCROW	Live Lecture	3
C11152 - INTRODUCTION TO TITLE AND ESCROW	Live Lecture	3
C10957 - MODERN DAY FARMING & MARKETING	Live Lecture	3
C11337 - MODERN DAY MARKETING & FARMING	Live Lecture & Video Conference	3
C11197 - SOCIAL MEDIA 101 FOR THE REAL ESTATE BROKER	Live Lecture & Internet-based	3
C11121 - TITLE INSURANCE BEHIND THE SCENES	Live Lecture	3
C10869 - TITLE: BEHIND THE SCENES	Live Lecture	3
C10177 - UNDERSTANDING PRELIMINARY TITLE REPORT	Live Lecture	3
C9565 - UNDERSTANDING THE NEW CFPB RULES	Live Lecture	3
C11290 - UNDERSTANDING THE PRELIMINARY TITLE REPORT	Live Lecture & Video Conference	3
C11190 - VIDEO 201 - TAKING YOUR ONLINE PRESENCE TO THE NE	Live Lecture & Video Conference	4
C10930 - YOU, YOUR CLIENTS, AND ESCROW	Live Lecture	3

**S1291 RE ADVANCED LEARNING & TRAINING INST (04/11/2020)**  
 PO BOX 4384  
 33313 FIRST WAY SOUTH 98003  
 FEDERAL WAY, WA 98063  
 (206) 718-2715  
 Admin: BYRON KEITH HILLER

<u>COURSES</u>	Delivery Method	Clock Hours
C11464 - 4TH ANNUAL BOMA SPS TECHNOLOGY EXPO	Live Lecture	5
C10855 - BUILDING MANAGEMENT 101	Live Lecture	5
C9580 - CLIENT ADVOCACY	Live Lecture	3
C9690 - COMMERCIAL BUILDING OPTIMIZATION	Live Lecture	7.5
C10000S - HOW TO NEGOTIATE IN AN ELECTRONIC WORLD	Live Lecture	3.5
C9759 - PROPERTY MANAGEMENT OVERVIEW	Live Lecture	4
C9519 - SEIZE THE OPPORTUNITY	Live Lecture	3

**S1833 RE CONSULTING, INC. REAL ESTATE EDUCATION (10/15/2020)**  
 8648 NE 140TH ST  
 KIRKLAND, WA 98034  
 (425) 418-1866  
 Admin: APRIL BROWN

<u>COURSES</u>	Delivery Method	Clock Hours
C0052CORE1819 - 2018-2019 CORE COURSE FOR REAL ESTATE BROKERS	Live Lecture & Internet-based	4
C11476 - BROKER SAFETY COURSE	Live Lecture & Video Conference	4
C11466 - BULLET PROOF YOUR TRANSACTIONS	Live Lecture & Video Conference	4
C11477 - UNDERSTANDING SUBMERGED LAND OWNERSHIP IN WA STATE	Live Lecture & Video Conference	4

**S1034 REAL ESTATE ACADEMY OF WASHINGTON (09/17/2020)**  
 717 W SPRAGUE AVE, STE 801  
 SPOKANE, WA 99201  
 (800) 735-2388  
 Admin: ERIC JOHNSON

<u>COURSES</u>	Delivery Method	Clock Hours
C0042CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C11309 - MULTIPLE OFFER MADNESS	Live Lecture	3.5
S10549S - STATEWIDE PURCHASES & SALE AGREEMENT ADDENDA	Live Lecture	7.5
C11509 - STATEWIDE PURCHASE & SALE AGREEMENT & ADDENDA	Live Lecture	7.5
C10195 - THE NAR CODE OF ETHICS	Live Lecture	4

C11391 - TRANSACTION DESK - BASICS Live Lecture 3

**S1441 REAL ESTATE AWARENESS SEMINARS (04/30/2019)**

59B WHITEROCK ROAD  
OKANOGAN, WA 98840-8268  
(509) 422-1234  
Admin: KATHY E POWER

COURSES

	Delivery Method	Clock Hours
C0054CORE1819 - CURRENT ISSUES IN RESIDENTIAL REAL ESTATE V7.0	Live Lecture & Internet-based	3
C10948 - POLICIES & PROCEDURES MANUAL FOR RE BROKERAGES	Live Lecture & Correspondence	15
C10860 - PROPERTY MANAGEMENT 101	Live Lecture & Correspondence	27
C10861 - PROPERTY MANAGEMENT 102	Live Lecture & Correspondence	27
C11096 - SALES & MARKETING 101	Live Lecture & Correspondence	27
C9689 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11507 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

**S1095 REAL ESTATE EDU. NET (04/23/2020)**

19020 33RD AVE W 300  
LYNNWOOD, WA 98036  
(425) 775-8525  
Admin: DUANE HOPPER

COURSES

	Delivery Method	Clock Hours
C10193 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10194 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9522S - ADVOCATING FOR SHORT SALE CLIENTS	Internet-based Instruction	3
C9701S - ANATOMY OF COMMERCIAL BUILDING	Internet-based Instruction	3
C10383S - ATTRACTING ONLINE CONSUMERS	Internet-based Instruction	3
C9885S - BASICS OF REAL ESTATE TAXATION	Internet-based Instruction	6
C10525S - BREAKING BARRIERS: FAIR HOUSING	Internet-based Instruction	3
C11496 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C11496 - BROKERAGE MANAGEMENT	Correspondence	30
C10547 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9953S - CLIENT ADVOCACY IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C9889S - COMMERCIAL LANDLORD REPRESENTATION	Internet-based Instruction	3
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0035CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C0016CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9886S - DETERMINING VALUE OF COMMERCIAL PROPERTIES	Internet-based Instruction	3
C10600S - DIVERSITY: YOUR KALEIDOSCOPE OF CLIENTS	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C9887S - FOUNDATIONS OF REAL ESTATE FINANCE	Internet-based Instruction	6
C9888S - FROM CONTRACT TO KEYS: THE MORTGAGE PROCESS	Internet-based Instruction	6
C9547S - GOING GREEN: THE ENVIRONMENTAL MOVEMENT IN RE	Internet-based Instruction	3
C9954S - INVESTMENT STRATEGIES IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10531S - KEEPING IT HONEST: UNDERSTANDING FRAUD	Internet-based Instruction	3
C10941S - MARIJUANA IN REAL ESTATE	Internet-based Instruction	3
C10853S - MARKETING, ADVERTISING, & SOCIAL MEDIA COMPLIANCE	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C9842S - PERSONAL SAFETY	Internet-based Instruction	3
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10473 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11042 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11045 - REAL ESTATE LAW	Internet-based Instruction	30

C11043 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10532 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9680S - RESIDENTIAL PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C11298S - ROADMAP TO SUCCESS: BUSINESS PLANNING FOR RE PROF	Internet-based Instruction	3
C9890S - SELLING TO YOUR SPHERE OF INFLUENCE	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9521S - SIGN HERE: CONTRACT LAW ON E-SIGNATURES	Internet-based Instruction	3
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C10914S - THE CODE OF ETHICS IN ACTION	Internet-based Instruction	3
C9724S - THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10521S - TITLE & ESCROW: 2 FAMILIES, 1 TRANSACTION	Internet-based Instruction	3
C9626S - TODAY'S MLS; NEW PARADIGMS, BETTER RESULTS	Internet-based Instruction	3
C11291S - UNCLE SAM HAS HOMES FOR SALE: LISTING/SELLING HUD	Internet-based Instruction	3
C11495 - WA REAL ESTATE LAW	Internet-based Instruction	30
C11495 - WA REAL ESTATE LAW	Correspondence	30

**S1491 REAL ESTATE EDUCATION CONNECTION (07/31/2020)**

10840 SE 208TH ST  
KENT, WA 98031  
(206) 393-9810  
Admin: JOHN ALAN BLOOMQUIST

COURSES

	Delivery Method	Clock Hours
C9758 - CFPB AND YOUR UNDERSTANDING WHERE WE ARE...	Live Lecture	3
C10419 - TITLE INSURANCE... EASY AS SCHEDULE A, B, C	Live Lecture	3.5
C9874 - WORKING WITH FOREIGN REAL ESTATE INVESTORS	Live Lecture	3

**S1483 REAL ESTATE EXPRESS (08/24/2019)**

12977 NORTH FORTY DR 108  
ST LOUIS, MO 63141  
(314) 205-1685  
Admin: THOMAS "TOM" DAVIDSON

COURSES

	Delivery Method	Clock Hours
C11149 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9601 - SHORT SALES AND FORECLOSURES	Internet-based Instruction	3
C9733 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60

**S1723 REAL ESTATE STAGING ASSOCIATION INC (06/03/2019)**

2274 PARTRIDGE DRIVE  
VALLEY SPRINGS, CA 95252  
(888) 201-8687  
Admin: MICHELE BRODNAX (SHELL)

COURSES

	Delivery Method	Clock Hours
C9844 - STAGING TO SELL: WHAT EVERY AGENT SHOULD KNOW	Live Lecture	3

**S1810 REAL ESTATE TRAINING FOR U LLC (06/05/2019)**

1486 WASHTENAW  
PO BOX 3816  
ANN ARBOR, MI 48106  
(877) 755-2121  
Admin: LOREN ROMAIN

COURSES

	Delivery Method	Clock Hours
C11393 - WA REAL ESTATE AGENT'S GUIDE TO LEAD PAINT	Internet-based Instruction	9
C11049 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Correspondence	60
C11050 - WA REAL ESTATE PRACTICES	Live Lecture & Correspondence	30

**S1804 REAL ESTATE TRAINING INSTITUTE****(02/02/2021)**

3135 LOGAN VALLEY RD  
 TRAVERSE CITY, MI 49684  
 (231) 938-3630  
 Admin: JENNY MACDOWELL

COURSES

	Delivery Method	Clock Hours
C10774 - CODE OF ETHICS	Internet-based Instruction	3
C0053CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL RE 2018-2019	Internet-based Instruction	3
C10770 - DRONES	Internet-based Instruction	4
C10773 - ENVIRONMENTAL	Internet-based Instruction	3
C10778 - FAIR HOUSING	Internet-based Instruction	3
C10772 - FINANCE	Internet-based Instruction	3
C10777 - GENERAL AGENCY	Internet-based Instruction	3
C10882 - LEAD PAINT AWARENESS	Internet-based Instruction	4
C10880 - PERSONAL SAFETY AND SELF DEFENSE	Internet-based Instruction	4
C10881 - PRACTICAL BROKERAGE	Internet-based Instruction	3
C10883 - REAL ESTATE CONTRACTS	Internet-based Instruction	4
C10917 - REAL ESTATE DISCLOSURE LAWS	Internet-based Instruction	3
C10879 - RISK MANAGEMENT	Internet-based Instruction	3
C10771 - TAXES	Internet-based Instruction	3

**S1711 REALESTATECE.COM****(10/21/2020)**

2070 SILVER CITY ROAD  
 RUSSELLVILLE, TN 37860  
 (888) 895-8839  
 Admin: AMY ZANZINGER

COURSES

	Delivery Method	Clock Hours
C9537 - AGENCY EXPOSED	Internet-based Instruction	3
C10368 - AVOIDING COMMON MISTAKES	Internet-based Instruction	3
C10367 - BUILDING GREEN	Internet-based Instruction	3
C11109 - COMMERCIAL REAL ESTATE INVESTING	Internet-based Instruction	3
C10369 - CONTRACTS AND LEASES	Internet-based Instruction	3
C0030CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C11107 - DISCLOSURE IS NOT A SECRET	Internet-based Instruction	3
C11103 - DUTIES OF A REAL ESTATE BROKER	Internet-based Instruction	3
C10370 - ETHICS	Internet-based Instruction	4
C11108 - ETHICS AND BUSINESS PRACTICES	Internet-based Instruction	3
C10364 - FLOODS AND OTHER NATURAL HAZARDS	Internet-based Instruction	3
C11106 - GOOD GUYS/BAD GUYS - WHO'S WHO IN MORTGAGE FRAUD	Internet-based Instruction	3
C10363 - MANAGING CONFLICTS	Internet-based Instruction	3
C10366 - PERSONAL SAFETY	Internet-based Instruction	3
C11112 - PLANNING AND GROWING A REAL ESTATE BUSINESS	Internet-based Instruction	4
C10365 - PROPERTY MANAGEMENT	Internet-based Instruction	4
C11110 - RISK AWARENESS	Internet-based Instruction	3
C11111 - THE LAW OF THE LAND - FAIR HOUSING	Internet-based Instruction	4
C11104 - THE POWER OF SOCIAL MEDIA	Internet-based Instruction	3
C11105 - TINY HOMES AND OTHER ALTERNATIVE PROPERTIES	Internet-based Instruction	4

**S1646 REALESTATEHOURS.COM (12/06/2019)**  
 17410 87TH AVE SE 1  
 SNOHOMISH, WA 98296  
 (206) 407-3561  
 Admin: JENEANE LESKO

COURSES

	Delivery Method	Clock Hours
C10458 - ADVANCED REAL ESTATE PRACTICES	Computer Based Training	30
C10458 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C0037CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C10395 - EVERDAY ETHICS IN REAL ESTATE V1.1	Live Lecture & Internet-based	6
C10966 - HOME PREP FOR STAGING	Live Lecture & Correspondence	3
C9532 - HOUSES: BUY, FIX, SELL	Internet-based Instruction	4
C9855 - MORTGAGE FRAUD AND PREDATORY LENDING	Computer Based Training	7
C9863 - PROBLEM MANAGEMENT	Live Lecture & Correspondence	3
C9533 - REAL ESTATE MARKET PULSE	Internet-based Instruction	4
C10014 - REAL ESTATE TODAY	Correspondence	12
C10076 - RECIPE FOR SUCCESS IN REAL ESTATE	Correspondence	15
C9628 - WA REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9719 - WA REAL ESTATE LAW	Live Lecture & Internet-based	30
C9620 - WA REAL ESTATE PRACTICES	Live Lecture & Internet-based	30

**S1349 REALESTATESCHOOL.ORG (04/10/2019)**  
 20300 19TH AVE NE  
 SHORELINE, WA 98155  
 (425) 775-2313  
 Admin: DONALD M GORMAN/DONALD M GORMAN, JR

COURSES

	Delivery Method	Clock Hours
C10282 - ADVANCED PRACTICES	Interactive Audio	30
C10282 - ADVANCED PRACTICES	Internet-based Instruction	30
C10282 - ADVANCED PRACTICES	Video-based Instruction	30
C10282 - ADVANCED PRACTICES	Correspondence	30
C10272 - ADVANCED REAL ESTATE LAW	Internet-based Instruction	30
C10272 - ADVANCED REAL ESTATE LAW	Video-based Instruction	30
C10272 - ADVANCED REAL ESTATE LAW	Interactive Audio	30
C10272 - ADVANCED REAL ESTATE LAW	Correspondence	30
C10256 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C10256 - BROKERAGE MANAGEMENT	Correspondence	30
C10256 - BROKERAGE MANAGEMENT	Video-based Instruction	30
C10256 - BROKERAGE MANAGEMENT	Interactive Audio	30
C10269 - BUSINESS MANAGEMENT	Video-based Instruction	30
C10269 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C10269 - BUSINESS MANAGEMENT	Correspondence	30
C10269 - BUSINESS MANAGEMENT	Interactive Audio	30
C9959 - COMMON MISTAKES	Correspondence	4
C9959 - COMMON MISTAKES	Internet-based Instruction	4
C9959 - COMMON MISTAKES	Interactive Audio	4
C9959 - COMMON MISTAKES	Video-based Instruction	4
C9961 - CONTRACTS AND RISK MANAGEMENT	Interactive Audio	6
C9961 - CONTRACTS AND RISK MANAGEMENT	Internet-based Instruction	6
C9961 - CONTRACTS AND RISK MANAGEMENT	Video-based Instruction	6
C9961 - CONTRACTS AND RISK MANAGEMENT	Correspondence	6
C0027CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Video-based Instruction	3
C0027CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Correspondence	3
C0027CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Interactive Audio	3

C0027CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C10727 - FARMING	Video-based Instruction	3
C10727 - FARMING	Interactive Audio	3
C10727 - FARMING	Internet-based Instruction	3
C10011 - FINANCE BASICS	Video-based Instruction	24
C10011 - FINANCE BASICS	Interactive Audio	24
C10011 - FINANCE BASICS	Internet-based Instruction	24
C10011 - FINANCE BASICS	Correspondence	24
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Internet-based Instruction	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Video-based Instruction	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Correspondence	6
C9960 - LISTING, VALUATIONS, AND NEGOTIATIONS	Interactive Audio	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Correspondence	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Internet-based Instruction	6
C9962 - NEGOTIATIONS SKILLS AND AGENCY LAW	Video-based Instruction	6
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Video-based Instruction	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Correspondence	12
C10254 - PROPERTY MANAGEMENT ESSENTIALS	Interactive Audio	12
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Internet-based Instruction	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Correspondence	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Video-based Instruction	5
C9963 - PROPERTY MANAGER'S FAIR HOUSING GUIDE	Interactive Audio	5
C11392 - REAL ESTATE FINANCE	Video-based Instruction	27
C11392 - REAL ESTATE FINANCE	Interactive Audio	27
C11392 - REAL ESTATE FINANCE	Internet-based Instruction	27
C11392 - REAL ESTATE FINANCE	Correspondence	27
C10268 - REAL ESTATE LAW	Interactive Audio	30
C10268 - REAL ESTATE LAW	Video-based Instruction	30
C10268 - REAL ESTATE LAW	Internet-based Instruction	30
C10268 - REAL ESTATE LAW	Correspondence	30
C10275 - REAL ESTATE PRACTICES	Video-based Instruction	30
C10275 - REAL ESTATE PRACTICES	Interactive Audio	30
C10275 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C10275 - REAL ESTATE PRACTICES	Correspondence	30
C10444 - REAL ESTATE PRINCIPLES	Interactive Audio	30
C10444 - REAL ESTATE PRINCIPLES	Video-based Instruction	30
C10444 - REAL ESTATE PRINCIPLES	Correspondence	30
C10444 - REAL ESTATE PRINCIPLES	Internet-based Instruction	30
C10728 - RELATIONSHIP SELLING	Interactive Audio	15
C10728 - RELATIONSHIP SELLING	Video-based Instruction	15
C10728 - RELATIONSHIP SELLING	Internet-based Instruction	15
C10019 - RISK MANAGEMENT	Correspondence	3
C10019 - RISK MANAGEMENT	Internet-based Instruction	3
C10019 - RISK MANAGEMENT	Interactive Audio	3
C10019 - RISK MANAGEMENT	Video-based Instruction	3
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Correspondence	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Interactive Audio	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Video-based Instruction	4
C9964 - UNDERSTANDING THE MORTGAGE MARKET	Internet-based Instruction	4
C10072 - WA REAL ESTATE FUNDAMENTALS	Interactive Audio	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Video-based Instruction	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10072 - WA REAL ESTATE FUNDAMENTALS	Correspondence	60

**S1123 RED CARPET SCHOOL OF REAL ESTATE (04/28/2019)**  
 307 N 73RD STREET SUITE 1  
 SEATTLE, WA 98103  
 (206) 523-5080  
 Admin: WILL BELMORE

<u>COURSES</u>	Delivery Method	Clock Hours
C10049 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C10049 - ADVANCED REAL ESTATE PRACTICES	Correspondence	30
C9673 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C11442 - BROKERAGE MANAGEMENT	Correspondence	30
C11442 - BROKERAGE MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0005CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10607 - REAL ESTATE BUSINESS MANAGEMENT	Correspondence	30
C10607 - REAL ESTATE BUSINESS MANAGEMENT	Internet-based Instruction	30
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10480 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3
C11440 - WASHINGTON REAL ESTATE LAW	Correspondence	30
C11440 - WASHINGTON REAL ESTATE LAW	Internet-based Instruction	30
C10533 - WASHINGTON REAL ESTATE PRACTICES	Internet-based Instruction	30
C10533 - WASHINGTON REAL ESTATE PRACTICES	Correspondence	30

**S1814 RED TOP MARKETING (09/20/2019)**  
 1205 E FRONT ST  
 PORT ANGELES, WA 98362  
 (323) 641-3582  
 Admin: DAN ERICKSON

<u>COURSES</u>	Delivery Method	Clock Hours
C10983 - REAL ESTATE VIDEO MADE EASY AND PROFITABLE	Live Lecture	3

**S1785 REDFIN ACADEMY (04/08/2019)**  
 1099 STEWART ST 600  
 SEATTLE, WA 98101  
 (206) 576-5914  
 Admin: DOUG LIVAS

<u>COURSES</u>	Delivery Method	Clock Hours
C11311 - BUYER CONSULTS: THE SECRET TO SUCCESS IN A HOT MAR	Live Lecture	3
C9805 - FAIR HOUSING	Live Lecture	4
C9804 - REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW	Live Lecture	4
C9846 - REAL ESTATE FINANCE TODAY	Live Lecture	4
C9798 - RED FLAGS PROPERTY INSPECTION GUIDE	Live Lecture	4
C9803 - SUSTAINABLE HOUSING AND BUILDING GREEN	Live Lecture	4



**S1754 REGIONAL MULTIPLE LISTING SERVICE (05/15/2019)**  
 1514 BROADWAY SUITE 101  
 VANCOUVER, WA 98663  
 (360) 696-0718  
 Admin: TERRY ROMEL

<u>COURSES</u>	Delivery Method	Clock Hours
C10732 - NEGOTIATING THE EXCLUSIVE BUYER SERVICE AGREEMENT	Live Lecture	3
C9859 - RMLSweb	Live Lecture	4
C9860 - RMLSweb FAST TRACK	Live Lecture	3
C9862 - RMLSweb FOCUS ON THE SELLER'S (LISTING) BROKER	Live Lecture	3
C9861 - RMSLSweb FOCUS ON THE BUYER'S BROKER	Live Lecture	3
C10220 - RPR DATA ANALYSIS FOR SERVING BROKERS AND SELLERS	Live Lecture	3
C11324 - TAKING BACK CONTROL OF THE APPRAISAL PROCESS	Live Lecture	4

**S1825 REMAX INTEGRITY REAL ESTATE SCHOOL (03/27/2020)**  
 371 NE GILMAN BLVD 160  
 ISSAQUAH, WA 98027  
 (425) 391-1997  
 Admin: PAUL BLUMENSTETTER

<u>COURSES</u>	Delivery Method	Clock Hours
C11453 - BUSINESS PLANNING	Live Lecture	3
C11429 - FINANCING (22A) & BUYER SALE (22B) CONTINGENCY	Live Lecture	3
C11241 - FORMS CLASS	Live Lecture	3.5
C11242 - POWER START	Live Lecture	15

**S1818 RENTAL HOUSING ACADEMY (12/07/2019)**  
 2414 SW ANDOVER ST D207  
 SEATTLE, WA 98106  
 (206) 283-0816  
 Admin: DENISE MYERS

<u>COURSES</u>	Delivery Method	Clock Hours
C11404 - SEATTLE LANDLORD TENANT LAW	Live Lecture & Video Replay	3
C11404 - SEATTLE LANDLORD TENANT LAW	Live Lecture & Video Conference	3

**S1076 ROCKWELL INSTITUTE (09/01/2020)**  
 13218 NE 20TH STREET  
 BELLEVUE, WA 98005  
 (425) 747-7272  
 Admin: BOPA TOUCH

<u>COURSES</u>	Delivery Method	Clock Hours
C9696 - A FEW BASIC APPRAISAL PRINCIPLES	Live Lecture & Video Conference	3
C9774 - APPRAISAL VALUATION TECHNIQUES	Internet-based Instruction	7
C10670 - BEST OF BATTLE OF THE BROKERS	Live Lecture & Video Conference	4
C11296 - BEST PRACTICES - MULTIPLE OFFERS	Live Lecture & Video Conference	3
C9741 - BEST PRACTICES-WRITING A PURCHASE & SALE AGREEMENT	Live Lecture & Video Conference	3
C10098 - BLOGGING FOR REAL ESTATE	Live Lecture & Video Conference	3
C11297 - BORROWER BEWARE: FAIR LENDING/CONSUMER PROTECTION	Internet-based Instruction	3
C11210 - BUILD YOUR SPHERE OF INFLUENCE-BUILD YOUR BUSINESS	Live Lecture & Video Conference	3
C11236 - BUSINESS ASPECTS OF PROPERTY MANAGEMENT	Internet-based Instruction	6
C10998 - CIPS ASIA/PACIFIC & INTERNATIONAL RE	Live Lecture	8
C10997 - CIPS EUROPE & INTERNATIONAL RE	Live Lecture	8
C10996 - CIPS GLOBAL RE: LOCAL MARKETS	Live Lecture	7
C11000 - CIPS GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7

C10995 - CIPS THE AMERICAS & INTERNATIONAL RE	Live Lecture	7
C10413 - CODE OF ETHICS	Live Lecture & Video Conference	3
C10293 - CONTRACT REVIEW	Live Lecture & Video Conference	7.5
C9697 - CSI-CLOSING SITUATIONS IDENTIFIED	Live Lecture	3
C0008CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Internet-based	3
C0008CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Video Conference	3
C9978 - DO IT YOURSELF VIDEO FOR REAL ESTATE	Live Lecture	3
C10464 - EMAIL MARKETING FOR REAL ESTATE	Live Lecture & Video Conference	3.5
C9772 - ESSENTIAL PRINCIPLES OF APPRAISAL	Internet-based Instruction	4
C11462 - ESSENTIALS OF PROPERTY MANAGEMENT	Internet-based Instruction	3
C11208 - FACEBOOK BUSINESS FOR REAL ESTATE	Live Lecture & Video Conference	3.5
C11274 - FAIR HOUSING & ANTI DISCRIMINATION	Live Lecture & Video Conference	3.5
C10563 - FASTART	Live Lecture	30
C11128 - FINANCING RESIDENTIAL REAL ESTATE	Internet-based Instruction	27
C9694 - GETTING YOUR REAL ESTATE BUSINESS ONLINE	Live Lecture & Video Conference	3
C11243 - GUIDING CLIENTS THROUGH INSPECTION & FINANCING	Live Lecture & Video Conference	3
C10725 - HR SOLUTIONS FOR TEAMS	Live Lecture	6.5
C10848 - LET'S GET ORGANIZED: ULTIMATE PRODUCTIVITY CLASS	Live Lecture	3
C10849 - MANAGING YOUR PSA WITH TRANSACTION DESK	Live Lecture & Video Conference	3
C10154 - MATHEMATICS OF SELLING REAL ESTATE	Internet-based Instruction	7.5
C11284 - MORTGAGE FINANCING: APPLICATION & APPROVAL	Internet-based Instruction	7.5
C11275 - MORTGAGE LOAN BASICS	Internet-based Instruction	6
C11482 - OVERCOMING OBJECTIONS FROM BUYERS AND SELLERS	Live Lecture	3
C10733 - POSITION YOUR TEAM FOR PROFIT	Live Lecture	7.5
C10564 - PREPARING THE SELLER AND THEIR HOME	Live Lecture & Video Conference	3
C11430 - PRESENTING IS EVERYTHING-THE ART OF AN OPEN HOUSE	Live Lecture & Video Conference	3
C11209 - PRICING THE PROPERTY	Live Lecture & Video Conference	3
C11463 - PROFESSIONAL PRACTICES: WRITING, PRESENTING&RECEIVI	Live Lecture & Video Conference	3
C9793 - PROPERTY MANAGEMENT	Internet-based Instruction	27
C11235 - PROPERTY MANAGEMENT: FINDING & KEEPING TENANTS	Internet-based Instruction	6
C11034 - REAL ESTATE ADVANCED LAW	Live Lecture & Internet-based	30
C11036 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture & Correspondence	30
C11036 - REAL ESTATE BROKERAGE MANAGEMENT	Live Lecture & Internet-based	30
C11035 - REAL ESTATE BUSINESS MANAGEMENT	Live Lecture & Correspondence	30
C11035 - REAL ESTATE BUSINESS MANAGEMENT	Live Lecture & Internet-based	30
C11500 - REAL ESTATE CONSTRUCTION, OWNERSHIP & INVESTMENT	Internet-based Instruction	3
C11037 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C11033 - REAL ESTATE LAW	Live Lecture & Video Conference	30
C11033 - REAL ESTATE LAW	Live Lecture & Internet-based	30
C11038 - REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C9773 - REAL PROPERTY OWNERSHIP	Internet-based Instruction	6
C9775 - REAL PROPERTY TRANSFERS	Internet-based Instruction	6
C9641 - RISK MANAGEMENT	Internet-based Instruction	3
C10198 - SATISFYING THE SELLER	Live Lecture	3
C11051 - START-UP	Live Lecture & Video Conference	50
C9695 - STOP THE CHAOS - COMMON SENSE BUSINESS SYSTEMS	Live Lecture & Video Conference	3
C10724 - TEAM COLLABORATION TECH TOOLS	Live Lecture	6.5
C10723 - TEAM LEADERSHIP FOR MAXIMUM PERFORMANCE	Live Lecture	6.5
C9977 - THE ART OF LISTING PRESENTATION	Live Lecture & Video Conference	3
C11277 - THE SELLER AS LENDER: SELLER FINANCING EXPLAINED	Internet-based Instruction	3
C10197 - TURN MEMORABLE MARKETING INTO YOUR MONEY	Live Lecture	3
C10726 - UNDERSTANDING & LEVERAGING TEAMS	Live Lecture	14
C10069 - UNDERSTANDING BUYER & SELLER AGENCY	Live Lecture & Video Conference	3
C11276 - UNDERSTANDING CONVENTIONAL, FHA, & VA LOANS	Internet-based Instruction	7.5
C11129 - WA REAL ESTATE APPRAISAL	Internet-based Instruction	27
C10973 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10973 - WASHINGTON ADVANCED REAL ESTATE PRACTICES	Live Lecture & Video Conference	30

C10155 - WASHINGTON LICENSE LAW	Internet-based Instruction	7.5
C10459 - WASHINGTON RE PRINCIPLES	Internet-based Instruction	30
C10822 - WORK YOUR DATABASE LIKE A BOSS	Live Lecture & Video Conference	3.5
C9990 - WORKING WITH BUYERS-START TO FINISH	Live Lecture & Video Conference	6
C11483 - WORKING WITH SELLERS: START TO FINISH	Live Lecture & Video Conference	6

**S1835 RSIR LEARNING INSTITUTE (10/22/2020)**  
 2609 FIRST AVE  
 SEATTLE, WA 98121  
 (206) 538-0722  
 Admin: NATALIE GRANDE-KELLY

<u>COURSES</u>	Delivery Method	Clock Hours
C0055CORE1819 - CORE TRENDS IN REAL ESTATE	Live Lecture	3
C11522 - ETHICS: PROMISE OF PROFESSIONALISM	Live Lecture	3.5

**S1764 RYBLAB LLC (12/09/2019)**  
 2030 92ND AVE NE  
 CLYDE HILL, WA 98004  
 (425) 891-5842  
 Admin: NATHANIEL JAMES SHORT

<u>COURSES</u>	Delivery Method	Clock Hours
C11078 - RUN YOUR BUSINESS LIKE A BUSINESS	Live Lecture & Internet-based	3
C10571 - RUN YOUR BUSINESS LIKE A BUSINESS - ADVANCED	Live Lecture	6

**S1588 SEATTLE REALTORS EDUCATION (07/03/2020)**  
 12410 SE 32ND STREET SUITE  
 BELLEVUE, WA 98005  
 (425) 974-1011  
 Admin: CLAUDIA BAIN CROWELL

<u>COURSES</u>	Delivery Method	Clock Hours
C10242 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION	Live Lecture	15
C9658 - ADVANCED NEGOTIATION TECHNIQUES FOR BUYER'S AGENTS	Live Lecture	6
C9657 - ADVANCED NEGOTIATION TECHNIQUES FOR LISTING AGENTS	Live Lecture	6
C10554 - ASIA/PACIFIC AND INTERNATIONAL RE	Live Lecture	7.5
C9761 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C10776 - BATTLE OF THE BARRISTERS	Live Lecture	3
C10243 - BATTLE OF THE BARRISTERS	Live Lecture	3
C11189 - BATTLE OF THE BARRISTERS	Live Lecture	3
C9671 - BATTLE OF THE BARRISTERS-CURRENT RE LEGAL ISSUES	Live Lecture	3
C10056S - BUILDING A CHINESE CLIENTELE...	Live Lecture	3
C10613 - CERTIFIED NEGOTIATION EXPERT - CORE CONCEPTS	Live Lecture	15
C10152S - CLOSING YOUR CONTINGENT SALE	Live Lecture & Video-based	4
C11546 - CNE ADVANCED CONCEPTS	Live Lecture	15
C9656 - CULTURAL FACTORS IN REAL ESTATE NEGOTIATIONS	Live Lecture	3
C11328S - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Internet-based	3.5
C11328S - DISSECTING THE STATEWIDE INSPECTION FORMS	Live Lecture & Video-based	3.5
C10555 - EUROPE AND INTERNATIONAL RE	Live Lecture	7.5
C10638S - FENG SHUI FOR BUYING, SELLING, AND STAGING	Live Lecture	5
C10519 - FIRE UP YOUR BRAND AND BUSINESS	Live Lecture	6
C10626 - FIRE UP! YOUR NETWORKING	Live Lecture	3
C10556 - GLOBAL RE: TRANSACTION TOOLS	Live Lecture	7.5
C10553 - GLOBEL RE: LOCAL MARKETS	Live Lecture	7.5
C9879 - INTRO TO PHOTOGRAPHY & COMPOSITION FOR REALTORS	Live Lecture	6
C11047 - MAKING SELLING SAFER	Live Lecture & Internet-based	4.5
C9672 - MASTERING EMAIL NEGOTIATIONS IN REAL ESTATE	Live Lecture	6

C10225 - NAR GREEN DESIGNATION 1	Live Lecture	7.5
C10226 - NAR GREEN DESIGNATION 2	Live Lecture	7.5
C9659 - NEGOTIATING ACROSS GENERATIONS IN REAL ESTATE	Live Lecture	3
C10174 - PROFESSIONAL STANDARDS	Live Lecture	3.5
C11318 - PROTECTING YOURSELF AND YOUR CLIENTS ONLINE	Live Lecture	3
C9557S - REAL ESTATE ETHICS	Video Conference	3
C10211 - REAL ESTATE INSPECTIONS - WHAT YOU NEED TO KNOW	Live Lecture & Computer Based	3
C10429 - REAL ESTATE SELF DEFENSE	Live Lecture & Internet-based	3
C11468S - REALTOR ETHICS 2019-2020	Live Lecture & Internet-based	3
C10160 - SENIORS REAL ESTATE SPECIALIST DESIGNATION	Live Lecture	13
C9881 - TAX ISSUES FOR FOREIGNERS BUYING REAL ESTATE	Live Lecture	3
C10557 - THE AMERICAS AND INTERNATIONAL RE	Live Lecture	7.5
C9542 - THE STAGING PROFESSIONAL COURSE	Live Lecture	15
C10661S - THIS LAND IS MY LAND... OR IS IT YOURS?	Live Lecture	3
C9698S - TRANSITION OF A LIFETIME	Live Lecture	3
C11262 - VIDEO CONTENT ENGAGEMENT STRATEGIES	Live Lecture	3
C10119 - WHAT BROKERS NEED TO KNOW ABOUT WATERFRONT PROP	Live Lecture	3.5

**S1751 SEEC LLC (03/21/2019)**  
 PO BOX 857 RAINIER 98576  
 14544 REGAL LANE SE  
 YELM, WA 98597  
 (360) 894-6817  
 Admin: FIONA DOUGLAS-HAMILTON

COURSES

	Delivery Method	Clock Hours
C9487 - HIGH PERFORMANCE HEATING TRENDS FOR HOME UPGRADES	Live Lecture	3
C10161 - HOW MILLENNIALS ARE CHANGING REAL ESTATE	Live Lecture	3
C9600 - IDENTIFYING GREEN FEATURES AND MLS FIELDS	Live Lecture	3

**S1767 SERVPRO INDUSTRIES INC (03/27/2020)**  
 801 INDUSTRIAL BLVD  
 GALLATIN, TN 37066  
 (615) 451-0200  
 Admin: AMANDA GREEN

COURSES

	Delivery Method	Clock Hours
C10616 - RESTORATIVE DRYING FOR WATER DAMAGE (4 HR) 2016	Live Lecture	4
C10818 - UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY	Live Lecture	3.5

**S1828 SIRMON TRAINING AND CONSULTING GROUP (07/30/2020)**  
 292 EAST RIDGE DR  
 BOONE, NC 28607  
 (704) 458-5295  
 Admin: JASON SIRMON

COURSES

	Delivery Method	Clock Hours
C11399 - AMERICAN WARRIOR REAL ESTATE PROFESSIONAL	Live Lecture	4

**S1302 SOCIETY OF INDUSTRIAL & OFFICE REALTORS (06/05/2019)**  
 1201 NEW YORK AVE NW STE  
 WASHINGTON, DC 20005  
 (202) 449-8200  
 Admin: ELIZABETH M LOKKEN

COURSES

	Delivery Method	Clock Hours
C9965 - 2015 SIOR FALL WORLD CONFERENCE	Live Lecture	6

C9688 - 2015 SIOR SPRING WORLD CONFERENCE	Live Lecture	3
C10622 - 2016 SIOR FALL WORLD CONFERENCE	Live Lecture	6
C10267 - 2016 SIOR SPRING WORLD CONFERENCE	Live Lecture	6
C10961 - 2017 SIOR FALL WORLD CONFERENCE	Live Lecture	3
C10814 - 2017 SIOR SPRING WORLD CONFERENCE	Live Lecture	4
C11398 - 2018 SIOR FALL WORLD CONFERENCE	Live Lecture	4
C11185 - 2018 SIOR SPRING WORLD CONFERENCE	Live Lecture	4
C9984 - CORE COMPONENTS OF COMMERCIAL BROKERAGE	Live Lecture	17

**S1769 SOUND FINANCIAL EDUCATION, LLC (04/05/2019)**  
 SE 47TH PLACE  
 ISSAQUAH, WA 98029  
 (425) 427-9377  
 Admin: JOHN PATRICK BARLOW

COURSES

	Delivery Method	Clock Hours
C10862 - SALES OPPS REVERSE MORTGAGES CREATE FOR RE	Live Lecture	3

**S1081 SPOKANE ASSOCIATION OF REALTORS (12/07/2020)**  
 1924 N ASH ST  
 SPOKANE, WA 99205  
 (509) 326-9222  
 Admin: ROBERT M HIGGINS

COURSES

	Delivery Method	Clock Hours
C9598 - 2015 REAL ESTATE MARKET FORUM	Live Lecture	3
C10216 - 2016 REAL ESTATE MARKET FORUM	Live Lecture	3
C10717 - 2017 REAL ESTATE MARKET FORUM	Live Lecture	3
C11122 - 2018 REAL ESTATE FORUM	Live Lecture	3
C10737 - ALL IS FAIR IN LOVE AND RE! FAIR HOUSING GUIDLINES	Live Lecture	3.5
C11492 - ASPECTS OF SALES, LEASING&INVESTMENT OF COMMERCIAL	Live Lecture	4
C10923 - BASIC APPRAISAL REQUIREMENTS FOR LOAN TYPE	Live Lecture	3
C11295 - BUSINESS DEVELOPMENT FOR COMMERCIAL REAL ESTATE	Live Lecture	4
C10715 - CODE OF ETHICS STANDARD FOR SUCCESS	Live Lecture	7.5
C10063 - COMMERCIAL BROKERAGE SKILLS...	Live Lecture	4
C10899 - COMMERCIAL PROPERTY PRICE COMPARISON	Live Lecture	4
C0041CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10543 - GAINING TECHNOLOGICAL ADVANTAGE IN COMMERCIAL RE	Live Lecture	4
C10816 - HOME INSPECTIONS FROM THE GROUND UP	Live Lecture	7.5
C9637 - LAND AND ACREAGE 101	Live Lecture	4
C10538 - LAND AND ACREAGE 200	Live Lecture	7.5
C10969 - NOT YOUR TYPICAL TECHNOLOGY COURSE	Live Lecture	7.5
C10417 - REALTOR SAFETY... EMPOWER YOURSELF	Live Lecture	3
C10549 - STATEWIDE PURCHASES & SALE AGREEMENT ADDENDA	Live Lecture	7.5
C10285 - STRATEGIES FOR WORKING WITH DIFFICULT PEOPLE	Live Lecture	3
C9603 - THE "NEKKID" TRUTH: SIX PRINCIPLES OF BLDG A RE BUS	Live Lecture	4
C10276 - THE CODE OF ETHICS FOR REAL ESTATE PROFESSIONALS	Live Lecture	4
C10284 - THE TRUTH ABOUT NEGOTIATING	Live Lecture	3
C9661 - TRAINING SUPERIOR INSTRUCTORS/IDW	Live Lecture	15
C10044S - TRANSACTION DESK I: BASIC	Live Lecture	3
C10045S - TRANSACTION DESK II: ADVANCED	Live Lecture	3
C10046S - TRANSACTION DESK III: SUPER USER FEATURES	Live Lecture	3
C10736 - UNCOVERING COVERAGE FOR HOME WARRANTY	Live Lecture	3
C10416 - WHAT ELSE DO WE NEED?	Live Lecture	4
C10716 - WHAT ELSE DO WE NEED... PSA ADDENDA	Live Lecture	6

**S1627 SPOKANE COUNTY TITLE SCHOOL OF REAL ESTATE (07/24/2019)**  
 N 1010 NORMANDIE SUITE 100  
 SPOKANE, WA 99201  
 (509) 326-2626  
 Admin: CHERYL ANN SONTAG

<u>COURSES</u>	Delivery Method	Clock Hours
C10112 - FUNDAMENTALS OF SUCCESSFUL REAL ESTATE CLOSING	Live Lecture	3
C10693 - INTRODUCTION TO THE HOME INSPECTION	Live Lecture	3
C9923 - IT'S ALL ABOUT TITLE	Live Lecture	3
C10915 - TITLE HICCUPS OF RURAL AND UNUSUAL PROPERTY	Live Lecture	3

**S1662 SPOKANE REAL ESTATE TRAINING (10/13/2020)**  
 799 S STEVEN ST  
 SPOKANE, WA 99204  
 (509) 458-4000  
 Admin: KARENE LOMAN/KENNETH SAX

<u>COURSES</u>	Delivery Method	Clock Hours
C10747 - CODE OF ETHICS: OUR PROMISE OF PROFESSIONALISM	Live Lecture	3
C10779 - LOVING ON LISTINGS: A GUIDE TO LISTING PAPERWORK	Live Lecture	3
C11003 - MREA: BUSINESS PLANNING CLINIC	Live Lecture	7.5
C10837 - OPEN HOUSES: THE PATH OF OPPORTUNITY	Live Lecture	3
C9687 - PURCHASE & SALE AGREEMENT	Live Lecture	7.5
C11240 - PURCHASE & SALE AGREEMENT	Live Lecture	7.5

**S1827 SPSCC CORPORATE & CONTINUING EDUCATION (06/21/2020)**  
 2011 MOTTMAN ROAD SW  
 OLYMPIA, WA 98512  
 (360) 709-2020  
 Admin: HEIDI ANDRADE

<u>COURSES</u>	Delivery Method	Clock Hours
C11382 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C11383 - REAL ESTATE PRACTICES	Internet-based Instruction	30

**S1807 STAGING & DESIGN NETWORK (05/15/2019)**  
 5901 23RD DR W, STE 104 & 105  
 EVERETT, WA 98203  
 (425) 610-3192  
 Admin: TRICIA TOMLINSON

<u>COURSES</u>	Delivery Method	Clock Hours
C11250 - A DAY OF DESIGN - FUNDAMENTALS AGENTS SHOULD KNOW	Live Lecture	7
C10904 - A REAL ESTATE AGENT'S GUIDE TO STAGING	Live Lecture	15
C11015 - ACCESSORIZING TO SELL	Live Lecture	3
C10902 - COLOR MADE EASY FOR RE AGENTS	Live Lecture	7.5
C10909 - CONFIDENT COLOR SYSTEM	Live Lecture	15
C10903 - WHAT EVERY RE AGENT NEEDS TO KNOW ABOUT DÉCOR	Live Lecture	8

**S1512 STERLING EDUCATION SERVICES INC (06/17/2019)**  
 3712 SPOONER AVENUE  
 ALTOONA, WI 54720  
 (715) 855-0495  
 Admin: BRIAN J WESTRATE

<u>COURSES</u>	Delivery Method	Clock Hours
C10250 - CONSTRUCTION LAW	Live Lecture	8

C10157 - LANDLORD TENANT LAW: LEASE AGREEMENTS, DEFAULTS..	Live Lecture	8
C10138 - LANDLORD-TENANT LAW: FROM LEASE TO EVICTION	Live Lecture	8
C9875 - LANDLORD-TENANT LAW: RES & COMRC'L TENANCIES...	Live Lecture	8
C9706 - RESIDENTIAL LANDLORD-TENANT LAW...	Live Lecture	8

**S1467 STEWART TITLE SCHOOL OF REAL ESTATE (03/23/2021)**  
 981 POWELL AVE SW 100  
 RENTON, WA 98057  
 (206) 456-4195  
 Admin: CATHY STEGER

<u>COURSES</u>	Delivery Method	Clock Hours
C10496 - A FEW GOOD DEEDS	Live Lecture	3
C11443 - CFPB-CONSUMER FINANCIAL PROTECTION BUREAU	Live Lecture	3
C9589 - CLOUDS ON TITLE	Live Lecture	3
C9591 - ESCROW - THE DARKSIDE	Live Lecture	3
C10415 - ESCROW TIPS TRENDS AND UPDATES FOR SMOOTH CLOSINGS	Live Lecture	3
C9593 - GET SHORTY	Live Lecture	3
C11308 - HOW TO GET THERE FROM HERE	Live Lecture	5
C11219 - IDENTITY MATTERS	Live Lecture	3
C9594 - LEGAL DESCRIPTIONS - THE BASICS	Live Lecture	3
C10040 - LISTING AGENT'S GUIDE TO AN ONLINE TRANSACTION	Live Lecture	3
C9592 - MAPS R US	Live Lecture	3
C9590 - NEW KID ON THE BLOCK	Live Lecture	3
C9588 - NUTS AND BOLTS - HOW TO READ A TITLE REPORT	Live Lecture	5
C10289 - RED FLAGS ON TITLE	Live Lecture	4
C11041 - THE EVOLUTION OF MARKETING IN TODAY'S RE WORLD	Live Lecture	3
C11134 - THE GAMBLER (HOLDING & CONVEYING TITLE)	Live Lecture	3
C11138 - THE GOOD, THE BAD, & THE UGLY	Live Lecture	3
C11137 - THE RECORDING PROCESS	Live Lecture	3
C10176 - WHOS ON FIRST	Live Lecture	3

**S1426 STILL TRAINING INC (04/11/2020)**  
 PO BOX 99129  
 TACOMA, WA 98496-0129  
 (800) 648-8475  
 Admin: JOSEPH STILL

<u>COURSES</u>	Delivery Method	Clock Hours
C10001 - CORE REAL ESTATE INVESTMENT ANALYSIS	Live Lecture	6.5
C10813 - DOES IT PENCIL -- COURSE 1	Live Lecture	6.5
C10812 - DOES IT PENCIL -- COURSE 2	Live Lecture	4
C11322 - REAL COMMERCIAL REAL ESTATE - COURSE 1	Live Lecture	7
C11323 - REAL COMMERCIAL REAL ESTATE - COURSE 2	Live Lecture	7
C10527 - REAL ESTATE INVESTMENT WORKSHOP - COURSE 2	Live Lecture	4
C10286 - REAL ESTATE PHONEOGRAPHY	Live Lecture	13
C11040 - REAL NEGOTIATION	Live Lecture	6
C11095 - THE REAL ESTATE CRASH COURSE	Live Lecture	4

**S1831 SUBURBAN REALTY INC (08/20/2020)**  
 11302 PACIFIC AVE S  
 TACOMA, WA 98444  
 (253) 537-8636  
 Admin: KIRSTEN HARMON

<u>COURSES</u>	Delivery Method	Clock Hours
C11438 - PROPERTY MANAGEMENT 101	Live Lecture	3

**S1648 SUSTAINABILITY FOUNDATION (01/18/2020)**  
 218 MAIN STREET #148  
 KIRKLAND, WA 98033  
 (425) 785-6286  
 Admin: BRENDA J NUNES

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10938 - CULTURE OF GREEN	Live Lecture	6
C10833 - CURRENT HOUSING CRISIS AND STEPS TOWARDS SOLUTIONS	Live Lecture	3
C11030 - DEMYSTIFYING RESIDENTIAL LAND VALUATION	Live Lecture	3
C10358 - GREAT COMMUNITIES	Live Lecture	3
C10273 - GREEN LUXURY?	Live Lecture	3
C11397 - HEALTHY HOMES MATTER	Live Lecture	3
C10212 - WHI IS TODAY'S BUYER AND HOW DO YOU WORK WITH THEM	Live Lecture	3

**S1783 TEP PRODUCERS REALTYU, LLC (04/02/2019)**  
 11504 SE MILL PLAIN BLVD K  
 VANCOUVER, WA 98684  
 (360) 433-2599  
 Admin: TERESA B ECCLES-PETTET

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C10705 - BUSINESS PLANNING: YOUR FLIGHT PLAN TO SUCCESS	Live Lecture	15
C11130 - CONNECT W YOUR CLIENTS USING TECHNOLOGY/SOCIAL MED	Live Lecture	7.5
C11184 - CONNECTING WITH YOUR CLIENTS 2.0	Live Lecture	7.5
C9980 - FORMS-FRIEND OR FOE?	Live Lecture	4
C10471 - GETTING TO KNOW YOUR CREDIT	Live Lecture	3
C97695 - INCREASING YOUR SEO & ONLINE TRAFFIC	Live Lecture	4
C96395 - INTERNET CORRECT: ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3.5
C96385 - PINTREST FOR REALTORS	Live Lecture	3.5
C99705 - REAL ESTATE SAFETY MATTERS	Live Lecture	3.5
C10636 - ROAD TO THE PRACTICE OF LAW	Live Lecture	3
C11475 - THE 411 ON LEASING	Live Lecture	3
C10739 - THE MILLENNIAL BUZZ	Live Lecture	3
C101065 - TOP SHELF BUSINESS PRACTICES	Live Lecture	3
C10857 - UNDERWORLD OF UNDERWRITING	Live Lecture	3

**S1633 THE CE SHOP INC (07/25/2019)**  
 5670 GREENWOOD PLAZA BLVD STE 420  
 GREENWOOD VILLAGE, CO 80111  
 (888) 827-0777  
 Admin: MICHAEL MCALLISTER

<u>COURSES</u>	<u>Delivery Method</u>	<u>Clock Hours</u>
C11329 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION	Internet-based Instruction	12
C9725 - ACCREDITED BUYER'S REPRESENTATIVE DESIGNATION...	Internet-based Instruction	12
C10377 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9522 - ADVOCATING FOR SHORT SALE CLIENTS	Internet-based Instruction	3
C11502 - ADVOCATING FOR SHORT SALE CLIENTS	Internet-based Instruction	3
C9701 - ANATOMY OF COMMERCIAL BUILDING	Internet-based Instruction	3
C10060 - AT HOME WITH DIVERSITY	Internet-based Instruction	8
C10383 - ATTRACTING ONLINE CONSUMERS	Internet-based Instruction	3
C9885 - BASICS OF REAL ESTATE TAXATION	Internet-based Instruction	6
C10525 - BREAKING BARRIERS: FAIR HOUSING	Internet-based Instruction	3
C9953 - CLIENT ADVOCACY IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C11350 - CODE OF ETHICS: GOOD FOR YOUR CLIENTS & YOUR BUSIN	Internet-based Instruction	3



C9889 - COMMERCIAL LANDLORD REPRESENTATION	Internet-based Instruction	3
C11446 - COMMERCIAL ETHICS	Internet-based Instruction	3
C0015CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9886 - DETERMINING VALUE OF COMMERCIAL PROPERTIES	Internet-based Instruction	3
C11351 - DID YOU SERVE? ID'ING VETAN HOMEBUYING ADVANTAGES	Internet-based Instruction	3
C9536 - DISCOVERING COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C11524 - DISCOVERING COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10600 - DIVERSITY: YOUR KALEIDOSCOPE OF CLIENTS	Internet-based Instruction	3
C11299 - ENHANCE YOUR BRAND & PROTECT YOUR CLIENTS W DATA P	Internet-based Instruction	3
C11147 - e-PRO® DAY 1	Internet-based Instruction	6
C11146 - e-PRO® DAY 2	Internet-based Instruction	6
C9703 - EXPANDING HOUSING OPPORTUNITIES	Internet-based Instruction	3
C9887 - FOUNDATIONS OF REAL ESTATE FINANCE	Internet-based Instruction	6
C9888 - FROM CONTRACT TO KEYS: THE MORTGAGE PROCESS	Internet-based Instruction	6
C10905 - FUNDAMENTALS OF REAL ESTATE	Internet-based Instruction	60
C11148 - GENERATING BUYER & SELLER LEADS	Internet-based Instruction	6
C10588 - GENERATION BUY	Internet-based Instruction	6
C9547 - GOING GREEN: THE ENVIRONMENTAL MOVEMENT IN RE	Internet-based Instruction	3
C11525 - GOING GREEN: THE ENVIRONMENTAL MOVEMENT IN REAL	Internet-based Instruction	3
C10852 - GREEN DAY 1: RESOURCE-EFFICIENT HOMES	Internet-based Instruction	6
C10851 - GREEN DAY 2: REPRESENTING BUYERS & SELLERS	Internet-based Instruction	6
C9704 - HOME SWEET (SECOND) HOME: VACATION, INVESTMENT...	Internet-based Instruction	6
C9992 - HOT MARKET STRATEGIES	Internet-based Instruction	3
C9954 - INVESTMENT STRATEGIES IN COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C11444 - ISSUES AND TRENDS IN REAL ESTATE	Internet-based Instruction	3
C10531 - KEEPING IT HONEST: UNDERSTANDING FRAUD	Internet-based Instruction	3
C10941 - MARIJUANA IN REAL ESTATE	Internet-based Instruction	3
C10853 - MARKETING, ADVERTISING, & SOCIAL MEDIA COMPLIANCE	Internet-based Instruction	3
C11445 - MILITARY RELOCATION PROFESSIONAL CERTIFICATE COURSE	Internet-based Instruction	6
C9705 - NEW HOME CONSTRUCTION & BUYER REPRESENTATION...	Internet-based Instruction	6
C9991 - ONLINE RISK MANAGEMENT	Internet-based Instruction	3
C9842 - PERSONAL SAFETY	Internet-based Instruction	3
C10906 - PRACTICES OF REAL ESTATE	Internet-based Instruction	30
C11145 - PREPARING A MARKET ANALYSIS	Internet-based Instruction	3
C10384 - PRICING STRATEGIES: MASTERING CMA	Internet-based Instruction	6
C11327 - RE INVESTING-BUILD WEALTH REP INVESTORS/BECOMING 1	Internet-based Instruction	6
C11449 - REAL ESTATE INVESTORS AND YOUR BUSINESS	Internet-based Instruction	3
C10061 - REAL ESTATE MARKETING REBOOT...	Internet-based Instruction	6
C10385 - REAL ESTATE SAFETY MATTERS	Internet-based Instruction	3
C9989 - REALTOR CODE OF ETHICS TRAINING	Internet-based Instruction	3
C9891 - REO: RESPONSIBILITIES, EDUCATION, & OPPORTUNITIES	Internet-based Instruction	6
C9680 - RESIDENTIAL PROPERTY MANAGEMENT ESSENTIALS	Internet-based Instruction	3
C11298 - ROADMAP TO SUCCESS: BUSINESS PLANNING FOR RE PROF	Internet-based Instruction	3
C10062 - RPR: REAL-TIME DATA, MARKET KNOWLEDGE...	Internet-based Instruction	3
C9723 - SELLER REPRESENTATIVE SPECIALIST (SRS) DESIGNATION	Internet-based Instruction	12
C9890 - SELLING TO YOUR SPHERE OF INFLUENCE	Internet-based Instruction	3
C9955 - SENIORS RE SPECIALIST (SRES) DESIGNATION COURSE	Internet-based Instruction	16
C9702 - SHORT SALES AND FORECLOSURES...	Internet-based Instruction	6
C9521 - SIGN HERE: CONTRACT LAW ON E-SIGNATURES	Internet-based Instruction	3
C11501 - SIGN HERE: CONTRACT LAW ON E-SIGNATURES	Internet-based Instruction	3
C11282 - TECHNOLOGY TOOLS, TRENDS, & RISK MANAGEMENT	Internet-based Instruction	3
C10914 - THE CODE OF ETHICS IN ACTION	Internet-based Instruction	3
C9724 - THE FUNDAMENTALS OF COMMERCIAL REAL ESTATE	Internet-based Instruction	3
C10521 - TITLE & ESCROW: 2 FAMILIES, 1 TRANSACTION	Internet-based Instruction	3
C9626 - TODAY'S MLS; NEW PARADIGMS, BETTER RESULTS	Internet-based Instruction	3
C11291 - UNCLE SAM HAS HOMES FOR SALE: LISTING/SELLING HUD	Internet-based Instruction	3
C10027 - WA REAL ESTATE LAW	Internet-based Instruction	30

C10940 - WORKING WITH RE INVESTORS

Internet-based Instruction

3

**S1822 THE FINANCE ACADEMY****(03/06/2020)**

10330 44TH AVE NE  
SEATTLE, WA 98125  
(206) 455-0995  
Admin: PAUL SCOBEE

COURSES

Delivery Method

Clock Hours

C11215 - MAKE MONEY USING MORTGAGES TO SOLVE COMMON PROBLEM

Live Lecture

3

**S1772 THE INSTITUTE FOR LUXURY HOME MARKETING,****(07/10/2020)**

12720 HILLCREST PLAZA DR  
DALLAS, TX 75230  
(214) 485-3000  
Admin: JACKIE VINCENT

COURSES

Delivery Method

Clock Hours

C11281 - CERTIFIED LUXURY HOME MARKETING SPECIALIST TRNING

Live Lecture

12.5

**S1780 THE LEARNING LAB****(01/20/2021)**

2931 1ST AVE, STE A  
SEATTLE, WA 98134  
(206) 623-5118  
Admin: CHAD ZINDA

COURSES

Delivery Method

Clock Hours

C10528 - AD WRITING

Live Lecture

3

C9922 - BEST YEAR EVER

Live Lecture

5

C10624 - BEST YEAR EVER

Live Lecture

4

C11217 - BODY LANGUAGE &amp; SUCCESS

Live Lecture

3

C11536 - BROKER TOOL EXPO

Live Lecture

3

C10875 - CMA MASTERY

Live Lecture

3

C10660 - CRISIS FREE CASH FLOW

Live Lecture

3

C11447 - ETHICS, ARBITRATION, AND MORE. OH MY

Live Lecture

3

C10691 - LENDER THINK TANK

Live Lecture

3

C10159 - MARKETING MAKEOVER

Live Lecture

3

C10735 - MARKETING WITHOUT MONEY

Live Lecture

3

C10958 - MULTIPLE OFFERS TIPS/WAIVE CONTINGENCIES -- WHY?

Live Lecture

3

C11048 - NEGOTIATION SKILLS

Live Lecture

3

C10223 - OPEN HOUSING THAT MAKES MONEY

Live Lecture

3

C10142 - THE PIT

Live Lecture

3

**S1462 THE LONES GROUP****(07/17/2020)**

2200 CORNWALL AVENUE  
BELLINGHAM, WA 98225  
(360) 527-8904  
Admin: DENISE LONES

COURSES

Delivery Method

Clock Hours

C10113 - BUSINESS PLANNING THAT GETS RESULTS

Live Lecture

3.5

C10566 - IT'S ALL ABOUT PRICE

Live Lecture

3.5

C10559 - LOSE YOUR AVERSION TO CONVERSION

Live Lecture

3.5

C11232 - REVOLUTIONIZE YOUR BUSINESS WITH SYSTEMS

Live Lecture

5

C11418 - SIMPLIFY TO MULTIPLY

Live Lecture

3

C10803 - THE TOTAL TRANSFORMATION: PROVEN SYSTEMS

Live Lecture

15

C10156 - TURN MEMORABLE MARKETING INTO YOUR MONEY

Live Lecture

3.5

**S1753 THE LUXURY HOME COUNCIL, INC (05/14/2019)**  
 9595 LITTLE RIVER ROAD  
 GLIDE, OR 97443  
 (541) 530-0484  
 Admin: SCOT SPALDING

<u>COURSES</u>	Delivery Method	Clock Hours
C10919 - ACCREDITED LUXURY HOME SPECIALIST (ALHS)	Live Lecture	15

**S1442 THE REAL ESTATE LEARNING CENTER OF (12/16/2019)**  
 2211 E MILL PLAIN BLVD  
 VANCOUVER, WA 98661  
 (360) 553-8738  
 Admin: LOUISE STROTHER

<u>COURSES</u>	Delivery Method	Clock Hours
C10023 - BETTER CLIENT COMMUNICATION	Live Lecture	3
C10024 - BUILDING BUILDER BUSINESS PART 1	Live Lecture	3
C10025 - BUILDING BUILDER BUSINESS PART 2	Live Lecture	3
C9685 - KNOW THE CODE IN 3: REAL ESTATE ETHICS	Live Lecture	3
C10942 - OPEN HOUSE MASTERY	Live Lecture	3
C11053 - ORGANIZING FOR BETTER BUSINESS	Live Lecture	3
C9809 - PRACTICAL BUYER AGENCY	Live Lecture	3
C9865 - PRACTICAL SELLER AGENCY	Live Lecture	3
C10514 - REAL ESTATE FUNDAMENTALS	Live Lecture & Internet-based	60
C9843 - WA REAL ESTATE PRACTICES	Live Lecture & Internet-based	30
C10507 - WASHINGTON REAL ESTATE PRACTICES	Live Lecture	30

**S1453 THE SEMINAR GROUP (01/26/2021)**  
 18850 103RD AVE SW STE 123  
 PO BOX 523  
 VASHON, WA 98070  
 (800) 574-4852  
 Admin: ELLEN RICE

<u>COURSES</u>	Delivery Method	Clock Hours
C10558 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT		4.5
C11013 - 1031 EXCHANGES IN A CHALLENGING RE ENVIRONMENT	Live Lecture	4.5
C9856 - 4TH ANNUAL EASEMENTS AND CCRs IN WASHINGTON	Live Lecture	7.5
C10500 - 5TH ANNUAL EASEMENTS AND CCRs IN WASHINGTON	Live Lecture & Internet-based	7.5
C9543 - 5TH ANNUAL EMINENT DOMAIN	Live Lecture	10.5
C10933 - 6TH ANNUAL EASEMENTS & CCRs IN WA	Live Lecture	7.5
C10091 - 6TH ANNUAL EMINENT DOMAIN	Live Lecture	11
C11379 - 7TH ANNUAL EASEMENTS IN WASHINGTON	Live Lecture	7.5
C10740 - 7TH ANNUAL EMINENT DOMAIN	Live Lecture	7.5
C11081 - 8TH ANNUAL EMINENT DOMAIN	Live Lecture	7.5
C10050 - 8TH ANNUAL WATER RIGHTS TRANSFERS	Live Lecture	14
C11542 - 9TH ANNUAL EMINENT DOMAIN IN WASHINGTON	Live Lecture	7.5
C10741 - AGRICULTURE LAW	Live Lecture	11
C11237 - HOT TOPICS IN REAL ESTATE	Live Lecture	7.5
C10090 - HOUSING AND MIXED USE DEVELOPMENT IN WA	Live Lecture & Computer	12.5
C9752 - NEW ERA OF CONDOMINIUM DEVELOPMENT...	Live Lecture	7.5
C9748 - OPPORTUNITIES AND CHALLENGES IN GREEN BUILDING	Live Lecture	8
C9972 - PERMITTING STRATEGIES	Live Lecture	8.5
C9945 - RESIDENTIAL EVICTIONS	Live Lecture	4
C10952 - WASHINGTON HOUSING CRISIS	Live Lecture	7.5

C11336 - WASHINGTON'S HOUSING CRISIS	Live Lecture	7.5
C10218 - WATER RIGHTS SELF-ASSESSMENT AND ACQUISITION	Live Lecture	7.5

**S1710 THE VAN EDUCATION CENTER (05/24/2019)**  
 5345 ARAPAHOE AVE SUITE 7  
 BOULDER, CO 80303  
 (800) 455-8348  
 Admin: BARB WESTFALL

<u>COURSES</u>	Delivery Method	Clock Hours
C10896 - ECOBROKER: CURRENT TRENDS IN SUSTAINABILITY	Internet-based Instruction	4
C10893 - ETHICS & PROFESSIONAL PRACTICE	Internet-based Instruction	6
C10897 - FAIR HOUSING	Internet-based Instruction	6
C10895 - INTERNATIONAL REAL ESTATE	Internet-based Instruction	4
C10894 - METHAMPHETAMINE AND REAL ESTATE	Internet-based Instruction	4
C10898 - THE SWS LISTING ANALYZER FOR EXPIRED LISTINGS	Internet-based Instruction	3

**S1577 THE WFG LEARNING CENTER (02/02/2020)**  
 5101 NE 82ND AVE SUITE 102  
 VANCOUVER, WA 98662  
 (360) 891-5454  
 Admin: RICK L EDMUNDS

<u>COURSES</u>	Delivery Method	Clock Hours
C11065 - ALTA HOMEOWNERS POLICY	Live Lecture	3
C10372 - BUYER REPRESENTATION	Internet-based Instruction	6
C10374 - INVESTMENT PROPERTY PRACTICE & MANAGEMENT	Internet-based Instruction	12
C10253 - NAVIGATING THE COUNTY GIS INFO WEBSITE	Live Lecture	3
C10373 - RISK MANAGEMENT	Internet-based Instruction	6
C11338 - TITLE INSURANCE I - UNDERSTANDING THE BASICS	Live Lecture	3
C11339 - TITLE INSURANCE II - UNDERSTANDING DOCUMENTS	Live Lecture	3
C11067 - TITLE INSURANCE III: UNDERSTANDING LEGAL DESCRIP	Live Lecture	3
C11066 - UNDERSTANDING ESCROW	Live Lecture	3

**S1461 THEREALESTATESCHOOL.NET (08/09/2020)**  
 13898 MORGAN DRIVE NE  
 REDMOND, WA 98053  
 (425) 882-1127  
 Admin: MARK J BORNSTEIN

<u>COURSES</u>	Delivery Method	Clock Hours
C11018 - INTERNET MARKETING 101	Live Lecture	3
C11017 - INTERNET MARKETING 201	Live Lecture	3
C11016 - INTERNET MARKETING 301	Live Lecture	3
C9794 - WORKING WITH INVESTORS	Live Lecture	3

**S1542 TRAIN AGENTS INC (09/15/2020)**  
 761 KELLER PARKWAY STE 104  
 KELLER, TX 76248  
 (866) 948-7246  
 Admin: ROBERT LOWE

<u>COURSES</u>	Delivery Method	Clock Hours
C10095 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9570 - ADVANCED W A REAL ESTATE LAW	Internet-based Instruction	30
C10640 - BUSINESS MANAGEMENT	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9

C0004CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10479 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C10639 - REAL ESTATE PRACTICES	Internet-based Instruction	30
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3

**S1816 TURBO SCHOOL OF REAL ESTATE (10/31/2019)**

4659 153RD AVE SE  
 BELLEVUE, WA 98006  
 (425) 390-4401  
 Admin: STEVE NICEWARNER

COURSES

	Delivery Method	Clock Hours
C10231S - IGNITE	Live Lecture	36
C10239S - SHIFT 11: LISTING REO'S	Live Lecture	3
C9936S - SHIFT: BULLETPROOFING TRANSACTIONS	Live Lecture	3
C9938S - SHIFT: CREATING URGENCY TO BUY	Live Lecture	3
C9853S - SHIFT: EFFECTIVE PEOPLE LEVERAGE	Live Lecture	3
C9852S - SHIFT: EXPENSE MANAGEMENT	Live Lecture	3
C9937S - SHIFT: FINANCING SOLUTIONS	Live Lecture	3
C9851S - SHIFT: GAINING MIND OVER MARKET	Live Lecture	3
C10099S - SHIFT: LEAD CAPTURE AND CONVERSION	Live Lecture	3
C10100S - SHIFT: SELLER PRICING STRATEGIES	Live Lecture	3
C9939S - SHIFT: SELLER STAGING STRATEGIES	Live Lecture	3
C9854S - SHIFT: UPSHIFTING YOUR LEAD GENERATION	Live Lecture	3

**S1775 UMBRELLA LEARNING (09/17/2020)**

16400 SOUTHCENTER PKWY  
 SUITE 502  
 SEATTLE, WA 98188  
 (206) 947-0811  
 Admin: RACHELLE L WILLHITE

COURSES

	Delivery Method	Clock Hours
C10552 - CONTRACT PREPARATION	Live Lecture	3
C10635 - SAVVY MARKETING: MARKETING ONLINE	Live Lecture	3

**S1664 UNIVERSITY OF WASHINGTON EDUCATIONAL (12/15/2020)**

PROFESSIONAL &  
 BOX 359485  
 SEATTLE, WA 98195-9485  
 (206) 685-9682

Admin: MCKAY C CARUTHERS

COURSES

	Delivery Method	Clock Hours
C10674 - DEVELOPMENT PROCESS & PROJECT SENSITIVITY ANALYSIS	Live Lecture	29
C10843 - INTRO & STATIC ANALYSIS OF COMMERCIAL RE	Live Lecture	29
C10675 - LEGAL & TAXATION ISSUES	Live Lecture	29

**S1770 USA HOMEOWNERSHIP FOUNDATION INC (04/30/2020)**  
 495 E RICON 110  
 CORONA, CA 92879  
 (951) 444-7363  
 Admin: SON DAVID NGUYEN

COURSES

C11315 - MILITARY &amp; VETERANS HOUSING CERTIFICATION

Delivery Method  
Live LectureClock Hours  
7

**S1829 W.A.R.I.E.S. LTD (08/03/2020)**  
 51 W DAYTON AVE RM 203  
 EDMONDS, WA 98020  
 (425) 319-5783  
 Admin: MICHAEL W PEDERSON

COURSES

C11478 - INSPECTION OF SITES &amp; BLDGS FOR R E PROF #1

Delivery Method  
Live LectureClock Hours  
8

C11543 - INSPECTION OF SITES &amp; BLDGS FOR R E PROF #2

Live Lecture

8

**S1652 WA STATE UNIVERSITY EXTENSION (09/24/2020)**  
 121 OAK BAY RD  
 PORT HADLOCK, WA 98339  
 (360) 379-5610  
 Admin: ROBERT SIMMONS

COURSES

C11423 - SHORELINE REAL ESTATE

Delivery Method  
Live LectureClock Hours  
7.5

**S1108 WASHINGTON REAL ESTATE ACADEMY (12/16/2019)**  
 18001 BOTHELL EVERETT HWY  
 SUITE 108  
 BOTHELL, WA 98012  
 (425) 481-7777  
 Admin: THERO MITCHELL

COURSES

C9819S - BAD LOANS PREDATORY &amp; FRAUD

Delivery Method  
Internet-based InstructionClock Hours  
3

C9820S - COMMUNITY ETHICS

Internet-based Instruction

3

C9821S - CONTRACTS

Internet-based Instruction

3

C0007CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19

Internet-based Instruction

3

C9822S - ENVIRONMENTAL BASICS

Internet-based Instruction

6

C9823S - HOMEOWNER'S ASSOCIATION MANAGEMENT

Internet-based Instruction

12

C9824S - HUMAN LAND USE

Internet-based Instruction

4

C9825S - METH MADNESS

Internet-based Instruction

3

C9826S - PRICING PROPERTY

Internet-based Instruction

4

C9827S - PROPERTY MANAGEMENT TCB

Internet-based Instruction

8

C9828S - QUALIFYING BUYER AND PROPERTY

Internet-based Instruction

3

C9829S - REAL ESTATE MATHEMATICS

Internet-based Instruction

6

C9830S - THE LOAN AN OVERVIEW

Internet-based Instruction

6

C9635 - WA REAL ESTATE FUNDAMENTALS

Internet-based Instruction

60

C9546 - WA REAL ESTATE LAW

Internet-based Instruction

30

C10120 - WA REAL ESTATE PRACTICES

Internet-based Instruction

30

C9833S - WASHINGTON LICENSE LAW

Internet-based Instruction

6

C9831S - WATER RESOURCES

Internet-based Instruction

3

C9832S - WORK SMARTER, NOT HARDER

Internet-based Instruction

6

**S1087 WASHINGTON REALTORS EDUCATION (09/01/2020)**  
 128 10TH AVE SW 500 (98501)  
 PO BOX 719 (MAILING ADDRESS)  
 OLYMPIA, WA 98507  
 (360) 943-3100  
 Admin: MARY KATHRYN HULL-DRURY

<u>COURSES</u>	Delivery Method	Clock Hours
C9927 - 1031 EXCHANGE BASICS	Live Lecture	3
C10145 - 2016 BROKER SYMPOSIUM	Live Lecture	7.5
C10427 - 2016 LEGAL SYMPOSIUM	Live Lecture	7.5
C10654 - 2016 TECHNOLOGY SYMPOSIUM	Live Lecture	7.5
C10802 - 2017 BUSINESS SUMPOSIUM, PRICE WAR	Live Lecture	3.5
C10801 - 2017 BUSINESS SYMPOSIUM, NEGOTIATIONS	Live Lecture	4
C10953 - 2017 FALL BUSINESS SYMPOSIUM	Live Lecture	7.5
C10926 - 2017 INSTRUCTOR REBOOT	Live Lecture	7.5
C10889 - 2017 LEGAL SYMPOSIUM	Live Lecture	7.5
C11378 - 2018 FALL BUSINESS SYMPOSIUM	Live Lecture	7.5
C11261 - 2018 LEGAL SYMPOSIUM	Live Lecture	7.5
C11181 - 2018 NAR CODE OF ETHICS, C5-3 HRS	Live Lecture	3
C11151 - 2018 NAR CODE OF ETHICS, C5-4 HRS	Live Lecture	4
C11132 - 2018 SPRING BUSINESS SYMPOSIUM	Live Lecture	7.5
C11436 - 2018 TECH EDGE	Live Lecture	3
C10567 - A DAY IN THE LIFE OF A REAL ESTATE AGENT	Internet-based Instruction	10
C9623 - ACCREDITED BUYERS REPRESENTATIVE (ABR)	Live Lecture	15
C9929 - ADVANCED 1031 EXCHANGES	Live Lecture	3
C0047CORE1819 - AGENCY LAW AND CORE	Live Lecture	7.5
C9918 - AGENCY LAW-3.5	Live Lecture	3.5
C9919 - AGENCY LAW-4.0	Live Lecture	4
C11014 - ASIA/PACIFIC INTERNATIONAL REAL ESTATE	Live Lecture	7.5
C10150 - AT HOME WITH DIVERSITY	Live Lecture	7.5
C11218 - ATTORNEY SURVIVOR, SEASON 2	Live Lecture	3
C10148 - ATTRONEY SURVIVOR	Live Lecture	3
C9819S - BAD LOANS PREDATORY & FRAUD	Internet-based Instruction	3
C10181 - BENEATH THE SURFACE	Internet-based Instruction	6
C10115 - BEST OF LEGAL HOTLINE	Live Lecture	3.5
C11341 - BEST OF LEGAL HOTLINE 3.5	Live Lecture	3.5
C11340 - BEST OF THE LEGAL HOTLINE 4.0	Live Lecture	4
C10394 - BEST OF TIMES, WORST OF TIMES	Live Lecture	4
C9599 - BROKER SYMPOSIUM	Live Lecture	7
C9849 - BUILD AN EFFECTIVE MARKETING PLAN	Live Lecture	4
C9920 - BUYERS AGREEMENT, EFFECTIVE USE IN TODAY'S MARKET	Live Lecture	4
C9928 - BUYERS WITH IRAS	Live Lecture	3
C10924 - CIPS: GLOBAL REAL ESTATE TRANSACTION	Live Lecture	7.5
C10976 - CIPS: THE AMERICAS & INTERNATIONAL RE	Live Lecture	7.5
C11150 - CODE OF ETHICS, IN REAL LIFE-3 HRS	Live Lecture	3
C11186 - CODE OF ETHICS, IN REAL LIFE-4 HRS	Live Lecture	4
C9820S - COMMUNITY ETHICS	Internet-based Instruction	3
C11419 - CONTRACT LAW FOR REAL ESTATE PROFESSIONALS	Internet-based Instruction	4
C9821S - CONTRACTS	Internet-based Instruction	3
C0043CORE1819 - CORE & MORE 2018-2019	Live Lecture	7.5
C10240 - CORRAL THAT DEAL	Live Lecture	3.5
C0022CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3.5
C0023CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C0021CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	4
C0018CORE1819 - CURRENT TRENDS & ISSUES IN WA RESIDENTIAL RE, IACE	Internet-based Instruction	3

C9609 - DISCLOSURE REQUIREMENTS IN REAL ESTATE TRANSACTION	Live Lecture	7.5
C10984 - DISCOVERING COMMERCIAL RE	Live Lecture	3
C11413 - DO YOU MIND IF I ASK YOU A QUESTION?	Live Lecture	3.5
C11414 - DO YOU MIND IF I ASK YOU A QUESTION?	Live Lecture	4
C11007 - DON'T GET WACKED BY THE WACS 4.0	Live Lecture	4
C10512 - DON'T GET WHACKED BY THE WACS	Live Lecture	3.5
C11321 - DRAFT LIKE A LAWYER: WHAT DO FORMS SAY/HOW TO USE	Live Lecture	15
C9822S - ENVIRONMENTAL BASICS	Internet-based Instruction	6
C11487 - FAIR HOUSING GENERATION	Internet-based Instruction	3
C9621 - FORMS, FUNCTIONS, & FINESSE	Live Lecture	7.5
C10708 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 3.5	Live Lecture	3.5
C10709 - FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4.0	Live Lecture	4
C10617 - GENERATING BUYER & SELLER LEADS	Live Lecture	7.5
C10560 - GENERATION - 12	Internet-based Instruction	12
C10541 - GENERATION - 27	Internet-based Instruction	27
C10866 - GLOBAL REAL ESTATE: LOCAL MARKETS	Live Lecture	7.5
C10003 - GREEN MARINE WATERFRONT FEATURES	Live Lecture	7.5
C9749 - HOME ADVANTAGE/HOMEBUYER EDUCATION	Live Lecture	6
C11254 - HOTLINE VS. THE BOTTOM LINE	Live Lecture	7.5
C10000 - HOW TO NEGOTIATE IN AN ELECTRONIC WORLD	Live Lecture	3.5
C9824S - HUMAN LAND USE	Internet-based Instruction	4
C9769 - INCREASING YOUR SEO & ONLINE TRAFFIC	Live Lecture	4
C9818 - INSTRUCTOR DEVELOPMENT WORKSHOP (IDW)	Live Lecture	15
C9639 - INTERNET CORRECT: ETIQUETTE & ETHICS IN THE ETHERS	Live Lecture	3.5
C10149 - INTO THE BREACH	Live Lecture	4
C10151 - IPAD: YOUR VIRTUAL ASSISTANT	Live Lecture	3.5
C10430 - IS IT FRIEND OR FAUX? SCHEMES YOU NEED TO KNOW	Live Lecture	3
C10244 - LAND 101	Live Lecture	15
C10921 - LAND USE & PERMITS	Live Lecture	3.5
C9940 - LAND USE PERMITTING ISSUES-THINGS TO CONSIDER...	Live Lecture	3.5
C10079 - LAW OF RESIDENTIAL LANDLORD-TENANT RELATIONS IN WA	Live Lecture	3
C9782 - LEGAL SYMPOSIUM 2015	Live Lecture	7.5
C11416 - MASTERING REAL ESTATE NEGOTIATIONS	Internet-based Instruction	4
C11416 - MASTERING REAL ESTATE NEGOTIATIONS	Correspondence	4
C9768 - MEDIATION TRAINING FOR REALTORS	Live Lecture	10
C9825S - METH MADNESS	Internet-based Instruction	3
C11320 - MORTGAGE BASICS	Live Lecture	6
C11271 - MORTGAGE BASICS	Live Lecture	3
C9622 - MORTGAGE FINANCE: LIFTING THE VEIL	Live Lecture	3.5
C10721 - NAR CODE OF ETHICS C5 3.0	Live Lecture	3
C10720 - NAR CODE OF ETHICS C5 4.0	Live Lecture	4
C10944 - NAR CODE OF ETHICS: ETHICS ADVENTURE	Internet-based Instruction	3
C9916 - NAR CODE OF ETHICS-3.0	Live Lecture & Internet-based	3
C9917 - NAR CODE OF ETHICS-4.0	Live Lecture	4
C10986 - NEW FORMS, HOT TOPICS & OTHER INDUSTRY FUN	Live Lecture	3
C9902 - NEW FORMS, HOT TOPICS, & OTHER INDUSTRY FUN	Live Lecture	3.5
C9640 - ONE SIZE DOES NOT FIT ALL	Live Lecture	7.5
C10147 - OSCAR	Live Lecture	3.5
C10180 - OSCAR	Live Lecture	4
C9638 - PINTREST FOR REALTORS	Live Lecture	3.5
C9826S - PRICING PROPERTY	Internet-based Instruction	4
C10565 - PRINCIPLED NEGOTIATIONS	Live Lecture	7.5
C10199 - PROCURING CAUSE	Live Lecture	4
C10731 - PROFESSIONAL STANDARD FOR BOARDS	Live Lecture	4
C9750 - PROFESSIONAL STANDARDS 4.0	Live Lecture	4
C9605 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4



C10719 - PROFESSIONAL STANDARDS EXPRESS	Live Lecture	4
C9827S - PROPERTY MANAGEMENT TCB	Internet-based Instruction	8
C10210 - PUT A S.O.C. IN IT (STANDARD OF CARE)	Live Lecture	7.5
C9828S - QUALIFYING BUYER AND PROPERTY	Internet-based Instruction	3
C9847 - REAL ESATE INVESTING MADE CLEAR	Internet-based Instruction	4
C11319 - REAL ESTATE BUSINESS PLAN	Live Lecture	6
C11272 - REAL ESTATE BUSINESS PLAN	Live Lecture	3
C9654 - REAL ESTATE IS RISKY BUSINESS	Live Lecture	15
C9829S - REAL ESTATE MATHEMATICS	Internet-based Instruction	6
C9970 - REAL ESTATE SAFETY MATTERS	Live Lecture	3.5
C10581 - RED FLAGS IN REAL ESTATE TRANSACTIONS	Live Lecture	3.5
C9604 - REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C10718 - REGIONAL PROFESSIONAL STANDARDS	Live Lecture	7.5
C10299 - SELL AND EXCEL! THE PATH TO PROFITABILITY	Live Lecture	7.5
C10392 - SENIOR REAL ESTATE SPECIALIST	Live Lecture	13
C10985 - SMART GROWTH FOR THE 21ST CENTURY	Live Lecture	4
C11451 - SOCIAL MEDIA MARKETING FOR REALTORS ®	Live Lecture	3.5
C10114 - STATEWIDE FORMS - FULL DAY	Live Lecture	7.5
C9578 - STATEWIDE FORMS 1/2 DAY	Live Lecture	4
C9624 - SUCCESSFUL BUYERS CLIENT SYSTEMS	Internet-based Instruction	4
C10058 - SUCCESSFUL SELLER CLIENT SYSTEMS	Internet-based Instruction	4
C9915 - TECH SYMPOSIUM	Live Lecture	7.5
C11187 - THE HOTLINE VS. THE BOTTOM LINE	Live Lecture	3.5
C9830S - THE LOAN AN OVERVIEW	Internet-based Instruction	6
C11488 - TITLE GENERATION	Internet-based Instruction	6
C11202 - TO DISCLOSE & HOTLINE VS. BOTTOM LINE	Live Lecture	7.5
C10927 - TO DISCLOSE OR NOT TO DISCLOSE	Live Lecture	3.5
C11010 - TO DISCLOSE OR NOT TO DISCLOSE; THAT IS THE?? 4.0	Live Lecture	4
C10106 - TOP SHELF BUSINESS PRACTICES	Live Lecture	3
C10511 - VAMRES	Live Lecture	7.5
C11032 - WA RESIDENTIAL LANDLORD TENANT LAW UPDATE/REVIEW	Live Lecture	3
C10681 - WASHINGTON LANDLORD-TENANT LAW	Live Lecture	3
C9833S - WASHINGTON LICENSE LAW	Internet-based Instruction	6
C10002 - WASHINGTON REALTOR BUSINESS SYMPOSIUM	Live Lecture	7.5
C9831S - WATER RESOURCES	Internet-based Instruction	3
C10922 - WATER RIGHTS AND WATER SUPPLY ISSUES	Live Lecture & Internet-based	3.5
C10146 - WHEN ARTICLE 12 MEETS SOCIAL MEDIA	Live Lecture	3.5
C9832S - WORK SMARTER, NOT HARDER	Internet-based Instruction	6
C9976 - WOW IT'S HOT! CURRENT LEGAL ISSUES & HOTLINE FUN	Live Lecture	7.5
C10836 - WOW IT'S HOT! CURRENT LEGAL ISSUES & HOTLINE FUN	Live Lecture	7.5
C10989 - WOW!... WHAT JUST HAPPENED?	Live Lecture	3
C10389 - YOUR PERSONAL VALUE AS A REALTOR	Live Lecture	7.5

**S1319 WASHINGTON STATE BAR ASSOC (06/03/2020)**  
 1325 4TH AVENUE SUITE 600  
 SEATTLE, WA 98101-2539  
 (206) 727-8203  
 Admin: KEVIN PLACHY

COURSES

	Delivery Method	Clock Hours
C11039 - ANNUAL FALL REAL PROPERTY CLE	Live Lecture & Internet-based	6
C9735 - FOCUS ON AN EVER-SHIFTING LANDSCAPE...	Live Lecture & Internet-based	7.5
C11364 - NEW DEVELOPMENTS IN REAL PROPERTY	Live Lecture	6
C10827 - RAPIDLY DEVELOPING CHANGES IN RE LITIGATION	Live Lecture & Internet-based	7.5
C10093 - RECENT DEVELOPMENTS IN REAL ESTATE LAW	Live Lecture & Internet-based	7.5
C10329 - SO THIS IS WHAT'S DEVELOPING...	Live Lecture & Video Conference	6.5
C11504 - THE WA UNIFORM COMMON INTEREST OWNERSHIP ACT & ITS	Live Lecture & Internet-based	6

C11504 - THE WA UNIFORM COMMON INTEREST OWNERSHIP ACT & ITS Live Lecture & Video Conference 6

**S1683 WASHINGTON'S BEST REAL ESTATE EDUCATION (04/30/2019)**

144 TRIPP ROAD  
SEQUIM, WA 98382  
(360) 460-7941  
Admin: SUSAN DAVIS / LINDA BAKER

COURSES

	Delivery Method	Clock Hours
C10137 - ADVANCED REAL ESTATE PRACTICE	Computer Based Training	30
C0031CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Correspondence	3
C0031CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture & Internet-based	3
C11025 - DISCLOSURE IS NOT A SECRET	Live Lecture & Correspondence	4
C11025 - DISCLOSURE IS NOT A SECRET	Live Lecture & Computer Based	4
C11023 - ETHICS IN OUR BUSINESS	Live Lecture & Correspondence	3
C11023 - ETHICS IN OUR BUSINESS	Live Lecture & Computer Based	3
C11024 - GOOD GUYS/BAD GUYS-WHO'S WHO IN MORTGAGE FRAUD	Live Lecture & Correspondence	4
C11024 - GOOD GUYS/BAD GUYS-WHO'S WHO IN MORTGAGE FRAUD	Live Lecture & Computer Based	4
C11022 - NATURE VS. CHEMICALS	Live Lecture & Correspondence	4
C11022 - NATURE VS. CHEMICALS	Live Lecture & Computer Based	4
C10105 - NEGOTIATE WITH STYLE	Live Lecture & Internet-based	3
C10105 - NEGOTIATE WITH STYLE	Live Lecture & Computer Based	3
C11021 - RISK AWARENESS	Live Lecture & Correspondence	4
C11021 - RISK AWARENESS	Live Lecture & Computer Based	4
C11020 - THE US FINANCIAL SYSTEM	Live Lecture & Correspondence	4
C11020 - THE US FINANCIAL SYSTEM	Live Lecture & Computer Based	4
C10192 - WASHINGTON REAL ESTATE LAW	Computer Based Training	30
C11019 - WHAT'S FAIR IN HOUSING	Live Lecture & Computer Based	3
C11019 - WHAT'S FAIR IN HOUSING	Live Lecture & Correspondence	3

**S1685 WEBNET REAL ESTATE SCHOOL, INC. (10/03/2019)**

1614 113TH DR SE  
LAKE STEVENS, WA 98258  
(888) 672-9966  
Admin: JUANITA JANE FAVOR/ERIK MARTY

COURSES

	Delivery Method	Clock Hours
C10208 - ADVANCED REAL ESTATE PRACTICES	Internet-based Instruction	30
C9684 - ADVANCED WA REAL ESTATE LAW	Internet-based Instruction	30
C9997S - COMMON MISTAKES MADE BY ROOKIES	Internet-based Instruction	3
C10009S - CONTEMPORARY TRENDS IN REAL ESTATE	Internet-based Instruction	9
C0028CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Internet-based Instruction	3
C9994S - EFFECTIVE CONTRACTS	Internet-based Instruction	3
C10051S - MODERN MARKETING IN REAL ESTATE	Internet-based Instruction	9
C10007S - REAL ESTATE FINANCING & INVESTING	Internet-based Instruction	9
C10682 - REAL ESTATE FUNDAMENTALS	Internet-based Instruction	60
C9996S - RISK MANAGEMENT	Internet-based Instruction	3
C9993S - SHORT SALES	Internet-based Instruction	3
C10052S - SHORT SALES 2.0	Internet-based Instruction	9
C9995S - SITE DESIGN & PLANNING	Internet-based Instruction	3

**S1743 WEICHERT UNIVERSITY (04/08/2019)**

13613 MERIDIAN E 106  
PUYALLUP, WA 98373  
(253) 444-4059  
Admin: JERRY FILOTEO

COURSES

	Delivery Method	Clock Hours
C10746 - FAST TRACK -- SALES ASSOCIATE	Live Lecture	30
C10271 - SUCCESSFULLY SELLING HUD HOMES	Live Lecture	3

**S1714 WFG NATIONAL TITLE CO OF WASHINGTON (06/27/2019)**

10900 NE 8TH 1100  
 BELLEVUE, WA 98004  
 (425) 453-8880  
 Admin: MARTA DROBYN/SUSAN L ROLAND

COURSES

	Delivery Method	Clock Hours
C9517 - 2015 ECONOMIC PERSPECTIVE	Live Lecture	3
C10186 - 2016 ECONOMIC PERSPECTIVES	Live Lecture	3
C11069 - 2018 ECONOMIC PERSPECTIVES	Live Lecture	3
C11063 - BRAND DNA: DISCOVER & NURTURE YOUR ARCHETYPE	Live Lecture	3
C9668 - CFPB-WHAT IT MEANS TO YOU!	Live Lecture	3
C10296 - CLAIMS THAT THRILL	Live Lecture	3
C10297 - DISTRESSED! PEOPLE AND PROPERTY	Live Lecture	3
C10689 - ESCROW: A COLLABORATIVE APPROACH	Live Lecture	3
C11279 - HOW CYBERSECURITY THREATS HAVE RESHAPED THE RE...	Live Lecture	3
C10302 - MY SELLER'S IN COURT. NOW WHAT?	Live Lecture	3
C11233 - NO GOOD DEED GOES UNNOTICED	Live Lecture	3
C10767 - OVERVIEW OF THE CBA RE PSA	Live Lecture	3
C10652 - REFRESH 2016	Live Lecture	7
C10974 - REFRESH 2017	Live Lecture	7
C10963 - THAT'S MY PROPERTY	Live Lecture	3
C11313 - TITLE & ESCROW: COVERING YOUR BASES	Live Lecture	3
C10703 - WFG ECONOMIC PERSPECTIVE 2017	Live Lecture	3
C9969 - WFG REFRESH	Live Lecture	6
C11427 - WFG REFRESH 2018	Live Lecture	7

**S1641 WINDERMERE EDUCATION/MOUNTAIN WEST INC (02/23/2020)**

25 W CATALDO SUITE A  
 SPOKANE, WA 99201  
 (509) 468-2923  
 Admin: DIANA DAVIS HEHN

COURSES

	Delivery Method	Clock Hours
C9905 - ABC'S TO CONFLICT AWARENESS	Live Lecture	3
C11213 - STEPPING UP TO THE PLATE	Live Lecture	3
C9848 - UNDERSTANDING MORTGAGE OPTIONS	Live Lecture	3
C10315 - WASHINGTON RE FUNDAMENTALS	Internet-based Instruction	60
C10312 - WASHINGTON RE PRACTICES	Internet-based Instruction	30

**S1093 WINDERMERE PROFESSIONAL DEVELOPMENT (10/17/2020)**

17711 BALLINGER WAY NE  
 LAKE FOREST PARK, WA 98155  
 (206) 526-7612  
 Admin: CHARLES PAINTER

COURSES

	Delivery Method	Clock Hours
C10232 - 2-IN-1 COOL TOOLS: MOXI WORKS AND TOUCHCMA	Live Lecture	3
C10529 - ACCREDITED BUYER'S REPRESENTATIVE (ABR®)	Live Lecture	15
C10977 - ADVANCED AGENCY SOLUTIONS	Live Lecture	3
C10255 - ADVANCED PRACTICES	Live Lecture	30
C10830 - AGENCY, THE CONCEPT OF RELATIONSHIP	Live Lecture	4
C10326 - APPS FOR IPADS: THE MOBILE AGENT	Live Lecture	3
C10328 - APPS FOR IPADS: THE PAPERLESS AGENT	Live Lecture	3

C10847 - AT HOME WITH DIVERSITY	Live Lecture	7
C10446 - BROKERAGE	Live Lecture	3
C10109 - BUILDING YOUR BRAND & POSITIONING YOURSELF	Live Lecture	3
C9737 - BUILDING YOUR BUSINESS THROUGH LAND ACQUISITION	Live Lecture	3.5
C10994 - BUSINESS PLANNING	Live Lecture	3
C10381 - BUYER COUNSELING WORKSHOP	Live Lecture	3
C10954 - BUYER-SAVVY STRATEGIES	Live Lecture	3
C10327 - CMA MASTERY	Live Lecture	3
C9651 - CODE OF ETHICS	Live Lecture	3.5
C10517 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3.5
C10945 - CONDOMINIUMS: WHAT YOU NEED TO KNOW	Live Lecture	3
C9682 - CONNECTING THE DOTS-BUSINESS, FAMILY, HEALTH	Live Lecture	3
C0024CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	3
C10294 - ESSENTIAL REAL ESTATE STATISTICS	Live Lecture	3
C10831 - EVALUATING RESIDENTIAL PROPERTIES	Live Lecture	3
C11064 - FACEBOOK FOR REAL ESTATE	Live Lecture	3
C9808S - FORMS AND LEGAL UPDATE - 2015	Live Lecture	3.5
C9756 - GENERATIONS: HOW THEY IMPACT YOUR RE RELEVANCE	Live Lecture	3
C10257 - GREEN DESIGNATION PART 1	Live Lecture	7.5
C10258 - GREEN DESIGNATION PART 2	Live Lecture	7.5
C10854 - HIRING AN ASSISTANT	Live Lecture	3
C10505 - HOLDING EFFECTIVE OPEN HOUSES	Live Lecture	3
C10325 - HOLY COW SIX OFFERS... WHAT TO DO?	Live Lecture	3
C11099 - HOW TO ENGAGE YOUR CLIENTS WITH MOXI	Live Lecture	3
C9712 - LAW UPDATE 2015	Live Lecture	3
C10221 - LAW UPDATE 2016	Live Lecture	3
C10762 - LAW UPDATE 2017	Live Lecture	3
C11133 - LAW UPDATE 2018	Live Lecture	3
C10834 - LISTING AGREEMENTS	Live Lecture	4
C10390 - LUXURY MARKETING SPECIALIST	Live Lecture	13
C10665 - MAKING A MARKETING PLAN FOR YOUR LISTING	Live Lecture	3
C9681 - MANAGING NEGOTIATIONS FOR THE BEST OUTCOME	Live Lecture	3
C10447 - MARKETING, NEGOTIATING, AND CLOSING	Live Lecture	6
C10251 - MASTERING YOUR DATABASE	Live Lecture	3
C10503 - MILITARY RELOCATION PROFESSIONAL	Live Lecture	8
C10965 - MORTGAGE FINANCE FOR REAL ESTATE BROKERS	Live Lecture	3
C10928 - NAR: CODE OF ETHICS	Live Lecture	3
C9985 - NAVIGATING CRITICAL AREAS AND SHORELINE MANAGEMENT	Live Lecture	4
C10908 - NAVIGATING ENVIRONMENTALLY CRITICAL AREAS IN RE	Live Lecture	3
C10291 - PARTNERSHIPS: THE KEY TO BUYING AND SELLING RE	Live Lecture	3.5
C11283 - PERSONALIZE YOUR PAGE	Live Lecture	3
C10502 - PRESENTING AND RECEIVING OFFERS	Live Lecture	3
C10448 - PROBLEM MANAGEMENT	Live Lecture	4
C10501 - PROPERTY MANAGEMENT	Live Lecture	3.5
C11245 - PROPERTY MANAGEMENT 101	Live Lecture	3
C10832 - PURCHASE AND SALE AGREEMENTS	Live Lecture	10
C9988 - REAL ESTATE LAW	Live Lecture	30
C10110 - RELATIONSHIP MARKETING SPECIALIST	Live Lecture	15
C10632 - RUN YOUR BUSINESS LIKE A BUSINESS (ADVANCED)	Live Lecture	6
C10314 - RUNNING YOU BUSINESS, LIKE A BUSINESS	Live Lecture	3
C10111 - SENIORS REAL ESTATE SPECIALIST	Live Lecture	13
C10929 - SHORELINE BASICS AND THE LUXURY MARKET	Live Lecture	3
C10907 - SHORELINE BASICS FOR RE AGENTS	Live Lecture	3
C10651 - SUITS FROM THE PAST	Live Lecture	3
C11367 - SURVIVAL SKILLS IN A CHANGING MARKET	Live Lecture	3
C10245 - THE "LISTENING" LISTING PRESENTATION	Live Lecture	3

C11325 - THE POWER OF PROPERTY REVIEWS	Live Lecture	3
C9698S - TRANSITION OF A LIFETIME	Live Lecture	3
C9732 - VIDEO: THE NEXT BEST THING TO BEING THERE!	Live Lecture	3
C10506 - WORKING WITH INTERNATIONAL CLIENTS	Live Lecture	3

**S1161 YOURONLINECE.COM (07/20/2020)**  
 1962 NE SUMNER DR  
 OAK HARBOR, WA 98277  
 (360) 929-0226  
 Admin: WAYNE J LOCKE

<u>COURSES</u>	Delivery Method	Clock Hours
C0039CORE1819 - CURRENT ISSUES IN WA RESIDENTIAL REAL ESTATE 18-19	Live Lecture	4
C11023S - ETHICS IN OUR BUSINESS	Live Lecture & Correspondence	4
C11023S - ETHICS IN OUR BUSINESS	Live Lecture & Computer Based	4
C11019S - WHAT'S FAIR IN HOUSING	Live Lecture & Correspondence	3
C11019S - WHAT'S FAIR IN HOUSING	Live Lecture & Computer Based	3

**SECTION 2A: PROPRIETARY SCHOOLS OFFERING REAL ESTATE FUNDAMENTALS**

<b>SCHOOL</b>	<b>PHONE</b>
1 ALL STAR TRAINING	(817) 385-1136
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
ALLIED SCHOOL, LLC	(888) 501-7686
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BROKER PRO UNIVERSITY	(253) 848-5304
CAREER WEBSCHOOL	(800) 532-7649
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
MCKISSOCK, LLC	(800) 328-2008
MVRG TRAINING CENTER	(360) 877-2527
NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
ROCKWELL INSTITUTE	(425) 747-7272
SPSCC CORPORATE & CONTINUING EDUCATION	(360) 709-2020
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923

**SECTION 2B: PROPRIETARY SCHOOLS OFFERING REAL ESTATE PRACTICES**

<b>SCHOOL</b>	<b>PHONE</b>
1 ALL STAR TRAINING	(817) 385-1136
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
ACADEMY OF REAL ESTATE	(800) 262-1096
ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
ALLIED SCHOOL, LLC	(888) 501-7686
AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
ASHWORTH COLLEGE	(800) 957-5412
BELLEVUE COLLEGE	(425) 564-2549
BLUE EMERALD REAL ESTATE	(253) 922-6337
BROKER PRO UNIVERSITY	(253) 848-5304
DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
MASTERS REAL ESTATE SCHOOL	(253) 988-5076
MCKISSOCK, LLC	(800) 328-2008
MVRG TRAINING CENTER	(360) 877-2527
NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONLINEED INC	(503) 670-9278
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE EXPRESS	(314) 205-1685
REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
SPSCC CORPORATE & CONTINUING EDUCATION	(360) 709-2020
THE CE SHOP INC	(888) 827-0777
THE REAL ESTATE LEARNING CENTER OF WASHINGTON	(360) 553-8738
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WINDERMERE EDUCATION/MOUNTAIN WEST INC	(509) 468-2923

**SECTION 2C: PROPRIETARY SCHOOLS OFFERING ADV. REAL ESTATE PRACTICES**

<b>SCHOOL</b>	<b>PHONE</b>
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612



**SECTION 2D: PROPRIETARY SCHOOLS OFFERING REAL ESTATE LAW**

<b>SCHOOL</b>	<b>PHONE</b>
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LEXINGTON CAMPUS	(800) 774-1170
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
ROCKWELL INSTITUTE	(425) 747-7272
THE CE SHOP INC	(888) 827-0777
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WASHINGTON STATE BAR ASSOC	(206) 727-8203
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612

**SECTION 2E: PROPRIETARY SCHOOLS OFFERING ADVANCED REAL ESTATE LAW**

<b>SCHOOL</b>	<b>PHONE</b>
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
TRAIN AGENTS INC	(866) 948-7246
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966

**SECTION 2F: PROPRIETARY SCHOOLS OFFERING BROKERAGE MANAGEMENT**

<b>SCHOOL</b>	<b>PHONE</b>
A+ INSTITUTE	(509) 844-3884
LEXINGTON CAMPUS	(800) 774-1170
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272

**SECTION 2G: PROPRIETARY SCHOOLS OFFERING BUSINESS MANAGEMENT**

<b>SCHOOL</b>	<b>PHONE</b>
A+ INSTITUTE	(509) 844-3884
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
PROFESSIONAL DIRECTION INC	(425) 821-8585
REAL ESTATE EDU. NET	(425) 775-8525
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272

**SECTION 2H: PROPRIETARY SCHOOLS OFFERING INSTRUCTOR DEVELOPMENT WORKSHOP**

<b>SCHOOL</b>	<b>PHONE</b>
CE FORWARD SCHOOL OF REAL ESTATE	(206) 931-2241
CROSS INSTITUTE	(425) 392-6914
EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
PORTERWORKS	(888) 391-9966
PROFESSIONAL DIRECTION INC	(425) 821-8585

**SECTION 2I: PROPRIETARY SCHOOLS OFFERING CORE CURRICULUM**

<b>SCHOOL</b>	<b>PHONE</b>
OAT YOUR PACE ONLINE (AYPOREALSTATE.COM)	(877) 724-6150
360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
A+ INSTITUTE	(509) 844-3884
BLUE EMERALD REAL ESTATE	(253) 922-6337
BOMA OF WASHINGTON	(206) 622-8924
CBT ALLIANCE LLC	(866) 538-8193
CLOCKHOURS BY ANGIE	(509) 216-3220
COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
CONTINUING ED EXPRESS LLC	(866) 415-8521
EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
FIRST AMERICAN TITLE SCHOOL OF REAL ESTATE	(509) 835-8946
GEEWHIZ REAL ESTATE SCHOOL	(866) 559-9449
GETMERENewed.COM	(844) 828-0505
HALLS OF KNOWLEDGE, LLC	(425) 484-0865
JOHN L SCOTT REAL ESTATE CAREER DEVELOPMENT CENTER	(425) 394-0949
KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LARRYCHRISTENSEN.COM A REAL ESTATE SCHOOL	(206) 818-1358
MCFERRAN UNIVERSITY	(253) 284-3880
MCKISSOCK, LLC	(800) 328-2008
ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
ONLINEED INC	(503) 670-9278
PROFESSIONAL DIRECTION INC	(425) 821-8585
RAINIER TITLE EDUCATION	(206) 854-9750
RE CONSULTING, INC. REAL ESTATE EDUCATION	(425) 418-1866
REAL ESTATE ACADEMY OF WASHINGTON	(800) 735-2388
REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
REAL ESTATE EDU. NET	(425) 775-8525
REAL ESTATE TRAINING INSTITUTE	(231) 938-3630
REALESTATECE.COM	(888) 895-8839
REALESTATEHOURS.COM	(206) 407-3561
REALESTATESCHOOL.ORG	(425) 775-2313
RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
ROCKWELL INSTITUTE	(425) 747-7272
RSIR LEARNING INSTITUTE	(206) 538-0722
SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
THE CE SHOP INC	(888) 827-0777
TRAIN AGENTS INC	(866) 948-7246
WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
WASHINGTON REALTORS EDUCATION	(360) 943-3100
WASHINGTON'S BEST REAL ESTATE EDUCATION	(360) 460-7941
WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612
YOURONLINECE.COM	(360) 929-0226

**SECTION 3: PROPRIETARY SCHOOLS LISTED BY CITY**

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
ALPHARETTA	GA	CMPS INSTITUTE, LLC	(888) 608-9800
ALTOONA	WI	STERLING EDUCATION SERVICES INC	(715) 855-0495
ANN ARBOR	MI	REAL ESTATE TRAINING FOR U LLC	(877) 755-2121
ANNAPOLIS	MD	BOMI INTERNATIONAL	(410) 974-1410
AUSTIN	TX	1 ALL STAR TRAINING	(817) 385-1136
		360TRAINING.COM, INC., dba AGENTCAMPUS.COM	(888) 360-8764
		ACEABLEAGENT	(512) 522-4174
		FLUID SPECIALTIES INC	(512) 423-6782
		GEEWHIZ REAL ESTATE SCHOOL	(866) 559-9449
BAINBRIDGE ISLAND	WA	HOUSE TALK	(206) 713-5715
BELLEVUE		ALPHA REAL ESTATE SCHOOL	(425) 644-6200
		BELLEVUE COLLEGE	(425) 564-2549
		CW TITLE REAL ESTATE SCHOOL	(425) 896-3886
		EMERALD REAL ESTATE SCHOOL	(425) 246-8815
		HALLS OF KNOWLEDGE, LLC	(425) 484-0865
		IN-HOUSE REAL ESTATE EDUCATION	(800) 838-5667
		JSL REAL ESTATE ACADEMY	(425) 576-8989
		LEGACY UNIVERSITY LLC	(206) 890-4312
		MASTER BUILDERS ASSN OF KING &	(425) 451-7920
		NEW STAR REAL ESTATE SCHOOL	(425) 248-4999
		QRANIA	(425) 450-5000
		ROCKWELL INSTITUTE	(425) 747-7272
		SEATTLE REALTORS EDUCATION	(425) 974-1011
		TURBO SCHOOL OF REAL ESTATE	(425) 390-4401
		WFG NATIONAL TITLE CO OF WASHINGTON	(425) 453-8880
BELLINGHAM		DAVID HUTTON REAL ESTATE SCHOOL	(360) 319-7660
		ENTREPRENEUR REAL ESTATE SCHOOL	(360) 739-6571
		THE LONES GROUP	(360) 527-8904
BONNEY LAKE		GATEWAY SCHOOL OF REAL ESTATE	(253) 381-3323
BOONE	NC	SIRMON TRAINING AND CONSULTING GROUP	(704) 458-5295
BOTHELL	WA	DENNIS HUCKABY SCHOOL OF PHOTOGRAPHY	(818) 632-5992
		WASHINGTON REAL ESTATE ACADEMY	(425) 481-7777
BOULDER	CO	INTERNACHI	(720) 735-7125
		THE VAN EDUCATION CENTER	(800) 455-8348
BRIGHTON		AMERICAN DREAM REAL ESTATE SCHOOL	(844) 223-7326
BROOKFIELD	WI	ONCOURSE LEARNING REAL ESTATE	(800) 532-7649
CHICAGO	IL	CCIM INSTITUTE	(312) 321-4504
		COUNCIL OF THE RESIDENTIAL SPECIALISTS	(800) 462-8841
CINCINNATI	OH	DOTLOOP	(888) 368-5667
CLYDE HILL	WA	RYBLAB LLC	(425) 891-5842
COLBERT		A+ INSTITUTE	(509) 844-3884
CONCORD	CA	FIDELITY NATIONAL HOME WARRANTY	(800) 308-1420
CORONA		USA HOMEOWNERSHIP FOUNDATION INC	(951) 444-7363
DALLAS	TX	THE INSTITUTE FOR LUXURY HOME	(214) 485-3000
EAU CLAIRE	WI	NBI, INC.	(715) 835-8525
EDMONDS	WA	CE FORWARD SCHOOL OF REAL ESTATE	(206) 931-2241
		W.A.R.I.E.S. LTD	(425) 319-5783
ERIE	PA	PREFERRED SYSTEMS INC	(814) 456-0406
EVERETT	WA	CHICAGO TITLE SNOHOMISH COUNTY SCHOOL	(425) 258-3683
		PAUL ROGERS REAL ESTATE EDUCATION CO	(425) 422-5870
		PRESTIGE ESCROW LLC	(425) 745-1952
		STAGING & DESIGN NETWORK	(425) 610-3192

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
FALLS CHURCH	VA	COMMUNITY ASSOCIATIONS INSTITUTE	(888) 224-4321
FEDERAL WAY	WA	BLUE EMERALD REAL ESTATE	(253) 922-6337
		LEADING EDGE REAL ESTATE SCHOOL	(253) 835-4500
		NORTHWEST SCHOOL OF REAL ESTATE	(253) 859-7440
		RE ADVANCED LEARNING & TRAINING INST	(206) 718-2715
		REALTYALL.COM REAL ESTATE SCHOOL	(206) 228-4989
FIRCREST		OLYMPIC CAREER ADVANCEMENT LEARNING	(253) 564-9500
GALLATIN	TN	SERVPRO INDUSTRIES INC	(615) 451-0200
GLIDE	OR	THE LUXURY HOME COUNCIL, INC	(541) 530-0484
GOLDEN HILL		OAT YOUR PACE ONLINE	(877) 724-6150
GRAHAM	WA	EVERGREEN PROFESSIONAL TRAINING INC	(253) 720-7151
GREENWOOD VILLAGE	CO	CLE INTERNATIONAL	(303) 377-6600
		THE CE SHOP INC	(888) 827-0777
HENRICO	VA	DIGITAL LEARNING CENTERS LLC	(808) 779-8068
HOODSPORT	WA	MVRG TRAINING CENTER	(360) 877-2527
ISSAQUAH		CROSS INSTITUTE	(425) 392-6914
		JOHN L SCOTT REAL ESTATE CAREER	(425) 394-0949
		REMAX INTEGRITY REAL ESTATE SCHOOL	(425) 391-1997
		SOUND FINANCIAL EDUCATION, LLC	(425) 427-9377
JACKSONVILLE	FL	PAUL DAVIS RESTORATION INC	(904) 899-6134
KELLER	TX	TRAIN AGENTS INC	(866) 948-7246
KENNEWICK	WA	DISTINCTIVE REAL ESTATE SCHOOL	(509) 783-1431
		INLAND NORTHWEST SCHOOL OF REAL	(509) 783-2184
KENT		JOHN L SCOTT SCHOOL OF REAL ESTATE	(253) 852-9200
		REAL ESTATE EDUCATION CONNECTION	(206) 393-9810
KIRKLAND		COMMERCIAL BROKERS ASSOCIATION	(425) 952-2730
KIRKLAND	WA	LARRYCHRISTENSEN.COM A REAL ESTATE	(206) 818-1358
		NWMLS REAL ESTATE SCHOOL	(425) 820-9200
		PROFESSIONAL DIRECTION INC	(425) 821-8585
		RE CONSULTING, INC. REAL ESTATE	(425) 418-1866
		SUSTAINABILITY FOUNDATION	(425) 785-6286
LA CROSSE	WI	KAPLAN REAL ESTATE EDUCATION	(608) 779-5599
LACEY	WA	CHICAGO TITLE OF WASHINGTON	(360) 456-7878
		SPEED EQUITY SCHOOL OF REAL ESTATE	(360) 539-8109
LAGUNA HILLS	CA	ALLIED SCHOOL, LLC	(888) 501-7686
LAKE FOREST PARK	WA	WINDERMERE PROFESSIONAL DEVELOPMENT	(206) 526-7612
LAKE OSWEGO	OR	BEUTLER EXCHANGE GROUP	(503) 748-1031
LAKE STEVENS	WA	LEXINGTON CAMPUS	(800) 774-1170
		WEBNET REAL ESTATE SCHOOL, INC.	(888) 672-9966
LYNNWOOD		ACADEMY OF REAL ESTATE	(800) 262-1096
		AMERICAN REPORTING COMPANY, LLC	(425) 563-1900
		OLD REPUBLIC SCHOOL OF REAL ESTATE	(425) 776-1970
		REAL ESTATE EDU. NET	(425) 775-8525
MCCALL	ID	CBT ALLIANCE LLC	(866) 538-8193
MEDFORD	OR	NORTHWEST CHAPTER REALTORS LAND	(541) 944-8821
MINNEAPOLIS	MN	CONTINUING ED EXPRESS LLC	(866) 415-8521
MOUNT VERNON	WA	EDUCATION UPDATE	(800) 869-7045
MOUNTLAKE TERRACE		GALVIN REALTY LAW GROUP SCHOOL OF REAL	(425) 248-2163
NEW YORK	NY	INTERNATIONAL COUNCIL OF SHOPPING	(646) 728-3800
NEWPORT BEACH	CA	DENNIS WALSH & ASSOCIATES INC	(949) 706-3501
NORCROSS	GA	ASHWORTH COLLEGE	(800) 957-5412
OAK HARBOR	WA	YOURONLINECE.COM	(360) 929-0226
OKANOGAN		REAL ESTATE AWARENESS SEMINARS	(509) 422-1234
OLYMPIA		BIAW REAL ESTATE SCHOOL	(360) 352-7800
		CAMEO REAL ESTATE SCHOOL	(360) 459-1632



<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
		PILLAR TO POST CONTINUING EDUCATION	(360) 753-5025
		SPSCC CORPORATE & CONTINUING EDUCATION	(360) 709-2020
		WASHINGTON REALTORS EDUCATION	(360) 943-3100
PORT ANGELES		RED TOP MARKETING	(323) 641-3582
PORT HADLOCK		WA STATE UNIVERSITY EXTENSION	(360) 379-5610
PORT ORCHARD		BASICS & BEYOND REAL ESTATE INSTITUTE	(360) 871-2332
PORTLAND	OR	EARTH ADVANTAGE INSTITUTE	(503) 968-7160
		INVESTMENT PROPERTY EXCHANGE SERVICES	(503) 223-3911
		ONLINEED INC	(503) 670-9278
PUYALLUP	WA	ALLIANCE REAL ESTATE ACADEMY	(253) 446-1104
		BROKER PRO UNIVERSITY	(253) 848-5304
PUYALLUP	WA	EAW PROFESSIONAL TRAINING	(800) 446-9121
		GATEWAY REAL ESTATE ACADEMY	(253) 224-4375
		WA ONSITE SEWAGE ASSN/NW ONSITE TRNG	(253) 770-6594
		WEICHERT UNIVERSITY	(253) 444-4059
REDMOND		THEREALESTATESCHOOL.NET	(425) 882-1127
RENTON		MATRIX SCHOOL OF REAL ESTATE	(206) 494-0401
		STEWART TITLE SCHOOL OF REAL ESTATE	(206) 456-4195
ROSEVILLE	CA	AMERICAN PACIFIC REVERSE MORTGAGE GROUP	(916) 960-1324
		ASSET PRESERVATION SCHOOL OF REAL ESTATE	(916) 945-3934
RUSSELL	PA	SIMPLIFY CE, LLC	(888) 835-7646
RUSSELLVILLE	TN	REALESTATECE.COM	(888) 895-8839
SAN RAMON	CA	OLD REPUBLIC HOME PROTECTION CO, INC	(800) 445-6999
SCOTTSDALE	AZ	MYCE ACADEMY	(480) 339-1852
SEATTLE	WA	ADVANCED BUSINESS WORKSHOP	(206) 310-3325
		BOMA OF WASHINGTON	(206) 622-8924
		CHICAGO TITLE SCHOOL OF REAL ESTATE	(206) 623-5621
		FENG SHUI SCHOOL FOR REAL ESTATE SALES	(206) 919-0107
		GREATER SEATTLE SCHOOL OF REAL ESTATE	(206) 632-2636
		HOMESTREET SCHOOL OF MORTGAGE FINANCE	(206) 450-2337
		LAW SEMINARS INTERNATIONAL	(206) 567-4490
		NORTHWEST ACADEMY OF REAL ESTATE	(206) 919-5191
		RAINIER TITLE EDUCATION	(206) 854-9750
		RED CARPET SCHOOL OF REAL ESTATE	(206) 523-5080
		REDFIN ACADEMY	(206) 576-5914
		RENTAL HOUSING ACADEMY	(206) 283-0816
		RSIR LEARNING INSTITUTE	(206) 538-0722
		THE FINANCE ACADEMY	(206) 455-0995
		THE LEARNING LAB	(206) 623-5118
		UMBRELLA LEARNING	(206) 947-0811
		WASHINGTON STATE BAR ASSOC	(206) 727-8203
SEQUIM		WASHINGTON'S BEST REAL ESTATE	(360) 460-7941
SHORELINE		REALESTATESCHOOL.ORG	(425) 775-2313
SILVERDALE		LAND TITLE CO INSTITUTE OF REAL ESTATE	(360) 698-9432
		PACIFIC NORTHWEST TITLE SCHOOL OF REAL	(360) 692-4141
SNOHOMISH		REALESTATEHOURS.COM	(206) 407-3561
SOMERVILLE	MA	GETMERENewed.COM	(844) 828-0505
SPANAWAY	WA	MASTERS REAL ESTATE SCHOOL	(253) 988-5076
SPOKANE		APRES-ADVANCED PROFESSIONALISM REAL	(509) 535-8400
		CENTENNIAL REAL ESTATE SCHOOL	(509) 928-3413
		FIRST AMERICAN TITLE SCHOOL OF REAL	(509) 835-8946
SPOKANE	WA	FLEXIBLE EDUCATION	(509) 475-2635
		NORTHWEST FAIR HOUSING ALLIANCE	(509) 325-2665
		PROFESSIONAL REALTY SERVICES	(888) 302-5550

<u>CITY</u>	<u>ST</u>	<u>SCHOOL</u>	<u>PHONE</u>
		REAL ESTATE ACADEMY OF WASHINGTON	(800) 735-2388
		SPOKANE ASSOCIATION OF REALTORS	(509) 326-9222
		SPOKANE COUNTY TITLE SCHOOL OF REAL	(509) 326-2626
		SPOKANE REAL ESTATE TRAINING	(509) 458-4000
		VISTA U	(509) 328-7171
		WINDERMERE EDUCATION/MOUNTAIN WEST	(509) 468-2923
SPOKANE VALLEY		REHQ.org	(509) 979-9999
ST LOUIS	MO	REAL ESTATE EXPRESS	(314) 205-1685
STANWOOD	WA	PORTERWORKS	(888) 391-9966
TACOMA		CASCADE REAL ESTATE SCHOOL INC	(253) 535-5714
		FAIR HOUSING CENTER OF WASHINGTON	(253) 274-9523
		FIDELITY NATIONAL TITLE INSURANCE	(253) 446-3663
		MCFERRAN UNIVERSITY	(253) 284-3880
		MOUNT RAINIER REAL ESTATE SCHOOL	(253) 312-9911
		PACIFIC CASCADE PROPERTIES	(253) 988-7691
		STILL TRAINING INC	(800) 648-8475
		SUBURBAN REALTY INC	(253) 537-8636
TRAVERSE CITY	MI	REAL ESTATE TRAINING INSTITUTE	(231) 938-3630
TUKWILA	WA	REAL EDUCATION SEMINARS	(206) 915-3742
TULSA	OK	FINANCE OF AMERICA REVERSE LLC	(918) 236-3500
VALLEY SPRINGS	CA	REAL ESTATE STAGING ASSOCIATION INC	(888) 201-8687
VANCOUVER	WA	EDGEUCATION CENTER	(503) 317-9825
		KEVNLOR REAL ESTATE ACADEMY	(360) 546-2190
		LIGHT COMMUNICATIONS, LLC	(360) 574-7647
		REGIONAL MULTIPLE LISTING SERVICE	(360) 696-0718
		TEP PRODUCERS REALTYU, LLC	(360) 433-2599
		THE REAL ESTATE LEARNING CENTER OF	(360) 553-8738
		THE WFG LEARNING CENTER	(360) 891-5454
VASHON		THE SEMINAR GROUP	(800) 574-4852
VERADALE		CLOCKHOURS BY ANGIE	(509) 216-3220
WARREN	PA	MCKISSOCK, LLC	(800) 328-2008
WASHINGTON	DC	SOCIETY OF INDUSTRIAL & OFFICE REALTORS	(202) 449-8200
WAUKESHA	WI	PDH ACADEMY LLC	(888) 564-9098
YELM	WA	SEEC LLC	(360) 894-6817

**SECTION 4: National Schools**

The following are national schools that offer courses in various locations throughout Washington and the United States. Approved Course from the above schools may be taken anywhere in the United States for clock hour credit.

Check under the school name in the Proprietary section for a list of approved courses.

BOMI INTERNATIONAL

CCIM INSTITUTE

COMMUNITY ASSOCIATIONS INSTITUTE

COUNCIL OF THE RESIDENTIAL SPECIALISTS

KAPLAN REAL ESTATE EDUCATION

MCKISSOCK, LLC

NBI, INC.

SOCIETY OF INDUSTRIAL & OFFICE REALTORS

**SECTION 5: STATE-FUNDED INSTITUTIONS OF HIGHER EDUCATION**

Please contact the school directly for their current schedule and offerings.

**COLLEGE/UNIVERSITY****R. E. CONTACT****COMMUNITY COLLEGES:**

Bellevue  
3000 Landerholm  
Cir. SE PO Box 92700  
Bellevue, WA 98009-2037  
(425) 564-2314

Shara Kristina Tscheulin  
(425) 564-2267  
shara.tscheulin@bellevuecollege.edu

North Seattle  
9600 College Way N.  
Seattle, WA 98103  
(206) 934-3600

Cate O'dahl  
(206) 934-3725  
carol.odahl@seattlecolleges.edu

**UNIVERSITIES:**

University of Washington Continuum College  
Professional and Continuing Education  
Box 359485  
Seattle, WA 98195-9485  
(800) 506-1325

enroll@pce.uw.edu  
(206) 685-8936

University of Washington  
Runstad Center for RE Studies  
424 Gould Hall  
Box 355740  
Seattle, WA 98195-5740  
(206) 685-8020

Melissa Best  
(206) 616-5335  
reuw@uw.edu