2022 Special License Plate Annual Report

REPORTING FOR 2021 PER RCW 46.18.060Washington State Department of Licensing



Annual Financial Reports

This report details how the organizations are using revenue received from the sale and renewal of the plates (RCW 46.18.060). The complete individual reports and comptroller statements are available upon request.

Organizations Reporting Revenue in Fiscal Year 2021

This table shows the revenue received from original (new) plate issuances and renewals, and revenue unspent during the previous reporting period.

Fiscal Year 2021 (July 1, 2020, through June 30, 2021)

| riscal Teal 2021 (July 1 | Original | | Revenue | Previous Unspent | Total Revenue |
|------------------------------|-----------|----------|-------------------|-------------------------|----------------------|
| Plate Name | Issuances | Renewals | Received | Revenue | w/Interest |
| 4H for Youth | 12 | 169 | \$4,792.67 | - | \$4,792.67 |
| Armed Forces (Air Force) | 562 | 3436 | | | |
| Armed Forces (Army) | 1385 | 6735 | | | |
| Armed Forces (Coast | | | | | |
| Guard) | 104 | 852 | | | |
| Armed Forces (Marine) | 716 | 4104 | | | |
| Armed Forces (National | | | | | |
| Guard) | 55 | 353 | | | |
| Armed Forces (Navy) | 674 | 4251 | | | |
| Armed Forces Collection | 3496 | 19731 | \$642,092.00 | \$803,834.00 | \$1,445,926 |
| Aviation | 275 | 1196 | \$40,231.31 | \$74,456.44 | \$114,687.75 |
| Breast Cancer Awareness | 108 | 564 | \$17,747.35 | \$29,257.71 | \$47,005.06 |
| Endangered Wildlife | | | | | |
| (orca) | 1075 | 5593 | \$183,071.07 | \$183,990.46 | \$368,417.89 |
| Fred Hutch | 69 | 208 | \$7,088.68 | - | \$7,088.68 |
| Keep Kids Safe | 111 | 860 | \$27.403.01 | \$105,940.00 | \$134,330.84 |
| Ski and Ride Washington | 170 | 1121 | \$34,588.31 | \$53,438.27 | \$88,026.58 |
| Seattle Mariners | 121 | 723 | \$24,649.91 | - | \$24,649.91 |
| Seattle Seahawks- WWF | 1047 | 14892 | \$97,229.53 | - | \$97,229.53 |
| Seattle Sounders FC- | | | | | |
| Mentor | N/A* | N/A* | N/A* | N/A* | N/A* |
| Seattle Sounders FC- WSLB | 229 | 2184 | \$19,111.40 | \$37,701.40 | \$56,812.80 |
| WA State Parks & | 229 | 2104 | Ф19,111.40 | \$37,7U1.4U | \$50,612.6U |
| Recreation | 1028 | 4684 | \$156,462.00 | \$408,283.28 | \$564,745.28 |
| WA's Wildlife (Bear) | 669 | 2813 | , | , , , , , , , , | , |
| WA's Wildlife (Deer) | 167 | 1122 | | | |
| WA's Wildlife (Elk) | 580 | 3777 | | | |
| WAs Wildlife Collection | 1416 | 7712 | \$252,053.62 | \$256,071.59 | 510,141.51 |
| Washington Steelhead | 520 | 1606 | \$58,135.04 | \$91,148.73 | \$150,221.38 |
| Wild on Washington | | | · , | . , | |
| (eagle) | 845 | 5028 | \$161,571.69 | \$669,182.73 | \$836,369.88 |

^{*} Organization did not report in time for this publication.

2022 Special License Plate Annual Report | 2022

Organizations Reporting Expenditures in Fiscal Year 2021

The following table provides an overview of how special license plate revenue was spent for 2021.

Percentages are based on the total funds available; including revenue received during the reporting period, unspent revenue from previous reporting periods, and reported revenue from other sources. Spent revenue is only tracked for special license plates that are required to submit an annual financial report.

Fiscal year 2020 (July 1 2020, through June 30, 2021)

| Plate Name | Total Revenue | Program Service Expenses* | | Fundraising and Advertising Expenses* | | Administrative Expenses * | |
|----------------------------------|---------------|------------------------------|--------|------------------------------------------------|------|------------------------------|--------|
| 4H for YOUth | \$4,792.67 | - | - | _ | - | - | - |
| Armed Forces Collection | \$1,445,926 | \$809,992 | 56.02% | - | - | - | - |
| Aviation | \$114,687.75 | - | _ | _ | _ | _ | _ |
| Breast Cancer Awareness | \$47,005.06 | \$10,558.00 | 22.46% | - | - | - | - |
| Endangered Wildlife (orca) | \$368,417.89 | \$187,539.66 | 50.9% | _ | - | \$23,300 | 6.32% |
| Fred Hutch | \$7,088.68 | \$7,088.68 | 100% | - | - | - | - |
| Keep Kids Safe | \$134,330.84 | \$164,203.80 | 122.2% | _ | - | - | - |
| Ski and Ride Washington | \$88,026.58 | \$26,000.00 | 29.54% | - | - | \$3,101.88 | 3.52% |
| Seattle Mariners | \$24,649.91 | \$24,649.91 | 100% | _ | - | - | - |
| Seattle Seahawks- WWF | \$97,229.53 | \$97,229.53 | 100% | - | - | - | - |
| Seattle Sounders FC- Mentor | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* |
| Seattle Sounders FC- WSLB | \$56,812.80 | \$4,605.52 | 8.1% | _ | - | \$25,764.17 | 45.34% |
| WA State Park & Rec | \$564,745.28 | \$207,149.95 | 36.68% | _ | _ | - | - |
| Washington's Wildlife Collection | \$510,141.51 | \$350,245.61 | 68.66% | _ | - | \$46,100.00 | 9.04% |
| Washington Steelhead | \$150,221.38 | \$35,981.55 | 23.95% | - | - | \$6,600 | 4.39% |
| Wild on Washington (eagle) | \$836,369.88 | \$292,789.25 | 35.01% | _ | _ | \$42,400 | 5.07% |

^{*} Organization did not report in time for this publication.

Definition of expenses:

Program Service: This category includes money used directly for a sponsoring organization's mission such as providing scholarships to students.

Fundraising/Advertising: Organization's report revenue used to promote the special plate or hold fundraisers. Some organizations do not use special plate revenue for fundraising expenses.

Administrative: The category is used to report organizations administrative expenses that are paid by plate sales. This can include rent, salary and benefits, phones, bookkeeping, etc. Some organizations do not use special plate revenue for administrative expenses.

Organizations Reporting Revenue in Calendar Year 2021

This table shows the revenue received from original (new) plate issuances and renewals, and revenue unspent during the previous reporting period.

Calendar Year 2021 (January 1, 2021, through December 31, 2021)

| Plate Name | Original Issuances | Renewals | Revenue Received | Previous Unspent Revenue | Total Revenue w/Interest |
|-------------------------------|-----------------------|----------|---------------------|--------------------------|--------------------------------|
| Farmers & Ranchers (FFA) | 33 | 107 | \$3,829.00 | _ | \$3,829.00 |
| Gonzaga University Alumni | 199 | 2487 | \$51,074.38 | - | \$51,074.38 |
| Helping Kids Speak | 65 | 858 | \$25,384.32 | - | \$25,384.32 |
| Law Enforcement Memorial | 1719 | 10412 | \$336,728.96 | \$43,489.35 | \$380,283.52 |
| Music Aid Northwest | 307 | 2050 | \$55,629.51 | - | \$55,629.51 |
| Professional Fire Fighters | 410 | 4479 | \$136,737.36 | \$26,688.93 | \$165,014.87 |
| San Juan | 594 | 745 | \$36,668.35 | \$7,956.03 | \$44,624.38 |
| Seattle Kraken | 1144 | 200 | N/A* | N/A* | N/A* |
| Seattle Seahawks- InvestEd | 852 | 14100 | \$324,934.00 | \$231,200.11 | \$556,251.15 |
| Seattle Storm | 31 | 57 | N/A* | N/A* | N/A* |
| Seattle University | 18 | 222 | \$2,853.33 | - | \$2,853.33 |
| Share the Road | 199 | 2661 | \$110,449.00 | - | \$110,449.00 |
| State Flower | 201 | 788 | \$27,217.75 | - | \$27,217.75 |
| Tennis | 16 | 65 | N/A* | N/A* | N/A* |
| Washington's Lighthouse | 269 | 2856 | \$87,933.86 | \$202,585.53 | \$290,685.46 |
| WA National Park Fund | 2448 | 8047 | \$212,772.08 | - | \$212,772.08 |
| WA State Wrestling | 40 | 227 | \$7,107.00 | \$6,986.00 | \$14,093.00 |
| Washington Apple | 509 | 511 | \$27,204.68 | - | \$27,204.68 |
| We Love Pets | 327 | 1828 | \$59,528.07 | \$15,376.54 | \$74,904.61 |
| Volunteer Firefighter | 118 | 1210 | \$37,233.04 | \$15,266.00 | \$52,506.73 |

^{*} Organization did not report in time for this publication.

2022 Special License Plate Annual Report | 2022

Organizations Reporting Expenditures in Calendar Year 2021

The following table provides an overview of how special license plate revenue was spent for 2021.

Percentages are based on the total funds available; including revenue received during the reporting period, unspent revenue from previous reporting periods, and reported revenue from other sources. Spent revenue is only tracked for special license plates that are required to submit an annual financial report.

Calendar Year 2021 (January 1, 2021, through December 31, 2021)

| Plate Name | Total Revenue | Program Service Expenses* | | Fundraising and Advertising Expenses* | | Administrative Expenses * | |
|-------------------------------|------------------|---------------------------|---------|---------------------------------------------|-------|---------------------------|-------|
| Farmers & | | | | | | | |
| Ranchers (FFA) | \$3,829.00 | - | - | - | - | - | - |
| Gonzaga University Alumni | \$51,074.38 | \$51,074.38 | 100% | - | - | - | - |
| Helping Kids Speak | \$25,384.32 | \$25,384.32 | 100% | _ | - | - | - |
| Law Enforcement Memorial | \$380,283.52 | \$351,675.64 | 92.48% | - | - | \$700 | 0.18% |
| Music Aid Northwest | \$55,629.51 | \$55,629.51 | 100% | - | - | - | - |
| Professional Fire Fighters | \$165,014.87 | \$106,835.00 | 64.74% | - | - | \$6,657.33 | 4.03% |
| San Juan | \$44,624.38 | \$22,500.00 | 50.42% | \$519.63 | 1.16% | \$2,115.27 | 4.74% |
| Seattle Kraken | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* |
| Seattle Seahawks- InvestEd | \$556,251.15 | \$4,089,302.56 | 735% | - | - | \$137.80 | 2.48% |
| Seattle Storm | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* |
| Seattle University | \$2,853.33 | \$2,853.33 | 100% | - | - | - | - |
| Share the Road | \$110,449.00 | \$100,565.00 | 91.05% | \$2,400.00 | 2.17% | \$7,484.00 | 6.78% |
| State Flower | \$27,217.75 | \$27,217.75 | 100% | - | - | - | - |
| Tennis | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* | N/A* |
| Washington's Lighthouse | \$290,685.46 | \$68,894.13 | 23.7% | \$8,044.44 | 2.77% | \$752.95 | 0.26% |
| WA National Park Fund | \$212,772.08 | \$159,579.06 | 75% | - | - | \$53,193.02 | 25% |
| WA State Wrestling | \$14,093.00 | - | - | - | - | - | - |
| Washington Apple | \$27,204.68 | \$800.00 | 2.94% | \$1,508.56 | 5.55% | - | - |
| We Love Pets | \$74,904.61 | \$43,700.00 | 58.34% | - | - | \$1,275.00 | 1.70% |
| Volunteer Firefighter | \$52,506.73 | \$62,100.00 | 118.27% | \$1,300.00 | 2.48% | \$192.00 | 0.37% |

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Definition of expenses:

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2022 Special License Plate Annual Report | 2022

Administrative: The category is used to report organizations administrative expenses that are paid by plate sales. This can include rent, salary and benefits, phones, bookkeeping, etc. Some organizations do not use special plate revenue for administrative expenses.

Collegiate and Square Dancer plates

These license plate series were created under statutes that do not require financial reporting. Information is provided in the report as a convenience. (Calendar year 2021)

| Plate Name | Original Issuances | Renewals |
|-------------------------------|--------------------|----------|
| Central Washington University | 73 | 649 |
| Eastern Washington University | 232 | 1646 |
| Evergreen State College | 64 | 175 |
| Square Dancer | 15 | N/A |
| University of Washington | 1057 | 10341 |
| Washington State University | 2374 | 23206 |
| Western Washington University | 61 | 599 |

2021 New Specialty Plates

The following specialty plates were introduced during the 2020 legislative session and became available to the public in 2021.



Seattle Kraken HB 2669 (2020)

Plate Available: May 4, 2021

Special Plate Revenue Use: After the costs associated with establishing the special license plates are recovered, a portion of the proceeds go to the One Roof Foundation. The remaining portion of proceeds go to support Boundless Washington.

Supplemental Information Requested by the Legislature

In accordance with ESSB 5689, Section 208(16), additional information was requested from sponsoring organizations for this year's report. Information received from sponsoring organizations is summarized below. Organizations not appearing on this list did not provide responsive information to the supplemental information request.

(16) \$28,000 of the motor vehicle account—state appropriation is provided solely for the implementation of chapter . . . (Senate Bill 35 No. 5750), Laws of 2022 (state leadership board) and making improvements to the annual information submitted by special license plate sponsoring organizations pursuant to RCW 46.18.120(2). The improvements must include, but are not limited to, the following: An annual budget for the sponsoring organization's activities in the preceding year; information regarding private and other governmental support for the activities of the sponsoring organization; and a description of the number of people served or services delivered, as appropriate, by the sponsoring organization in the preceding year.

| Plate Name | Annual Budget | Additional Governmental Support Received | Additional Private Support Received | Number of People Served or Services Delivered | Notes |
|-----------------------------------|---------------|---------------------------------------------------|----------------------------------------------|-----------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Armed Forces | | | 110001100 | 201110100 | No further information provided. |
| Collection | \$109,038,990 | _ | _ | _ | The farmer information provided. |
| Farmers & | + | | | | No further information provided. |
| Ranchers (FFA) | _ | _ | _ | 101 | |
| Endangered | | | | | Beneficiaries of conservation |
| Wildlife (Orca) | \$286,058,219 | \$60,453,870 | \$29,916,093 | 7,512,000 | work and agency programs |
| Fred Hutch | \$844,266,000 | \$705,380,000 | \$86,395,000 | _ | No further information provided. |
| Helping Kids Speak | \$630,315 | - | \$463,756 | 230+ | Children aged 2-7 provided with individualized speech and language therapy. |
| Keep Kids | | | | | Various initiatives. |
| Safe | \$331,262 | \$3,189 | \$202,258.98 | N/A | |
| Music Matters | _ | _ | - | 2,000 | No further information provided. |
| Professional | | | | , | Scholarships to students |
| Fire Fighters | - | - | \$31,848 | 50 | • |
| | | | . , | | Attendees of webinars and |
| San Juan | \$56,050 | \$7,887 | \$10,000 | 506 | funded programs |
| Seattle Seahawks - InvestED | \$1,683,150 | - | \$4,018,754 | - | No further information provided. |
| Seattle Sounders FC – WSLB | \$545,600 | \$634,206 | \$79,671 | 83 | Students served through Washington World Fellows, Boundless Washington, and other programs |
| Ski and Ride Washington | \$34,588 | - | - | 100,000 | Users and attendees of the NW Avalanche Center and NW Ski Museum |
| State Flower | - | \$11,375 | - | 15,000 | Approximate number of persons served |
| Volunteer Firefighters | \$30,000 | - | - | 9,000 | Volunteer firefighters supported by the Benevolent Fund |
| WA State Parks & | ¢204.044 | | | 50.400 | Statewide interpretive program attendance |
| Recreation | \$321,011 | - | - | 58,100 | Estimated visitors to lightly average |
| Washington's | ¢70.140 | | | 205 000 | Estimated visitors to lighthouses |
| Lighthouse | \$79,140 | - | - | 205,000 | supported by plate funds |
| Washington Steelhead | \$286,058,219 | \$60,453,870 | \$29,916,093 | 7,512,000 | Beneficiaries of conservation work and agency programs |
| Washington Wildlife | \$286.059.240 | ¢60 452 970 | \$29,916,093 | 7,512,000 | Beneficiaries of conservation work and agency programs |
| Collection | \$286,058,219 | \$60,453,870 | φ∠ઝ,ઝ±0,∪ઝ3 | 1,312,000 | Animala anayad ar nautarad |
| We Love Our | ¢77.006 | | ¢/1 500 | 1 560 | Animals spayed or neutered |
| Wild on Washington | \$77,986 | ¢60 452 970 | \$41,508 \$29,916,093 | 7 512 000 | Beneficiaries of conservation work and agency programs |
| (eagle) | \$286,058,219 | \$60,453,870 | Φ∠ઝ,ઝ±0,∪93 | 7,512,000 | |

Note: The reporting period for this data is the same as for the financial information reported for each plate.